



# Monterey County

Item No.

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 22-309

June 14, 2022

Introduced: 6/1/2022

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the Master Agreement (A-12934) with Carefusion Solutions, LLC for rentals of Pyxis supply and pharmaceutical stations at NMC updating terms and conditions associated with software support; and.
- b. Authorize the CEO for NMC or his designee to execute Customer Order 1000173346 with Carefusion Solutions, LLC for a refreshed fleet of rented Pyxis medstations at NMC, applying the terms and conditions of the parties' Master Agreement, for an amount not to exceed \$2,100,000, for a lease term of sixty (60) months after full implementation.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the Master Agreement (A-12934) with Carefusion Solutions, LLC for rentals of Pyxis supply and pharmaceutical stations at NMC updating terms and conditions associated with software support; and.
- b. Authorize the CEO for NMC or his designee to execute Customer Order 1000173346 with Carefusion Solutions, LLC for a refreshed fleet of rented Pyxis medstations at NMC, applying the terms and conditions of the parties' Master Agreement, for an amount not to exceed \$2,100,000, for a lease term of sixty (60) months after full implementation.

### **SUMMARY/DISCUSSION:**

On September 15, 2015 the Monterey County Board of Supervisors approved a Master Agreement with CareFusion Solutions, LLC (Carefusion) associated with the leasing of automated supply dispensing machines for both medical supplies and medications. These supply stations are known as Pyxis stations and Pyxis med-stations, and they enable NMC to ensure that medical supplies are available to immediately dispense medical supplies and medications as needed. The dispensing machines also ensure the capturing and recording of revenues for supplies used by the patients and assist in managing the inventory of supplies. They are an integral part of regulatory compliance. The machines are located throughout patient floors and physicians clinics.

The Customer Order included today is for a refreshed fleet of Pyxis med-stations. The previous fleet included a 60 month lease which has now expired. Due to the advancing age of the current

med-stations hardware the existing units are likely more prone to breakdown. Refreshed hardware will ensure reliable access to emergency medications, minimize workflow interruption, as well as secure access to future software upgrades. This customer order is associated with some modifications to the support terms that were stated within the original Master Agreement, all of which are identified in amendment No. 2.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this Customer Order and associated amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The customer order and associated amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 11, 2022.

**FINANCING:**

The cost for Customer Order 1000173346 is \$2,100,000, of which \$65,000 is included in the Fiscal Year 2021-22 Adopted Budget. The Amendment No. 2 has no direct cost. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The Pyxis stations throughout the hospital provide clinical staff with the necessary supplies and medications necessary to provide optimum patient care in an efficient manner.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jason Warren, Pharmacy Director, 772-7720

Approved by: Charles R. Harris, Chief Executive Officer, 783-2504

Attachments:

- Carefusion Amendment 2
- Customer Order 1000173346
- Customer Order Attachment
- Carefusion Amendment 1
- Carefusion Master Agreement for Pyxis Rentals

Attachments on file with the Clerk of the Board

*Charles R Harris*  
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Charles R. Harris, M.D., Chief Executive Officer

*6/6/2022*  
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Date