



Monterey County

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File Number: A 22-338

Agenda Date: 6/21/2022

Version: 1

Status: Agenda Ready

In Control: Board of Supervisors

File Type: BoS Agreement

Approve and authorize the Director of Health, the Assistant Director of Health, or the Emergency Medical Services Agency Director to execute Amendment No. 3 to the Electronic Patient Care Reporting (ePCR) Agreement between the County of Monterey and ESO Solutions, Inc. to amend the scope of work to implement a bi-directional integration of Health Data Exchange (HDE) with Monterey County hospital participants, add a one-time fee of \$9,995 for the HDE implementation, and to increase the total Agreement amount for an amount not to exceed \$713,141.00.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

Approve and authorize the Director of Health, the Assistant Director of Health, or the Emergency Medical Services Agency Director to execute Amendment No. 3 to the Electronic Patient Care Reporting (ePCR) Agreement between the County of Monterey and ESO Solutions, Inc. to amend the scope of work to implement a bi-directional integration of Health Data Exchange (HDE) with Monterey County hospital participants, add a one-time fee of \$9,995 for the HDE implementation, and to increase the total Agreement amount for an amount not to exceed \$713,141.00.

SUMMARY/DISCUSSION:

ESO Solutions, Inc. was selected as the ePCR vendor for Monterey County Emergency Medical Services through a formal Request for Proposal (RFP #10588) process conducted in 2016.

Given that the implementation of a single integrated ePCR system county-wide has been a great improvement for the Monterey County EMS system and to ensure compliance with the requirement of state law, the EMS Agency proposes to continue to use CSA-74 monies to pay for the continuing costs of ESO software, licensing, and database integration with communication centers, hospital systems, and health information exchange for those organizations that are part of the EMS Agency-provided ePCR based on the needs of the EMS system and available CSA-74 funding. The HDE implementation fee of \$9,995 is a one-time fee for bi-directional Health Data Exchange (HDE) integration with Monterey County hospital participants. HDE delivers the EMS patient care record (PCR) to receiving facilities and returns clinical outcome data to EMS. Clinical outcome data gives EMS providers the information they need to learn and enhance how they care for patients in the pre-hospital environment.

This work supports the Monterey County Health Department 2018-2022 Strategic Plan Goals 2. Enhance public health and safety through prevention; and 4. Engage MCHD workforce and improve

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operational functions to meet current and developing population health needs. It also supports one of the ten essential public health services, specifically, 7. Link people to needed personal health services and assure the provision of health care when otherwise unavailable.

OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel has reviewed proposed Amendment No. 2 as to form.

FINANCING:

This action does not impact General Fund contribution. The cost of services to be provided under this Agreement would be covered by CSA-74 special tax (fund 092). The funds for the cost of these services were included in the FY2021-22 Budget will be included in the Health Department’s Emergency Medical Services Bureau (HEA 006, Unit 8109) respective FY2022-23, and FY2023-24 Requested Budgets.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Kimberley Hernandez, EMS Analyst, 755-4738

Approved by:

DocuSigned by:

 Date: 6/13/2022 | 8:46 AM PDT
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Elsa Mendoza Jimenez, Director of Health, 755-4526

Attachments:

Amendment No 3

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Amendment No 2
Amendment No 1
Agreement