



## Monterey County Board of Supervisors

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### Board Order

A motion was made by Supervisor Chris Lopez, seconded by Supervisor Luis A. Alejo to:

**Agreement No.: A-13971; Amendment No.: 3**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 3 to the agreement (A-13971) with Spin Recruitment Services pursuant to RFP #9600-78 for advertising recruitment services, extending the agreement an additional one (1) period year (January 1, 2023 through December 31, 2023) for a revised full agreement term of July 1, 2018 through December 31, 2023, and adding \$325,000 for a revised total agreement amount not to exceed \$1,225,000.

PASSED AND ADOPTED on this 26<sup>th</sup> day of April 2022, by roll call vote:

AYES: Supervisors Alejo, Phillips, Lopez, Askew and Adams  
NOES: None  
ABSENT: None  
(Government Code 54953)

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting April 26, 2022.

Dated: May 3, 2022  
File ID: A 22-159  
Agenda Item No.: 36

Valerie Ralph, Clerk of the Board of Supervisors  
County of Monterey, State of California

Julian Lorenzana, Deputy

**AMENDMENT NO. 3  
TO SERVICES AGREEMENT  
BETWEEN SPIN RECRUITMENT INC. AND  
NATIVIDAD MEDICAL CENTER  
FOR  
ADVERTISING RECRUITMENT SERVICES**

This Amendment No. 3 to the Services Agreement ("Agreement") which was effective on July 1, 2018 is entered into by and between the County of Monterey, on behalf of Natividad Medical Center (hereinafter "NMC"), and Spin Recruitment Inc. (hereinafter "CONTRACTOR"); **From this point forward, the party referenced previously as "NMC" shall be referenced as "COUNTY" and collectively, COUNTY and CONTRACTOR are referred to as the "Parties" to this Agreement, with respect to the following:**

**RECITALS**

**WHEREAS**, the Agreement was executed for advertising recruitment services with a term of July 1, 2018 through June 30, 2020 and a total Agreement amount not to exceed \$400,000; and

**WHEREAS**, NMC and CONTRACTOR amended the Agreement on April 28, 2020 via Amendment No. 1 to extend the term for an additional one year period through June 30, 2021 and to add an additional \$200,000, thereby increasing the total Agreement amount to \$600,000; and

**WHEREAS**, NMC and CONTRACTOR currently wish to amend the Agreement on March 8, 2021 to extend it for an additional eighteen (18) months through December 31, 2022 to allow for services to continue with a \$300,000 increase for a total Agreement amount of \$900,000; and

**WHEREAS**, COUNTY and CONTRACTOR currently wish to amend the Agreement to extend it for an additional one (1) year period (January 1, 2023 through December 31, 2023) for a revised full agreement term of July 1, 2018 through December 31, 23 to allow for services to continue with a \$325,000 increase for the added services for a total Agreement amount of \$1,225,000 with no changes to the scope.

**AGREEMENT**

**NOW, THEREFORE**, the Parties agree to amend the Agreement as follows:

The Agreement is hereby renewed on the terms and conditions as set forth in the Original Agreement and in Amendment No 1, and Amendment No. 2, incorporated herein by this reference, except as specifically set forth below.

1. Section 4.1, under "TERM OF AGREEMENT" shall be amended to the following:  
*"The initial term shall commence on July 1, 2018 through and including December 31, 2023, with the option to extend the AGREEMENT two (2) additional one (1) year periods. NMC is not required to state a reason if it elects not to renew this AGREEMENT."*
2. Section 5.2 under "COMPENSATION AND PAYMENTS shall be amended to the following:  
*"Prices shall remain firm for the initial term of this AGREEMENT and, thereafter, may be adjusted annually as provided in this paragraph. NMC does not guarantee any minimum or maximum amount of dollars to be spent under this AGREEMENT. The total amount payable by NMC under this Agreement is not to exceed the sum of \$1,225,000."*

3. Except as provided herein, all remaining terms, conditions and provisions of the Agreement are unchanged and unaffected by this Amendment No. 3 and shall continue in full force and effect as set forth in the Agreement and Amendment No. 1, and Amendment No. 2.
4. A copy of this Amendment No. 3 shall be attached to the Agreement.
5. This Amendment No. 3 shall be effective when both parties have signed.

*The remainder of this page was intentionally left blank.*

*~ Signature page to follow ~*

IN WITNESS WHEREOF, the Parties hereto are in agreement with this Amendment No. 3 on the basis set forth in this document and have executed this Amendment No. 3 on the day and year set forth herein.

COUNTY OF MONTEREY on behalf of  
NATIVIDAD MEDICAL CENTER

By: [Signature]  
for Charles R. Harris, CEO

Date: 5-11-22

APPROVED AS TO LEGAL PROVISIONS

By: [Signature]  
Monterey County Deputy County Counsel

Date: 3/29/2022

APPROVED AS TO FISCAL PROVISIONS

By: [Signature]  
Monterey County Deputy Auditor/Controller

Date: 4/1/2022

CONTRACTOR

Spin Recruitment Inc.  
CONTRACTOR's Business Name  
\*\*\*See instructions below\*\*\*

By: [Signature]  
(Signature of: Chair, President, or Vice-President)

Traci Dondanville, President  
Name and Title

Date: 3/28/22

By: [Signature]  
(Signature of: Secretary, Asst. Secretary, CEO, Treasurer, or Asst. Treasurer)

Stephanie Fong, Secretary  
Name and Title

Date: 3/28/22

\*\*\*Instructions\*\*\*

If CONTRACTOR is a corporation; including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers (two signatures required).

If CONTRACTOR is a partnership; the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership (two signatures required).

If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any and shall personally sign the Agreement (one signature required).