



# NICHOLAS KITE

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## EXPERIENCE

### **Habitat for Humanity, Monterey Bay Area** – *Director of ReStores*

September 2016 – PRESENT

- Oversee operations of 2 non-profit resale stores in 2 counties.
- Maintained a safe work environment during the Covid19 pandemic for both staff and volunteers.
- Maintained increased sales numbers year over year even during the pandemic.
- Increased volunteer hours by 100% during my tenure with Habitat.

### **Capitol Ford, San Jose Bay Area** – *Internet Sales Manager*

January 2015 – Sept 2016

- Helped with the transition of ownership to new owners DGDG.com.
- Maintained the highest customer satisfaction rating with Ford Motor Co.

### **DGDG.com, San Jose Bay Area** – *eCRM Manager*

April 2011 – January 2015

- Oversaw the CRM software for 14 car dealerships in the bay area.
- Created and implemented an automated sales process across the CRM
- Managed and trained 150+ new and seasoned sales people on proper CRM usage and email correspondence.
- Set up various reports to help dealership management better manage their ROI and run their sales teams.

### **MBI Media, San Jose Bay Area** – *Photographer/Account Manager*

August 2008 – August 2010

- Photo documented all stages of the San Jose Airport Remodel for the City of San Jose Archives.
- Created time lapse videos of construction projects across the Bay Area.

## EDUCATION

### **Brooks Institute of Photography, Santa Barbara** – *Bachelors of Arts in Professional Photography*

July 2005 – June 2008

Studied professional Photography with an emphasis in Digital imaging such as photoshop and graphic design. Obtained the degree in just 3 years.

## OTHER RELEVANT EXPERIENCE

### **Monterey Stinging Jellies DGC** – *Board Member/Event Coordinator*

2019 – Current

- Planned and hosted 7 large disc golf events in the Monterey Bay Area with 4 of those being in Marina.
- Planned the Jr Jellies Kids Disc Golf Day at Los Arboles which was attended by over 75 families from as far as Sacramento and San Luis Obispo. All during the middle of a pandemic.
- Determined and working to get 2 courses installed in Marina, 1 in Salinas

### **Citizens for Sustainable Marina** – *Board Member*

2016 – Current

- Participated in trash pickups at Lapis Rd, Salinas Ave & Del Monte
- Helped remove graffiti on the on ramp to highway one south at Del Monte
- Rescued native plants from the Dunes development before destruction.

### **City of Marina** – *Recreation and Cultural Services Commissioner*

2021 – Current

- Seeking to use my experience operating two businesses and running recreational and fundraiser events for nonprofits to help my city & greater community.

### **Marina Youth Arts** – *Board Member*

2021 – Current

- Liaison between MYA and Marina Recreation and Cultural Services Commission.
- Currently reviving the Utility Box Art project and will be using the students from the Los Arboles Art Club for the design work.
- Set Up a collaboration between MYA and the Monterey Stinging Jellies for the second annual Jr Jellies Disc Golf Day.

### **Boy Scouts of America** – *Eagle Scout*

1992 – 2005

- Obtained the rank of Eagle scout by the age of 15.
- Also was a Sea Scout and Venture Scout

## REFERENCES FOR NICHOLAS KITE

- Shawn Adams - Marina Resident and Business Owner - 831.206.8086
- Gabby Rubio - ReStore Manager - 626.430.8560
- Kelly Stracke - Monterey County Parks Commissioner - 831.256.0200
- Wendy MacDonald - ReStore Volunteer - 831.247.4945