



Monterey County

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

File Number: A 22-347

Agenda Date: 7/12/2022

Version: 1

Status: Agenda Ready

In Control: Board of Supervisors

File Type: BoS Agreement

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Equipment Addition Amendment to the agreement (A-14203) with Siemens Medical Solutions USA, Inc., for the provision of Siemens equipment and related extended warranties per Proposal 1-0730SY, adding an extended warranty for Sensis Vibe hemodynamic retroactive to February 12, 2022, extending the agreement an additional eight (8) month period (July 1, 2025 through February 11, 2026) for a revised full agreement term of December 11, 2018 through February 11, 2026, and adding \$37,160 for a revised total agreement amount not to exceed \$3,049,291.

RECOMMENDATION:

a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an Equipment Addition Amendment to the agreement (A-14203) with Siemens Medical Solutions USA, Inc., for the provision of Siemens equipment and related extended warranties per Proposal 1-0730SY, adding an extended warranty for Sensis Vibe hemodynamic retroactive to February 12, 2022, extending the agreement an additional eight (8) month period (July 1, 2025 through February 11, 2026) for a revised full agreement term of December 11, 2018 through February 11, 2026, and adding \$37,160 for a revised total agreement amount not to exceed \$3,049,291.

SUMMARY/DISCUSSION:

On December 18, 2018 the Monterey County Board of Supervisors approved Siemens quotations for installation services of new radiology equipment plus extended warranties for the ongoing maintenance and repair of that equipment.

At that time, the purchase included a Cardiology Hemodynamic system from Siemens called Siemens "Sensis". The installation proceeded as planned, however at some point Siemens product name was changed from Siemens Sensis to "Sensis Vibe". The entire time Natividad paid for and was to be able to receive service calls for the Sensis Vibe product without extra service costs, even though the parties' agreement did not refer to Sensis Vibe. When the product name was changed, Natividad received service call bills and charges. This amendment retroactively adds the extended warranty for Sensis Vibe product.

Maintenance and repair is a necessary component for the equipment used on patients at Natividad,

and because this gold service maintenance contract is being processed as an amendment to the previously approved extended warranty service agreement, this amendment is being presented to the Board of Supervisors for approval.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This amendment has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on June 10, 2022.

FINANCING:

The cost for this amendment is \$37,160 of which \$9,290 is included in the Fiscal Year 2021-22 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This request ensures the proper functioning of and maintenance on the previously purchased equipment to the new name of Sensis Vibe.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Mike Barber, Nursing Services Division Manager, Phone 783-7826

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

- Siemens Medical Solutions USA, Inc. Equipment Addition Amendment to Proposal 1-0730SY
- Siemens Medical Solutions USA, Inc. Extended Service Warranties Agreement Proposal 1-0730SY

Attachments on file with the Clerk of the Board

Dr. Charles R. Harris
Dr. Charles R. Harris, Chief Executive Officer

6/22/22
Date