a. Approve and authorize the Contracts & Purchasing Officer to execute a three (3) year Concession Lease Agreement, effective March 1, 2023 with Villa Rivera Café for cafeteria space at 142 West Alisal Street, Salinas, CA (commonly known as Jo's Café) for a minimum base rent of \$8,000.00 per year, plus a three percent (3%) commission based on Concessionaire's monthly gross sales revenue over Ten Thousand Dollars (\$10,000.00) for cafeteria, internal catering, and all other sales and service sales; an Additional Flat Fee ("Rent") of Five Hundred Dollars (\$500.00) for each outside catering event sales.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

b. a. Approve and authorize the Contracts & Purchasing Officer to execute a three (3) year Concession Lease Agreement, effective March 1, 2023 with Villa Rivera Café for cafeteria space at 142 West Alisal Street, Salinas, CA (commonly known as Jo's Café) for a minimum base rent of \$8,000.00 per year, plus a three percent (3%) commission based on Concessionaire's monthly gross sales revenue over Ten Thousand Dollars (\$10,000.00) for cafeteria, internal catering, and all other sales and service sales; an Additional Flat Fee ("Rent") of Five Hundred Dollars (\$500.00) for each outside catering event sales.

SUMMARY DISCUSSION:

Villa Rivera Café is the sole bidder for RFP 10874 to provide cafeteria concession services at Jo's Café downtown, 142 West Alisal Street, Salians, CA. Jo's Café services not only the Government Center, but the Superior Court Building and also the public in general.

The lease term for the Agreement will commence on March 1, 2023 and expire on March 2, 2026 expiration date. If needed longer, the Agreement provides for a month-to-month occupancy. Either party may terminate the Agreement upon thirty (30) days written notification to the other party. Rent for each Agreement is \$8,000.00 per year and includes electric, gas and water utilities. Concessionaire is responsible for janitorial services, general maintenance, inspections and repairs. In addition to rent, Concessionaire will pay a \$500.00 flat fee for each outside catering event and will provide the County a three percent (3%) commission based on gross monthly sales over \$10,000.00.

Approval of the Agreement will support the County's ability to continue to provide excellent cafeteria concession services at Jo's Café for County employees and community members while visiting or conducting business on the County Government Center campus.

OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel-Risk Management has reviewed and approved the Agreement as to form and as to insurance and indemnity provisions. The Auditor/Controller's Office has reviewed and approved the Agreement as to fiscal provisions.

FINANCING:

There is no fiscal impact to the General Fund resulting from approval of the Agreement. The \$_____ annual fee and other fees collected from the Agreement will be utilized to help maintain the facility and associated costs.

BOARD OF SUPERVISOR STRATEGIC INITIATIVES:

If approved, this action supports the Board of Supervisors' Strategic Initiatives for Health and Human Services as well as Administration. Providing cafeteria concessions service at Jo's Café will help ensure County employees and community members conducting business or visiting the County Government Center campus will continue to have access to viable food and beverage services.

Economic Development
Administration
Health &HUuman Services
Infrastructure
Public Safety

Prepared by: Gina Encallado, Management Analyst

Approved by: Dewayne Woods, Assistance County Administrator Approved by: Debra R. Wilson, PhD, Contracts & Purchasing Officer (831)755-4995

Attachments:

Attachment A – Joe's Café Concession Lease Agreement

Attachment B – Evidence of Seismic Adequacy (Attachments on File with the Clerk of the Board)



COUNTY OF MONTEREY CONCESSION LEASE AGREEMENT

LEASED PREMISES:

Jo's Café

142 West Alisal Street

Salinas, California 93901

CONCESSIONAIRE:

Villa Rivera Café LLC

19395 Bellinzona Ave

Salinas, California 93906

villariveracafe@gmail.com

(831) 229-7245

COUNTY:

County of Monterey

c/o Contracts/Purchasing Division

1488 Schilling Place

Salinas, California 93901

(831) 755-4992

COUNTY OF MONTEREY CONCESSION LEASE AGREEMENT

PREAMBLE

This Concession Lease Agreement ("Agreement") is made and entered into on March 1, 2023, by and between the **County of Monterey**, a political subdivision of the State of California ("County"), and Villa Rivera Café LLC, ("Concessionaire"), in consideration of the premises, and the agreements, terms and conditions set forth, below.

WHEREAS, County operates the facility located at 142 West Alisal Street ("Premises") in Salinas, California; and

WHEREAS, County has a need for the operation and maintenance of a Cafeteria Solution (the Concession") at the Premises.

NOW THEREFORE, in consideration of this Agreement granted herein and of the terms, covenants and conditions hereinafter contained to be kept and performed by the respective parties, their successors, assigns and personal representatives, the parties agree as follows:

1. CONCESSION AREA:

- 1.1 County hereby leases to Concessionaire approximately 1,200 square feet of cafeteria space ("Concession Area"), in the County of Monterey, State of California located inside the County Facility ("Facility") located at 142 West Alisal Street, Salinas, CA ("Premises").
- 1.2 County does hereby lease to Concessionaire, and Concessionaire does hereby accept a lease from County, upon the terms and conditions herein set forth, over the Concession Area, and more particularly described in **EXHIBIT A-DESCRIPTION OF CONCESSION AREA** attached hereto and made a part hereof.
- 2. **RESERVATION OF RIGHTS:** This Agreement is subject to all outstanding easements and rights of way over, across and upon the Concession Area. The County may grant additional easements or rights of way over, across, in and upon the Concession Area as necessitated to be in the public interest. The County reserves all mineral rights in the Concession Area together with any mineral deposits thereunder.

3. CONDITION OF CONCESSION AREA:

- 3.1 Concessionaire's Acceptance: Concessionaire hereby accepts the Concession Area (a) in the condition existing as of the Effective Date, and (b) subject to all applicable zoning, county and state laws, ordinances and regulations governing and regulating the use of the Concession Area and any covenants or restrictions of record. Concessionaire has independently evaluated the condition of the Concession Area and has determined that it is acceptable for Concessionaire's use. Concessionaire acknowledges that neither County nor any agent or employee of County has made any representations or warranties with respect to (a) the Concession Area; (b); the condition of the Concession Area; (c) the improvements on the Concession Area; to conduct of Concessionaire's business.
- 3.2 Evidence of Seismic Adequacy: The building containing the Concession Area was constructed after January 1, 1973, as evidenced by official documentation from the City of Salinas Building Department. Copy of which is attached as **EXHIBIT B**—**EVIDENCE OF SEISMIC ADEQUACY**, and incorporated by this reference.

4. CONCESSIONAIRE'S DUTIES AND OBLIGATIONS:

- 4.1 <u>Use of Concession Area:</u> The Concession Area is released to Concessionaire exclusively for the purposes of preparing and serving of food as set forth herein.
- 4.2 <u>Sanitation:</u> Concessionaire shall, at its own expense, keep the Concession Area clean and sanitary always. No refuse or offensive matter, nor any substance constituting an unnecessary, unreasonable, or unlawful fire hazard, nor material detrimental to the public health, shall be permitted to remain in or on the Concession Area, and Concessionaire shall prevent any such matter or material from being or accumulating upon Concession Area.
 - 42.1 **Garbage:** The County shall pay the cost of all garbage pickup from the dumpster(s) located in the back parking lot of 168 West Alisal for the Concession Area during the Term of this Agreement. Concessionaire, shall ensure that garbage or refuse for the Concession Area is collected as often as necessary and in no case less than once a day and disposed of in the dumpster. Concessionaire shall furnish trash receptacles of a size, type, and number approved by County for the Concession Area including individual receptacles for trash, recycling, and green waste. Concessionaire shall ensure that all receptacles transported to and from the dumpster(s) will not leak or stain sidewalks or cement pathways and shall be responsible for the cost of clean-up if it does.
 - Janitorial Services: Concessionaire shall furnish janitorial service as is necessary for the Concession Area. It is understood that the concessionaire will be preforming janitorial services themselves, if otherwise, the County reserves the right to approve any janitorial services vendor they may hire.
- 4.3 <u>General Maintenance and Repairs:</u> Concessionaire shall, at its own expense, keep the Concession Area, including areas directly outside the Concession Area, including but not limited to picnic table areas, in good order, in a safe and clean condition, including all grease traps (if any).

- 4.4 Equipment Maintenance and Repairs: Concessionaire shall pay all costs of repairs or maintenance, including any regulatory inspections, within the Concession Area as a direct result of the negligence or willful misconduct of the Concessionaire, its agents, invitees, or guests. County shall pay all costs of repairs or maintenance within the Concession Area as a direct result equipment surpassing its useful life, or of the negligence or willful misconduct of the County, its agents, invitees, or guests.
- 4.5 <u>Trade Fixtures and Removal of Items after Termination or Expiration of Lease:</u> Concessionaire may install such trade fixtures (after written approval by County), equipment, signs (subject to the limitations stated in section 15.1) and personal property as may be necessary and convenient for its operation. Such trade fixtures, equipment, signs, and personal property shall not be considered part of the Concession Area. Removal of the same shall not damage or deface the Concession Area, and if the Concession Area shall be so damaged, Concessionaire shall repair such damage at its own expense. Concessionaire shall, within thirty (30) days of the termination or expiration of this Agreement, remove all equipment (excepting County owned equipment unless otherwise agreed to in writing signed by the County), furnishings, expendables, trade fixtures, signs, and personal items belonging to the Concessionaire from the premises at its sole expense. Concessionaire shall, at its own expense, remove or paint over, all its signs and displays, and shall restore the Concession Area and any improvements thereto to the same condition as prior to the placement of any such signs or displays. Concessionaire shall not disturb any improvements; fixtures; or County-owned equipment. Concessionaire agrees that the County may sell scrap, or dispose of any article owned by the Concessionaire remaining after thirty (30) days, without any further notice, and that any such items shall be deemed irrevocably abandoned by Concessionaire and become the property of the County without any compensation to Concessionaire. Concessionaire shall pay the County all costs incurred by the County to remove any article owned by the Concessionaire plus County's actual cost for administrative overhead and staff time as determined by Office of Management and Budget Circular A-87 or other applicable County adopted fee within thirty (30) days after payment is demanded.
- 4.6 <u>Hiring:</u> Concessionaire shall use its best efforts to hire employees, contractors, suppliers, custom operators, and agents who are in Monterey County.
- 4.7 <u>Hazardous Materials</u>: Concessionaire shall submit a Hazardous Materials Business Plan to the Monterey County Department of Environmental Health. Concessionaire shall make the Concession Area and its operations available for inspection regarding the storage of hazardous materials on the Concession Area.

- 4.8 <u>Fire Prevention:</u> Concessionaire shall comply with applicable fire control and prevention rules, practices, and regulations. All equipment, fuel and oil must be stored in an appropriate storage area.
- 4.9 <u>Debris Removal:</u> Concessionaire, at its own expense, shall dispose of all debris and empty containers generated in the Concession Area.
- 4.10 <u>Alterations:</u> Except as otherwise provided in sections 4.5 and 4.11 of this Lease, Concessionaire shall not make or permit any other person to make any permanent alterations to the Concession Area or any improvement thereon without the prior written consent of the County. Concessionaire shall not erect or permit to be erected any permanent structure in the Concession Area. Concessionaire shall not remove any structures located in the Concession Area without the prior written consent of County.
- 4.11 <u>Temporary Installations:</u> Subject to the prior written approval of the County, Concessionaire may erect, at its own expense, temporary structures in the Concession Area as may be necessary or incidental to its use under the Agreement. All such structures shall remain the Concession Area of Concessionaire and shall be removed from the Concession Area prior to the termination or expiration of the Agreement term under the terms stated in section 4.5 hereof.
- 4.12 <u>Damage</u>: At the termination or expiration of the Agreement, Concessionaire shall pay to County reasonable compensation for any damage to the Concession Area caused by Concessionaire or its invitees, agents, or employees, excepting ordinary wear and tear or depreciation.
- 4.13 Entry by County: Concessionaire shall permit County, its employees, agents, representatives, invitees, as well as any Federal, State and Local officials responsible for remediation of hazardous conditions on the Premises, to enter the Concession Area at all reasonable times.
- 4.14 <u>Surrender:</u> Concessionaire shall surrender the Concession Area to County at the termination or expiration of this Agreement in as good a condition as at the commencement of it, excepting reasonable wear and tear, damages, and destruction by the elements.
- 4.15 Compliance with "No Smoking Law" (2003 Assembly Bill 846): Concessionaire shall ensure that the Concession Area is in full compliance with Government Code Title 1, Division 7, Chapter 32 (commencing with section 7596), as may be amended from time to time, and, if necessary, prior to the commencement date specified in Section 8.1 below, shall modify the Concession Area to comply with the law and the regulations promulgated to implement 2003 Assembly Bill 846.
- 4.16 <u>Concession Notice</u>: Concessionaire shall place a sign, in a prominent place approved by the County, stating that the Concessionaire is operating under a Concession Agreement.

5. STATUS OF CONCESSIONAIRE:

- 5.1 <u>Independent Contractor:</u> The Concessionaire shall during the entire Term of this Lease, be construed as an independent contractor and nothing in this agreement is intended nor shall be construed to create an employer-employee relationship, a joint venture relationship, or to allow County to exercise discretion or control over the professional manner in which Concessionaire performs pursuant to this Lease. The Concessionaire shall be fully responsible for payment of all taxes due to the State of California or the Federal government. County shall not be liable for deductions for any amount for any purpose from Concessionaire's compensation to its employees. Concessionaire shall not be eligible for coverage under County's Workers Compensation Insurance Plan nor shall Concessionaire be eligible for any other County benefit.
- 5.2 <u>Authority:</u> Concessionaire represents and warrants that it has full power and authority to execute and fully perform its obligations under this Agreement pursuant to its governing instruments, without the need for any further action, and that the person(s) executing this Agreement on behalf of Concessionaire are the duly designated agents of Concessionaire and are authorized to do so.

6. <u>CONCESSION PERMISSIONS GRANTED:</u>

6.1 All services provided by Concessionaire and the manner in which services are to be provided are more particularly set forth in **EXHIBIT C-SERVICES PROVIDED BY CONCESSIONAIRE**.

7. <u>ASSIGNMENT, TRANSFER. SUBLEASE, BANKRUPTCY:</u>

- 7.1 Concessionaire shall not assign this Agreement, nor sublet any portion of the Concession Area, without the County's prior written approval. County may reasonably withhold its consent to any Transfer. Any attempted Transfer without County's consent shall be void and shall constitute a material breach of this Agreement. As used herein, the term"Transfer" shall include an arrangement (including without limitation, management agreements and licenses) that allows the use and occupancy of all or part of the Concession Area by anyone other than Concessionaire.
- 7.2 Concessionaire shall not under-let or sub-let the subject Concession Area or any part thereof or allow the same to be used or occupied by any other or for other use than that herein specified, nor assign this Agreement nor transfer, assign or in any manner convey any of the rights or privileges herein granted without the prior written consent of County. Neither this Agreement nor the rights herein granted shall be assignable or transferable by any process or proceedings in any court, or by attachment, execution, proceeding in insolvency or bankruptcy either voluntary or involuntary, or receivership proceedings. Any attempted assignment, mortgaging, hypothecation, or encumbering of the Concession rights or other violation of the provisions of this Section shall be void and shall confer no right, title, or interest in or to this Agreement or right of use of the whole or any portion of the Concession Area upon any such purported assignee, mortgagee, encumbrancer, pledgee or another lien holder, successor, or purchaser.

- 7.3 The Concessionaire may not, without prior written permission of the County assign or otherwise alienate any of its rights hereunder, including the right to payment; or delegate, subcontract, or otherwise transfer any of its duties hereunder.
- 7.4 Upon County's conveyance or transfer of all or part of the Concession Area, County shall be released from all obligations hereunder. Thereafter, County's successor in title shall be responsible for performance of County's obligations hereunder.

8. **TERM**:

- 8.1 <u>Term:</u> The term for this Agreement shall be limited to three (3) years, commencing on March 1, 2023, at 8:00 a.m., and terminating on March 2, 2026, at 5:00 p.m. ("Term"). Except as otherwise specifically stated in this Agreement or in any subsequent amendments hereof, the terms and conditions of this Agreement shall remain in effect following any holdover of the original Term.
- 8.2 Option to Renew: Concessionaire and County, by mutual written consent, may renew this Agreement for one additional two (2) year term. Concessionaire shall give County advance written notice of its intent to renew one hundred and eighty (180) days prior to expiration of the initial Term. County reserves the right to renegotiate the Rent.
- 8.3 <u>Holding Over:</u> After the expiration or earlier termination of the term and if Concessionaire remains in possession of the Concession Area with County's express consent, such possession by Concessionaire shall be deemed to be a temporary tenancy terminable on thirty (30) days written notice given at any time by either party. During such temporary tenancy, the minimum monthly rent shall be due monthly at a rate increased by 10% over the previous rent, unless otherwise agreed to in writing by County. Concessionaire shall pay such monthly rent and all other sums required to be paid hereunder monthly on or before the fifteenth day of each month. All other provisions of this Agreement except those pertaining to the term shall apply to the month-to-month tenancy.
- 8.4 <u>Temporary Tenancy:</u> This tenancy is of a temporary nature and the parties to this Agreement agree that no Relocation Payment or Relocation Advisory Assistance will be sought or provided in any form as a consequence of this tenancy.

9. FEES AND CHARGES:

Concessionaire agrees to pay to County for the Concession Area above-described, and County agrees to accept as payment for, the use and possession of the Concession Area as set forth below.

9.1 Minimum Base Rent:

Minimum Base Rent is Eight Thousand Dollars (\$8,000.00) per year, payable monthly in twelve installments due end of following month of each month during the Term.

- 9.2 Concession Fees: Commissions on Concessionaire's monthly sales occurring during the Agreement Term shall be calculated as follows:
 - Additional Rent of three percent (3%) commission based on Concessionaire's monthly gross sales revenue, as defined in section 12.3 hereof ("Gross Revenue"), over Ten Thousand Dollar (\$10,000.00) for cafeteria, internal catering, and all other sales and service sales; an Additional Flat Fee ("Rent") of Five Hundred Dollars (\$500.00) for each outside catering event sales.
- 9.3 Concession Fees Payment Schedule: Commissions on Concessionaire's monthly sales occurring during the Agreement Term.
 - 9.3.1 Commission Schedule

Example: Month 1 (March 1, 2023 – March 31, 2023) 3% of gross sales are due the following month by no later than April 31, 2023

9.3.2 Lease Payment

Example: Month 1 (March 1, 2023 – March 31, 2023) total amount of \$667 is due the following month not later than April 31, 2023

9.4 All payments shall be payable to Monterey County and delivered to:

Monterey County
Attn: Contracts/Purchasing Officer
1488 Schilling Place Salinas, California 93901

9.5 <u>Late Payment</u>: If payment is received more than five (5) business days after the due date Concessionaire agrees to pay as liquidated damages on the amount of unpaid rent at the rate of ten percent (10%) per annum from the payment due date until payment of the rent is received. County's acceptance of the payment of the liquidated damages does not constitute a waiver of any rights or remedies granted herein.

9.6 Reimbursements:

9.6.1 If County pays any sum or incurs any obligations or expense(s) which Concessionaire has agreed to pay or reimburse County for, or if County is required or elects to pay any sum or to incur any obligations or expense(s) by reason of the failure, neglect, or refusal of Concessionaire to perform or fulfill its obligations under this Agreement, or as a result of an act or omission of Concessionaire contrary to the obligations set forth in this Agreement, Concessionaire agrees to pay to County the sum so paid or the expense(s) so incurred and costs, plus interestat ten percent (10%), plus County's actual cost for administrative overhead and stafftime as determined by Office of Management and Budget Circular A-87 or other applicable County adopted fee schedule, and damages. This amount shall be due and payable upon within ten (10) days of County issuing an invoice detailing such charges.

- 9.62 For all purposes in any suit, action, or proceeding of any kind between the parties hereto, any receipt showing the payment of any sum by County for any work done or material furnished shall be prima facie evidence against Concessionaire that the amount of such payment was necessary and reasonable. If County elects to use its own personnel in making any repairs, replacements, and/or alterations, and elects to charge Concessionaire with the cost of same, receipts and timesheets will be used to establish the charges, and shall be presumed to be reasonable in absence of contrary proof submitted by Concessionaire.
- 9.7 <u>Returned check charge:</u> Concessionaire agrees to pay County's actual cost for each check that is returned for insufficient funds.

10. NON-DISCRIMINATION:

- 10.1 During the performance of this Agreement, Concessionaire and its officers, employees, agents, representatives or subcontractors shall not unlawfully discriminate in violation of any federal, state or local law, rule or regulation against any employee, applicant for employment, patron or person receiving services under this Agreement because of race, religious creed, color, national origin, ancestry, physical or mental disability, medical condition, genetic information, pregnancy-related condition, marital status, age, political affiliation, gender/sex, sexual orientation, gender identity, gender expression, age (over 40), political affiliation or belief, or military and veteran status.
- 10.2 Concessionaire and its officers, employees, agents, representatives or subcontractors shall comply with all applicable Federal, State and local laws and regulations related to nondiscrimination and equal opportunity, including without limitation the County's nondiscrimination policy; the Fair Employment and Housing Act (Government Code sections 12900 et seq.); California Labor Code sections 1101, 1102 and 1102.1; the Federal Civil Rights Act of 1964 (P.L. 88-352), as amended; and all applicable regulations promulgated in the California Code of Regulations or the Code of Federal Regulations.
- 10.3 Concessionaire shall include the non-discrimination and compliance provisions of this clause in all subcontracts to perform work under this Agreement.
- 10.4 Concessionaire shall provide a system by which recipients of service shall have the opportunity to express and have considered their views, grievances, and complaints regarding Concessionaire's delivery of services.

11. PERSONNEL:

- 11.1 <u>Conduct:</u> Concessionaire and its representatives, agents, servants, and employees shall always conduct business in a quiet and orderly manner to the satisfaction of the County.
- 11.2 Qualified Personnel: A reasonably competent person shall be on the premises always while the concession is in operation. Concessionaire will employ or permit the employment of only such personnel as will assure a high standard of service to the public and cooperation with the County. Concessionaire shall ensure that each of its personnel, while on or about

the Concession Area, shall be neat in appearance and courteous always and shall be appropriately attired, with badges or other suitable means of identification. No person employed by Concessionaire shall be under the influence of alcohol, illegal drugs, narcotics, or other controlled substances, while on or about the Concession Area.

11.3 Employee Fidelity Bonds: At the County's discretion, employee fidelity bonds may be required to be maintained by Concessionaire covering all its employees who handle money.

12. CASH AND RECORD HANDLING REQUIREMENTS:

- 12.1 At County's request, Concessionaire shall prepare a description of its cash handling and sales recording systems and equipment to be used for operation of the Concession which shall be submitted to the County. Concessionaire shall maintain a method of accounting of the Concession activities which shall correctly and accurately reflect the gross receipts and disbursements received or made by Concessionaire from operations. The method of accounting, including bank accounts, shall be separate from the accounting systems used for any other business operated by Concessionaire or for recording Concessionaire's personal financial affairs. Such method shall include the keeping of the following documents:
 - 12.1.1 Regular books of accounting such as general ledgers.
 - 12.12 Journals including supporting and underlying documents such as vouchers, checks, tickets, bank statements, etc.
 - 12.1.3 State and Federal income tax returns and sales tax returns and checks and other documents proving payment of sums shown.
 - 12.1.4 Cash register tapes shall be retained so that day-to-day sales can be identified. A cash register must be used in public view which prints a dated double tapeindicating each sale and the daily total.
 - 12.1.5 Any other accounting records that County, in its sole discretion, deems necessary for proper reporting of receipts.

12.2 Business Records.

- 122.1 Concessionaire shall keep separate true and accurate books and records showing all of Concessionaire's business transactions under this Agreement in a manner that conforms to industry standards and practices and in a manner acceptable to the County.
- 12.22 Concessionaire shall maintain during the Term of this Agreement and for three years thereafter, all its books, ledgers, journals, and accounts wherein are kept all entries reflecting the gross receipts received or billed by it from the business transacted pursuant to this Agreement. Such books, ledgers, journals, accounts, and records shall be available for inspection and examination by the County, or a duly

- authorized representative, during ordinary business hours at any time during the term of this Agreement and for at least three years thereafter.
- 1223 Concessionaire will submit to the County, no later than February 1st of each year during the Term of this Agreement, a verified profit and loss statement for the previous calendar year. Within thirty (30) days of the expiration or termination of this Agreement, Concessionaire shall submit to the County a profit and loss statement for the period of operation not previously reported prepared in the manner stated above.
- Concessionaire shall obtain and install cash registers or other accounting equipment acceptable to the County, through which Concessionaire shall record all gross receipts from the operation of the concession. This equipment shall be non-resettable and shall supply an accurate recording of all sales on tape and produce a receipt for each transaction. All such equipment shall have a customer display that is visible to the public. Concessionaire shall make all cash register tapes available to the County upon County's request. Concessionaire shall provide a cash register receipt to each customer setting forth the full amount of a sale.

12.3 Gross Revenue:

The term "Gross Revenue", wherever used in this Agreement, is intended to and shall mean all moneys, property, or any other thing of value, including accounts receivable, received by Concessionaire and any sub-contractor or operator, if other than Concessionaire, through or in connection with the operation of the concession, including any concession related business carried on through the internet or catalog sales, or from any other business carried on or in connection with the Premises, or from any other use of the Premises, and/orof any business of any kind that uses the names licensed by this Agreement, or that associates with or implies an endorsement by County, all without deduction. The term "Gross Revenue" shall not include any sales taxes imposed by any governmental entity and collected by Concessionaire.

12.4 Audit:

- 124.1. Concessionaire's Audit: Concessionaire shall employ an independent Certified Public Accountant (CPA) at Concessionaire's cost, to perform an audit of the books and records of Concessionaire, as they pertain to this Agreement, for each Agreement Year, or applicable portion thereof, and Concessionaire shall follow all recommendations made by the independent auditor. Such audit shall be in a format and in detail satisfactory to the County and shall include all the following:
 - 12.4.1.1 An audited statement of Gross Revenue shall be submitted to the County by no later than one hundred twenty (120) days following the last day of every Agreement Year. An independent CPA shall conduct such audit, and include all business transacted at the Premises under the terms of this Agreement by Concessionaire during the preceding Agreement Year, and excluding any other business transacted by Concessionaire; and

- 12.4.12 A written statement, by such CPA, to the County stating that in the CPA's opinion, the Rent and other required fees paid by Concessionaire to the County for the preceding Agreement Year were paid in accordance with the terms of this Agreement; and
- 124.13 Copies of any reports prepared by such CPA or by Concessionaire's internal audit staff for Concessionaire relating exclusively to this Agreement, and specifically describing any strengths or weaknesses of internal fiscal controls; and
- 124.14 A management letter prepared by such CPA for Concessionaire relating exclusively to this Agreement, and specifically describing Concessionaire's internal accounting controls as they relate to cash handling, processing of receipts and security of cash at the Premises, based on examination and testing of such controls by such CPA, including a control analysis of the strengths and weaknesses of such controls; and
- 12.4.1.5 If the results of any such audit show any discrepancy as compared to the amount of Concessionaire's Gross Revenue at the Premises, as reported to County by Concessionaire, Concessionaire shall pay County the difference in Rent payments or County shall reimburse Concessionaire within thirty (30) calendar days following discovery of such discrepancy; and
- 12.4.1.6 If Concessionaire fails to perform its obligations under this section, after thirty (30) days' notice by the County, the County may employ an independent CPA to perform the required audit and, in addition to any difference in Rent due the County from such audit, County shall recover the entire cost of such audit, plus County's actual cost for administrative overhead and staff time as determined by Office of Management and Budget Circular A-87 or other applicable County adopted fee schedule for all of County's costs in connection with such audit.
- 12.4.2 **County Audit**: Concessionaire shall, upon request, make all or any part of its records pertaining to this Agreement available to the County, or any other authorized representative of County during normal business hours throughout the Term of this Agreement, for the purposes of inspection, copying, or audit. Except as otherwise expressly provided herein, the cost of such inspection, copying or audit shall be borne by County.
 - 12.4.2.1 if the results of any such audit by County show any discrepancy as compared to the amount of Concessionaire's Gross Revenues at the Premises, as reported to County by Concessionaire, Concessionaire shall pay the County the difference in Rent payments or County shall reimburse Concessionaire within thirty (30) calendar days following discovery of such discrepancy.

if any such discrepancy exceeds the amount of such Gross Revenues reported by Concessionaire to County by more than two percent (2%), Concessionaire shall reimburse County for all of County's actual cost for administrative overhead and staff time as determined by Office of Management and Budget Circular A-87 or another applicable County adopted fee schedule about such audit.

13. PRICE SCHEDULES AND MERCHANDISE.

Concessionaire shall staff, operate, manage, and provide all goods, services, and facilities offered in a first-class manner and comparable to other high-quality concessions providing similar facilities and services. County reserves the right to prohibit or modify the sale or rental of any item, accommodation, or service for public safety.

- 13.1 <u>Prices:</u> County agrees that Concessionaire's merchandise, including its prices for same, shall be within Concessionaire's discretion; subject, however, to disapproval by County if the selection of items offered is inadequate, of inferior quality, or if any of said prices are excessively high or low in the sole opinion of County.
- 13.2 Quality of Goods: All food items, goods and service offered for sale and/or sold by Concessionaire shall be of high quality. All merchandise sold, kept for sale, or rented by Concessionaire shall be of a quality acceptable to industry standards and conform to all federal, state and municipal laws, ordinances, and regulations in every respect. No imitation, adulterated, misbranded, or impure articles shall be sold or kept for sale by Concessionaire and all edible merchandise kept on hand shall be stored and handled with due regard for sanitation. In addition, no substitutes, fillers, dilutants, nor reduction in size of standard manufactured or processed food products will be permitted. No adulterated, misbranded, or impure articles shall be sold or kept for sale. All merchandise for sale or rented shall be subject to the County's approval prior to being offered for sale. Concessionaire shall remove any goods which are not approved by County and shall not again offer such goods for sale or rent without the prior written approval of the County. The County reserves the right to order the improvement of the quality of any merchandise kept or offered for sale or rental.
- 13.3 <u>Food Items:</u> Concessionaire shall offer for sale a variety of food items and beverage products, as further defined in the Concessionaire's proposal response.
- 13.4 <u>Waste or Nuisance:</u> Concessionaire shall not commit or permit the commission by others of any waste on the Concession Area; Concessionaire shall not maintain, commit, or permit the maintenance or commission of any nuisance as defined in Section 3479 of the California Civil Code, nor the Monterey County Code; and Concessionaire shall not use or permit the use of the Concession Area for any unlawful purpose.
- 13.5 <u>Waste Diversion:</u> Concessionaire shall minimize the paper items (straw covers, serving cartons, etc.) distributed with food products. County reserves the right to prohibit the sale or use of non-recyclable containers or plastics. Concessionaire is prohibited from selling

- merchandise in non-returnable bottles and shall not dispense food or beverage items in glass or Styrofoam containers. Concessionaire shall not sell or give away or otherwise dispose of any commodity which in the opinion of County will cause undue litter. Concessionaire expressly agrees to comply with all County recycling programs.
- 13.6 <u>Business Diversion Prohibited:</u> Concessionaire shall not divert, cause, allow, or permit to be diverted any business from the Concession Area and shall take all reasonable measures, in every proper manner, to develop, maintain, and increase the business conducted by it.

14. EQUIPMENT, FURNISHINGS, AND EXPENDABLES.

- 14.1 <u>Equipment:</u> Concessionaire may lease or purchase any equipment, furnishings, and expendables (collectively, "Equipment") required for its operation of the Concession upon the Concession Area with County's prior written approval. Any such Equipment shall be leased, purchased, and installed by Concessionaire at its sole cost and expense, and shall remain its personal property.
- 14.2 <u>County-Owned Equipment:</u> County may, as a courtesy and at no cost to Concessionaire, provide equipment for the operation of the concession, which shall remain the property of the County. Concessionaire shall annually provide the County with a list of County-Owned Equipment located within the Concession Area and/or used for the Concession. Nothing herein shall delegate to the County responsibility of providing the necessary equipment to operate the Concession. County reserves the right at any time to replace or remove all items of County-owned equipment.
 - 142.1 The Concession Area contains County-Owned Equipment available for Concessionaire's use, as identified in the Inventory List of County-Owned Equipment attached hereto as **EXHIBIT D COMMERCIAL KITCHEN EQUIPMENT AND CAFÉ FURNISHINGS**. All such County-Owned Equipment is provided in "as-is" condition and is presumed to be operational unless otherwisenoted by Concessionaire when Concessionaire takes possession of the leasedConcession Area.
 - 14.22 County-Owned Equipment shall be returned to the County at the expiration of this Agreement in the same condition as received, reasonable use, wear and tear, and damage by the elements excepted. County shall, periodically, conduct an inventory of said objects and evaluate their care and condition.
 - 14.2.3 Should Concessionaire fail, neglect or refuse to undertake and complete any required maintenance or restoration to County-Owned Equipment, County shall have the right to terminate the Agreement and take immediate possession of the County-Owned Equipment to perform maintenance or repairs for the Concessionaire's account. Concessionaire agrees to promptly reimburse the County for the cost thereof, provided, however, that the County shall first give Concessionaire ten (10) days written notice of its intent to perform such

maintenance or repairs enabling Concessionaire to proceed with such maintenance or repairs at Concessionaire's own expense.

- 14.3 <u>Maintenance of Equipment:</u> Concessionaire shall, always and at its sole expense, keep and maintain all equipment, whether owned and/or installed by Concessionaire or County owned, together with all the fixtures, equipment, and personal property therein, in good repair and in a clean, sanitary, and orderly condition and appearance. No equipment provided by County shall be removed or replaced by Concessionaire without the prior written consent of the County. If County provides such consent, such removal and/or replacement shall be at the expense of Concessionaire.
- 14.4 <u>Claims for Labor and Materials:</u> Concessionaire shall promptly pay when due all amounts payable for labor and materials installed within the Concession Area. Concessionaire shall take all steps necessary and reasonable to prevent any lien or other claim under any provision of law from arising against any property owned by County (including reports, documents, and other tangible matter produced by the Concessionaire hereunder), against the Concessionaire's rights hereunder, or against the County, and shall pay all amounts due under the Unemployment Insurance Act with respect to such labor.
- 14.5 Disclaimer of Warranty: CONCESSIONAIRE SPECIFICALLY ACKNOWLEDGES THAT COUNTY MAKES NO REPRESENTATIONS OR WARRANTIES WHATSOEVER, NEITHER EXPRESS NOR IMPLIED, WHETHER OTHERWISE IMPOSED BY STATUTE OR LAW AND TO THE FULLEST EXTENT PERMITTED BY LAW, INCLUDING NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR USE, AS TO ANY AND ALL COUNTY OWNED EQUIPMENT LISTED IN EXHIBIT D, OR COUNTY OWNED EQUIPMENT THAT CONCESSIONAIRE MAY TAKE TEMPORARY POSSESSION OF OR MAKE USE OF AFTER THE EXECUTION OF THIS AGREEMENT PURSUANT TO A FUTURE AGREEMENT BETWEEN THE PARTIES: THAT CONCESSIONAIRE TAKES TEMPORARY POSSESSION OF SAID EQUIPMENT IN AN "AS IS" CONDITION, HAS CONDUCTED ITS OWN INSPECTION OF THE EQUIPMENT AND IS SATISFIED AS TO ITS CONDITION, AND MAKES USE OF SUCH EQUIPMENT AT ITS SOLE PERIL.

16. UTILITIES.

16.1 <u>Utility Services:</u> Concessionaire shall provide and pay for all initial utility deposits and fees, and for electricity, gas and telecommunications utilities and services necessary for its use and occupancy of the Concession Area during the Term and any extension or holdover period, including grease trap maintenance, and all other services which may be used in or upon the Concession Area during the Term of this Agreement, or any extension or holdover period, provided that Concessionaire has contracted directly with the utility companies; County shall have no responsibility to either provide or pay for such services. If any such services are not separately metered or billed to Concessionaire, but rather are billed to and paid by County, Concessionaire will pay to County its pro rata share of the cost of such

services, as determined by County, together with its pro rata share of the cost of making such determination. County will not be liable for any reason for any loss or damage resulting from an interruption of any of these services.

16.2 <u>Heating, Ventilation, and Air Conditioning (HVAC)</u>:

The Concession Area is located inside County's Premises and does not have a separate HVAC system from the rest of the Premises. Concessionaire shall exercise care and caution with respect to the use of the HVAC system.

16.3 Water/Sewer Service:

- 16.3.1 The Concession Area is located inside a building with water and sewer connections for use by the Concessionaire, but the Concessionaire shall be responsible for the cost of connecting the water and sewer lines to any devices.
- 16.3.2 Concessionaire shall exercise care and caution with respect to the use of the water and sewer systems and shall pay for the cost of repair and maintenance of the system located within the Concession Area. If such repair work is performed by the County, all such repair and maintenance charges shall be submitted to Concessionaire in writing and shall be due and payable within thirty (30) days.

16.4 Energy & Water Conservation:

- 16.4.1 County is required to comply with all laws and regulations requiring the installation of energy-efficient systems, fixtures, and equipment at Concession Area. In accordance with all laws and regulations and this Agreement, Concessionaire shall maintain or repair, or cause to maintain or repair, any structures, buildings, and related systems in accordance with current energy conservation standards.
- 16.4.2 Concessionaire shall be responsible for promoting energy and water conservation measures in the operation of all activities at the Concession. Concessionaire shall cooperate with the County in all forms of energy and water conservation including energy-efficient lighting, heating and air-conditioning systems, and fixtures and equipment. Concessionaire shall comply with all existing and newly-enacted laws, bylaws, regulations, etc., relating to the conservation of energy and water. Concessionaire shall comply with all reasonable requests and demands of County pertaining to the installation and maintenance of energy and water conservation systems, fixtures, and equipment.

17. SAFETY & SECURITY.

17.1 <u>Safety:</u> Concessionaire shall keep a copy of the County's Safety Manual in a location accessible by all its employees. Concessionaire shall correct safety deficiencies, and violations of safety practices, immediately after the condition becomes known or County notifies Concessionaire of said condition. Concessionaire shall cooperate fully with County in the investigation of accidents. In the event of injury to a patron or customer, Concessionaire shall reasonably ensure that the injured person receives prompt and

qualified medical attention, and as soon as possible thereafter, Concessionaire shall submit a County Accident or Illness Report. If after ten (10) days written notice from the County (or immediately in exigent circumstances) Concessionaire fails to correct hazardous conditions specified by the County, which have led, or in the opinion of County could lead, to injury, the County may, in addition to all other remedies which may be available to County, improve, repair, replace, rebuild, redecorate, or paint any improvements to correct the hazardous condition, with the cost thereof, plus actual cost for administrative overhead and staff time as determined by Office of Management and Budget Circular A-87 or other applicable County adopted fee schedule, to be paid by Concessionaire to County with the next month's Concession Fee.

17.2 <u>Security:</u> Concessionaire shall be responsible for the security of any structures or equipment placed within the Concession Area. Concessionaire may install equipment, approved by the County, which will assist in protecting from theft, burglary, or vandalism. Any such equipment must be purchased, installed, and maintained by Concessionaire.

18. MAINTENANCE.

- 18.1 By entry hereunder, Concessionaire accepts the Premises as being in good and sanitary order, condition, and repair.
- 18.2 <u>County Obligations</u>: County shall, at County's own expense, keep and maintain in good repair and working order and promptly make repairs to and perform maintenance upon and replace as needed: (i) the structural elements of the Building, including without limitation, all permanent exterior and interior walls, floors and ceilings, roof, concealed plumbing, stairways, concealed electrical systems and telephone intra-building network cable (ii) mechanical (including HVAC), electrical, plumbing and fire/life safety systems serving the Building (iii) the Common Areas; (iv) exterior windows of the Building; and (v) elevators serving the Building. County, at its sole cost and expense, shall also perform all maintenance and repairs to the Premises, and shall keep the Premises in good condition and repair, reasonable wear and tear excepted.
- 18.3 County to provide HVAC: County shall supply cooling, ventilating and heating with capacity to produce the following results effective during Normal Working Hours established by the Agreement and within tolerances normal in comparable office buildings. If energy requirements prohibit County from complying with these requirements, Concessionaire shall not unreasonably withhold its consent to temporary waivers or modifications.
- 18.4 <u>Maintenance of Concession Area:</u> Concessionaire shall be responsible for all necessary janitorial duties and maintenance repairs within the Concession Area, including areas directly outside the Concession Area including but not limited to picnic table areas, to the satisfaction ofthe County, regardless of the cause including, without limitation, normal wear and tear and vandalism.
- 18.5 <u>Maintenance Duties:</u> Concessionaire's maintenance duties shall include all sweeping, washing, servicing, repairing, replacing, cleaning, and interior painting that may be

required to properly maintain the Concession Area in a safe, clean, operable, and attractive condition. Concessionaire shall provide for such repairs, replacements, rebuilding, and restoration as may be required by or given prior written approval by the County to comply with the requirements hereof. Those duties shall also include electrical, mechanical, and plumbing maintenance in the interior of any structures, such as light fixtures, toilets, and faucets. All maintenance and repair work that is the responsibility of the Concessionaire shall be done by a County approved vendor.

18.6 Correction of Conditions Leading to Damage:

- 18.6.1 Excluding normal wear and tear, and, excluding heating and cooling equipment, Concessionaire shall, at Concessionaire's sole expense, be responsible for the cost of repairing any area damaged by Concessionaire or Concessionaire's agents, employees, invitees and visitors and the repair of low voltage electronic, phone and data cabling and related equipment that is installed by or for the exclusive benefit of Concessionaire. All repairs and replacements shall: (a) be made and performed by contractors or mechanics approved by County, which consent shall not be unreasonably withheld or delayed, (b) be at least equal in quality, value and utility to the original work or installation, (c) be in accordance with all laws.
- 18.6.2 If Concessionaire fails, after written notice, to correct conditions that have led or, in the opinion of County, could lead to significant damage to County property, the County may at its option, and in addition to all other remedies available to it, repair, replace, rebuild, redecorate or paint any such Concession Area included in said notice, with the cost thereof, plus actual cost for administrative overhead and staff time as determined by Office of Management and Budget Circular A-87 or other applicable County adopted fee schedule, to be paid by Concessionaire to County as part of the next month's Concession Fee.
- 18.7 <u>Pest Control</u>: Concessionaire shall be responsible for pest control in and around the Concession Area, including, but not limited to, abatement of insects (including roaches, bees, spiders, termites etc.), rodents, vermin, and other nuisance pests, if the pests are found in or on the Concession Area or structures or areas used by Concessionaire.
- 18.8 Waiver of California Civil Code Section 1942: To the extent applicable to this Agreement and that any remedies specified in this Agreement conflict or are inconsistent with any provisions of California Civil Code section 1942 *et seq.*, or any successor statute thereto ("CC §1942"), the provisions of this Agreement shall control. Concessionaire specifically waives any right it may have pursuant to CC § 1942 to effect maintenance or repairs to the Concession Area which do not render the concession area untenable and to abate the costs thereof from Concession Fees due to the County under this Agreement to the fullest extent of the law.
- 18.9 Mechanics' Liens: Concessionaire shall pay, or cause to be paid, all costs for work done by it, or caused to be done by it, on the Concession Area, and for all materials furnished for or in connection with any such work. If any lien is filed against the Concession Area, Concessionaire shall cause the lien to be discharged of record within ten (10) days after it Jo's Café Concession Lease Agreement

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- is filed. Concessionaire shall indemnify, defend, and hold County harmless from all liability, loss, damage, costs, attorneys' fees, and all other expenses because claims of lien of laborers or material-men or others for work performed or materials or supplies furnished for Concessionaire or persons claiming under Concessionaire.
- 18.10 <u>Property Damage and Theft Reporting:</u> if any portion of the Concession Area or County-owned property is damaged or destroyed, in whole or in part, from any cause whatsoever, or in the event of theft, burglary, or other crime committed on the Concession Area. Concessionaire shall complete and submit to the County a report for this purpose, which shall be provided by the County.

19. DAMAGE OR DESTRUCTION TO CONCESSION AREA.

- 19.1 Partial Damage: If all or a portion of the Concession Area, or any permanent improvements made thereon, are partially damaged by fire, explosion, flooding inundation, floods, the elements, public enemy, or other casualty, but not rendered uninhabitable, the same will be repaired with due diligence by County at its own cost and expense, subject to the limitations as hereinafter provided; if said damage is caused by the negligent acts or omissions of Concessionaire, its agents, officers, or employees, Concessionaire shall be responsible for the cost and expense incurred in making such repairs, plus actual cost for administrative overhead and staff time as determined by Office of Management and Budget Circular A-87 or other applicable County adopted fee schedule.
- 19.2 Extensive Damage: If the damages as described above in "Partial Damage" are so extensive as to render the Concession Area, or any permanent improvements made thereon, or a portion thereof uninhabitable, but are capable of being repaired within a reasonable time not to exceed sixty (60) days, the same shall be repaired with due diligence by County at its own cost and expense and a negotiated portion of the fees and charges payable hereunder shall abate from the time of such damage until such time as the Concession Area, or any improvements made thereon, are fully restored and certified by County as again ready for use; provided, however, that if such damage is caused by the negligent acts or omissions of Concessionaire, its agents, officers, or employees, said fees and charges will not abate and Concessionaire shall be responsible for the cost and expenses incurred in making such repairs, plus actual cost for administrative overhead and staff time as determined by Office of Management and Budget Circular A-87 or other applicable County adopted fee schedule.
- 19.3 <u>Complete Destruction</u>: In the event all or a substantial portion of the Concession Area, or any permanent improvements made thereon, are completely destroyed by fire, explosion, the elements, public enemy, or other casualty, or are so damaged that they are uninhabitable and cannot be replaced except after more than sixty (60) days, County shall be under no obligation to repair, replace or reconstruct said Concession Area, or any permanent improvements made thereon, and an appropriate portion of the fees and charges payable hereunder shall abate as of the time of such damage or destruction and shall henceforth cease until such time as the Concession Area are fully restored. If within four (4) months

after the time of such damage or destruction of the Concession Area, or any permanent improvements made thereon, have not been repaired or reconstructed, Concessionaire may terminate this Agreement in its entirety as of the date of such damage or destruction. Notwithstanding the foregoing, if the said Concession Area, or any permanent improvements made thereon, or a substantial portion thereof, are completely destroyed as a result of the negligent acts or omissions of Concessionaire, its agents, officers, or employees, said fees and charges shall not abate and County may, in its discretion, require Concessionaire to repair and reconstruct the same within twelve (12) months of such destruction and Concessionaire shall be responsible for the cost and expenses incurred in making such repairs, plus actual cost for administrative overhead and staff time as determined by Office of Management and Budget Circular A-87 or other applicable County adopted fee schedule. Concessionaire shall timely pay the Concession Fee as determined above during the reconstruction.

19.4 <u>Limits of County's Obligation to Repair or Reconstruct:</u> In the application of the foregoing provisions, County may, but shall not be obligated to, repair or reconstruct the Concession Area, or any improvements made thereon. If County chooses to do so, County's obligation shall also be limited to repair or reconstruction of the Concession Area, or any improvements made thereon, to the same extent and of equal quality as present at the commencement of the Concessionaire's operations hereunder. Redecoration and replacement of furniture, equipment and supplies shall be the responsibility of Concessionaire and any such redecoration and refurnishing/re-equipping shall be equivalent in quality to that originally installed.

20. INTERFERENCE DUE TO CONSTRUCTION.

- 20.1 In the event County constructs or causes to be constructed improvements within the Concession Area, or if construction within the Premises requires a partial or total closure of the Premises, this Agreement shall continue in full force and effect, except that the payments to be made by Concessionaire shall be abated and/or other relief afforded to the extent that the County determines the construction substantially interferes with the authorized operations, provided a request for abatement of this Agreement is presented to the County within thirty (30) days of commencement of construction.
- 20.2 Concessionaire agrees to cooperate with County during any construction, including, but not limited to, vacating, and removing all items of inventory, trade fixtures, equipment and furnishings for such periods as are required by the construction. Concessionaire further agrees to cooperate in the determination of the abatement and/or other relief to be provided by furnishing all information requested relative to the operation and permitting examination and audit of all accounting records kept in connection with the conduct thereof.
- 20.3 Concessionaire agrees to accept the remedy provided in this section in the event of construction upon the Concession Area and/or the Premises, and hereby waives any and all

other rights and remedies for relief, damages, or compensation that are presently available or may be made available hereafter under the law.

21. HAZARDOUS MATERIALS.

- Hazardous Materials Laws-Definition: As used in this section, the term "Hazardous Materials' Laws" means any and all federal, state or local laws or ordinances, rules, decrees, orders, regulations or court decisions (including the so-called "common law"), including without limitation the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended (42 U.S.C., § 9601 et seq.), the Hazardous Materials Transportation Act, as amended (49 U.S.C., § 1801 et seq.), the Resource Conservation and Recovery Act of 1976, as amended (42 U.S.C., § 6901 et seq.), and the California Environmental Quality Act of 1970, relating to hazardous substances, hazardous materials, hazardous waste, toxic substances, environmental conditions on, under or about the soil and ground water conditions or other similar substances or conditions.
- 21.2 <u>Hazardous Materials Definition:</u> As used in this section the term "Hazardous Materials" means any chemical, compound, material, substance, or other matter that:
 - 21.2.1 Is a flammable, explosive, asbestos, radioactive nuclear medicine, vaccine, bacteria, virus, hazardous waste, toxic, overtly injurious, or potentially injurious material, whether injurious or potentially injurious by itself or in combination with other materials;
 - 21.2.2 Is controlled, referred to, designated in, or governed by any Hazardous Materials Laws;
 - 21.2.3 Gives rise to any reporting, notice or publication requirements under any Hazardous Materials Laws;
 - 21.2.4 Is any other material or substance giving rise to any liability, responsibility or duty upon the County or Concessionaire with respect to any third person under any Hazardous Materials Law.
- 21.3 <u>Concessionaire's Representations and Warranties:</u> Concessionaire represents and warrants that, during the Term or any extension thereof, or for such longer period as may be specified herein, Concessionaire shall comply with the following provisions unless otherwise specifically approved in writing by the County:
 - 21.3.1 Concessionaire shall not cause or permit any Hazardous Materials to be brought, kept or used in or about the Concession Area by Concessionaire, its agents, employees, assigns, contractors or invitees, except as otherwise allowed by Concessionaire's permitted use of the Concession Area and with written authorization from County and any other appropriate permitting authority.
 - 21.3.2 Any handling, transportation, storage, treatment, or usage by Concessionaire of Hazardous Materials that is to occur on the Premises following the Commencement Date shall be in compliance with all applicable Hazardous Materials Laws.

- 21.3.3 Any leaks, spills, release, discharge, emission, or disposal of Hazardous Materials which may occur within the Concession Area following the Commencement Date shall be promptly and thoroughly cleaned and removed by Concessionaire at its sole expense, and any such discharge shall be promptly reported in writing to County, and to any other appropriate governmental regulatory authorities.
- 21.3.4 No friable asbestos shall be constructed, placed on, deposited, stored, disposed of, or located by Concessionaire within the Premises.
- 21.3.5 No underground improvements, including but not limited to treatment or storage tanks, or water, gas, or oil wells, shall be located by Concessionaire within the Premises without County's prior written consent.
- 21.3.6 Concessionaire shall conduct and complete all investigations, studies, sampling, and testing procedures and all remedial, removal, and other actions necessary to clean up and remove all Hazardous Materials on, from, or affecting the Premises in accordance with all applicable Hazardous Materials' Laws and to the satisfaction of County.
- 21.3.7 Concessionaire shall not place, maintain, or distribute asbestos materials on site.
- 21.3.8 Concessionaire shall promptly supply County with copies of all notices, reports, correspondence, and submissions made by Concessionaire to the United States Environmental Protection Agency, the United Occupational Safety, and Health Administration, and any other local, state or federal authority which requires submission of any information concerning environmental matters or hazardous wastes or substances pursuant to applicable Hazardous Materials' Laws.
- 21.3.9 Concessionaire shall promptly notify County of any liens threatened or attached against the Concession Area pursuant to any Hazardous Materials' Law. If such a lien is filed, then within twenty (20) days following such filing or before any governmental authority commences proceedings to sell the Concession Area pursuant to the lien, whichever occurs first, Concessionaire shall either: (a) pay the claim and remove the lien from the Concession Area; or (b) furnish either (1) a bond or cash deposit reasonably satisfactory to County in an amount not less than the claim from which the lien arises, or (2) other security satisfactory to County in an amount not less than that which is sufficient to discharge the claim from which the lien arises. At the end of this Agreement, Concessionaire shall surrender the Concession Area to County free of any and all Hazardous Materials and in compliance with all Hazardous Materials' Laws affecting the Concession Area.
- 21.4 <u>Hazardous Materials Indemnification by Concessionaire:</u> Concessionaire (and, if applicable, each of its general partners) and its successors, assigns, and guarantors, if any, jointly and severally agree to protect, indemnify, defend (with counsel selected by County), reimburse and hold County and its officers, employees and agents harmless from any claims, judgments, damages, penalties, fines, costs or expenses (known or unknown,

contingent or otherwise), liabilities (including sums paid in settlement of claims), personal injury (including wrongful death), property damage (real or personal) or loss, including attorneys' fees, consultants' fees, and experts' fees (consultants and experts to be selected by County) which arise during or after the Term from or in connection with the presence or suspected presence of Hazardous Materials, including the soil, ground water or soil vapor on or under the Concession Area. Without limiting the generality of the foregoing, the indemnification provided by this section shall specifically cover costs incurred in connection with investigation of site conditions or any cleanup, remedial, removal or restoration work required by any Hazardous Materials Laws because of the presence of Hazardous Materials in the soil, ground water or soil vapor on the Concession Area, and the release or discharge of Hazardous Materials by Concessionaire during the course of Concessionaire's alteration or improvement of the Concession Area.

- 21.5 <u>Remedies Cumulative:</u> The provisions of this section shall be in addition to all common law obligations and liabilities Concessionaire may have to County, and any remedies and the environmental indemnities provided for herein shall survive the expiration or termination of this Agreement and/or any transfer of all or any portion of the Concession Area, or of any interest in this Agreement, and shall be governed by the laws of the State of California.
- 21.6 <u>Asbestos Notification:</u> In September, 1989, the Governor of California signed AB-1564, an Asbestos Notification law, codified in Section 25915 et seq. of the Health and Safety Code. Health and Safety Code Section 25915(a) states:

"Notwithstanding any other provisions of the law, the owner of any building constructed prior to 1979, who knows that the building contains asbestos- containing construction materials, shall provide notice to all employees of that owner working within the building."

- 21.6.1 Should the County know or become aware of any asbestos-containing material, County will notify Concessionaire within ten (10) days.
- 21.6.2 If Concessionaire suspects or has reason to believe that the Concession Area contains asbestos-containing material, County shall within ten (10) days of Concessionaire's request supply Concessionaire with an Asbestos Survey Report performed by a qualified hazardous material specialist. If County fails to have the testing done, Concessionaire may have the required testing done and all related cost may be deducted from the Concession Fee. If abatement is necessary, County shall provide the Concessionaire an Asbestos Abatement Plan within thirty (30) days.

22. DEFENSE AND INDEMNIFICATION.

22.1 <u>Sole Indemnity:</u> Concessionaire agrees to indemnify, defend, and save harmless COUNTY and its officers, agents, and employees from and against any and all claims, liabilities or losses whatsoever arising out of or in any way related to Concessionaire's use, services or performance of this Agreement, including but not limited to, claims for property damage, personal injury, death, injuries to reputation, economic losses, and emotional distress, and

any legal expenses (such as attorney's fees, court costs, investigation costs, and expert fees); and including, but not limited to, any and all losses occurring or resulting to any person, firm, or corporation for damage, injury, or death arising out of or connected with the Concessionaire's use, services or performance of this Agreement, unless such claims, liabilities, or losses determined to be solely caused by the gross negligence or willful misconduct of the County. "Concessionaire's use" includes Concessionaire's professional errors or omissions, negligent actions, or inactions; and the professional errors or omissions, negligent actions or inactions of its officers, employees, agents, occupants, guests, and business invitees.

- 22.2 Savings Clause: If any term, provision, or application Concessionaire's indemnification to County is found to be invalid, in violation of public policy or unenforceable to any extent, such finding shall not invalidate any other term or provision of Concessionaire's indemnification to County and such other terms and provisions shall continue in full force and effect. If there is any conflict between the terms, provisions, or application of Concessionaire's indemnification to County and California law, the broadest indemnity protection for the County under this Agreement that is permitted by law shall be provided by Concessionaire.
- 22.3 Concessionaire's obligation to defend, indemnify and hold County and its agents, officers, and employees harmless under the provisions of this paragraph is not limited to or restricted by any requirement in this Agreement for Concessionaire to procure and maintain a policy of insurance.

23. INSURANCE CONDITIONS.

- 23.1 Without limiting Concessionaire's indemnification of County, and in the performance of this Agreement and until all of its obligations pursuant to this Agreement have been met, Concessionaire shall provide and maintain at its own expense insurance coverage satisfying the requirements specified in this Agreement (Required Insurance.) These minimum insurance coverage terms, types, and limits also are in addition to and separate from any other contractual obligation imposed upon Concessionaire pursuant to this Agreement. The County in no way warrants that the Required Insurance is sufficient to protect the Concessionaire for liabilities which may arise from or relate to this Agreement.
- 23.2 <u>County Review and Approval of Insurance Requirements:</u> The County reserves the right to review and adjust the Required Insurance provisions upon County's determination of changes in risk exposures. The County may increase or decrease the amounts of insurance coverage required herein by giving thirty (30) days prior written notice to Concessionaire.
- 23.3 Evidence of Coverage and Notice to County.
 - 23.3.1 Prior to commencing services under this Agreement, Concessionaire shall deliver to the County a Certificate(s) of insurance coverage (Certificate) satisfactory to County, and copies of endorsements.

- 23.3.2 Renewal Certificates shall be provided to County not less than ten (10) days prior to Concessionaire's policy expiration dates. The County reserves the right to obtain complete, certified copies of any required Concessionaire and/or subcontractor insurance policies at any time.
- 23.3.3 Certificates shall identify all Required Insurance coverage types and limits specified herein, reference this Agreement by name or number, and be signed by an authorized representative of the insurer(s). The Insured party named on the Certificate shall match the name of the Concessionaire identified as the contracting party in this Agreement. Certificates shall provide the full name of each insurer providing coverage, its NAIC (National Association of Insurance Commissioners) identification number, its financial rating, the amounts of any policy deductibles or self-insured retentions exceeding Fifty Thousand Dollars (\$50,000).
- 23.3.4 Neither the County's failure to obtain, nor the County's receipt of, or failure to object to a non-complying insurance certificate or endorsement, or any other insurance documentation or information provided by the Concessionaire, its insurance broker(s) and/or insurer(s), shall be construed as a waiver of any of the Required Insurance provisions. Certificates and copies of any required endorsements shall be sent to:

County of Monterey Attn: Contracts/Purchasing Officer 1488 Schilling Place Salinas, CA 93901

- 23.3.5 Concessionaire shall promptly report to County any injury or property damage accident or incident, including any injury to concessionaire employee occurring on County property, and any loss, disappearance, destruction, misuse, or theft of County property, monies or securities entrusted to Concessionaire. Concessionaire also shall promptly notify County of any third-party claim or suit filed against Concessionaire or any of its subcontractors which arises from or relates to this Agreement, and could result in the filing of a claim or lawsuit against Concessionaire and/or County.
- Additional Insured Status and Scope of Coverage: The County of Monterey, elected officials, officers, agents, employees, and volunteers (collectively County and its Agents) shall be provided additional insured status under Concessionaire's General Liability policy with respect to liability arising out of Concessionaire's ongoing and completed operations performed on behalf of the County. County and its Agents additional insured status shall apply with respect to liability and defense of suits arising out of the Concessionaire's acts or omissions, whether such liability is attributable to the Concessionaire or to the County. The full policy limits and scope of protection also shall apply to the County and its Agents as an additional insured, even if they exceed the County's minimum Required Insurance specifications herein. Use of an automatic additional insured endorsement form is acceptable providing it satisfies the Required Insurance provisions herein.

- 23.5 <u>Failure to Maintain Insurance</u>: Concessionaire's failure to maintain or to provide acceptable evidence that it maintains the Required Insurance shall constitute a material breach of this Agreement, upon which County immediately may suspend or terminate this Agreement. County, at its sole discretion, may obtain damages from Concessionaire resulting from said breach.
- 23.6 <u>Insurer Financial Ratings:</u> Coverage shall be placed with insurers acceptable to the County with A.M. Best ratings of not less than A- VII unless otherwise approved by County.
- 23.7 <u>Concessionaire's Insurance Shall Be Primary:</u> Concessionaire's insurance policies, with respect to any claims related to this Agreement, shall be primary with respect to all other sources of coverage available to Concessionaire. Any County maintained insurance or self-insurance coverage shall be in excess of and not contribute to any Concessionaire coverage.
- 23.8 <u>Waivers of Subrogation:</u> To the fullest extent permitted by law, the Concessionaire hereby waives its rights and its insurer(s)' rights of recovery against County under all the Required Insurance for any loss arising from or relating to this Agreement. The Concessionaire shall require its insurers to execute any waiver of subrogation endorsements which may be necessary to affect such waiver.
- 23.9 <u>Subcontractor Insurance Coverage Requirements:</u> Concessionaire shall include all subcontractors as insureds under Concessionaire's own policies, or shall provide County with each subcontractor's separate evidence of insurance coverage. Concessionaire shall be responsible for verifying each subcontractor complies with the Required Insurance provisions herein, and shall require that each subcontractor name the County and Concessionaire as additional insureds on the subcontractor's General Liability policy. Concessionaire shall obtain County's prior review and approval of any subcontractor request for modification of the Required Insurance.
- 23.10 <u>Deductibles and Self-Insured Retentions (SIRs)</u>: Concessionaire's policies shall not obligate the County to pay any portion of any Concessionaire deductible or SIR The County retains the right to require Concessionaire to reduce or eliminate policy deductibles and SIRs with respect to the County, or to provide a bond guaranteeing Concessionaire's payment of all deductibles and SIRs, including all related claims investigation, administration and defense expenses. Such bond shall be executed by a corporate surety licensed to transact business in the State of California.
- 23.11 <u>Claims Made Coverage:</u> If any part of the Required Insurance is written on a "claims made" basis, any policy retroactive date shall precede the effective date of this Agreement. Concessionaire agrees to maintain such coverage for a period of not less than three (3) years following Agreement expiration, termination, or cancellation.
- 23.12 <u>Application of Excess Liability Coverage:</u> Concessionaire may use a combination of primary and excess insurance policies which provide coverage as broad as the underlying primary policies, to satisfy the Required Insurance provisions.

- 23.13 <u>Separation of Insureds:</u> All liability policies shall provide cross-liability coverage as would be afforded by the standard ISO (Insurance Services Office, Inc.) separation of insureds provision with no insured versus insured exclusions or limitations.
- 23.14 <u>Alternative Risk Financing Programs</u>: The County reserves the right to review, and then approve, Concessionaire use of self-insurance, risk retention groups, risk purchasing groups, pooling arrangements, and captive insurance to satisfy the Required Insurance provisions. The County and its Agents shall be designated as an Additional Covered Party under any approved program.

24. INSURANCE COVERAGE REQUIREMENTS.

24.1 <u>Commercial General Liability (occurrence coverage)</u>: Concessionaire shall maintain comprehensive commercial general liability coverage with liability limits of not less than Two Million Dollars (\$2,000,000) for injury or death to one or more persons and property damage limits of not less than One Million Dollars (\$1,000,000) per occurrence insuring against all liability of Concessionaire and its authorized representatives arising out of and in connection with Concessionaire's use or occupancy of the Concession Area. County, during the terms hereof, shall indemnify and save harmless the Concessionaire from and against all claims and demands whether for injuries to persons or loss of life, or damage to property, arising out of acts or omissions of the County.

With an Additional Insured Endorsement noted below:

Additional Insured Endorsement: shall name County and its officers, agents, and employees as Additional Insureds with respect to services being provided, including ongoing and completed operations. Additional insured endorsement shall be equivalent to ISO form CG 2010 11 85.

- 24.2 **Professional Liability:** if required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than One Million Dollars (\$1,000,000) per claim and Three Million Dollars (\$3,000,000) in the aggregate, to cover liability for malpractice or errors or omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made" basis rather than an occurrence basis, Concessionaire shall, upon the expiration or earlier termination of this Agreement, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail coverage shall continue for at least three (3) years following the expiration or earlier termination of this Agreement.
- 24.3 **Business Automobile Liability Insurance:** covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit for Bodily Injury and Property Damage of not less than One Million Dollars (\$1,000,000) per occurrence. Insurance shall cover liability arising out of Concessionaire's use of autos pursuant to this Agreement, including owned, leased, hired, and/or non-owned autos, as each may be applicable.

- 24.4 Workers' Compensation: if Concessionaire employs others in the performance of this Agreement, in accordance with California Labor Code section 3700 and with Employer's Liability limits not less than One Million Dollars (\$1,000,000) each person, One Million Dollars (\$1,000,000) each disease. If Concessionaire will provide leased employees, or, is an employee leasing or temporary staffing firm or a professional employer organization (PEO), coverage also shall include an Alternate Employer Endorsement (providing scope of coverage equivalent to ISO policy form WCOO 03 01 A) naming the County as the Alternate Employer, and the endorsement form shall be modified to provide that County will receive not less than thirty (30) days advance written notice of cancellation of this coverage prov1s1on. If applicable to Concessionaire's operations, coverage also shall be arranged to satisfy the requirements of any federal workers or workers' compensation law or any federal occupational disease law.
- 24.5 **Directors and Officers Liability:** Minimum Limit One Million Dollars (\$1,000,000)
- 24.6 Fire Legal Liability limit of One Million Dollars (\$1,000,000) for damage to premises rented to Concessionaire.
- 24.7 Water Legal Liability limit of One Million Dollars (\$1,000,000) for damage to premises rented to Concessionaire.
- 24.8 <u>Liquor Liability:</u> If Concessionaire sells or dispenses alcoholic beverages, standard liquor liability insurance with an umbrella policy of not less than Five Million Dollars (\$5,000,000) per occurrence.
- 24.9 <u>Sexual Misconduct</u>: Insurance covering actual or alleged claims for sexual misconduct and/or molestation with limits of not less than Two Million Dollars (\$2,000,000) per claim and Two Million Dollars (\$2,000,000) aggregate, and claims for negligent employment, investigation, supervision, training, or retention of, or failure to report to proper authorities, a person(s) who committed any act of abuse, molestation, harassment, mistreatment, or maltreatment of a sexual nature.
- 24.10 <u>Property Coverage</u>: Concessionaire shall carry property coverage at least as broad as that provided by the ISO special causes of loss (ISO policy form CP10 30) form. The County and its Agents shall be named as an Additional Insured and Loss Payee on Concessionaire's insurance as its interests may appear. Automobiles and mobile equipment shall be insured for their actual cash value. Real property and all other personal property shall be insured for their full replacement value.
- 24.11 <u>Periods of Construction:</u> During the period(s) of any new construction as required or authorized herein, and in addition to the aforementioned insurance coverage, at the discretion of the County, the Concessionaire shall provide the following forms and amounts of insurance:
 - 24.11.1 Builder's All-Risk Insurance, including flood coverage, covering the entire work, against loss or damage until completion and acceptance by the County. Insurance shall be in an amount for the replacement value of the improvements and

endorsed for broad form property damage, breach of warranty, explosion, collapse, and underground hazards. Deductibles shall not exceed five percent (5%) of the construction costs.

24.12 Other Insurance Requirements:

- 24.12.1 All insurance required for this Agreement shall be with a company acceptable to County and issued and executed by an admitted insurer authorized to transact insurance business in the State of California. Unless otherwise specified by this Agreement, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required herein shall continue in effect for a period of five (5) years following the expiration or early termination of this Agreement.
- 24.12.2 Each liability policy shall provide that County shall be given notice in writing at least thirty (30) days in advance of any endorsed reduction in coverage or limit, cancellation, or intended non-renewal thereof. Each policy shall provide coverage for Concessionaire and additional insureds with respect to claims arising from each subcontractor, if any, performing work under this Agreement, or be accompanied by a certificate of insurance from each subcontractor showing each subcontractor has identical insurance coverage to the above requirements.
- 24.12.3 Commercial general liability and automobile liability policies shall provide an endorsement naming the County, its officers, agents, and employees as Additional Insureds with respect to liability arising out of the Concessionaire's work, including ongoing and completed operations, and shall further provide that such insurance is primary insurance to any insurance or self- insurance maintained by the County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by the Concessionaire's insurance. The required endorsement form for Commercial General Liability Additional Insured is ISO Form CG 20 10 11-85 or CG 20 10 10 01 in tandem with CG 20 37 10 01 (2000). The required endorsement form for Automobile Additional Insured endorsement is ISO Form CA 20 48 02 99.
- 24.12.4 Prior to the execution of this Agreement by County, Concessionaire shall file certificates of insurance with County, showing that Concessionaire has in effect the insurance required for this Agreement. Concessionaire shall file a new or amended certificate of insurance within five (5) calendar days after any change is made in any insurance policy, which would alter the information on the certificate then on file. Acceptance or approval of insurance shall in no way modify or change the indemnification clause in this Agreement, which shall continue in full force and effect.
- 24.12.5 Concessionaire shall at all times during the Term of this Agreement maintain in force the insurance coverage required under this Agreement and shall send, without demand by County, annual certificates to County. If the certificate

is not received by the expiration date, County shall notify Concessionaire and Concessionaire shall have five (5) calendar days to send in the certificate, evidencing no lapse in coverage during the interim. Failure by Concessionaire to maintain such insurance is a default of this Agreement, which entitles County, at its sole discretion, to terminate this Agreement immediately.

- 24.12.6 County agrees that it will keep insured against loss or damage by fire, to at least eighty percent (80%) of the full fair insurable value thereof, the building on the demised Premises or of which the demised Premises are a part.
- 24.12.7 County shall not be liable to Concessionaire, or to anyone whatsoever for any damages caused by plumbing, gas, water, steam, sprinkler or other pipe and sewage system, or by the bursting, running or leaking of any tank, washstand, closet, or waste or other pipe, in and about the Concession Area or the building of which they are a part, or for any damage caused by water being upon or coming in through the roof, skylight, vent, trap door or otherwise; provided that County shall not be relieved from any of its obligations for maintenance and repair as otherwise set forth in this Agreement.

25. PROHIBITED ACTS.

25.1 Concessionaire shall not:

- 25.1.1 Do or allow to be done anything which may interfere with free access and passage in the Concession Area or the public areas adjacent thereto, or in the streets or sidewalks adjoining the Concession Area, or hinder police, fire fighting or other emergency personnel in the discharge of their duties; and
- 25.1.2 Interfere with the public's enjoyment and use of the Premises or use the Concession Area for any purpose which is not essential to the Concession operations; and
- 25.1.3 Rent, sell, Agreement or offer any space for storing of any articles whatsoever within or on the Concession Area other than specified herein, without the prior written approval of the County; and
- 25.1.4 Place any additional lock of any kind upon any window or interior or exterior door in the Concession Area, or make any change in any existing door or window lock or the mechanism thereof, unless a key therefore is maintained on the Concession Area, nor refuse, upon the expiration or sooner termination of this Agreement, to surrender to County any and all keys to the interior or exterior doors on the Concession Area, whether said keys were furnished to or otherwise procured by Concessionaire, and in the event of the loss of any keys furnished by the County, Concessionaire shall pay County, on demand, the cost for replacement thereof; and

- 25.1.5 Do or permit to be done any act or thing upon the Concession Area which will invalidate, suspend or increase the rate of any insurance policy required under this Agreement, or carried by County, covering the Concession Area, or the buildings in which the same are located or which, in the opinion of the County, may constitute a hazardous condition that will increase the risks normally attendant upon the operations contemplated under this Agreement, provided, however, that nothing contained herein shall preclude Concessionaire from bringing, keeping or using on or about the Concession Area such materials, supplies, equipment and machinery as are appropriate or customary in carrying on its business, or from carrying on said business in all respects as is customary; and
- 25.1.6 Engage in or allow any other use not explicitly authorized by Exhibit C.

26. <u>REGULATIONS. INSPECTION. AND DIRECTIVES.</u>

- 26.1 <u>Laws:</u> The operations conducted by Concessionaire pursuant to this Agreement shall be subject to: Any and all applicable rules, regulations, orders, and restrictions which are now in force or which may be hereafter adopted by County with respect to the operation of the Concession; Any and all orders, directions or conditions issued, given, or imposed by County with respect to the use of the roadways, driveways, curbs, sidewalks, parking areas, or public areas adjacent to the Concession Area; Any and all applicable laws, ordinances, statutes, rules, regulations or orders, including of any governmental authority, federal, state or municipal, lawfully exercising authority over the Concessionaire's operations; and, Any and all applicable local, state and federal laws and regulations relative to the design and installation of facilities to accommodate disabled persons.
- 26.2 <u>Permissions:</u> Any permission required by this Agreement shall be secured in writing by Concessionaire from the appropriate permitting authority for the County or if no such appropriate authority exists, then by the County Administrative Officer and/or his or her designee, and any errors or omissions made by county in issuing such permission shall not relieve Concessionaire of its obligations to faithfully perform the conditions set forth in this Agreement. Concessionaire shall immediately comply with any written request or order submitted to it by County.
- 26.3 Right of Entry Inspection and Correction: County, their authorized representatives, agents, and employees shall have the right to enter upon and inspect, including but not limited to the right to the taking of samples, the Concession Area at all reasonable times for, evaluation, and observation of Concessionaire's operation. During these inspections, County shall have the right to photograph, film, or otherwise record conditions and events taking place upon the Concession Area. The inspections may be made by persons identified to Concessionaire as County employees, or may be made by independent contractors engaged by County. Inspections may be made for any lawful purpose for which the County or another governmental entity with jurisdiction is authorized to

perform inspections of the Concession Area for any purpose. During such entry County may additionally perform any correctional work which County in its sole discretion necessary for public safety, building maintenance/remodel/expansion/improvement, or protection or renovation of any County-constructed or owned facilities on or off of the Concession Area, or that County is otherwise required to perform hereunder. County may also immediately and take such action as County in its sole judgment deems appropriate to remediate any actual or threatened contamination or risk to public health caused by Concessionaire's failure to comply with any health or safety regulation or terms of this Lease. Nothing herein shall imply any duty on the part of County to do any such work which, under any provision of this Agreement, Concessionaire may be required to do, nor shall County's performance of any repairs on behalf of Concessionaire constitute a waiver of Concessionaire's default in failing to do the same. If County exercises any of its rights under this section, Concessionaire shall not be entitled to any compensation, damages, or abatement of fees from County for any injury or inconvenience occasioned thereby.

- 26.4 <u>Control of Premises:</u> County shall have absolute and full access to the Concession Area and all its appurtenances during the Term of this Agreement and may make such changes and alterations therein, and in the grounds surrounding same, as may be determined by the County. Such determination shall not be unreasonable and shall consider the business considerations presented by Concessionaire.
- 26.5 <u>Disability Laws and Regulations:</u> Concessionaire shall ensure that the Concession Area and all Concessionaire activities and all seating, signs, banners, and structures and installations within the Concession Area are accessible to qualified individuals with a disability. The Concessionaire shall comply with all Disability Laws and Regulations including without limitation, the Americans with Disabilities Act (ADA) (42 U.S.C. section 12101 et seq.,), the California Unruh Civil Rights Act (California Civil Code section 51,) California Civil Codes sections 54 through 55.2, Title 24 of the California Code of Regulations (California Physical Access Laws), California Government Code sections 11135-11139.8, (Accessibility to Government Programs,) The Fair Employment and Housing Act (California Government Code Section 12900-12951 & 12927-12928 & 12955 - 12956.1 & 12960-12976,). Compliance shall include, but is not limited to, the removal of all structural barriers, maintaining the accessibility of services and goods, and the modification of policies, practices and procedures and its auxiliary aids and services. The County will not be responsible for any costs or expenses related to the Concessionaire's compliance with the Disability Laws or Regulations. The Concessionaire will defend, indemnify, and hold the County harmless from and against all claims, suits or causes of action and expenses (including attorney's fees) which arise out of any act or omission by the Concessionaire, its agents, employees, guests, clients, customers, patrons, or invitees that violates or is alleged to violate any or all the Disability Laws and Regulations.

- 26.6 County's Statement Regarding Disability Access & Certified Access Specialist Inspection (CASp) Report:
 - 26.6.1 Pursuant to California Civil Code Section 1938 (a), County represents that the Premises [] has [X] has not undergone inspection by a Certified Access Specialist (CASp).
 - 26.6.2 Pursuant to California Civil Code Section 1938 (b), if the Premises has undergone inspection by a CASp, and to the best of County's knowledge, there have been no modifications or alterations completed or commenced between the date of the inspection and the date of execution of the Agreement which have impacted the Premises' compliance with construction related accessibility standards, County shall provide, prior to execution of the Agreement, a copy of any report prepared by the CASp with an agreement from Concessionaire that information in the report shall remain confidential, except as necessary for the Concessionaire to complete repairs and corrections of violations of construction related accessibility standards that the Concessionaire agrees to make.
 - 26.6.3 Pursuant to California Civil Code Section 1938 (c), making any repairs or modifications necessary to correct violations of construction related accessibility standards that are noted in a CASp report is presumed to be the responsibility of the County, unless otherwise mutually agreed upon by County and Concessionaire. Concessionaire shall have the opportunity to review any CASp report prior to execution of the Agreement. If the report is not provided to the Concessionaire at least forty-eight (48) hours prior to execution of the Agreement, Concessionaire shall have the right to rescind the Agreement, based upon the information contained in the report, for seventy-two (72) hours after execution of the Agreement.
 - 26.6.4 Pursuant to California Civil Code Section 1938 (d), if the Premises have been issued an inspection report by a CASp, as described in paragraph (1) of subdivision (a) of Section 55.53, indicating that it meets applicable standards, as defined in paragraph (4) of subdivision (a) of Section 55.52, County shall provide a copy of the current disability access inspection certificate and any inspection report to Concessionaire not already provided pursuant to subdivision (b) within seven (7) days of the date of the execution of the Agreement.
 - 26.6.5 Pursuant to California Civil Code Section 1938 (e), if the Premises have not been issued a disability access inspection certificate, as described in subdivision (e) of Section 55.53, County shall state the following on the Agreement:
 - 26.6.5.1 A Certified Access Specialist (CASp) can inspect the subject premises and determine whether the subject premises comply with all the applicable construction-related accessibility standards under state law. Although state law does not require a CASp inspection of the subject premises, the commercial property owner or lessor may not prohibit the

lessee or tenant from obtaining a CASp inspection of the subject premises for the occupancy or potential occupancy of the lessee or tenant, if requested by the lessee or tenant. The parties shall mutually agree on the arrangements for the time and manner of the CASp inspection, the payment of the fee for the CASp inspection, and the cost of making any repairs necessary to correct violations of construction-related accessibility standards within the subject premises.

27. TERMINATION BY COUNTY:

- 27.1 <u>Termination for Convenience</u>: In addition to all other remedies authorized by law, County may terminate this Agreement with or without cause and for convenience with respect to all or part of the Concession Area upon thirty (30) days prior written notice to Concessionaire.
- 27.2 <u>County's Right of Reentry:</u> County shall, as an additional remedy, upon the giving of written notice of termination as above provided, have the right to reenter the Concession Area and every part thereof on the effective date of termination without further notice of any kind, remove all persons and may regain and resume possession either with or without the institution of summary or legal proceedings or otherwise. Such reentry, however, shall not in any manner affect, alter or diminish any of the obligations of Concessionaire under this Agreement.
- 27.3 Additional Rights of County: County, upon termination of this Agreement, or upon reentry, regaining, or resumption of possession of the Concession Area, may occupy said Concession Area and shall have the right to permit any person, firm or corporation to enter upon the Concession Area and use the same. Such occupancy by others may be of only a part of the Concession Area, or the whole thereof or a part thereof together with other space, and for a period the same as or different from the balance of the term remaining hereunder, and on terms and conditions the same as or different from those set forth in this Agreement.
- 27.4 Survival of Concessionaire's Obligations: In the event County terminates this Agreement, or in the event County reenters, regains, or resumes possession of the Concession Area, all the obligations of Concessionaire hereunder shall survive and shall remain in full force and effect for the full Term of this Agreement. Subject to County's obligation to mitigate damages, the total amount of the minimum Concession Fee shall become due and payable to County to the same extent, at the same time and in the same manner as if no termination, reentry, regaining or resumption of possession had taken place. County may maintain separate actions to recover any monies then due, or at its option and at any time, may sue to recover the full deficiency. The amount of damages for the period after termination, reentry, regaining or resumption of possession, subject to an offset for any Concession Fee payment received by County from a succeeding Concessionaire, shall be the amount of the minimum Concession Fee otherwise due until the end of the Term of this Agreement. The damages specified above shall not affect or be construed to affect

County's right to such damages in the event of termination, reentry, regaining or resumption of possession where Concessionaire has not received any actual grossreceipts under this Agreement.

28. TERMINATION BY CONCESSIONAIRE.

- 28.1 Concessionaire may terminate This Agreement, upon thirty (30) days prior written notice to the County, conditioned upon the happening of one or more of the following events:
 - 28.1.1 The permanent abandonment by the County of the Premises or the permanent removal of all County services from the Premises;
 - 28.1.2 The lawful assumption by the United States Government, or any authorized agency thereof, of the operation, control or use of the Premises or any substantial part thereof, in such manner as to materially restrict Concessionaire from operating thereon;
 - 28.1.3 The complete destruction of all or a substantial portion of the Concession Area from a cause other than the negligence or omission to act of Concessionaire, its agents, officers, or employees, and the failure of County to repair or reconstruct said Concession Area;
 - 28.1.4 Any exercise of authority under this Agreement which so interferes with Concessionaire's use and enjoyment of the Concession Area as to constitute a termination, in whole or in part, of this Agreement by operation of law in accordance with the laws of the State of California; or
 - 28.1.5. The default by County in the performance of any covenant or agreement herein required to be performed by County and the failure of County to remedy such default for a period of thirty (30) days after receipt from Concessionaire of written notice to do so.

29. SURRENDER OF POSSESSION.

- 29.1 Concessionaire agrees to yield and deliver possession of the Concession Area to County on the date of the expiration or earlier termination of this Agreement promptly, peaceably, quietly, and in as good order and condition as the same now are or may be hereafter improved by Concessionaire or County, normal use and wear and tear thereof excepted.
- 29.2 No agreement of surrender or agreement to accept a surrender shall be valid unless and until the same is in writing and signed by the duly authorized representatives of County and Concessionaire. Neither the doing nor omission of any act or thing by any of the officers, agents or employees of County shall be deemed an acceptance of a surrender of the Concession Area utilized by Concessionaire under this Agreement.
- 29.3 Concessionaire shall have the right to remove its equipment, supplies, furnishings, inventories, removable fixtures, and personal property from the Concession Area within

thirty (30) days of the expiration or earlier termination of this Agreement pursuant to the terms stated in section 4.5 hereof.

30. GENERAL PROVISIONS.

30.1 Permits and Licenses. Concessionaire shall obtain and maintain at its sole expense all approvals, permits, or licenses that may be required about the operation of the Concession including, but not limited to, tax permits, business licenses, health permits, building permits, police, and fire permits, etc. During the entire Term of this Agreement, the Concessionaire must hold a current Monterey County business license.

Concessionaire shall comply with all applicable health, safety and sanitary laws, regulations and inspections concerning the same. Concessionaire shall keep such licenses and permits displayed in the Concession Area, as required by law. Concessionaire shall allow duly authorized representatives of governmental entities access to the Concession Area for inspection purposes.

- 30.2 Compliance with Laws and Regulations:
 - 30.2.1 Concessionaire shall not use or allow the Concession Area to be used, in whole or in part, for any use in violation of any present or future laws, ordinances, rules, and regulations at any time applicable thereto of any public or governmental authority or agencies, departments, or officers thereof, including County. These ordinances, rules, and regulations include those which relate to sanitation, public health, and safety. Concessionaire shall at its own expense obtain all licenses and permits necessary for the operation of the Concession Area.
 - 30.2.2 Concessionaire shall, at its own expense, comply promptly with all applicable statutes, ordinances, rules, regulations, orders, covenants and restrictions of record, and requirements (including but not limited to any requirements of the Department of Environmental Resources in addition too Local, State or Federal Food Handling Guidelines in effect during the Term of this Agreement regulating the use of the Concession Area by Concessionaire. Concessionaire shall pay all fines and penalties assessed by any local agency, district, or state agency arising from a violation of any statute, ordinance, rule, regulation, order, covenant, or restriction of record relating to the use of the Concession Area by Concessionaire, its employees, officers, agents, or contractors. Concessionaire's willful violation of any law or regulation shall constitute grounds for terminationas set forth in Section 27 above.
- 30.3 Quiet Enjoyment: County agrees that Concessionaire, upon payment of the fees and charges specified herein, and all other charges and payments to be paid by Concessionaire under the terms of this Agreement, and upon observing and keeping the required terms, conditions, and covenants of this Agreement, shall lawfully and quietly hold, use, and enjoy the Concession Area during the Term of this Agreement. In the case of disputes, during the life of this Agreement, over any conditions which may impede upon the

Concessionaire's quiet enjoyment of the Concession Area, the County shall have final determination of any solution to such dispute; the County's final determination shall be binding upon all parties in such dispute.

- 30.4 Responsibility for Payment of Taxes and Assessments: Concessionaire shall pay all taxes of whatever character that may be levied or charged upon the rights of Concessionaire to use the Concession Area, or upon Concessionaire's improvements, fixtures, equipment, or other property thereon or upon Concessionaire's operations hereunder, or any other charges levied or made because of Concessionaire's possession or use of the Concession Area without contribution by County. In addition, by executing this Agreement and accepting the benefits thereof, a property interest may be created known as "Possessory Interest" and such property interest will be subject to property taxation. Concessionaire, as the party to whom the Possessory Interest is vested, may be subject to the payment of the property taxes levied by the State and County upon such interest.
- 30.5 <u>Brokers:</u> Concessionaire warrants that it has had no dealings with any real estate broker or agent about the negotiation and/or execution of this Agreement. In the event any broker other than the brokers acknowledged in writing by County make claim for monies owed, Concessionaire shall indemnify, defend, and hold County harmless.
- 30.6 <u>Captions</u>: The captions, headings and index appearing in this Agreement are inserted for convenience only and in no way define, limit, construe, or describe the scope or intent of the provisions of this Agreement.
- 30.7 <u>County Approval:</u> Except were stated herein to the contrary, the phrases "County's approval," and "County's written approval" or such similar phrases shall mean written approval of County by the appropriate permitting authority for the County or if no such appropriate authority exists, then by the County Administrative Officer and/or his or her designee.
- 30.8 <u>Cumulative Remedies</u>: In the event of a default under this Agreement, each party's remedies shall be limited to those remedies set forth in this Agreement. Any such remedies are cumulative and not exclusive of any other remedies under this Agreement to which the non-defaulting party may be entitled.
- 30.9 <u>Notices:</u> All notices required or permitted by this Agreement or by any law now in effect, or later enacted, to be served on or given to either party hereto by the other party, shall be in writing and personally delivered to the party to whom it is directed, or in lieu of personal service when deposited in the United States mail addressed as follows:

To County:

County of Monterey

Attn: Contracts/Purchasing Officer

1488 Schilling Place Salinas, CA 93901 Phone: 831-755-4995

Email: 119-purchasingeveryone@co.monterey.ca.us

To Concessionaire: Villa Rivera Café LLC

Attn: Raquel Rivera & Deborah Villalon

19395 Bellinzona Ave Salinas, California 93906 Phone: 831-229-7245

Email: villariveracafe@gmail.com

Any Notice or correspondence shall be deemed delivered upon personal delivery or five (5) days after notice is given by certified mail to the addresses above. Correspondence other than regular mail may give notices, facsimile or email. Any correspondence sent by facsimile or email shall also be sent by United States mail. By written notice to the other, either party may change its own correspondence information.

- 30.10 Entire Agreement: This Agreement, together with all addenda, and exhibits attached hereto, constitutes the entire agreement between the parties with respect to the subject matter hereof, and all prior or contemporaneous agreements, and representations, oral or written, are superseded. This Agreement supersedes all otheragreements, either oral or in writing, between any of the parties herein with respect to the subject matter hereof and contains all the agreements between the parties with respect to such matter. Each party acknowledges that no representations, inducements, promises or agreements, oral or otherwise, have been made by any party, or anyone acting on behalf of any party, which are not embodied herein, and that no other agreement, statement or promise not contained in this Agreement shall be valid or binding.
- 30.11 <u>Number of Originals:</u> The number of original texts of this Agreement shall be equal to the number of parties hereto, one text being retained by each party.
- 30.12 <u>Duplicate Counterparts:</u> This Agreement may be executed in duplicate counterparts, each of which shall be deemed a duplicate original.
- 30.13 <u>Exhibits</u>: All exhibits referred to herein are attached hereto and incorporated by reference.
- 30.14 Force Majeure: In the event either party is prevented or delayed from performing any act or discharging any obligation hereunder, except for the payment of rent by Concessionaire, because of any and all causes beyond either party's reasonable control, including unusual delays in deliveries, abnormal adverse weather conditions, unavoidable casualties, strikes, labor disputes, inability to obtain labor, materials or equipment, acts of God, governmental restrictions, regulations or controls, any hostile government actions, civil commotion and fire or other casualty, legal actions attacking the validity of this Agreement or the County's occupancy of the Premises, or any other casualties beyond the reasonable control of either party except casualties resulting from Concessionaire's negligent operation or maintenance of the Concession Area ("Force Majeure"), performance of such act shall be excused for the period of such delay, and the period for performance of such act shall be extended for a period equivalent to the period of such delay. Force Majeure shall not include any bankruptcy, insolvency, or other financial inability on the part of either party hereto.

- 30.15 <u>Governing Law:</u> This Agreement shall be governed, construed, and enforced in accordance with the laws of the State of California.
- 30.16 <u>Interpretation:</u> The language of this Agreement shall be construed simply per its plain meaning and shall not be construed for or against either party.
- 30.17 <u>Survival</u>: The following provisions of this Agreement shall survive the termination or expiration of this Agreement:
 - 30.17.1 Section 12.2, "Business Records"; and
 - 30.17.2 Section 22, "DEFENSE AND INDEMNIFICATION"; and
 - 30.17.3 Section 23, "INSURANCE CONDITIONS"; and
 - 30.17.4 Section 24, "INSURANCE COVERAGE REQUIREMENTS"; and
 - 30.17.5 Section 27.5, "Survival of Concessionaire's Obligations"; and
 - 30.17.6 Any payments activity that occurs after termination or expiration.
- 30.18 <u>Severability:</u> if any provision of this Agreement, is determined by a court of competent authority to be invalid or unenforceable, the remainder of this Agreement shall not be affected thereby. Each provision shall be valid and enforceable fully permitted by law.
- 30.19 <u>Joint and Several Liability:</u> If more than one person or entity executes this Agreement as Concessionaire, each of them is jointly and severally liable for all the obligations of Concessionaire hereunder.
- 30.20 <u>Liquidated Damages:</u> Any payments by Concessionaire to County under this Agreement described as liquidated damages represent the parties' reasonable estimate of County's actual damages under the described circumstances, such actual damages being uncertain and difficult to ascertain considering the impossibility of foreseeing the state of the leasing market and amount of gross revenue Concessionaire will generate at the time of the various deadlines set forth herein. County may, at its election, take any of the liquidated damages assessed in any portion of this Agreement as direct monetary payments from Concessionaire and/or as an increase of rent due from Concessionaire under this Agreement.
- 30.21 <u>Modification:</u> The provisions of this Agreement may not be modified, except by a written instrument signed by both parties.
- 30.22 <u>Successors & Assigns:</u> This Agreement shall be binding on and inure to the benefit of the parties and their successors and assigns, except as may otherwise be provided herein.
- 30.23 <u>Time of Essence:</u> Time is of the essence of each provision of this Agreement.
- <u>Waiver of Condition:</u> No provision of this Agreement or the breach thereof shall be deemed waived, except by written consent of the party against whom the waiver is claimed. The waiver by County of any breach of any term, covenant or condition contained in this Agreement shall not be deemed to be a waiver of such term, covenant, or condition of any subsequent breach thereof, or of any other term, covenant or

condition contained in this Agreement. County's subsequent acceptance of partial rent or performance by Concessionaire shall not be deemed to be an accord and satisfaction or a waiver of any preceding breach by Concessionaire of any term, covenant, or condition of this Agreement or of any right of County to a forfeiture of this Agreement because of such breach, regardless of County's knowledge of such preceding breach at the time of County's acceptance. The failure on the part of County to require exact or full and complete compliance with any of the covenants, conditions of agreements of this Agreement shall not be construed as in any manner changing or waiving the terms of this Agreement or as estopping County from enforcing in full the provisions hereof. No custom or practice which may arise between the parties hereto during administering this Agreement shall be construed to waive, estop or in any way lessen County's right to insist upon Concessionaire's full performance of, or compliance with, any term, covenant, or condition of this Agreement or to inhibit or prevent County's exercise of its rights with respect to any default, dereliction, or breach of this Agreement by Concessionaire.

- 30.25 <u>Venue</u>: Venue for any action arising under this agreement shall be Monterey County, California.
- 30.26 <u>Non-Exclusive Use Areas</u>: Concessionaire shall also have the non-exclusive right to use, loading and unloading areas, visitor parking areas, ramps, drives, platforms, public rest rooms, and common walkways and sidewalks necessary for access to the Premises.
- 30.27 <u>Parking Areas</u>: Parking lot adjacent to the Building Premises includes random parking spaces, outlined with white striping, and situated closest to the Premises, for use by Concessionaire's visitors and clients. Additional random parking spaces, which are outlined with yellow striping, are available for use by Concessionaire's employees.
- 30.28 <u>Addendum</u>: In the event of conflict between this Lease and any Addendum or Exhibit attached hereto, the provisions of such Addendum or Exhibit shall control.
- 30.29 <u>Dispute Resolution</u>: County shall discuss any concerns or complaints with Concessionaire's Facility Manager (the "Manager") immediately. If County's concern relates to the Manager or the concern cannot be resolved with the Manager, County shall immediately contact Concessionaire's Executive Officer at is Administrative Office. Any ongoing dispute between Concessionaire and County shall be arbitrated.
- 30.30 Consent to Use of Electronic Signatures:
 - 30.30.1 <u>DocuSign</u>. The parties to this Agreement consent to the use of electronic signatures via DocuSign to execute this Agreement. The parties understand and agree that the legality of electronic signatures is governed by state and federal law, 15 U.S.C. Section 7001 et seq.; California Government Code Section 16.5; and, California Civil Code Section 1633.1 et. seq. Pursuant to said state and federal law as may be amended from time to time, the parties to this Agreement hereby authenticate and execute this Agreement, and any and all Exhibits to this Agreement, with their respective electronic signatures, including any and all scanned signatures in portable

document format (PDF).

- 30.30.2 <u>Counterparts</u>. The parties to this Agreement understand and agree that this Agreement can be executed in two (2) or more counterparts and transmitted electronically via facsimile transmission or by delivery of a scanned counterpart in portable document format (PDF) via email transmittal.
- 30.30.3 Form: Delivery by E-Mail or Facsimile. Executed counterparts of this Agreement may be delivered by facsimile transmission or by delivery of a scanned counterpart in portable document format (PDF) by e-mail transmittal, in either case with delivery confirmed. On such confirmed delivery, the signatures in the facsimile or PDF data file shall be deemed to have the same force and effect as if the manually signed counterpart or counterparts had been delivered to the other party in person.
- 30.31 <u>Authority</u>: Any individual executing this Agreement on behalf of the County or the CONTRACTOR represents and warrants hereby that he or she has the requisite authority to enter into this Agreement on behalf of such party and bind the party to the terms and conditions of this Agreement.
- 30.32 <u>Interpretation of Conflicting Provisions</u>: In the event of any conflict or inconsistency between the provisions of this Agreement and the Provisions of any exhibit or other attachment to this Agreement, the provisions of this Agreement shall prevail and control.

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement to be executed by and through their authorized officers.

COUNTY OF MONTEREY	CONTRACTOR*
Ву:	Villa Rivera Café LLC
Debra R. Wilson	
Contracts/Purchasing Officer	Contractor's Business Name
Date:	BAYSEDDB83D4DB
	Raquel Rivera, LLC Manager
Ammuorod on to Farm	2/8/2023 10:33 AM PST
Approved as to Form	Date:
Office of the County County	
Leslie J. Girard, County Counsel	
By: Mary Grace Perry	-
Mary Grace Perry	DocuSigned by:
Deputy County Counsel	(SOFFIN
2/12/2023 11:11 PM PST	F8E0É3C143DB405 Deborah Villalon, LLC Manager
Date:	
	-2/8/2023 12:12 PM PST Date:
Approved as to Fiscal Provisions	
Rupa Shah, Auditor Controller	
DocuSigned by:	
Jennifer Farcuth	
Jennifer Forsyth By: 4E7E657875454AE	
By.	_
Name:	
Title: Deputy Auditor Controller	
2/10/2023 3:06 PM PST	
D	
Date:	_
Approved as to Indemnity and Insurance Provisions Office of the County Counsel-Risk Management	
Leslie J. Girard, County Counsel	
Ву:	_
Danielle P. Mancuso, Risk Manager	_
Data	
Date:	
	-

^{*}INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code Section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) LLC managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

Jo's Café Concession Lease Agreement 42 | Page

EXHIBIT A DESCRIPTION OF CONCESSION AREA-Current Floor Plan

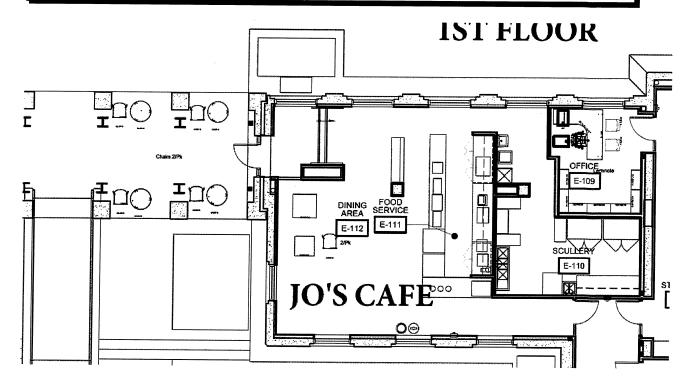


EXHIBIT B

EVIDENCE OF SEISMIC ADEQUACY

County of Monterey Building Services Department Inspection Card

Permit No. 16 CP02075

Revision:

Office: (831) 755-5025 www.co.monterey.ca.us/building



ALL PLAN REVISIONS MUST BE APPROVED BY THE COUNTY BEFORE PROCEEDING WITH THE CHANGE

	OUR NO CONCRE SROUND WORK IS				NOT COVER INTE)FF	
	Туре	Insp	Date		Туре	Insp	Date		Туре	Insp	Date		Туре	insp	Date
	GROUND W	VORK			FRAMIN	G			MASONRY FIRE	PLACES			OUTSIDE AGEN	CY FINAL	.s
110	Setbacks				Rough Sprinkler				Foundation				Planning		
111	Foundation/Footings	JH_	4/23/18	160	Rough Framing	MLC	5/30/18		Throat/Damper			231	Public Works		
112					Rough Plumbing		. Z		Fire Box			232	Health Dept.		
113					Rough Mechanical		/3		1 st Lift - Fireplace			233	Pebble Beach		
114			1 ,		Rough Electrical	- 1	1/10		2 nd Lift - Fireplace			235			
	Slab	Mi	6/28/18-		Rough Gas	N/A			Chimney/Flue			236	Water Resources		
	Slab – Garage	<u> </u>	<u> </u>		T-Bar Ceiling	26	V .		Final Lift - Fireplace			237	MPWMD		
117	Piers			166	Hydronic Tubing				Seismic Straps			239	Verify Address		
	Grade Beams			_				221	Hearth				Water District Final		
119	Concrete Encased			L_	INSULATI	ON						310	Enviro.Service Dept		
	Electrode Ground				Wall Insulation				MISC. INSPEC	TIONS		L			
			<u> </u>	171	Ceiling Insulation				Struct. Observation			L	FIRE DEPAR	TMENT	
	MASONRY	CMU		172	Roof Insulation				Special Inspection			240			
	1 st Lift - CMU			174	Insulation Certificate				Miscellaneous				A Fire Demo Verif.		
	2 nd Lift - CMU								Progress			241			
	3 rd Lift - CMU				WALL COVE				Excavation			248			
123	Final Lift - CMU					MILL	6/25/18		Fills					HAIR	
		L			Fire Separation			425	Retaining Walls				Final Sprinkler	11,20115	UN.
	UHDER FLOO	R/SLAB			Ext. Lath	mkc	5/30/18						Fire Final	7/9/18	JKb
	Framing				Ext. Scratch		·		UTILITIE	<u>s</u>			TEND SEC. FINALS	112615	Nic
131	Shear Transfer			184	Shower/Tub Lath				Temp Elec. Auth.				Plumbing Final		
	Plumbing						L		Perm Elect Auth.				Mechanical Final		
133	Mechanical				SWIMMING F	OOL			PG&E Called Elec.				Electrical Final		
	Insulation				Setbacks				Gas Meter Auth.				Final Gas Test		
	Gas Test				Pool Steel/Pre-Gunite				PG&E Called Gas			195	Demo Final		
136	Electrical		·		Electrical Bonding				LPG Connect Auth.						
					Pre-deck			194	Propane Tank			279	Temp. Occupancy		
	ROOF				Plumbing (Pool)										
	Roof Sheathing				Electrical (Pool)			NOT	ES:			·L	Perm. Occupancy		
143	Shear Transfer			206	Gas Test (Pool)										
			L		ENVIRONMENTAL	SERVICE	ES				-	280	Permit Finaled by:	1.0	Min
	SHEAR				Initial Inspection								Date:	2/31	110
	Interior Shear				Active Construction							L		_	44.0
151	Exterior Shear				ASBS Inspection								honar	Sun	Nh
				439	Grading Final								Inspector Nam	e (Print)	

By initialing below I acknowledge that I have received, understand and am in agreement with the following:

Inspections associated with validated complaints of your project not being in conformance with approved permits will require additional inspection fees.

All outstanding inspection fees shall be paid prior to final inspection.

During the rainy season, October 15th through April 15th, active construction sites in the Carmel Bay Area of Special Biological Significance Watershed Protection Area are required to be inspected weekly. All outstanding inspection fees shall be paid prior to final inspection.

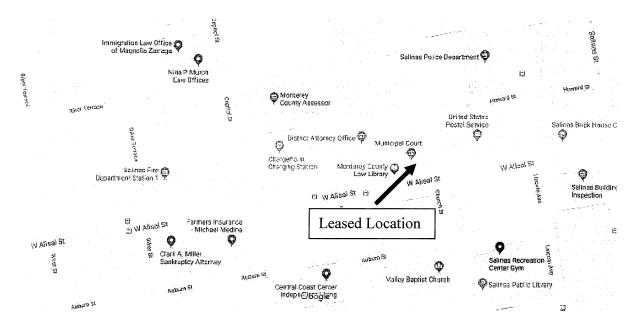
THE INSPECTION CARD AND APPROVED PLANS MUST BE AVAILABLE ON JOB SITE FOR EACH INSPECTION

DocuSign Envelope ID: 99D81452-8D7D-4C24-82BB-379A7017619D	. *
DocuSign Envelope ID: 8BF4062F-CCB6-4CF1-8D68-BEE3DC87FEF7	

Attachment C

Attachment C - LOCATION MAP

Jo's Café Located at 142 West Alisal Street, Salinas, California





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 02/01/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATIONIS WAIVED,

1	subject to the terms and conditions confer rights to the certificate holds	s of th er in l	ne poli ieu of	cy, certain polici such endorseme	es may ent(s).	y require an en	dorsement. A	statement on th	is certific	cate does not
PR US 65	ODUCER 6AA INSURANCE AGENCY INC/PHS 812845				NAME:	·	3) 242-1430		-AX A/C, No):	
	e Hartford Business Service Center 00 Wiseman Blvd				E-MAIL					
Sa	n Antonio, TX 78251				ADDRE					
INIC	URED				INSURER(S) AFFORDING COVERAGE					NAIC#
	la Rivera Cafe LLC				INSUR		nel Insurance (company Ltd. surance Company		11000 29424
	395 BELLINZONA AVE				INSURI		iu Casually III	surance Company	' +	29424
SALINAS CA 93906-1207					INSURI					
					INSURI					
	OVERAGES C	CDTU	TICATI	E MUMBER.	INSUR	ERF:				
	THIS IS TO CERTIFY THAT THE POLICIE			E NUMBER:	W HAV	/F BEEN ISSUED		SION NUMBER:	FOR THE	POLICY PERIOD
1	NDICATED.NOTWITHSTANDING ANY RE	EQUIR	EMEN1	T, TERM OR COND	ITION C	OF ANY CONTRA	CT OR OTHER	DOCUMENT WITH	RESPECT	TO WHICH THIS
7	CERTIFICATE MAY BE ISSUED OR MATERIAL CONDITIONS	AY PE	RTAIN	, THE INSURANCE	E AFFO	ORDED BY THE	POLICIES DES	CRIBED HEREIN	IS SUBJE	CT TO ALL THE
INS	R TYPE OF INSURANCE		SUBR	POLICY NUMBE		POLICY EFF	POLICY EXP	AID CLAIMS.		
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^	GEN'L AGGREGATE LIMIT APPLIES PER:			65 SBA AC22	133	02/01/2023	02/01/2024			\$1,000,000
	PRO-					1		GENERAL AGGREG		\$2,000,000
	OTHER:							PRODUCTS - COMP.	/OP AGG	\$2,000,000
	AUTOMOBILE LIABILITY			1970				COMBINED SINGLE I (Ea accident)	LIMIT	
	ANY AUTO							BODILY INJURY (Per	r person)	
	ALL OWNED SCHEDULED AUTOS AUTOS		i		ļ			BODILY INJURY (Per	r accident)	
	HIRED NON-OWNED AUTOS							PROPERTY DAMAGI (Per accident)	E	
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	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY							X PER STATUTE	OTH-	
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ь	OFFICER/MEMBER EXCLUDED?	N/A		65 WEC AV9N	HD	02/01/2023	02/01/2024	E.L. DISEASE -EA EM	//PLOYEE	\$1,000,000
	(Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below				:			E.L. DISEASE - POLIC	CY LIMIT	\$1,000,000
DESC	CRIPTION OF OPERATIONS / LOCATIONS / VE	HICLES	(ACOR	D 101, Additional Rem	arks Sci	hedule, may be attac	hed if more space	e is required)		
Thos polic	se usual to the Insured's Operations.	Cove	age is	primary and nonc	ontribu:	utory per the Bus	siness Liability	Coverage Form S	SS0008, a	attached to this
	RTIFICATE HOLDER					CANCELLA	TION			
	nty of Monterey							DESCRIBED PO		
	nty Administrative Office racts & Purchasing Division							E THEREOF, NOTI LICY PROVISIONS		3E DELIVERED
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	NAS CA 93901					Sugard				
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Your Workers' Compensation Insurance Quote

Proposal created date:

January 23, 2023 7:08 PM

Quote good through*:

April 22, 2023 12:00 AM

Your reference number:

65 WEC AV9NHD - 002

Policy term:

February 1, 2023 - February 1, 2024

Information about your business:

Villa Rivera Cafe LLC 19395 Bellinzona Ave Salinas, CA 93906 Proposal created by:

Ramiro Chapa Specialized Sales Underwriter Ramiro.Chapa@thehartford.com

USAA Member Number: 010929258

*Premium is based on information provided during the application process and is subject to change should any change be made to the policy. Examples of possible changes include, but are not limited to, changes to coverage, Named Insured(s), location(s), and effective date.

YOUR ESTIMATED ANNUAL PREMIUM IS: \$2,077.00

SEE INSIDE:

Your Proposal Coverage and Policy Limits
Your Class Code and Rating Details

Page 2

How We'll Calculate Your Final Premium

Page 5 Page 6

ur Class Code and Rating Details Pag

Page 3

How to Pay Your Premium

IMPORTANT MESSAGE:

· Please review the coverages and limits displayed to ensure that they are appropriate for the needs of your business.

WHAT YOU NEED WHEN YOU NEED IT

The Hartford was the first insurer with a dedicated small business team more than 30 years ago. Today, we're still the best choice for small business, providing our customers with industry-leading products and online service tools like 24/7 account access, online bill pay and more.

This document is only a proposal. It can't be used as proof of coverage, unless bound by an authorized agent.

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Part 1: Workers' Compensation Insurance

This section of your policy pays to treat, rehabilitate and replace income of workers who are injured on the job. Statutory coverage as provided by the following states:

California

Notes for owners/officers:

CA-Included

Part 2: Employer's Liability Insurance

This section of your policy pays to indemnify and defend you from lawsuits by injured workers.

	LIMITS OF INSURANCE				
Bodily Injury By Accident	\$ 1,000,000	Each Accident			
Bodily Injury By Disease	\$ 1,000,000	Policy Limit			
Bodily Injury By Disease	\$ 1,000,000	Each Employee			

NOTES ON YOUR POLICY

The basic broad form included in your proposal above offers these free enhancements:

- Voluntary compensation covered
- Employer's liability stop gap in monopolistic states
- · Pay for reasonable expenses, including loss of earnings

HOW WE ESTIMATED YOUR PREMIUM

Your premium depends on several factors, aside from your coverage choices above. Two key factors are your class code and your rate. A class code is a standardized way to describe your employees' jobs. We do this because each type of job has inherently different risks.

The class code determines the rate, which is the amount you pay for every \$100 of your payroll. We multiply that rate by your premium basis. That's your best guess at the total amount you'll pay those employees during the policy year.

At the end of the year, we'll review your premium basis together to make sure it was correct. This is called a "premium audit." (See "How we calculate your final premium" for more information about this.)

Your premium calculations also include payroll-based factors. These include, but are not limited to, state surcharges, catastrophe, minimum premium, experience modification, and terrorism.

You'll find a breakdown of these and other charges beginning on the following pages.

Reference Number: 65 WEC AV9NHD - 002



We calculate your premium based on every employee, location and state. Below you'll find calculations for your employees located in California

Location: 1

Your employees are located at: 19395 Bellinzona Ave Salinas, CA 93906

CLASS CODE	DESCRIPTION	RATE	BLENDED RATE	PREMIUM BASIS (RATE PER \$100 OF EXPOSURE)	gen en en e	CLASS PREMIUM
8078	BEVERAGE PREPARATION SHOPS - NOT BARS OR TAVERNS	2.86	1.64	114,400	\$	3,272.00

DESCRIPTION OF CHARGE	PREMIUM ADJUSTMENT	AMOUNT
CA Territorial Differential	0.886000	\$ -373.00
Total Class Premium		\$ 2,899.00
Schedule Rating Factor	0.600000	\$ -1,160.00
Total Estimated Annual Standard Premium		\$ 1,739.00
CA Occupational Safety & Health Fund	0.657200	\$ 13.00
CA Labor Enforcement & Compliance Fund	0.701100	\$ 14.00
Terrorism Risk Insurance Program Reauthorization Act Disclosure Endorsement \$114,400.00	0.020000	\$ 23.00
CA Uninsured Employers Benefit Trust Fund	0.137200	\$ 3.00
CA Subsequent Injuries Benefit Trust Fund Assessments	1.370300	\$ 27.00
Expense constant	. 0	\$ 200.00
CA User Fund	2.520800	\$ 49.00
CA Fraud	0.467900	\$ 9.00
STATE ESTIMATED ANNUAL PREMIUM		\$ 2,077.00

Please be aware that California Assembly Bill 5 (AB 5) may cause workers previously classified as independent contractors to be classified as employees for workers' compensation purposes effective 7/1/2020. In order to avoid an unexpected change in exposures at the time of audit, please ensure you have included payroll for all workers who will be classified as employees under AB 5.

As required by law, workers' compensation policies are subject to an annual premium audit.

Merit and Experience Mods are tentative and subject to final calculation.

To learn more about how your premium is calculated on the payroll billing method please visit:

https://www.thehartford.com/blended



Forms and Endorsements

Your policy includes the forms listed below.

FORM NUMBER	FORM NAME
100722	INSURANCE POLICY BILLING INFORMATION
97485-18	AN IMPORTANT MESSAGE TO WORKERS' COMPENSATION POLICYHOLDERS
98456	MAINTAINING YOUR PAYROLL RECORDS FOR AUDIT PURPOSES
G-3058-1	POLICY ADJUSTMENT NOTICE
G-3418-0	PRODUCER COMPENSATION NOTICE
PN049901I	POLICYHOLDER NOTICE - YOUR RIGHT TO RATING AND DIVIDEND INFORMATION
PN049902B	POLICYHOLDER NOTICE
PN049906D	Payroll Record and Audit Requirements for Dual Wage Construction or Erection Classifications
WC000000C	WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE POLICY
WC000001A.1	INFORMATION PAGE
WC000001A.2	INFORMATION PAGE
WC000422C	TERRORISM RISK INSURANCE PROGRAM REAUTHORIZATION ACT DISCLOSURE ENDORSEMENT
WC040301BB	POLICY AMENDATORY ENDORSEMENT - CALIFORNIA
WC040360B	EMPLOYERS LIABILITY COVERAGE AMENDATORY ENDORSEMENT - CALIFORNIA
WC040421	OPTIONAL PREMIUM INCREASE ENDORSEMENT - CALIFORNIA
WC040601B	CALIFORNIA CANCELATION ENDORSEMENT
WC040604A	COVID-19 REPORTING REQUIREMENT ENDORSEMENT - CALIFORNIA
WC550011D	Employees Claim for Workers compensation Benefits
WC660015A	CALIFORNIA - STUFFER
WC660156B	WORKERS COMPENSATION AND EMPLOYERS LIABILITY INSURANCE POLICY QUICK REFERENCE
WC660205A	NOTICE TO POLICYHOLDER - CALIFORNIA WORKERS' COMPENSATION INSURANCE RATING LAWS
WC660322A	HARTFORD LOSSCONNECT - USAA
WC660330O	CUSTOMER PRIVACY NOTICE
WC880400I	Notice to Employees - Injuries Caused By Work (TITLE IN SPANISH)
WC880401I	Notice to Employees - Injuries Caused By Work
WC880405D	WORKERS' COMPENSATION - WRITTEN NOTICE TO NEW EMPLOYEES
WC880406D	WORKERS' COMPENSATION - WRITTEN NOTICE TO NEW EMPLOYEES (TITLE IN SPANISH)
WC880407D	Complete Written Employee Notification Re: Medical Provider Network
WC990001K	Signature/Copyright
WC990002	WORKERS' COMPENSATION AND EMPLOYERS' LIABILITY BUSINESS INSURANCE POLICY
WC990005	SCHEDULE OF OPERATIONS
WC990302B	WORKERS COMPENSATION BROAD FORM ENDORSEMENT
WC990358B	AMENDMENT TO WORKERS COMPENSATION BROAD FORM ENDORSEMENT - EMPLOYERS LIABILITY STOP GAP COVERAGE
WC990368	EXTENSION OF THE INFORMATION PAGE - ITEM 3.D ENDORSEMENTS
WC990375	CALIFORNIA INSTALLMENT FEE DISCLOSURE ENDORSEMENT
WC990689	GOODS AND SERVICES ENDORSEMENT



Forms and Endorsements

CONTINUED

FORM NUMBER	FORM NAME	
WLTR003	USAA WELCOME LETTER	



Protecting your business means preparing for risks – even unlikely ones. Your policy includes coverage for certain acts of terrorism. We are required to provide you the following disclosure about your terrorism coverage, premium and related information.

Terrorism Coverage and Premium

In accordance with the federal Terrorism Risk Insurance Act (as amended "TRIA"), we are required to make coverage available under your policy for "certified acts of terrorism." The actual coverage provided by your policy(ies) will be limited by the terms, conditions, exclusions, limits, and other provisions of your policy(ies), as well as any applicable rules of law.

The portion of your premium attributable to terrorism coverage is shown in the premium section(s) of this quote proposal. This offer of coverage under TRIA applies only where a premium for terrorism is shown in this quote proposal.

Definition of Certified Act of Terrorism

A "certified act of terrorism" means an act that is certified by the Secretary of the Treasury, in accordance with the provisions of TRIA, to be an act of terrorism under TRIA. The criteria contained in TRIA for a "certified act of terrorism" include the following:

- The act results in insured losses in excess of \$5 million in the aggregate, attributable to all types of insurance subject to TRIA; and
- The act results in damage within the United States, or outside the United States in the case of certain air carriers or vessels or the premises of a United States mission; and
- The act is a violent act or an act that is dangerous to human life, property or infrastructure and is committed by an individual or individuals acting as part of an effort to coerce the civilian population of the United States or to influence the policy or affect the conduct of the United States government by coercion.

This Disclosure of Federal Share of Terrorism Losses under TRIA

The United States Department of the Treasury will reimburse insurers for 80% of insured losses that exceed the applicable insurer deductible. However, if aggregate industry insured losses under TRIA exceed \$100 billion in a calendar year, the Treasury shall not make any payment for any portion of the amount of such losses that exceeds \$100 billion. The United States government has not charged any premium for their participation in covering terrorism losses.

Cap on Insurer Liability for Terrorism Losses

If aggregate industry insured losses attributable to "certified acts of terrorism" under TRIA exceed \$100 billion in a calendar year, and we have met, or will meet, our insurer deductible under TRIA, we shall not be liable for the payment of any portion of the amount of such losses that exceed \$100 billion. In such case, your coverage for terrorism losses may be reduced on a pro-rata basis in accordance with procedures established by the Treasury, based on its estimates of aggregate industry losses and our estimate that we will exceed our insurer deductible.

In accordance with the Treasury's procedures, amounts paid for losses may be subject to further adjustments based on differences between actual losses and estimates.



YOUR BUSINESS INSURANCE SOLUTION SPECTRUM® PROPOSAL

Prepared for:Villa Rivera Cafe LLC
19395 Bellinzona Ave
Salinas, CA 93906

Reference Number: Proposal Date:

65SBA6653CE - 003 01/23/2023, 6:58 PM

Joshua Flink

Specialized Sales Underwriter Specialized Sales Team

Phone: Fax:

Email: Joshua.Flink@thehartford.com

For more information: 800-343-1546 USAA Number: 010929258

Total Estimated Annual Premium for Spectrum:\$ 748.00POLICY LEVELProperty Coverage2Liability Coverage3LOCATION BUILDING LEVELLocation Building Coverage4Stretch Endorsement Summary4Businesses Like You6

Important Messages:

1) In order to issue your policy, a minimum down payment will be required via electronic funds transfer or credit card. Refer to the Direct Bill Options section for available options and minimum down payment amounts.

Direct Bill Options.

This document is a proposal of insurance for the applicant indicated above. It is not to be used as proof of coverage, unless bound by an authorized agent.

WHY THE HARTFORD

200 years experience | 1 million customers | Named One of the World's Most Ethical Companies
The Hartford is the market leader for small business with more than 200 years of experience, trusted by
over 1 million customers and rated 4.8 out of 5 by Small Businesses.

Spectrum Proposal with Sentinel Insurance Company A member company of The Hartford 2/1/2023 - 2/1/2024

Policy Level

Property Coverage

Limits of Insurance

Special Property Coverage Form automatically includes the following coverages at no additional charge:

Accounts Receivable Coverage Off Premises	\$	25,000
Accounts Receivable Coverage On Premises	\$	25,000
Appurtenant Structures - business personal property within	\$	5,000
appurtenant structure		
Arson Reward	\$	10,000
Business Income - Civil Authority - 30 Days - A waiting period applies	\$	Included
Business Income to Dependant Properties	\$	5,000
Business Personal Property Seasonal Automatic Increase: 25%	\$	Included
Data and Software	\$	10,000
Definition of Premises: 1000 feet	\$	Included
Extended Business Income - 30 consecutive days	\$	Included
Fire Department Service Charge	\$	25,000
Fire Extinguisher Recharge	\$	Included
Forgery Coverage	\$	5,000
Leasehold Improvements	\$	25,000
Lease Assessment	\$	2,500
Lock and Key Replacement	\$	1,000
Money and Securities - Inside	\$ \$ \$	10,000
Money and Securities - Outside	\$	5,000
Newly Acquired or Constructed Property - Building - 180 Days	\$	500,000
Max		,
Newly Acquired or Constructed Property - Business Income	\$	50,000
180 Days Max		
Newly Acquired or Constructed Property - Business Personal	\$	250,000
Property - 180 Days Max	,	
Ordinance or Law Coverage:		
• Tenants Improvements & Betterments Increased Cost of	\$	25,000
Construction	•	,,
Outdoor Property - Aggregate	\$	10,000
Outdoor Property - For any one tree, shrub or plant	\$	1,000
Outdoor Signs - Attached to buildings - Per sign	\$	5,000
Personal Effects		10,000
Property Off-Premises - Business Personal Property	\$	2,500
Tenant's Glass	\$	25,000
Valuable Papers Coverage Off Premises	\$ \$ \$	25,000
Valuable Papers Coverage On Premises	\$	25,000
The second of th	Ψ	25,000

Property Coverage

Limits of Insurance

Premium

The following Property coverages are applicable at all locations:

Business Personal Property Property Deductible Automatic Equipment Breakdown Coverage which includes:	\$ \$	Replacement Cost 1,000 Included	\$	18
Mechanical Breakdown	\$	Included	\$	Included
Artificially Generated Electric Current	\$	Included	\$	Included
Explosion of Steam Equipment	\$	Included	\$	Included
Loss or damage to Steam Equipment	\$	Included	\$	Included
Loss or damage to Water Heating Equipment	\$	Included	\$	Included
Contamination by Hazardous Substance	\$	50,000	\$	Included
Expediting Expenses	\$	50,000	\$	Included
Business Income And Extra Expense Actual Loss Sustained -	\$	Included	\$	85
12 mos.	Ψ	meraded	Ф	63
Identity Recovery Coverage	\$	15,000	\$	Included
Liability Coverage	Lin	nits of Insurance	<u>Pren</u>	<u>nium</u>
Business Liability:				
Broad Form Named Insured includes subsidiaries in which	\$	Included	\$	Included
greater than 50% of voting stock is owned by the Named	Ψ	metaded	J	meruded
Insured	Φ.			
CyberFlex	\$	Included	\$	Included
Defense Costs outside of the Limits of Insurance	\$	Included	\$	Included
Employees and Volunteers included as Insureds	\$	Included	\$	Included
Incidental Malpractice	\$	Included	\$	Included
Mental Anguish resulting from bodily injury, sickness or disease	\$	Included	\$	Included
Newly Acquired Organizations	\$	180 days	\$	Included
Non-Owned watercraft under 51 feet	\$	Included	\$	Included
Per Location General Aggregate - owned or rented premises	\$	Included	\$	Included
Personal and Advertising Liability	\$	Included	\$	Included
Property Damage to borrowed equipment not being used to	\$	Included	\$	Included
perform operations at the job site				
Unintentional failure to disclose hazards	\$	Included	\$	Included
Additional Insured - Coverage is automatically extended to	\$	Included	\$	Included
persons or organizations whose written contracts or permits				
with the insured require insurance to be provided				
Each Occurrence	\$	1,000,000		
General Aggregate	\$	2,000,000	\$	163
Products/Completed Operations Aggregate	\$	2,000,000	\$	Included
Personal and Advertising Injury	\$	1,000,000	\$	Included
Damage to Premises Rented to You	\$	1,000,000	\$	Included
Medical Expenses	\$	10,000	\$	Included
Policy Base Premium			\$	223
Terrorism	\$	Included	\$	15

Location/Building Level

Location/Building Information

Location No./Building No. : 001/001

Street Address : 142 W Alisal St

City, State and Zip Code : Salinas, CA 93901-2680

Protection Class : 0002

Class Code : 42381

Description : Coffee Shop With No Cooking

Construction : Joisted Masonry

Year Built : 1937 Sprinklered : Yes Area : 500 Annual Sales/Receipts : \$60,000

Location/Building Coverage	<u>Limits of Insurance</u>		<u>Premium</u>		
Business Personal Property Fungi Limited Coverage Fungi Limited Business Interruption	\$ \$	20,000 50,000 30 Days	\$ \$ \$	152 Included Included	
Stratch Endarsaments		•	Duar		

<u>Stretch Endorsements</u> <u>Premium</u>

Restaurant Stretch See Stretch Summary Attached \$
The Limits of Insurance for the following Additional Coverages are in addition to any other limit of insurance provided under this policy.

Restaurant Stretch Summary

Coverage	Limits of Insurance
Accounts Receivable - On/Off-Premises	\$ 25,000
Brands and Labels	Up to Business Personal Property Limit
Claims Expense	\$ 10,000
Computer Fraud	\$ 5,000
Computers and Media	\$ 10,000
Debris Removal	\$ 25,000
Employee Dishonesty (including ERISA)	\$ 10,000
Fine Arts	\$ 10,000
Forgery	\$ 10,000
Laptop Computers - Worldwide Coverage	\$ 5,000
Lost Keys	\$ 2,500
Off Premises Service - Direct Damage	\$ 10,000
Outdoor Signs	Full Value
Pairs and Sets	Up to Business Personal Property Limit
Personal Property of Others	\$ 10,000
Property at Other Premises	\$ 10,000
Salespersons' Samples	\$ 1,000
Sewer and Drain Back Up	Included up to Covered Property Limits
Sump Overflow or Sump Pump Failure	\$ 15,000
Temperature Change	\$ 10,000
Tenant Building and Business Personal Property Coverage -	\$ 20,000
Required by Lease	
Transit Property in the Care of Carriers for Hire	\$ 10,000
Unauthorized Business Card Use	\$ 2,500
Valuable Papers and Records - On/Off-Premises	\$ 25,000

The Limits of Insurance for the following Coverage Extensions are a replacement of the Limit of Insurance provided under the Property Coverage Form.

Newly Acquired or Constructed Property - 180 Days

Limits of Insurance

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Building \$1,000,000
Business Personal Property \$500,000
Business Income and Extra Expense \$500,000
Outdoor Property \$20,000 aggregate / \$1,000 per item
Personal Effects \$25,000
Property Off-Premises \$15,000

The following changes apply only if Business Income and Extra Expense are covered under this policy. The Limits of Insurance for the following Business Income and Extra Expense Coverages are in addition to any other Limit of Insurance provided under this policy:

Coverage	Limits of Insurance
Business Income Extension for Off-Premises Utility Services	\$ 25,000
Business Income Extension for Web Sites	\$ 10,000 / 7 days
Business Income from Dependent Properties	\$ 50,000
Food Contamination	\$ 25.000

The following Limit of Insurance for the following Business Income Coverage is a replacement of the Limit of Insurance provided under the Property Coverage Form.

Coverage	Limits of Insurance
Extended Business Income	60 Days

The following changes apply only if the Special Property Coverage Form applies to this policy. The Limits of Insurance for the following Additional Coverages are in addition to any other limit of insurance provided under this policy.

Coverage	Limits of Insurance
Money and Securities	\$ 10,000 inside the premises/
	\$ 10,000 outside the premises

The following changes apply to Loss Payment Conditions:

Coverage	Limits of Insurance
Valuation Changes	•
Commodity Stock	Included
"Finished Stock"	Included
Mercantile Stock - Sold	Included