Attachment A

AMENDMENT NO. 1 TO PROFESSIONAL SERVICES AGREEMENT BETWEEN COUNTY OF MONTEREY AND DOKKEN ENGINEERING, INC.

THIS AMENDMENT NO. 1 to Professional Services Agreement No. A-15638 between the County of Monterey, a political subdivision of the State of California (hereinafter, "County") and Dokken Engineering, Inc. (hereinafter, "CONTRACTOR") is hereby entered into between the County and the CONTRACTOR (collectively, the "Parties") and effective as of the last date opposite the respective signatures below.

WHEREAS, CONTRACTOR entered into Professional Services Agreement No. A-15638 with County on December 17, 2021 (hereinafter, "Agreement") to provide on-call civil engineering services for transportation projects located in Monterey County, Request for Qualifications (RFQ) #10806 (hereinafter, "services"), through December 6, 2024, with the option to extend the Agreement for two (2) additional one (1) year period(s) for an amount not to exceed \$1,000,000; and

WHEREAS, provisions of the Agreement require an update; and

WHEREAS, the County has a continued need for services; and

WHEREAS, CONTRACTOR'S Exhibit 10-H2 Cost Proposal of the Caltrans Local Assistance Procedures Manual (LAPM) within Exhibit A – Scope of Services/Payment Provisions of the Agreement requires an update retroactive and effective December 7, 2021 to include subcontractor rates which were inadvertently excluded since the Agreement start date; and

WHEREAS, additional funding is necessary to allow CONTRACTOR to continue to provide services required by the County; and

WHEREAS, the Parties wish to amend the Agreement to update provisions, to update Exhibit 10-H2 Cost Proposal in Exhibit A retroactive and effective December 7, 2021, and to increase the amount by \$1,000,000 for a total amount not to exceed \$2,000,000 with no change in the term to allow CONTRACTOR to continue to provide services identified in the Agreement and as amended by this Amendment No. 1.

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

1. Amend Paragraph 2, "Payments by County", to read as follows:

County shall pay the CONTRACTOR in accordance with the payment provisions set forth in Exhibits A and A1, subject to the limitations set forth in this Agreement. The total amount payable by County to CONTRACTOR under this Agreement shall not exceed the sum of <u>\$2,000,000</u>.

Page 1 of 4

Amendment No. 1 to Professional Services Agreement No. A-15638 Dokken Engineering, Inc. On-Call Civil Engineering Services for Transportation Projects (RFQ #10806) Department of Public Works, Facilities and Parks Term: December 7, 2021- December 6, 2024 Not to Exceed: \$2,000,000

- Amend Paragraph 4, "Additional Provisions/Exhibits", to add "Exhibit A-1 Exhibit 10-H2 Cost Proposal for Contractor and Subcontractors", retroactive and effective December 7, 2021.
- 3. Delete Exhibit 10-H2 Cost Proposal of the Caltrans LAPM within Exhibit A of the Agreement.
- 4. In all places within the Agreement, any reference to Exhibit 10-H2 Cost Proposal of the Caltrans LAPM within Exhibit A is hereby replaced with "Exhibit A-1 Exhibit 10-H2 Cost Proposal for Contractor and Subcontractors", retroactive and effective December 7, 2021.
- 5. Amend Paragraph 11, "Non-Discrimination", to read as follows:

During the performance of this Agreement, CONTRACTOR, and its subcontractors, shall not unlawfully discriminate against any person because of race, religious creed, color, sex, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age (over 40), sexual orientation, or any other characteristic set forth in California Government code § 12940(a), either in CONTRACTOR's employment practices or in the furnishing of services to recipients. CONTRACTOR shall ensure that the evaluation and treatment of its employees and applicants for employment and all persons receiving and requesting services are free of such discrimination. CONTRACTOR and any subcontractor shall, in the performance of this Agreement, fully comply with all federal, state, and local laws and regulations which prohibit discrimination. The provision of services primarily or exclusively to such target population as may be designated in this Agreement shall not be deemed to be prohibited discrimination.

6. Amend Agreement to add Paragraph 16, "Compliance with Applicable Laws", as follows:

16.01 CONTRACTOR shall keep itself informed of and in compliance with all federal, state and local laws, ordinances, regulations, and orders including but not limited to all state and federal tax laws that may affect in any manner the Project or the performance of the Services or those engaged to perform Services under this Agreement as well as any privacy laws including, if applicable, Health Insurance Portability and Accountability Act (HIPAA). CONTRACTOR shall procure all permits and licenses, pay all charges and fees, and give all notices required by law in the performance of the Services.

16.02 CONTRACTOR shall report immediately to County's Contracts/Purchasing Officer, in writing, any discrepancy or inconsistency it discovers in the laws, ordinances, regulations, orders, and/or guidelines in relation to the Project of the performance of the Services.

Page 2 of 4

Amendment No. 1 to Professional Services Agreement No. A-15638 Dokken Engineering, Inc. On-Call Civil Engineering Services for Transportation Projects (RFQ #10806) Department of Public Works, Facilities and Parks Term: December 7, 2021- December 6, 2024 Not to Exceed: \$2,000,000 16.03 All documentation prepared by CONTRACTOR shall provide for a completed project that conforms to all applicable codes, rules, regulations, and guidelines that are in force at the time such documentation is prepared.

7. Amend Agreement to add Paragraph 17, "Consent to Use of Electronic Signatures", as follows:

17.01 The parties to this Agreement consent to the use of electronic signatures via DocuSign to execute this Agreement. The parties understand and agree that the legality of electronic signatures is governed by state and federal law, 15 U.S.C. Section 7001 et seq.; California Government Code Section 16.5; and, California Civil Code Section 1633.1 *et seq.* Pursuant to said state and federal law as may be amended from time to time, the parties to this Agreement hereby authenticate and execute this Agreement, and any and all Exhibits to this Agreement, with their respective electronic signatures, including any and all scanned signatures in portable document format (PDF).

17.02 <u>Counterparts.</u> The parties to this Agreement understand and agree that this Agreement can be executed in two (2) or more counterparts and transmitted electronically via facsimile transmission or by delivery of a scanned counterpart in portable document format (PDF) via email transmittal.

17.03 <u>Form: Delivery by E-Mail or Facsimile.</u> Executed counterparts of this Agreement may be delivered by facsimile transmission or by delivery of a scanned counterpart in portable format (PDF) by e-mail transmittal, in either case with delivery confirmed. On such confirmed delivery, the signatures in the facsimile or PDF data file shall be deemed to have the same force and effect as if the manually signed counterpart or counterparts had been delivered to the other party in person.

- 8. In all places within the Agreement, any reference to Department of Public Works, Facilities, & Parks is hereby replaced with Department of Public Works, Facilities and Parks.
- 9. All other terms and conditions of the Agreement, including all Exhibits thereto, remain unchanged and in full force.
- 10. This Amendment No. 1 shall be attached to the Agreement and incorporated therein as if fully set forth in the Agreement.
- 11. The recitals to this Amendment No. 1 are incorporated into the Agreement and this Amendment No. 1.

Page 3 of 4

IN WITNESS WHEREOF, the Parties hereto have executed this Amendment No. 1 to the Agreement which shall be effective as of the last date opposite the respective signatures below.

COUN	NTY OF MONTEREY	CON	FRACTOR*
By:			Dokken Engineering, Inc.
	Contracts/Purchasing Officer		Contractor's Business Name
Date:		By:	Jocusigned by: Jolum A. Elimurus, Jr. (Signature of Chair, President or Vice President)
	ved as to Form of the County Counsel	Its:	John A. Klemunes, Jr., President (Print Name and Title)
	J. Girard, County Counsel		(Finit Name and Thie)
Lesne		Date:	1/19/2023 2:29 PM PST
By:	Mary Grace Perry		
5	Mary Grace Perry Deputy County Counsel	By:	Cally Chan (Signature of Secretary, Asst. Secretary, CFO,
Date:	1/19/2023 6:43 PM PST	_	Treasurer or Asst. Treasurer)
		Its:	Cathy Chan, Secretary
Annro	ved as to Fiscal Provisions		(Print Name and Title)
Appro	DocuSigned by:	Date:	1/19/2023 2:44 PM PST
By:	Jennifer Forsyth	Dute.	
-	Auditor/Controller		
Date:	1/20/2023 10:47 AM PST		
Office	ved as to Indemnity and Insurance Provisions of the County Counsel J. Girard, County Counsel		
By:			
-	Danielle P. Mancuso Risk Manager		
Date:			

Page 4 of 4

Amendment No. 1 to Professional Services Agreement No. A-15638 Dokken Engineering, Inc. On-Call Civil Engineering Services for Transportation Projects (RFQ #10806) Department of Public Works, Facilities and Parks Term: December 7, 2021- December 6, 2024 Not to Exceed: \$2,000,000

^{*}INSTRUCTIONS: If CONTRACTOR is a corporation, including non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two (2) specified officers per California Corporations Code Section 313. If CONTRACTOR is a Limited Liability Corporation (LLC), the full legal name of the LLC shall be set forth above together with the signatures of two (2) managers. If CONTRACTOR is a partnership, the full legal name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement or Amendment to said Agreement.

Local Assistance Procedures Manual	EXH	IBIT A-1 - EXHIB CONTRACTORS	AND SUBCONT	TRACTORS	FOR			Exhibit 10-H Cost Proposa
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Project No. <u>County of Monterey On</u>	-Call Engineering Services	Contract No. RFQ #10	806	Participa	tion Amount \$. Date	e10-Aug-21
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John Klemunes, PE*	\$292.05	N/A	N/A		-			
Principal in Charge	\$300.81	N/A N/A	N/A	1/1/2021	12/31/2021	\$100.00	2.009/	Not Applicable
Exempt	\$309.84	N/A N/A	N/A N/A	1/1/2022	12/31/2022	\$103.00	3.00%	
Exempt	\$319.13	N/A	N/A N/A	1/1/2023 1/1/2024	12/31/2023 12/31/2024	\$106.09	3.00%	
	\$328.70	N/A N/A	N/A N/A	1/1/2024		\$109.27	3.00%	
	\$338.57	N/A N/A	N/A		12/31/2025	\$112.55	3.00%	
Rick Liptak, PE*	\$292.05	N/A N/A	N/A N/A	1/1/2026	12/31/2026	\$115.93 \$100.00	3.00%	Not A 1' 1-1-
QA/QC Engineer	\$300.81	N/A N/A	N/A N/A	1/1/2021 1/1/2022	12/31/2021		2.000/	Not Applicable
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	\$338.57	N/A	N/A N/A	1/1/2025	12/31/2025	\$112.55	3.00%	
Ashley Orsaba-Finders, PE*	\$178.15	N/A N/A	N/A N/A	1/1/2026	12/31/2026	\$115.93	3.00%	N-4 A
Project Manager	\$183.50	N/A	N/A N/A	1/1/2021 1/1/2022	12/31/2021 12/31/2022	\$61.00	2.000/	Not Applicable
Senior Engineer	\$189.00	N/A	N/A	1/1/2022	12/31/2022	\$62.83	3.00%	
Exempt	\$194.67	N/A N/A	N/A N/A	13		\$64.71	3.00%	
Exempt	\$200.51			1/1/2024	12/31/2024	\$66.66	3.00%	
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Juann Ramos, PE*	\$292.05	N/A N/A	N/A N/A	1/1/2026	12/31/2026	\$70.72	3.00%	Not America 13
Task Order Lead	\$300.81	N/A N/A		1/1/2021	12/31/2021	\$100.00	2 000/	Not Applicable
Senior Engineer	\$309.84	N/A N/A	N/A N/A	1/1/2022	12/31/2022	\$103.00	3.00%	
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Matt Atkinson,		\$169.39	N/A	N/A	1/1/2021	12/31/2021	\$58.00		Not Applicable
Task Order Lea		\$174.47	N/A	N/A	1/1/2022	12/31/2022	\$59.74	3.00%	
Senior Engineer	r	\$179.70	N/A	N/A	1/1/2023	12/31/2023	\$61.53	3.00%	
Exempt		\$185.10	N/A	N/A	1/1/2024	12/31/2024	\$63.38	3.00%	
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Brian Stephenso		\$204.44	N/A	N/A	1/1/2021	12/31/2021	\$70.00		Not Applicable
Task Order Lea		\$210.57	N/A	N/A	1/1/2022	12/31/2022	\$72.10	3.00%	
Senior Engineer	r	\$216.89	N/A	N/A	1/1/2023	12/31/2023	\$74.26	3.00%	
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Kris Kofoed, PI		\$183.99	N/A	N/A	1/1/2021	12/31/2021	\$63.00		Not Applicable
Task Order Lea		\$189.51	N/A	N/A	1/1/2022	12/31/2022	\$64.89	3.00%	
Senior Engineer	r	\$195.20	N/A	N/A	1/1/2023	12/31/2023	\$66.84	3.00%	

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Exempt

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Jacqueline Lockhart, PE*

Task Order Lead

Senior Engineer

Not Applicable

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Local Assistance Procedu	res Manual EXHIBIT A-1 - EXHIBIT	10-H2 COST PROPOSAL FOR		Exhibit 10-H2
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Consultant	DOKKEN ENGINEERING	🗹 Prime Consultant 🛛 🗌 Subconsultant	2nd Tier Subc	onsultant
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Tony Powers, PE	\$195.67	N/A	N/A	1/1/2021	12/31/2021	\$67.00		Not Applicable
Task Order Lead	\$201.54	N/A	N/A	1/1/2022	12/31/2022	\$69.01	3.00%	
Senior Engineer	\$207.59	N/A	N/A	1/1/2023	12/31/2023	\$71.08	3.00%	
Exempt	\$213.82	N/A	N/A	1/1/2024	12/31/2024	\$73.21	3.00%	
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	\$226.84	N/A	N/A	1/1/2026	12/31/2026	\$77.67	3.00%	
Rosa Griggs, PE*	\$204.44	N/A	N/A	1/1/2021	12/31/2021	\$70.00		Not Applicable
Task Order Lead	\$210.57	N/A	N/A	1/1/2022	12/31/2022	\$72.10	3.00%	**
Senior Engineer	\$216.89	N/A	N/A	1/1/2023	12/31/2023	\$74.26	3.00%	
Exempt	\$223.39	N/A	N/A ·	1/1/2024	12/31/2024	\$76.49	3.00%	
	\$230.09	N/A	N/A	1/1/2025	12/31/2025	\$78.79	3.00%	
	\$237.00	N/A	N/A	1/1/2026	12/31/2026	\$81.15	3.00%	÷
Pamela Dalcin-Walling, PE, QSD/P*	\$236.56	N/A	N/A	1/1/2021	12/31/2021	\$81.00		Not Applicable
Task Order Lead	\$243.66	N/A	N/A	1/1/2022	12/31/2022	\$83.43	3.00%	
Senior Engineer	\$250.97	N/A	N/A	1/1/2023	12/31/2023	\$85.93	3.00%	
Exempt	\$258.50	N/A	N/A	1/1/2024	12/31/2024	\$88.51	3.00%	
	\$266.25	N/A	N/A	1/1/2025	12/31/2025	\$91.17	3.00%	
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Joe Ostdiek, PE, TE*	\$189.83	N/A	Ň/A	1/1/2021	12/31/2021	\$65.00		Not Applicable
Task Order Lead	\$195.53	N/A	N/A	1/1/2022	12/31/2022	\$66.95	3.00%	**
Senior Engineer	\$201.39	N/A	N/A	1/1/2023	12/31/2023	\$68.96	3.00%	
Exempt	\$207.44	N/A	N/A	1/1/2024	12/31/2024	\$71.03	3.00%	
	\$213.66	N/A	N/A	1/1/2025	12/31/2025	\$73.16	3.00%	
	\$220.07	N/A	N/A	1/1/2026	12/31/2026	\$75.35	3.00%	

DocuSign Envelope ID: 53F92313-8BA7-4F85 Local Assistance Procedures Manual	EXHI	BIT A-1 - EXHI CONTRACTOR						Exhibit 10-H Cost Proposa
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For Home Office Rate	<u></u>	· .		······		· · · · ·		
	Fringe Benefit % + Ge	eneral & Administrativ	e %			· =	=	Home Office ICR%
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Name/Job Title/Classification ¹	Straight ³	OT(1.5x)	OT(2x)	From	То	Actual or Average Hourly Rate ⁴	% or \$ Increase	Hourly Range - for Classifications Only
Jamie Formico, SR/WA	\$183.99			#			mercase	
Task Order Lead	\$183.99	N/A N/A	N/A	1/1/2021	12/31/2021	\$63.00		Not Applicable
Right of Way Manager	\$185.31	N/A N/A	N/A N/A	1/1/2022	12/31/2022	\$64.89	3.00%	
Exempt	\$201.05	N/A N/A	N/A N/A	1/1/2023	12/31/2023	\$66.84	3.00%	
	\$207.08	N/A N/A	N/A N/A	1/1/2024	12/31/2024	\$68.84	3.00%	
	\$213.30	N/A N/A	N/A N/A	1/1/2025	12/31/2025	\$70.91	3.00%	
Sarah Holm*	\$210.28	N/A N/A	N/A N/A	1/1/2026	12/31/2026	\$73.03	3.00%	
Task Order Lead	\$216.58	N/A	N/A N/A	1/1/2021	12/31/2021	\$72.00	0.000/	Not Applicable
Environmental Manager	\$223.08	N/A N/A	N/A N/A	1/1/2022	12/31/2022	\$74.16	3.00%	
Exempt	\$229.77	N/A		1/1/2023	12/31/2023	\$76.38	3.00%	
<i>L'hompe</i>	\$236.67	N/A N/A	N/A	1/1/2024	12/31/2024	\$78.68	3.00%	
	\$243.77	N/A	N/A	1/1/2025	12/31/2025	\$81.04	3.00%	
Amy Bakker*	\$128.50	N/A N/A	N/A N/A	1/1/2026	12/31/2026	\$83.47	3.00%	
Task Order Lead	\$132.36	N/A		1/1/2021	12/31/2021	\$44.00		Not Applicable
Associate Environmental Planner	\$136.33	N/A N/A	N/A	1/1/2022	12/31/2022	\$45.32	3.00%	
Exempt	\$140.42	N/A N/A	N/A	1/1/2023	12/31/2023	\$46.68	3.00%	
Exempt	\$144.63		N/A	1/1/2024	12/31/2024	\$48.08	3.00%	
	\$144.63	N/A	N/A	1/1/2025	12/31/2025	\$49.52	3.00%	
STAFF	\$148.97	N/A N/A	N/A	1/1/2026	12/31/2026	\$51.01	3.00%	
Principal in Charge			N/A	1/1/2021	12/31/2021	\$92.50		\$75.00 - \$110.00
Exempt	\$225.61 - \$330.89 \$232.38 \$240.82	N/A	N/A	1/1/2022	12/31/2022	\$95.28	3.00%	\$77.25 - \$113.30
	\$232.38 - \$340.82 \$230.35 \$351.04	N/A	N/A	1/1/2023	12/31/2023	\$98.13	3.00%	\$79.57 - \$116.70
	\$239.35 - \$351.04 \$246.53 \$361.59	N/A	N/A	1/1/2024	12/31/2024	\$101.08	3.00%	\$81.95 - \$120.20
1	\$246.53 - \$361.58	N/A	N/A	1/1/2025	12/31/2025	\$104.11	3.00%	\$84.41 - \$123.81

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Local Assistance Procedures Manual

EXHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS

Exhibit 10-H2 Cost Proposal

Retroactive and effective December 7, 2021 EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (Use for On-Call or As-Needed Contracts) (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-Ups are Not Allowed

Consultant	DOKKEN ENGINEERING	🗹 Prime Consultant 🛛 🔲 Subconsultant	2nd Tier Sub	consultant
Project No.	County of Monterey On-Call Engineering Services Contract No. RFQ #10806	Participation Amount \$	D	ate 10-Aug-21
For Combined	Rate			
	Fringe Benefit % + General & Administrative %		= 165.50%	6 Combined ICR%
For Home Offi	ce Rate			
	Fringe Benefit % + General & Administrative %		=	Home Office ICR%
For Field Offic	e Rate			
	Fringe Benefit % + General & Administrative %	·····	=	Field Office ICR%
		Fee	=	10.00%

	BILLING INFORMATION						CALCULATION INFORMATION					
		Hourly Billing Rates ²		Effective Date of Hourly		Actual or Average	% or \$	Hourly Range -				
Name/Job Title/Classification ¹	Straight ³	OT(1.5x)	OT(2x)	From	To	Hourly Rate4	Increase	for Classifications Only				
STAFF	\$219.04 - \$321.26	N/A	N/A	1/1/2021	12/31/2021	\$92.50	· · ·	\$75.00 - \$110.00				
QA/QC Engineer	\$225.61 - \$330.89	N/A	N/A	1/1/2022	12/31/2022	\$95.28	3.00%	\$77.25 - \$113.30				
Exempt	\$232.38 - \$340.82	N/A	N/A	1/1/2023	12/31/2023	\$98.13	3.00%	\$79.57 - \$116.70				
	\$239.35 - \$351.04	N/A	N/A	1/1/2024	12/31/2024	\$101.08	3.00%	\$81.95 - \$120.20				
	\$246.53 - \$361.58	N/A	N/A	1/1/2025	12/31/2025	\$104.11	3.00%	\$84.41 - \$123.81				
	\$253.92 - \$372.42	N/A	N/A	1/1/2026	12/31/2026	\$107.23	3.00%	\$86.95 - \$127.52				
STAFF	\$160.63 - \$292.05	N/A	N/A	1/1/2021	12/31/2021	\$77.50		\$55.00 - \$100.00				
Project Manager	\$165.45 - \$300.81	N/A	N/A	1/1/2022	12/31/2022	\$79.83	3.00%	\$56.65 - \$103.00				
Exempt	\$170.41 - \$309.84	N/A	N/A	1/1/2023	12/31/2023	\$82.22	3.00%	\$58.35 - \$106.09				
	\$175.52 - \$319.13	N/A	N/A	1/1/2024	12/31/2024	\$84.69	3.00%	\$60.10 - \$109.27				
	\$180.79 - \$328.70	N/A	N/A	1/1/2025	12/31/2025	\$87.23	3.00%	\$61.90 - \$112.55				
•	\$186.21 - \$338.57	N/A	N/A	1/1/2026	12/31/2026	\$89.84	3.00%	\$63.76 - \$115.93				
STAFF	\$160.63 - \$292.05	N/A	N/A	1/1/2021	12/31/2021	\$77.50		\$55.00 - \$100.00				
Task Order Lead	\$165.45 - \$300.81	N/A	N/A	1/1/2022	12/31/2022	\$79.83	3.00%	\$56.65 - \$103.00				
Exempt	\$170.41 - \$309.84	N/A	N/A	1/1/2023	12/31/2023	\$82.22	3.00%	\$58.35 - \$106.09				
	\$175.52 - \$319.13	N/A	N/A	1/1/2024	12/31/2024	\$84.69	3.00%	\$60.10 - \$109.27				
	\$180.79 - \$328.70	N/A	N/A	1/1/2025	12/31/2025	\$87.23	3.00%	\$61.90 - \$112.55				
	\$186.21 - \$338.57	N/A	N/A	1/1/2026	12/31/2026	\$89.84	3.00%	\$63.76 - \$115.93				
STAFF	\$160.63 - \$292.05	N/A	N/A	1/1/2021	12/31/2021	\$77.50		\$55.00 - \$100.00				
Senior Engineer	\$165.45 - \$300.81	N/A	N/A	1/1/2022	12/31/2022	\$79.83	3.00%	\$56.65 - \$103.00				
Exempt	\$170.41 - \$309.84	N/A	N/A	1/1/2023	12/31/2023	\$82.22	3.00%	\$58.35 - \$106.09				
	\$175.52 - \$319.13	N/A	N/A	1/1/2024	12/31/2024	\$84.69	3.00%	\$60.10 - \$109.27				
	\$180.79 - \$328.70	N/A	N/A	1/1/2025	12/31/2025	\$87.23	3.00%	\$61.90 - \$112.55				
	\$186.21 - \$338.57	N/A	N/A	1/1/2026	12/31/2026	\$89.84	3.00%	\$63.76 - \$115.93				

DocuSign Envelope ID: 53F92313-8BA7-4F85 Local Assistance Procedures Manual	EXH	IBIT A-1 - EXHI CONTRACTOR						Exhibit 10-H; Cost Proposa
· · ·		Retroactive and EXHIBIT 1						
		RATE OF COMPENS						
Note: Mark-Ups are Not Allowed	(00112	Incomon brom		Lenon cont	(ACIS)			
·	N ENGINEERING			Prime Cons			2nd Tier Subcor	
Project No. County of Monterey On-Ca		ontract No. RFQ #10	806		tion Amount \$		Date	
For Combined Rate		<u> </u>						· · · · · · · · · · · · · · · · · · ·
	Fringe Benefit % + Gen	eral & Administrative	e %			=	165.50%	Combined ICR%
For Home Office Rate	Fringe Benefit % + Gen	aral & Administrative	. 9/			_		Hama Office IOB0/
For Field Office Rate	Finge Benefit 70 + Gen		: 70			=		Home Office ICR%
	Fringe Benefit % + Gen	eral & Administrative	e %			=		Field Office ICR%
			·····		Fee	=		10.00%
	BILLING INFORMATION					ALCULATION INF	ORMATION	
	Hourly Billing Rates ²			Effective Da	ate of Hourly	Actual or Average		
Name/Job Title/Classification ¹	Straight ³	OT(1.5x)	OT(2x)	From	То	Hourly Rate ⁴	% or \$ Increase	Hourly Range - for Classifications Only
STAFF	\$131.42 - \$189.83	N/A	N/A	1/1/2021	12/31/2021	\$55.00		\$45.00 - \$65.00
Associate Engineer	\$135.37 - \$195.53	N/A	N/A	1/1/2022	12/31/2022	\$56.65	3.00%	\$46.35 - \$66.95
Exempt	\$139.43 - \$201.39	N/A	N/A	1/1/2023	12/31/2023	\$58.35	3.00%	\$47.74 - \$68.96
	\$143.61 - \$207.44	N/A	N/A	1/1/2024	12/31/2024	\$60.10	3.00%	\$49.17 - \$71.03
	\$147.92 - \$213.66 \$152.35 - \$220.07	N/A N/A	N/A N/A	1/1/2025	12/31/2025	\$61.90	3.00%	\$50.65 - \$73.16
STAFF	\$87.62 - \$146.03	N/A N/A	N/A N/A	1/1/2026	12/31/2026 12/31/2021	\$63.76 \$40.00	3.00%	\$52.17 - \$75.35
Assistant Engineer	\$90.24 - \$150.41	N/A	N/A	1/1/2022	12/31/2021	\$40.00	3.00%	\$30.00 - \$50.00 \$30.90 - \$51.50
Exempt	\$92.95 - \$154.92	N/A	N/A	1/1/2023	12/31/2022	\$42.44	3.00%	\$31.83 - \$53.05
	\$95.74 - \$159.57	N/A	N/A	1/1/2024	12/31/2024	\$43.71	3.00%	\$32.78 - \$54.64
	\$98.61 - \$164.35	N/A	N/A	1/1/2025	12/31/2025	\$45.02	3.00%	\$33.77 - \$56.28
	\$101.57 - \$169.28	N/A	N/A	1/1/2026	12/31/2026	\$46.37	3.00%	\$34.78 - \$57.96
STAFF	\$146.03 - \$233.64	N/A	N/A	1/1/2021	12/31/2021	\$65.00		\$50.00 - \$80.00
Senior CAD	\$150.41 - \$240.65	N/A	N/A	1/1/2022	12/31/2022	\$66.95	3.00%	\$51.50 - \$82.40
Exempt	\$154.92 - \$247.87	N/A	N/A	1/1/2023	12/31/2023	\$68.96	3.00%	\$53.05 - \$84.87
	\$159.57 - \$255.30	N/A	N/A	1/1/2024	12/31/2024	\$71.03	3.00%	\$54.64 - \$87.42
	\$164.35 - \$262.96	N/A	N/A	1/1/2025	12/31/2025	\$73.16	3.00%	\$56.28 - \$90.04
STAFF	\$169.28 - \$270.85 \$73.01 - \$146.03	N/A N/A	N/A N/A	1/1/2026	12/31/2026	\$75.35	3.00%	\$57.96 - \$92.74
CAD Detailer/Engineering Technician	\$75.20 - \$150.41	N/A N/A	N/A N/A	1/1/2021 1/1/2022	12/31/2021 12/31/2022	\$37.50	2:000/	\$25.00 - \$50.00
Non-Exempt	\$77.46 - \$154.92	N/A	N/A N/A	1/1/2022	12/31/2022	\$38.63 \$39.78	3.00%	\$25.75 - \$51.50 \$26.52 \$52.05
	\$79.78 - \$159.57	N/A	N/A	1/1/2023	12/31/2023	\$40.98	3.00% 3.00%	\$26.52 - \$53.05 \$27.32 - \$54.64
	\$82.18 - \$164.35	N/A	N/A	1/1/2025	12/31/2024	\$42.21	3.00%	\$28.14 - \$56.28
	\$84.64 - \$169.28	N/A	N/A	1/1/2026	12/31/2026	\$43.47	3.00%	\$28.98 - \$57.96

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Local Assistance Procedures Manual		T PROPOSAL	FOR			Exhibit 10-		
			Teffective Decer					Cost Propo
			10-H2 COST PR					
	SPECIFIC I	RATE OF COMPEN	SATION (Use for On-	-Call or As-Need	ed Contracts)			
	(CONS	TRUCTION ENGIN	EERING AND INSP	ECTION CONTI	RACTS)			
Note: Mark-Ups are Not Allowed								
Consultant DOKK	EN ENGINEERING			Prime Consu	ultant 🗌	Subconsultant	2nd Tier Subcor	sultant
Project No. County of Monterey On-O	Call Engineering Services C	ontract No. RFQ #10)806		ion Amount \$		Date	
							-	Q
For Combined Rate		10 41 55 6	a/					
East Hama Office Data	Fringe Benefit % + Gen	eral & Administrativ	e %				165.50%	Combined ICR%
For Home Office Rate	Fringe Benefit % + Gen	eral & Administrativ	re 0/			=		Home Office ICR%
For Field Office Rate	Timge Denent /0 / QCh		U /V			=		nome office ICR%
<u> </u>	Fringe Benefit % + Gen	eral & Administrativ	e %			=		Field Office ICR%
					Fee	=		10.00%
	·							
,,	BILLING INFORMATION	· · · · · ·				ALCULATION INF	ORMATION	·
Name/Job Title/Classification ¹		Hourly Billing Rates ²		Effective Da	te of Hourly	Actual or Average	% or \$	Hourly Range -
Numerson True, classification	Straight ³	OT(1.5x)	OT(2x)	From	То	Hourly Rate ⁴	Increase	for Classifications O
STAFF	\$146.03 - \$233.64	N/A	N/A	1/1/2021	12/31/2021	\$65.00		\$50.00 - \$80.0
Right of Way Manager	\$150.41 - \$240.65	N/A	N/A	1/1/2022	12/31/2022	\$66.95	3.00%	\$51.50 - \$82.4
Exempt	\$154.92 - \$247.87	N/A	N/A	· 1/1/2023	12/31/2023	\$68.96	3.00%	\$53.05 - \$84.8
	\$159.57 - \$255.30	N/A	N/A	1/1/2024	12/31/2024	\$71.03	3.00%	\$54.64 - \$87.4
	\$164.35 - \$262.96	N/A	N/A	1/1/2025	12/31/2025	\$73.16	3.00%	\$56.28 - \$90.0
STAFF	\$169.28 - \$270.85	N/A	N/A	1/1/2026	12/31/2026	\$75.35	3.00%	\$57.96 - \$92.
Start Senior Right of Way Agent	\$131.42 - \$189.83 \$135.37 - \$195.53	N/A N/A	N/A	1/1/2021	12/31/2021	\$55.00		\$45.00 - \$65.0
Exempt	\$139.43 - \$201.39	N/A N/A	N/A N/A	1/1/2022 1/1/2023	12/31/2022	\$56.65	3.00%	\$46.35 - \$66.9
P	\$143.61 - \$207.44	N/A	N/A N/A	1/1/2023	12/31/2023 12/31/2024	\$58.35 \$60.10	3.00% 3.00%	\$47.74 - \$68. \$49.17 - \$71.
	\$147.92 - \$213.66	N/A	N/A	1/1/2024	12/31/2024	\$61.90	3.00%	\$50.65 - \$73.
·	\$152.35 - \$220.07	N/A	N/A	1/1/2026	12/31/2026	\$63.76	3.00%	\$52.17 - \$75.
STAFF	\$87.62 - \$146.03	N/A	N/A	1/1/2021	12/31/2021	\$40.00	5.0070	\$30.00 - \$50.
Right of Way Agent	\$90.24 - \$150.41	N/A	N/A	1/1/2022	12/31/2022	\$41.20	3.00%	\$30.90 - \$51.
Exempt	\$92.95 - \$154.92	N/A	N/A	1/1/2023	12/31/2023	\$42.44	3.00%	\$31.83 - \$53.0
	\$95.74 - \$159.57	N/A	N/A	1/1/2024	12/31/2024	\$43.71	3.00%	\$32.78 - \$54.0
	\$98.61 - \$164.35	N/A	N/A	1/1/2025	12/31/2025	\$45.02	3.00%	\$33.77 - \$56.2
STAFF	\$101.57 - \$169.28 \$43.81 - \$87.62	N/A N/A	N/A	1/1/2026	12/31/2026	\$46.37	3.00%	\$34.78 - \$57.9
Right of Way Assistant	\$43.81 - \$87.62 \$45.12 - \$90.24	N/A N/A	N/A.	1/1/2021	12/31/2021	\$22.50		\$15.00 - \$30.0
Non-Exempt	\$46.48 - \$92.95	N/A N/A	N/A N/A	1/1/2022 1/1/2023	12/31/2022	\$23.18	3.00%	\$15.45 - \$30.9
x.	\$47.87 - \$95.74	N/A	N/A	1/1/2023	12/31/2023 12/31/2024	\$23.87 \$24.59	3.00% 3.00%	\$15.91 - \$31.8 \$16.39 - \$32.7
	\$49.31 - \$98.61	N/A	N/A	1/1/2024	12/31/2024	\$25.32	3.00%	\$16.88 - \$33.7
	\$50.78 - \$101.57	N/A	N/A	1/1/2026	12/31/2026	\$26.08	3.00%	\$17.39 - \$34.3

DocuSign Envelope ID: 53F92313-8BA7-4F8 Local Assistance Procedures Manual		IBIT A-1 - EXHIE	BIT 10-H2 COS	[PROPOSAI	FOR			Exhibit 10-H2
		CONTRACTORS						Cost Proposa
		retroactive and EXHIBIT 1(effective Decer	nber 7, 2021	<u> </u>			···
		EAHIBIT IN						
		TRUCTION ENGINE	•		,			
Note: Mark-Ups are Not Allowed	(00110			·	KACID)		÷	
	EN ENGINEERING					_	•	
			04	Prime Cons			2nd Tier Subcor	
County of Momerey On-	Jan Engineering Services C	ontract No. <u>RFQ #108</u>		Participa	tion Amount \$		Date	10-Aug-21
For Combined Rate						· · · _ · · _ · · _ ·		
	Fringe Benefit % + Gen	eral & Administrative	%				165.50%	Combined ICR%
For Home Office Rate								·····
For Field Office Rate	Fringe Benefit % + Gen	eral & Administrative	%			-		Home Office ICR%
Tor Field Onlee Rate	Fringe Benefit % + Gen	eral & Administrative	%			=		Field Office ICR%
			····		Fee			10.00%
					1.66			10.00%
	BILLING INFORMATION				CA	ALCULATION INF	ORMATION	
	I	Hourly Billing Rates ²		Effective D	ate of Hourly	Actual or Average	% or \$	Hourly Range -
Name/Job Title/Classification ¹	Straight ³	OT(1.5x)	OT(2x)	From	То	Hourly Rate ⁴	Increase	for Classifications Only
STAFF	\$146.03 - \$233.64	N/A	N/A	1/1/2021	12/31/2021	\$65.00		\$50.00 - \$80.00
Environmental Manager	\$150.41 - \$240.65	N/A	N/A	1/1/2022	12/31/2022	\$66.95	3.00%	\$51.50 - \$82.40
Exempt	\$154.92 - \$247.87	N/A	N/A	1/1/2023	12/31/2023	\$68.96	3.00%	\$53.05 - \$84.87
	\$159.57 - \$255.30	N/A	N/A	1/1/2024	12/31/2024	\$71.03	3.00%	\$54.64 - \$87.42
	\$164.35 - \$262.96	N/A	N/A	1/1/2025	12/31/2025	\$73.16	3.00%	\$56.28 - \$90.04
	\$169.28 - \$270.85	N/A	N/A	1/1/2026	12/31/2026	\$75.35	3.00%	\$57.96 - \$92.74
STAFF	\$131.42 - \$189.83	N/A	N/A	1/1/2021	12/31/2021	\$55.00		\$45.00 - \$65.00
Senior Environmental Planner	\$135.37 - \$195.53	N/A	N/A	1/1/2022	12/31/2022	\$56.65	3.00%	\$46.35 - \$66.95
Exempt	\$139.43 - \$201.39	N/A	N/A	1/1/2023	12/31/2023	\$58.35	3.00%	\$47.74 - \$68.96
	\$143.61 - \$207.44	N/A	N/A	1/1/2024	12/31/2024	\$60.10	3.00%	\$49.17 - \$71.03
	\$147.92 - \$213.66	N/A	N/A	1/1/2025	12/31/2025	\$61.90	3.00%	\$50.65 - \$73.16
	\$152.35 - \$220.07	N/A	N/A	1/1/2026	12/31/2026	\$63.76	3.00%	\$52.17 - \$75.35
STAFF	\$87.62 - \$146.03	N/A	N/A	1/1/2021	12/31/2021	\$40.00		\$30.00 - \$50.00
Associate Environmental Planner	\$90.24 - \$150.41	N/A	N/A	1/1/2022	12/31/2022	\$41.20	3.00%	\$30.90 - \$51.50
Exempt	\$92.95 - \$154.92	N/A	N/A	1/1/2023	12/31/2023	\$42.44	3.00%	\$31.83 - \$53.05
	\$95.74 - \$159.57	N/A	N/A	1/1/2024	12/31/2024	\$43.71	3.00%	\$32.78 - \$54.64
	\$98.61 - \$164.35	N/A	N/A	1/1/2025	12/31/2025	\$45.02	3.00%	\$33.77 - \$56.28
	\$101.57 - \$169.28	N/A	N/A	1/1/2026	12/31/2026	\$46.37	3.00%	\$34.78 - \$57.96
STAFF	\$58.41 - \$116.82	N/A	N/A	1/1/2021	12/31/2021	\$30.00		\$20.00 - \$40.00
Environmental Planner	\$60.16 - \$120.32	N/A	N/A	1/1/2022	12/31/2022	\$30.90	3.00%	\$20.60 - \$41.20
Exempt	\$61.97 - \$123.93	N/A	N/A	1/1/2023	12/31/2023	\$31.83	3.00%	\$21.22 - \$42.44
	\$63.83 - \$127.65	N/A	N/A	1/1/2024	12/31/2024	\$32.78	3.00%	\$21.85 - \$43.71
	\$65.74 - \$131.48	N/A	N/A	1/1/2025	12/31/2025	\$33.77	3.00%	\$22.51 - \$45.02
	\$67.71 - \$135.43	N/A	N/A	1/1/2026	12/31/2026	\$34.78	3.00%	\$23.19 - \$46.37

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Local Assistant	ce Procedures Manual	EXHIBIT A-1 - EXHIBIT 10-H	2 COST PROPOSAL FOR				Exhibit 10-H
		CONTRACTORS AND SU	UBCONTRACTORS				Cost Proposa
	· · ·	retroactive and effective EXHIBIT 10-H2 CC	December 7, 2021 DST PROPOSAL				
		SPECIFIC RATE OF COMPENSATION (U	se for On-Call or As-Needed Cont	racts)			
		(CONSTRUCTION ENGINEERING A	ND INSPECTION CONTRACTS)			
Note: Mark-Ups	are Not Allowed						
Consultant	DOKKEN E	NGINEERING	Prime Consultant	Subconsultant	2	nd Tier Subcor	sultant
Project No.	County of Monterey On-Call I	Engineering Services Contract No. RFQ #10806	Participation Am	ount \$		Date	e 10-Aug-21
For Combined	d Rate						
		Fringe Benefit % + General & Administrative %				165.50%	Combined ICR%
For Home Off	fice Rate						····
		Fringe Benefit % + General & Administrative %			=		Home Office ICR%
For Field Offi	ce Rate	Fringe Benefit % + General & Administrative %			=		Field Office ICR%
				Fee	=		10.00%
	BII	LUNG INFORMATION		CALCULATIO	N INFO	RMATION	
Nam	e/Job Title/Classification ¹	Hourly Billing Rates ²	Effective Date of Ho			% or \$	Hourly Range -

		Hourly Billing Rates ²		Effective Date of	of Hourly	Actual or Average	% or \$	Hourly Range -	
Name/Job Title/Classification ¹	Straight ³	OT(1.5x)	OT(2x)	From	То	Hourly Rate4		for Classifications Only	

NOTES:

1. Key personnel must be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.

2. The cost proposal format shall not be amended

3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement

4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

DocuSign Envelope ID: 53F92313-8BA7-4F85-B879-6640DD23089D Local Assistance Procedures Manual CONTRACTORS AND SUBCONTRACTORS Retroactive and effective December 7, 2021

Exhibit 10-H2 Cost Proposal

EXHIBIT 10-H2 COST PROPOSAL

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (Use for On-Call or As-Needed Contracts)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant	DOKKEN ENGINEERING	Prime Consultant	🗹 Subcons	sutlant	
Project No.	County of Monterey On-Call Engineering Services	Contract No. RFQ #10783	Date	10-Aug-21	

SCHEDULE OF OTH	ER DIRECT COST ITEMS			
Description of Item	Quantity	Unit	Unit Cost	TOTAL
Outside Reproduction			\$ -	Actual Cost
Permit Fees			\$ -	Actual Cost
Public Notice Advertisements			\$ -	Actual Cost
Postage for Public Advertisements			\$ -	Actual Cost
Record Search Fees/EDR Reports			\$ -	Actual Cost
Room and Equipment Rentals			\$ -	Actual Cost
Traffic Control			\$ -	Actual Cost
Utility Potholing			\$ -	Actual Cost
Title Reports/Appraisals/Appraisal Reviews			\$ -	Actual Cost
		· · · ·		
				·
	, <u></u>			
······································				

NOTES:

1. List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentations.

- 2. Proposed ODC items should be consistently billed regardless of client and contract type.
- 3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- 4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- 5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.

6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.

7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.

8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.

9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.

10. Add additional pages if necessary.

11. Subconsultants must provide their own cost proposals.

Retroactive and effective December 7, 2021

EXHIBIT 10-H2 COST PROPOSAL

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 1. Generally Accepted Accounting Principles (GAAP)
- 2. Terms and conditions of the contract
- 3. Title 23 United States Code Section 112 Letting of Contracts
- 4. <u>48 Code of Federal Regulations Part 31</u> Contract Cost Principles and Procedures
- 5. <u>23 Code of Federal Regulations Part 172</u> Procurement, Management, and Administration of Engineering and Design Related Service
- 6. 48 Code of Federal Regulations Part 9904 Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name:	John A. Klemunes	Title *:	Pre	sident
Signature:	John A Klemunes fr	Date of Certif	ication (mm/dd/yyyy):	8/10/2021
Email:	jklemunes@dokkenengineering.com	Phone Numbe	:r:	916-858-0642

Address: 110 Blue Ravine Road, Suite 200, Folsom, CA 95630

*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Professional Engineering, Right of Way and Environmental On-Call Services

EXHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL

FOR CONTRACTORS AND SUBCONTRACTORS Retroactive and effective December 7, 2021

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS) (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS) X Subconsultant □ 2nd Tier Subconsultant Consultant UNICO ENGINEERING INC Prime Consultant Participation Amount \$ Date 08/4/2021 Project No.County of Montery On-Call Civil Design Contract No. For Combined Rate Fringe Benefit % + General & Administrative % = 132.01% Fee 10% = BILLING INFORMATION CALCULATION INFORMATION Name/Job Title/Classification¹ Hourly Billing Rates Effective Date of Hourly Rate From % or \$ Hourly Range -Actual or Avg. То Hourly Rate⁴ for Classifications Only Increase DT (2X) Straight OT (1.5x) 01/01/2021 **Rob Markes** \$204.17 \$204.17 \$204.17 12/31/2021 \$80.00 Survey Manager \$210.29 \$210.29 \$210.29 01/01/2022 12/31/2022 \$82.40 3.0% \$216.60 \$216.60 \$216.60 01/01/2023 12/31/2023 \$84.87 3.0% Exempt, Non Prevailing Wage \$223.10 \$223.10 \$223.10 01/01/2024 12/31/2024 \$87.34 3.0% **Ryan Thomspon** \$142.92 \$142.92 \$142.92 01/01/2021 12/31/2021 \$56.00 Sr. Land Surveyor \$147.21 \$147.21 \$147.21 01/01/2022 12/31/2022 \$57.68 3.0% 01/01/2023 \$59.41 \$151.62 \$151.62 \$151.62 12/31/2023 3.0% 01/01/2024 12/31/2024 Non Exempt, Non-Prevailing Wage \$156.17 \$156.17 \$156.17 \$61.14 3.0% \$137.81 \$137.81 **Rvan Ming** \$137.81 01/01/2021 12/31/2021 \$54.00 Sr. Land Surveyor \$141.95 \$141.95 \$141.95 01/01/2022 12/31/2022 \$55.62 3.0% \$146.21 01/01/2023 \$57.29 \$146.21 \$146.21 12/31/2023 3.0% \$150.59 \$150.59 \$150.59 \$58.96 3.0% Non Exempt, Non-Prevailing Wage 01/01/2024 12/31/2024 Tim Pringle \$184.36 \$184.36 \$184.36 01/01/2021 12/31/2021 \$72.24 Party Chief \$189.90 \$189.90 01/01/2022 \$189.90 12/31/2022 \$74.41 3.0% \$195.59 \$195.59 \$195.59 01/01/2023 12/31/2023 \$76.64 3.0% \$201.46 \$201.46 Non-Exempt, Prevailing Wage \$201.46 01/01/2024 12/31/2024 \$78.87 3.0% \$179.85 \$179.85 \$179.85 01/01/2021 12/31/2021 \$70.47 Todd Jordan Party Chief \$185.24 \$185.24 \$185.24 01/01/2022 12/31/2022 \$72.58 3.0% \$190.80 \$190.80 \$190.80 01/01/2023 12/31/2023 \$74.76 3.0% Non-Exempt, Prevailing Wage \$196.52 \$196.52 \$196.52 01/01/2024 12/31/2024 \$76.94 3.0% **Tony Perez** \$191.54 \$191.54 \$191.54 01/01/2021 12/31/2021 \$75.05 01/01/2022 \$197.28 \$197.28 \$197.28 12/31/2022 \$77.30 3.0% Party Chief \$203.20 \$203.20 \$203.20 01/01/2023 12/31/2023 \$79.62 3.0% \$209.30 01/01/2024 12/31/2024 \$209.30 \$209.30 \$81.94 3.0% Non-Exempt, Prevailing Wage **Tony Perez** \$176.86 \$176.86 \$176.86 01/01/2021 12/31/2021 \$69.30 Rodman \$182.17 \$182.17 \$182.17 01/01/2022 12/31/2022 \$71.38 3.0% \$187.63 \$187.63 \$187.63 01/01/2023 12/31/2023 \$73.52 3.0% Non-Exempt, Prevailing Wage \$193.26 \$193.26 \$193.26 01/01/2024 12/31/2024 \$75.66 3.0%

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EXHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL

FOR CONTRACTORS AND SUBCONTRACTORS Retroactive and effective December 7, 2021

							,	
Todd Jordan	\$164.61	\$164.61	\$164.61	01/01/2021	12/31/2021	\$64.50		
Rodman	\$169.55	\$169.55	\$169.55	01/01/2022	12/31/2022	\$66.44	3.0%	
	\$174.64	\$174.64	\$174.64	01/01/2023	12/31/2023	\$68.43	3.0%	
Non Exempt, Prevailing Wage	\$179.87	\$179.87	\$179.87	01/01/2024	12/31/2024	\$70.42	3.0%	
	\$184.36	\$184.36	\$184.36	01/01/2021	12/31/2021	\$72.24		\$62.00-\$80.00
Party Chief	\$189.90	\$189.90	\$189.90	01/01/2022	12/31/2022	\$74.41	3.0%	
	\$195.59	\$195.59	\$195.59	01/01/2023	12/31/2023	\$76.64	3.0%	
Non-Exempt, Prevailing Wage	\$201.46	\$201.46	\$201.46	01/01/2024	12/31/2024	\$78.87	3.0%	
	\$170.84	\$170.84	\$170.84	01/01/2021	12/31/2021	\$66.94		\$62.00-\$80.00
Rodman	\$175.96	\$175.96	\$175.96	01/01/2022	12/31/2022	\$68.95	3.0%	
	\$181.24	\$181.24	\$181.24	01/01/2023	12/31/2023	\$71.02	3.0%	
Non-Exempt, Prevailing Wage	\$186.68	\$186.68	\$186.68	01/01/2024	12/31/2024	\$73.09	3.0%	
Todd Jordan	\$91.88	\$91.88	\$91.88	01/01/2021	12/31/2021	\$36.00		
Drafter/Survey Technician	\$94.63	\$94.63	\$94.63	01/01/2022	12/31/2022	\$37.08	3.0%	
	\$97.47	\$97.47	\$97.47	01/01/2023	12/31/2023	\$38.19	3.0%	
	\$100.40	\$100.40	\$100.40	01/01/2024	12/31/2024	\$39.30	3.0%	
Ryan A. Ming	\$56.15	\$56.15	\$56.15	01/01/2021	12/31/2021	\$22.00		
Survey Technician	\$57.83	\$57.83	\$57.83	01/01/2022	12/31/2022	\$22.66	3.0%	
	\$59.57	\$59.57	\$59.57	01/01/2023	12/31/2023	\$23.34	3.0%	
	\$61.35	\$61.35	\$61.35	01/01/2024	12/31/2024	\$24.02	3.0%	
	\$45.94	\$45.94	\$45.94	01/01/2021	12/31/2021	\$18.00		\$18.00-\$40.00
Survey Technician	\$47.32	\$47.32	\$47.32	01/01/2022	12/31/2022	\$18.54	3.0%	
	\$48.74	\$48.74	\$48.74	01/01/2023	12/31/2023	\$19.10	3.0%	
	\$50.20	\$50.20	\$50.20	01/01/2024	12/31/2024	\$19.65	3.0%	

NOTES:

1. Key personnel must be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their

2. The cost proposal format shall not be amended.

3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement 4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL Page 2 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS) (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant	UNICO	Engineeing,	INC

□ Prime Consultant x Subconsultant

Project No.

Contract No.

8/4/2021

SCHEDULE OF OTHER DIRECT COST	T ITEMS (Add	l additional pag	es as necessary)	
Description of Item	Quantity	Unit	Unit Cost	Total
Per Diem Travel - Lodging	TBD	Per Day	\$166	
Per Diem Travel - Meals	TBD	Per day	\$76	\$
Permit Fees			\$	\$
Plan Sheets			\$	\$
Test			\$	\$
Vehicle				\$
Subconsultant 1:				
Subconsultant 2:				\$
Subconsultant 3:				\$
Subconsultant 4:				\$
Subconsultant 5:				\$

Note: Add additional pages if necessary.

NOTES:

2. Proposed ODC items should be consistently billed regardless of client and contract type.

3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.

4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).

5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.

6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.

7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.

8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the

9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.

10. Add additional pages if necessary.

11. Subconsultants must provide their own cost proposals.

Local Assistance Procedures Manual

EXHIBIT 10-H2

Cost Proposal

Page 14 of 52

Certification of Direct Costs:

EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- Generally Accepted Accounting Principles (GAAP) 7.
- Terms and conditions of the contract 8.
- 10. 48 Code of Federal Regulations Part 31 Contract Cost Principles and Procedures
- 11. 23 Code of Federal Regulations Part 172 Procurement, Management, and Administration of Engineering and Design Related Service
- 12. 48 Code of Federal Regulations Part 9904 Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name: Cesar Montes de Oca

Title *: President Date of Certification (mm/dd/yyyy): 08/4/2021

Signature:

Phone Number: 916-900-6623

Email: cesar@unicoengineering.com Address: 110 Blue Ravine Rd. Ste 101, Folsom, CA 95630

* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or List services the consultant is providing under the proposed contract:

Land Surveying

January 2018

Jucar Assistance r roce	3A7-4F85-B879-6640DD230 Jures Jylanual	EXHIBI				T PROPOSAL FC NTRACTORS	DR		EXHIBIT 1 Cost Pro
		and a second sec	and the state of t	ve and effe	and the second se	mber 7, 2021			Page
		Speci	FIC RATE OF			ALL OR AS-NEEDED CONT	RACTS)		
		(C	ONSTRUCT	TION ENGINE	ERING AND IN	SPECTION CONTRAC	TS)		
Note: Mark-ups are Not Allow	wed	(construction and and and that before contracts)							
Consultant	Towill, Inc.				🗌 Войте Со	nsultant 🔽	Subconsultant	2nd Tie	r Subconsultant
Project No.	TBD	Contract No.	TBD			Participation Amount \$	TBD	Date	08/03/21
For Combined Rate		41.0	0%	14	1.95%				182.95%
		Fringe Bene			&Administrative	e %	=	= Comb	oined ICR%
6		- Aut							inter conces
					OR				
For Home Office Rate		1212 121 (Catalog							
		Fringe Bene	fit %	+ General	&Administrative	2 %	=	= Home	Office ICR%
For Field Office Rate									
		Fringe Bene	fit %	+ General	&Administrative	e %	=	= Field	Office ICR%
							Fee =	=	10.00%
	DILLING INFORM					CALCU	LATION DIFORMAT	0.1	
Name/Job Title/Classifica	BILLING INFORM		rly Billing F	Dataa ²	E Continu		LATION INFORMATI		
Name/500 The/Classifica	lion		Succession and Succession States		From	Date of Hourly Rate To	Actual or Avg.	% or \$	Hourly Range
Frank Borges, PLS*	– Senior Land	Straight ³ \$224.10	OT(1.5x)	OT(2x)			Hourly Rate ⁴	Increase	for Classificati
Traik Dorges, FLS	Surveyor	\$224.10			1/1/2021 1/1/2022	12/31/2021 12/31/2022	\$72.00 \$74.16	2.000/	Not Applicab
	Burveyor	\$237.74			1/1/2022	12/31/2023	\$76.38	3.00% 3.00%	
		\$244.88				12/31/2025	\$70.30	5.00%	
					1/1/2024	12/31/2024	\$78.68	2 0.00%	
					1/1/2024	12/31/2024	\$78.68	3.00%	
Lorraine Amenda*	- Geomatics Specialist	\$252.22			1/1/2025	12/31/2025	\$81.04	3.00% 3.00%	Not Applicab
Lorraine Amenda*	– Geomatics Specialist				1/1/2025 1/1/2021	12/31/2025 12/31/2021	\$81.04 \$62.00	3.00%	Not Applicab
Lorraine Amenda*	- Geomatics Specialist	\$252.22 \$192.97			1/1/2025 1/1/2021 1/1/2022	12/31/2025 12/31/2021 12/31/2022	\$81.04 \$62.00 \$63.86	3.00%	Not Applicab
Lorraine Amenda*	– Geomatics Specialist	\$252.22 \$192.97 \$198.76 \$204.72			1/1/2025 1/1/2021	12/31/2025 12/31/2021 12/31/2022 12/31/2023	\$81.04 \$62.00 \$63.86 \$65.78	3.00% 3.00% 3.00%	Not Applicab
Lorraine Amenda*	– Geomatics Specialist	\$252.22 \$192.97 \$198.76			1/1/2025 1/1/2021 1/1/2022 1/1/2023 1/1/2024	12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024	\$81.04 \$62.00 \$63.86	3.00%	Not Applicab
Lorraine Amenda* Matt Vielbaum, PLS*	 Geomatics Specialist Licensed Party 	\$252.22 \$192.97 \$198.76 \$204.72 \$210.87	\$236.56	\$315.42	1/1/2025 1/1/2021 1/1/2022 1/1/2023	12/31/2025 12/31/2021 12/31/2022 12/31/2023	\$81.04 \$62.00 \$63.86 \$65.78 \$67.75	3.00% 3.00% 3.00%	
		\$252.22 \$192.97 \$198.76 \$204.72 \$210.87 \$217.19	\$236.56 \$243.66	\$315.42 \$324.88	1/1/2025 1/1/2021 1/1/2022 1/1/2023 1/1/2024 1/1/2025	12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025	\$81.04 \$62.00 \$63.86 \$65.78 \$67.75 \$69.78	3.00% 3.00% 3.00%	
	– Licensed Party	\$252.22 \$192.97 \$198.76 \$204.72 \$210.87 \$217.19 \$157.71			1/1/2025 1/1/2021 1/1/2022 1/1/2023 1/1/2024 1/1/2025 1/1/2021	12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025 12/31/2021	\$81.04 \$62.00 \$63.86 \$65.78 \$67.75 \$69.78 \$50.67	3.00% 3.00% 3.00% 3.00% 3.00%	
	– Licensed Party	\$252.22 \$192.97 \$198.76 \$204.72 \$210.87 \$217.19 \$157.71 \$162.44	\$243.66	\$324.88	1/1/2025 1/1/2021 1/1/2022 1/1/2023 1/1/2024 1/1/2025 1/1/2021 1/1/2022 1/1/2023 1/1/2024 1/1/2024 1/1/2024 1/1/2024 1/1/2024 1/1/2024	12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025 12/31/2021 12/31/2022	\$81.04 \$62.00 \$63.86 \$65.78 \$67.75 \$69.78 \$50.67 \$52.19	3.00% 3.00% 3.00% 3.00% 3.00% 3.00%	
Matt Vielbaum, PLS*	– Licensed Party Chief**	\$252.22 \$192.97 \$198.76 \$204.72 \$210.87 \$217.19 \$157.71 \$162.44 \$167.31 \$172.33 \$177.50	\$243.66 \$250.97	\$324.88 \$334.62	1/1/2025 1/1/2021 1/1/2022 1/1/2023 1/1/2024 1/1/2025 1/1/2021 1/1/2022 1/1/2023 1/1/2024 1/1/2025 1/1/2023 1/1/2023 1/1/2024 1/1/2025	12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025	\$81.04 \$62.00 \$63.86 \$65.78 \$67.75 \$69.78 \$50.67 \$52.19 \$53.76 \$55.37 \$57.03	3.00% 3.00% 3.00% 3.00% 3.00% 3.00%	Not Applicat
	 Licensed Party Chief** Principal Land 	\$252.22 \$192.97 \$198.76 \$204.72 \$210.87 \$217.19 \$157.71 \$162.44 \$167.31 \$172.33 \$177.50 \$244.33	\$243.66 \$250.97 \$258.50	\$324.88 \$334.62 \$344.66	1/1/2025 1/1/2021 1/1/2022 1/1/2023 1/1/2024 1/1/2025 1/1/2021 1/1/2023 1/1/2024 1/1/2025 1/1/2025 1/1/2025 1/1/2025 1/1/2024 1/1/2025 1/1/2025 1/1/2025 1/1/2021	12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2023	\$81.04 \$62.00 \$63.86 \$65.78 \$67.75 \$69.78 \$50.67 \$52.19 \$53.76 \$55.37	3.00% 3.00% 3.00% 3.00% 3.00% 3.00% 3.00%	Not Applicab
Matt Vielbaum, PLS*	– Licensed Party Chief**	\$252.22 \$192.97 \$198.76 \$204.72 \$210.87 \$217.19 \$157.71 \$162.44 \$167.31 \$172.33 \$177.50 \$244.33 \$251.66	\$243.66 \$250.97 \$258.50	\$324.88 \$334.62 \$344.66	1/1/2025 1/1/2021 1/1/2022 1/1/2023 1/1/2024 1/1/2025 1/1/2021 1/1/2022 1/1/2023 1/1/2024 1/1/2025 1/1/2023 1/1/2023 1/1/2024 1/1/2025	12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025	\$81.04 \$62.00 \$63.86 \$65.78 \$67.75 \$69.78 \$50.67 \$52.19 \$53.76 \$55.37 \$57.03 \$78.50 \$80.86	3.00% 3.00% 3.00% 3.00% 3.00% 3.00% 3.00%	Not Applicab
Matt Vielbaum, PLS*	 Licensed Party Chief** Principal Land 	\$252.22 \$192.97 \$198.76 \$204.72 \$210.87 \$217.19 \$157.71 \$162.44 \$167.31 \$172.33 \$177.50 \$244.33 \$251.66 \$259.21	\$243.66 \$250.97 \$258.50	\$324.88 \$334.62 \$344.66	1/1/2025 1/1/2021 1/1/2022 1/1/2023 1/1/2024 1/1/2025 1/1/2021 1/1/2023 1/1/2024 1/1/2025 1/1/2023 1/1/2024 1/1/2025 1/1/2025 1/1/2025 1/1/2021 1/1/2021 1/1/2022 1/1/2023	12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025 12/31/2021	\$81.04 \$62.00 \$63.86 \$65.78 \$67.75 \$69.78 \$50.67 \$52.19 \$53.76 \$55.37 \$57.03 \$78.50	3.00% 3.00% 3.00% 3.00% 3.00% 3.00% 3.00% 3.00%	Not Applicab
Matt Vielbaum, PLS*	 Licensed Party Chief** Principal Land 	\$252.22 \$192.97 \$198.76 \$204.72 \$210.87 \$217.19 \$157.71 \$162.44 \$167.31 \$172.33 \$177.50 \$244.33 \$251.66	\$243.66 \$250.97 \$258.50	\$324.88 \$334.62 \$344.66	1/1/2025 1/1/2021 1/1/2022 1/1/2023 1/1/2024 1/1/2025 1/1/2021 1/1/2023 1/1/2024 1/1/2025 1/1/2025 1/1/2023 1/1/2024 1/1/2025 1/1/2024 1/1/2025 1/1/2021 1/1/2021 1/1/2022	12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025 12/31/2021 12/31/2022 12/31/2023 12/31/2024 12/31/2025 12/31/2021 12/31/2022	\$81.04 \$62.00 \$63.86 \$65.78 \$67.75 \$69.78 \$50.67 \$52.19 \$53.76 \$55.37 \$57.03 \$78.50 \$80.86	3.00% 3.00% 3.00% 3.00% 3.00% 3.00% 3.00% 3.00% 3.00%	Not Applicab Not Applicab

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Retroactive and effective December 7, 2021 EXHIBIT 10-H2 Cost PROPORAL SPECTER RATE OF COMPRATION (DST PROPORAL) SPECTER RATE OF COMPRATION (DST PROPORAL) OR AS-REFERE CONTRACTS) (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS) Note Mark-aps are Not Allowed Define Contract No. TBD Prime Consultant Date 08/03/21 Ontract No. TBD Participation Amount \$	Jocal Assistance Proce	BA7-4F85-B879-6640DD23 aures manual	EXHIBI				T PROPOSAL NTRACTORS	FOR		EXHIBIT 10 Cost Proj	
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\$117.81 \$176.72 \$235.63 1/1/2022 12/31/2022 \$37.85 3.00% \$121.35 \$182.02 \$242.70 1/1/2023 12/31/2023 \$38.99 3.00%	Staff	- Survey Office Tech							3.00%	N	
\$121.35 \$182.02 \$242.70 1/1/2023 12/31/2023 \$38.99 3.00%	Starl	- survey office rech	And and a second second second second						2 0.00/	Not Applicab	
			1. C.		The second second second second						
$1 \times 177 \times 1 \times 177 \times 1 \times 177 \times 1 \times 177 \times 1 \times 1$			\$121.55	\$182.02	\$242.70	1/1/2023	12/31/2023	and the second sec			
\$124.99 \$128.74 \$128.74 \$193.11 \$257.48 1/1/2025 12/31/2024 \$40.16 \$40.16 \$41.36 3.00%										1	

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		the second second second second second second		ve and effe	ective Decen 0-H2 COST P	nber 7, 2021			Page 3 of
		SPECI	FIC RATE OF			ALL OR AS-NEEDED CO	NTRACTS)		
Note: Mark-ups are Not Allo						SPECTION CONTR			
							_	22	
Consultant	Towill, Inc.				Boime Con	isultant	Subconsultant	2nd Tie	er Subconsultant
Project No.	TBD	Contract No	. TBD		-	Participation Amoun	nt \$TBD	Date	e_08/03/21
For Combined Rate		41.0	0%	14	41.95%				182.95%
		Fringe Ben			&Administrative	%		= Coml	pined ICR%
					OR				
For Home Office Rate		1028 M 0499-01							
		Fringe Ben	efit %	+ General	&Administrative	%		= Home	e Office ICR%
For Field Office Rate			10 10-12	17 Vana (1911)					
	1	Fringe Ben	efit %	+ General	&Administrative	0/0		= Field	Office ICR%
							Fee	=	10.00%
Staff	- Survey CADD Tech	\$75.48	\$113.22	\$150.95	1/1/2021	12/31/2021	\$24.25		Not Applicable
		\$77.74	\$116.61	\$155.48	1/1/2022	12/31/2022	\$24.98	3.00%	
		\$80.07	\$120.11	\$160.15	1/1/2023	12/31/2023	\$25.73	3.00%	
		\$82.48	\$123.71 \$127.42	\$164.95	1/1/2024	12/31/2024	\$26.50	3.00%	
Staff	- Project	\$84.95 \$97.02	\$127.42 \$145.52	\$169.90	1/1/2025	12/31/2025	\$27.29	3.00%	
otan	Coordinator	\$97.02	\$145.52	\$194.03 \$199.85	1/1/2021 1/1/2022	12/31/2021 12/31/2022	\$31.17	2 000	Not Applicable
	Coordinator	\$102.92	\$149.89	\$199.85	1/1/2022	12/31/2022	\$32.11	3.00%	2
		\$102.92	\$154.38	\$205.85 \$212.02	1/1/2023	12/31/2023	\$33.07 \$34.06	3.00%	
		\$109.19	\$163.79	\$212.02	1/1/2024	12/31/2024	\$35.08	3.00%	
Local 3 Union**	- Licensed Party	\$157.71	\$236.56	\$315.42	1/1/2023	12/31/2023	\$50.67	3.00%	Not Applicable
	Chief**	\$162.44	\$243.66	\$324.88	1/1/2022	12/31/2022	\$52.19	3.00%	Not Applicable
		\$167.31	\$250.97	\$334.62	1/1/2022	12/31/2022	\$53.76	3.00%	
		\$172.33	\$258.50	\$344.66	1/1/2023	12/31/2023	\$55.37	3.00%	
		\$177.50	\$266.25	\$355.00	1/1/2025	12/31/2025	\$57.03	3.00%	
Local 3 Union**	- Certified Party	\$157.71	\$236.56	\$315.42	1/1/2020	12/31/2021	\$50.67	5.0070	Not Applicable
	Chief**	\$162.44	\$243.66	\$324.88	1/1/2022	12/31/2022	\$52.19	3.00%	
		\$167.31	\$250.97	\$334.62	1/1/2023	12/31/2023	\$53.76	3.00%	
		\$172.33	\$258.50	\$344.66	1/1/2024	12/31/2024	\$55.37	3.00%	
		\$177.50	\$266.25	\$355.00	1/1/2025	12/31/2025	\$57.03	3.00%	

ocal Assistance Proce	BA7-4F85-B879-6640DD23 dures wanuai	EXHIBI				ST PROPOSAL	FOR		EXHIBIT 10- Cost Propo
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		SPECI	FIC RATE OF			CALL OR AS-NEEDED C	ONTRACTS)		
						INSPECTION CONTI			
Note: Mark-ups are Not Allo									
Consultant	Towill, Inc.				Войте Со	onsultant	Subconsultant	2nd Tie	er Subconsultant
Project No.	TBD	Contract No.	. TBD		-	Participation Amou	int \$TBD	Date	e <u>08/03/21</u>
For Combined Rate		41.0	0%	1/	41.95%				182.050/
et comoniou rute		Fringe Bene			+1.95% &Administrativ	/e %		= Coml	182.95% pined ICR%
								com	
					0.0				2
For Home Office Rate					OR				
roi nome Omce Kate		Fringe Bene	afit 0/a	+ General	&Administrativ	10 0 /_		= Hom	Offer ICD0/
		Fringe Ben	511t 70	General	@Administrativ	/C /0		= Home	e Office ICR%
For Field Office Rate			(T. 0.)			27			
		Fringe Bene	efit %	+ General	&Administrativ	/e %		= Field	Office ICR%
				1			Fee	=	10.00%
Local 3 Union**	- Party Chief**	\$154.47	\$231.71	\$308.94	1/1/2021	12/31/2021	\$49.63		Not Applicable
		\$159.11	\$238.66	\$318.21	1/1/2022	12/31/2022	\$51.12	3.00%	, lot , ippliedoite
		\$163.88	\$245.82	\$327.76	1/1/2023	12/31/2023	\$52.65	3.00%	
		\$168.79	\$253.19	\$337.59	1/1/2024	12/31/2024	\$54.23	3.00%	
		\$173.86	\$260.79	\$347.72	1/1/2025	12/31/2025	\$55.86	3.00%	
Local 3 Union**	 – Instrument Person** 	\$144.85	\$217.28	\$289.71	1/1/2021	12/31/2021	\$46.54		Not Applicable
		\$149.20	\$223.80	\$298.40	1/1/2022	12/31/2022	\$47.94	3.00%	
		\$153.67	\$230.51	\$307.35	1/1/2023	12/31/2023	\$49.37	3.00%	
		\$158.29	\$237.43	\$316.57	1/1/2024	12/31/2024	\$50.86	3.00%	
		\$163.03	\$244.55	\$326.07	1/1/2025	12/31/2025	\$52.38	3.00%	
Local 3 Union**	 Chain Person** 	\$135.89	\$203.83	\$271.78	1/1/2021	12/31/2021	\$43.66		Not Applicable
		\$139.97	\$209.95	\$279.93	1/1/2022	12/31/2022	\$44.97	3.00%	
		\$144.17	\$216.25	\$288.33	1/1/2023	12/31/2023	\$46.32	3.00%	
		\$148.49	\$222.74	\$296.98	1/1/2024	12/31/2024	\$47.71	3.00%	
		\$152.94	\$229.42	\$305.89	1/1/2025	12/31/2025	\$49.14	3.00%	
Local 3 Union**	 Apprentice** 	\$122.29	\$183.43	\$244.58	1/1/2021	12/31/2021	\$39.29		Not Applicable
		\$125.96	\$188.94	\$251.91	1/1/2022	12/31/2022	\$40.47	3.00%	
		\$129.74	\$194.60	\$259.47	1/1/2023	12/31/2023	\$41.68	3.00%	
		\$133.63	\$200.44	\$267.26	1/1/2024	12/31/2024	\$42.93	3.00%	
		\$137.64	\$206.45	\$275.27		12/31/2025			

Local Assistance Pro	3-8BA7-4F85-B879-6640 occoures manual	EXHIBIT A-1	EXHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS							
				and effective December 7, 20 XHIBIT 10-H2 COST PROPOSAL MPENSATION (USE FOR ON-CALL OR AS-NE				Page 5		
				N ENGINEERING AND INSPECTION						
Note: Mark-ups are Not a	Allowed				e on and te roj					
Consultant	Towill, Inc.			Boi me Consultant	Subco	nsultant		2nd Tier Subconsultant		
Project No.	TBD	Contract No. TBD		Participation	n Amount \$	TBD		Date 08/03/21		
For Combined Rate		41.00%		141.95%				182.95%		
		Fringe Benefit %	+	General & Administrative %			=	Combined ICR%		
				OR						
For Home Office Ra	ite			UK						
		Fringe Benefit %	+	General & Administrative %			=	Home Office ICR%		
For Field Office Rat	e									
		Fringe Benefit %	+	General & Administrative %			=	Field Office ICR%		

NOTES:

1. Key personnel **must** be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.

2. The cost proposal format shall not be amended.

3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.

4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

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^{*} Local Assistance Procedures Manual

DD23089D CONTRACTORS AND SUBCONTRACTORS Retroactive and effective December 7, 2021

EXHIBIT 10-H2 Cost Proposal

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	EXHIBIT SPECIFIC RATE OF COMPENSATION (CONSTRUCTION ENGIN		-CALL O	R AS-NEEDEI			Page 6 o	f 7
Consultant	Towill, Inc.			Prime Consultant			Subconsultant	
Project No.	TBD	Contract No.		TBD		Date	08/03/21	
SCH	EDULE OF OTHER DIRECT Description of Item	COST ITEM	S (Add Quant	1	ages as necessar Unit Cost	y)	Total	
Mileage Costs			<u> </u>	Mile	\$0.58		\$ -	
High Definition Scanne	ar			Day	\$650.00		\$-	
Survey Documents, Ma	aps and Deeds			Document	\$5.00		\$ -	
Traffic Control				Day	\$2,500.00		\$ -	
Caltrans Encroachment	Permit			ea	\$491.00		\$ -	
							\$ -	
Subconsultant 1:							\$	
Subconsultant 2:							\$	
Subconsultant 3:							\$	
Subconsultant 4:	· · · · ·						\$	

NOTES:

Subconsultant 5:

1. List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation,

2. Proposed ODC items should be consistently billed regardless of client and contract type.

3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.

4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).

5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.

6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.

If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed sho
 If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do

not own any vehicles that could be used for the same purpose.

9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.

10. Add additional pages if necessary.

11. Subconsultants must provide their own cost proposals.

EXHIBIT 10-H2 COST PROPOSAL

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 7. Generally Accepted Accounting Principles (GAAP)
- 8. Terms and conditions of the contract
- 9. Title 23 United States Code Section 112 Letting of Contracts
- 10. 48 Code of Federal Regulations Part 31 Contract Cost Principles and Procedures
- 11. 23 Code of Federal Regulations Part 172 Procurement, Management, and Administration of Engineering and Design Related Service
- 12. 48 Code of Federal Regulations Part 9904 Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name:	Aaron Badavinac	Title *:	Chief Financial Office			
Signature:	Ala Badinmae	Date of Certification (m	08/03/21			
Email:	aaron.badavinac@towill.com	Phone Number:	Phone Number: (925) 682			
Address:	2300 Clay	rton Road, Suite 1200, Concord, C	CA 94520			

* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Land Surveying

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed				
Co	onsultant: Pacific Crest Engineering, Inc.		Role: Subc	onsultant
			(Prime	e Consultant / Subconsultant / 2nd Tier Subconsultant)
Pro	oject No.: <u>PR 21-118</u>	Contract No	D.: Participation Amount:	Date: <u>8/3/2021</u>
Proje	ct Name: Monterey County On-Call Services			
For Combined Rate	Fringe Benefit % 80.46	+	General & Administrative 103.93%	= <u>184.62</u> Combined ICR%
		OR		
For Home Office Rate	Fringe Benefit %	+	General & Administrative %	= Home Off ICR%
For Field Office Rate	Fringe Benefit %	+	General & Administrative %	=
Fee Rate				= <u>10.00</u> Fee %

BILLING	INFORMATION			CÁLCULATION INFORMATION					
Name/Job Title/Classification ¹	⊢ Straight ³	Hourly Billing Rates ² Straight ³ OT(1.5x) OT(2x)			of Hourly Rate To	Actual or Avg. Hourly Rate ⁴	% or \$ Increase	Hourly Range - for Classifications Only	
Principal Engineer	\$285.03	N/A	N/A	1/1/2021	12/31/2021	\$91.04	0.00%	N/A	
Elizabeth Mitcheil	\$296.43	N/A	N/A	1/1/2022	12/31/2022	\$94.68	4.00%	N/A	
Jim Walker	\$308.29	N/A	N/A	1/1/2023	12/31/2023	\$98.47	4.00%	N/A	
	\$320,62	N/A	N/A	1/1/2024	12/31/2024	\$102.41	4.00%	N/A	
	\$333.44	N/A	N/A	1/1/2025	12/31/2025	\$106.50	4.00%	N/A	
	\$346.78	N/A	N/A	1/1/2026	12/31/2026	\$110.76	4.00%	N/A	
Associate Geotechnical Engineer	\$206.82	N/A	N/A	1/1/2021	12/31/2021	\$66.06	0.00%	N/A	
Matt Maciel	\$215.09	N/A	N/A	1/1/2022	12/31/2022	\$68.70	4.00%	N/A	
Chris Johnson	\$223.70	N/A	N/A	1/1/2023	12/31/2023	\$71.45	4.00%	N/A	
	\$232.65	N/A	N/A	1/1/2024	12/31/2024	\$74.31	4.00%	N/A	
	\$241.95	N/A	N/A	1/1/2025	12/31/2025	\$77.28	4.00%	N/A	
	\$251.63	N/A	N/A	1/1/2026	12/31/2026	\$80.37	4.00%	N/A	

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Non-Prevailing Wage

EXHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS Retroactive and effective December 7, 2021

EXHIBIT 10-H2 Cost Proposal

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27.50

28.60

29.74

30.93

32.17

33.46

67.81

70.52

73.34

76.28

79.33

82.50

36.40

37.86

39.37

40.95

42.58

44.29

\$

\$

\$

\$

\$

Name/Job Title/Classification ¹		Hourly Billing Rates	2	Effective Date of	f Hourly Rate	Actual or Avg.	% or \$		Hourly Ran	qe -	_
	Straight ³	OT(1.5x)	OT(2x)	From	То	Hourly Rate ⁴	Increase		Classificatio		
Staff Engineer/Geologist	\$126.64	N/A	N/A	1/1/2021	12/31/2021	\$40.45	0.00%		N/A		-
Cara Al-Lami	\$131.71	N/A	N/A	1/1/2022	12/31/2022	\$42.07	4.00%		N/A		_
Andrew Barnes	\$136.98	N/A	N/A	1/1/2023	12/31/2023	\$43.75	4.00%		N/A		
	\$142.45	N/A	N/A	1/1/2024	12/31/2024	\$45.50	4.00%	1	N/A		-
	\$148.15	N/A	N/A	1/1/2025	12/31/2025	\$47.32	4.00%	1 -	N/A		
	\$15 <u>4</u> .08	N/A	N/A	1/1/2026	12/31/2026	\$49.21	4.00%		N/A		
Clerical/Drafting	\$127.83	N/A	N/A	1/1/2021	12/31/2021	\$40.83	0.00%		N/A		
Jennifer Olds	\$132.94	N/A	N/A	1/1/2022	12/31/2022	\$42.46	4.00%	1	N/A		
	\$138.26	N/A	N/A	1/1/2023	12/31/2023	\$44.16	4.00%		N/A		—
	\$143,79	Ň/A	N/A	1/1/2024	12/31/2024	\$45.93	4.00%	1	N/A		_
	\$149.54	N/A	N/A	1/1/2025	12/31/2025	\$47.77	4.00%		N/A		
	\$155.53	N/A	N/A	1/1/2026	12/31/2026	\$49.68	4.00%		N/A		
Laboratory Technician	\$78.27	\$117.41	\$156.54	1/1/2021	12/31/2021	\$25.00					
	\$81.40	\$122.10	\$162.80	1/1/2022	12/31/2021	\$25.00	0.00%	\$ 22.50		<u>\$</u>	2
	\$84.66	\$126.99	\$169.31	1/1/2023	12/31/2022	\$27.04	4.00%	\$ 23.40		\$	2
	\$88.04	\$132.07	\$176.09	1/1/2024	12/31/2024	\$28.12	4.00%	\$ 24.34 \$ 25.31		\$	2
	\$91.57	\$137.35	\$183.13	1/1/2025	12/31/2025	\$29.25	4.00%	\$ 25.31 \$ 26.32		\$	3
	\$95.23	\$142.84	\$190.46	1/1/2026	12/31/2026	\$30.42	4.00%	\$ 20.32			_
											_
Field Technician	\$192.14	\$288.21	\$384.28	1/1/2021	12/31/2021	\$61.37	0.00%	\$ 51.41	-	\$	6
Prevailing Wage*	\$199.82	\$299.74	\$399.65	1/1/2022	12/31/2022	\$63.82	4.00%	\$ 53.47	7 -	\$	7
	\$207.82	\$311.73	\$415.63	1/1/2023	12/31/2023	\$66.38	4.00%	\$ 55.61	-	\$	7
·	\$216.13	\$324.19	\$432.26	1/1/2024	12/31/2024	\$69.03	4.00%	\$ 57.83	,	\$	7
	\$224.77	\$337.16	\$449.55	1/1/2025	12/31/2025	\$71.79	4.00%	\$ 60.14		\$	7
	\$233.77	\$350.65	\$467.53	1/1/2026	12/31/2026	\$74.67	4.00%	\$ 62.55	5	\$	8
Field Technican	\$106,79	\$160.19	\$213.58	1/1/2021	12/31/2021	\$34.11	0.00%	\$ 22.50) •	\$	

NOTES: 1. Key Personnel must be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with Federal cost principles. Subconsultants will provide their own cost proposals.

\$166.60

\$173.26

\$180.19

\$187.40

\$194.89

2. The cost proposal format shall not be amended.

3. Billing Rate = actual hourly rate * (1 + ICR) * (1 + Fee). Indirect Cost Rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.

\$222.13

\$231.01

\$240.25

\$249.86

\$259,86

1/1/2022

1/1/2023

1/1/2024

1/1/2025

1/1/2026

12/31/2022

12/31/2023

12/31/2024

12/31/2025

12/31/2026

\$35.47

\$36.89

\$38.37

\$39.90

\$41.50

4.00%

4.00%

4.00%

4.00%

4,00%

\$

\$

\$

\$

\$

23.40

24.34

25.31

26.32

27.37

4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

\$111.06

\$115.51

\$120.13

\$124.93

\$129.93

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant: Pacific Crest Engineering, Inc.

Project No.: PR 21-118

Contract No.: Date:

(Prime Consultant / Subconsultant / 2nd Tier Subconsultant) 8/3/2021

Role: Subconsultant

Project Name: Monterey County On-Call Services

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)									
Description of Item	Quantity	Unit	Unit Cost	Total					
Company Vehicle Mileage Costs	TBD	mile	IRS Rate						
Drilling Equipment	TBD	hour	At Cost	· · · · · ·					
Laboratory Analysis	TBD	per test	Per PCEi Standard Fee Schedule						
Lab/Geology Subconsultants	TBD	each	At Cost						
Permit Fees	TBD	each	At Cost						
Utility Location Vendor	твр	lump sum	At Cost						

\$

NOTES:

1. List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.

2. Proposed ODC items should be consistently billed regardless of client and contract type.

3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.

4. Items such as special tooling,, will be reimbursed at actual cost with supporting documentation (invoice).

5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.

6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.

7. If Mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.

If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
 The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.

10. Add additional pages if necessary.

11. Subconsultants must provide their own cost proposals.

EXHIBIT 10-H2 COST PROPOSAL

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)

2. Terms and conditions of the contract

3. Title 23 United States Code Section 112 - Letting of Contracts

4. <u>48 Code of Federal Regulations Part 31</u> - Contract Cost Principles and Procedures

5. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Service

6. <u>48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board</u> (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifyin	q:
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Name: Elizabeth Mitchell

Signature: Elizabet m. Mulul

Email: elizabeth@pacengineering.net

Address: 444 Airport Blvd, Suite 106, Watsonville, CA 95076

Title*: President/Principal Engineer

Date of Certification (8/3/2021):

Phone Number: 831-722-9446

* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Geotechnical Engineering, Materials Testing, Special Inspections

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed Consultant: Pacific Crest Engineering, Inc. Role: Subconsultant (Prime Consultant / Subconsultant / 2nd Tier Subconsultant) Project No.: PR 21-118 Contract No.: Participation Amount: Date: 8/3/2021 Project Name: Monterey County On-Call Services For Combined Rate Fringe Benefit % 80.46 + General & Administrative 103.93% = 184.62 Combined ICR% OR For Home Office Rate Fringe Benefit % +General & Administrative % = Home Off ICR% For Field Office Rate Fringe Benefit % ÷ General & Administrative % = Field Off ICR% Fee Rate ≓ 10.00 Fee %

BILLING 1	NFORMATION			CALCULATION INFORMATION					
Name/Job Title/Classification ¹	H Straight ³	Hourty Billing Rates ² Straight ³ OT(1.5x) OT(2x)			Effective Date of Hourly Rate From To		% or \$ Increase	Hourly Range - for Classifications Only	
Principal Engineer	\$285.03	N/A	N/A	1/1/2021	12/31/2021	\$91.04	0.00%	N/A	
Elizabeth Mitchell	\$296.43	N/A	N/A	1/1/2022	12/31/2022	\$94.68	4.00%	N/A	
Jim Walker	\$308.29	N/A	N/A	1/1/2023	12/31/2023	\$98.47	4.00%	N/A	
	\$320.62	N/A	N/A	1/1/2024	12/31/2024	\$102.41	4.00%	N/A	
	\$333.44	N/A	N/A	1/1/2025	12/31/2025	\$106.50	4.00%	N/A	
	\$346.78	N/A	N/A	1/1/2026	12/31/2026	\$110.76	4.00%	N/A	
Associate Geotechnical Engineer	\$206.82	N/A .	N/A	1/1/2021	12/31/2021	\$66.06	0.00%	N/A	
Matt Maciel	\$215.09	N/A	N/A	1/1/2022	12/31/2022	\$68.70	4.00%	N/A	
Chris Johnson	\$223.70	N/A	N/A	1/1/2023	12/31/2023	\$71.45	4.00%	N/A	
	\$232.65	N/A	N/A	1/1/2024	12/31/2024	\$74.31	4.00%	N/A	
	\$241.95	N/A	N/A	1/1/2025	12/31/2025	\$77.28	4.00%	N/A	
	\$251.63	N/A	N/A	1/1/2026	12/31/2026	\$80.37	4.00%	N/A	

DocuSign Envelope ID: 53F92313-8BA7-4F85-B879-6640DD23089D Local Assistance modeuties Manual

EXHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS Retroactive and effective December 7, 2021

EXHIBIT 10-H2 Cost Proposal

Hourly Billing Rates ²			Effective Date	of Hourly Rate	Actual or Avg.	% or \$	Hourly Range -				
Straight ³	OT(1.5x)	OT(2x)	From To		Hourly Rate ⁴	Increase	for Classifications Only				
\$126.64	N/A	N/A	1/1/2021	12/31/2021	\$40.45	0.00%	-		N/A		
\$131.71	N/A	N/A	1/1/2022	12/31/2022						-	
\$136.98	N/A	N/A	1/1/2023	12/31/2023							· · · ·
\$142.45	N/A	N/A	1/1/2024	12/31/2024			•				• • •
\$148.15	N/A	N/A	1/1/2025	12/31/2025							
\$154.08	N/A	N/A	1/1/2026	12/31/2026	\$49.21	4.00%			N/A		· · ·
\$127.83	N/A	N/A	1/1/2021	12/31/2021	\$40.93	0.00%	_		NI/A		
								-			
							_				
\$155.53	N/A	N/A	1/1/2026	12/31/2026	\$49.68	4.00%			N/A N/A		
\$78.27	\$117.41	¢156.54	1/1/2024	10/21/2021	¢25.00	0.000		00.50			
							÷		-		27.50
							Ŧ		-		28,60
							Ψ		-		29.74
							*				30.93 32.17
\$95.23	\$142.84	\$190.46	1/1/2026	12/31/2026	\$30.42	4.00%	э \$	27.37	-		33.40
\$103.14	\$086.04	6204.20	4/4/2024	40/04/0004	* C4.07	0.000/					
							Ŧ				67.81
							····				70.52
									-		73.34
							-				76.28
\$233.77	\$350.65	\$467.53	1/1/2026	12/31/2025	\$74.67	4.00%	\$	62.55			79.33
							÷			т	36.40
							\$		-	\$	37.86
							\$		-	\$	39.37
							\$		-	\$	40.9
							\$	26.32	-	\$	42.5
\$129.93	\$194.89	\$259.86	1/1/2026	12/31/2026	\$41.50	4,00%	\$	27.37		\$	44.29
	Straight ³ \$126.64 \$131.71 \$136.98 \$142.45 \$142.45 \$142.45 \$154.08 \$154.08 \$127.83 \$132.94 \$138.26 \$138.26 \$149.54 \$155.53 \$78.27 \$81.40 \$84.66 \$88.04 \$91.57 \$95.23 \$192.14 \$199.82 \$207.82 \$216.13 \$224.77 \$233.77 \$111.06 \$115.51 \$120.13 \$124.93	Straight ³ OT(1.5x) \$126.64 N/A \$131.71 N/A \$136.98 N/A \$142.45 N/A \$154.08 N/A \$127.83 N/A \$138.26 N/A \$149.54 N/A \$149.54 N/A \$149.54 N/A \$182.07 \$120.07 \$81.40 \$122.10 \$84.66 \$126.99 \$88.04 \$132.07 \$91.57 \$137.35 \$95.23 \$142.84 \$199.82 \$299.74 <td>Straight³ OT(1.5x) OT(2x) \$126.64 N/A N/A \$131.71 N/A N/A \$136.98 N/A N/A \$142.45 N/A N/A \$142.7.83 N/A N/A \$132.94 N/A N/A \$132.94 N/A N/A \$143.79 N/A N/A \$143.79 N/A N/A \$143.207 \$117.41 \$156.54 \$81.40 \$122.10 \$162.80 \$84.66 \$126.99 \$169.31 \$83.04 \$132.07 \$176.09 \$91.57 \$137.35 \$183.13</td> <td>Straight³ OT(1.5x) OT(2x) From \$126.64 N/A N/A 1/1/2021 \$131.71 N/A N/A 1/1/2022 \$136.98 N/A N/A 1/1/2023 \$142.45 N/A N/A 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1. Key Personnel must be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with Federal cost principles. Subconsultants will provide their own cost proposals.

2. The cost proposal format shall not be amended.

3. Billing Rate = actual hourly rate * (1 + ICR) * (1 + Fee). Indirect Cost Rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.

4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Contract No.:

Consultant: Pacific Crest Engineering, Inc.

Project No.: PR 21-118

Date:

Project Name: Monterey County On-Call Services

SCHEDULE	SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)										
Description of Item	Stantty Ont Officest										
Company Vehicle Mileage Costs		TBD	mile	IRS Rate	Total						
Drilling Equipment		TBD	hour	At Cost							
Laboratory Analysis		TBD	per test	Per PCEI Standard Fee Schedule							
Lab/Geology Subconsultants		TBD	each	At Cost							
Permit Fees		TBD	each	At Cost							
Utility Location Vendor	-	TBD	lump sum	At Cost	· · · · · · · · · · · · · · · · · · ·						

\$

(Prime Consultant / Subconsultant / 2nd Tier Subconsultant)

Role: Subconsultant

8/3/2021

NOTES:

1. List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.

2. Proposed ODC items should be consistently billed regardless of client and contract type.

3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.

4. Items such as special tooling,, will be reimbursed at actual cost with supporting documentation (invoice).

5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.

6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.

7. If Mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.

If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
 The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.

10. Add additional pages if necessary.

11. Subconsultants must provide their own cost proposals.

EXHIBIT 10-H2 COST PROPOSAL

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

1. Generally Accepted Accounting Principles (GAAP)

2. Terms and conditions of the contract

3. Title 23 United States Code Section 112 - Letting of Contracts

4. <u>48 Code of Federal Regulations Part 31</u> - Contract Cost Principles and Procedures

5. 23 Code of Federal Regulations Part 172 - Procurement, Management, and Administration of Engineering and Design Related Service

6. <u>48 Code of Federal Regulations Part 9904 - Cost Accounting Standards Board</u> (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name: Elizabeth Mitchell

Signature: Elizabet m. millell

Title*: President/Principal Engineer

Email: elizabeth@pacengineering.net

Date of Certification (8/3/2021): Phone Number: 831-722-9446

Address: 444 Airport Blvd, Suite 106, Watsonville, CA 95076

* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Geotechnical Engineering, Materials Testing, Special Inspections

	elope ID: 53F92313-8BA7-4F85-B879-6640DD23089D ce Procedures Manual CONTRACTORS AND SUB		PR			Exhibit 10-H2 Cost Proposal				
	Retroactive and effective I EXHIBIT 10-H2 COST	-								
SPECIFIC RATE OF COMPENSATION (Use for On-Call or As-Needed Contracts) (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)										
Note: Mark-Ups	are Not Allowed	,								
Consultant	Hexagon Transportation Consultants, Inc.				2nd Tier Subconsultant					
Project No.	County of Monterey On-Call Engineering Services Contract No. RFQ #10806	Participation Am	ount \$		Date	22-Dec-22				
For Combined	d Rate Fringe Benefit % + General & Administrative %			=	162.00%	Combined ICR%				
For Home Off										
For Field Offi	Fringe Benefit % + General & Administrative %			=	162.00%	Home Office ICR%				
	Fringe Benefit % + General & Administrative %			=	162.00%	Field Office ICR%				
			Fee	=		10.00%				
	RILLING INFORMATION		CALCULATION	JINFO	RMATION					

BILLING INFORMATION					CALCULATION INFORMATION					
		Hourly Billing Rates ²		Effective Date of Hourly		Actual or Average	% or \$	Hourly Range -		
Name/Job Title/Classification ¹	Straight ³	OT(1.5x)	OT(2x)	From	То	Hourly Rate ⁴	Increase	for Classifications Only		
Principal	\$242.09	N/A	N/A	1/1/2021	12/31/2021	\$84.00		Not Applicable		
Exempt	\$249.35	N/A	N/A	1/1/2022	12/31/2022	\$86.52	3.00%			
	\$256.83	N/A	N/A	1/1/2023	12/31/2023	\$89.12	3.00%			
	\$264.54	N/A	N/A	1/1/2024	12/31/2024	\$91.79	3.00%			
STAFF	\$190.38 - \$208.46	N/A	N/A	1/1/2021	12/31/2021	\$69.20		\$66.06 - \$72.33		
Senior Associate	\$196.10 - \$214.71	N/A	N/A	1/1/2022	12/31/2022	\$71.27	3.00%	\$68.04 - \$74.50		
Exempt	\$201.98 - \$221.15	N/A	N/A	1/1/2023	12/31/2023	\$73.41	3.00%	\$70.08 - \$76.73		
	\$208.04 - \$227.78	N/A	N/A	1/1/2024	12/31/2024	\$75.61	3.00%	\$72.19 - \$79.04		
STAFF	\$140.56 - \$185.89	N/A	N/A	1/1/2021	12/31/2021	\$56.64		\$48.77 - \$64.50		
Associate	\$144.77 - \$191.47	N/A	N/A	1/1/2022	12/31/2022	\$58.33	3.00%	\$50.23 - \$66.44		
Exempt	\$149.11 - \$197.21	N/A	N/A	1/1/2023	12/31/2023	\$60.08	3.00%	\$51.74 - \$68.43		
	\$153.59 - \$203.13	N/A	N/A	1/1/2024	12/31/2024	\$61.89	3.00%	\$53.29 - \$70.48		
STAFF	\$95.11 - \$128.25	N/A	N/A	1/1/2021	12/31/2021	\$38.75		\$33.00 - \$44.50		
Engineer	\$97.96 - \$132.10	N/A	N/A	1/1/2022	12/31/2022	\$39.91	3.00%	\$33.99 - \$45.84		
Exempt	\$100.90 - \$136.06	N/A	N/A	1/1/2023	12/31/2023	\$41.11	3.00%	\$35.01 - \$47.21		
	\$103.92 - \$140.14	N/A	N/A	1/1/2024	12/31/2024	\$42.34	3.00%	\$36.06 - \$48.63		
STAFF	\$80.70 - \$150.87	N/A	N/A	1/1/2021	12/31/2021	\$40.18		\$28.00 - \$52.35		
Administrative	\$83.12 - \$155.40	N/A	N/A	1/1/2022	12/31/2022	\$41.38	3.00%	\$28.84 - \$53.92		
Exempt	\$85.61 - \$160.06	N/A	N/A	1/1/2023	12/31/2023	\$42.62	3.00%	\$29.71 - \$55.54		
	\$88.18 - \$164.86	N/A	N/A	1/1/2024	12/31/2024	\$43.90	3.00%	\$30.60 - \$57.20		

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Local Assistance Procedures Manual	

._BIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS

Retroactive and effective December 7, 2021

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (Use for On-Call or As-Needed Contracts)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-U	ps are Not Allowed
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Consultant	Hexagon Transportation Consultants, Inc.	Prime Consultant 🗸 Subconsultant	2nd Tier Subco	nsultant
Project No.	County of Monterey On-Call Engineering Services Contract No. RFQ #10806	Participation Amount \$	Date	e 22-Dec-22
For Combined	Rate			
	Fringe Benefit % + General & Administrative %		= 162.00%	Combined ICR%
For Home Off	ice Rate			
E E 1100	Fringe Benefit % + General & Administrative %		= 162.00%	Home Office ICR%
For Field Offic	Fringe Benefit % + General & Administrative %		= 162.00%	Field Office ICR%
		Fee	=	10.00%

BIL	LING INFORMATION	ON			CA	ALCULATION INFO	ORMATION	
		Hourly Billing Rates ²		Effective Date	of Hourly	Actual or Average	% or \$	Hourly Range -
Name/Job Title/Classification ¹	Straight ³	OT(1.5x)	OT(2x)	From	То	Hourly Rate ⁴	Increase	for Classifications Only

NOTES:

1. Key personnel <u>must</u> be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.

2. The cost proposal format shall not be amended

3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement

4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

Local Assistance Procedures Manual

EXHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS

Exhibit 10-H2 **Cost Proposal**

Retroactive and effective December 7, 2021

EXHIBIT 10-H2 COST PROPOSAL

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (Use for On-Call or As-Needed Contracts)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant	Hexagon Transportation Consultants, Inc		Prime Consultant	\checkmark	Subconsutlant	
Project No.	County of Monterey On-Call Bridge Design Services	Contract No.	RFO #10783	Date	22-Dec-22	

SCHEDULE OF OTHER DIRECT COST ITEMS **Description of Item** TOTAL Unit **Unit Cost** Ouantity Mileage Costs **IRS** Rate mile Equipment Rental and Supplies \$ _ \$ Permit Fees -\$ Plan Sheets Actual Cost _ \$ Test -\$ Vehicle -Traffic Counts - \$175 per 2 hour count \$ -\$ -

NOTES:

1. List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentations.

- 2. Proposed ODC items should be consistently billed regardless of client and contract type.
- 3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- 4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- 5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- 6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.

7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.

- 8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- 9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.

10. Add additional pages if necessary.

11. Subconsultants must provide their own cost proposals.

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 1. Generally Accepted Accounting Principles (GAAP)
- 2. Terms and conditions of the contract
- 3. <u>Title 23 United States Code Section 112</u> Letting of Contracts
- 4. <u>48 Code of Federal Regulations Part 31</u> Contract Cost Principles and Procedures
- <u>23 Code of Federal Regulations Part 172</u> Procurement, Management, and Administration of Engineering and Design Related Service
- 6. 48 Code of Federal Regulations Part 9904 Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name:	Brett Walinski	Title *:	Vice Presid	lent	
Signature:	log hill	Date of Cer	tification (mm	n/dd/yyyy):	12/22/2022
Email:	bwalinski@hextrans.com	Phone Num	ber:	(408) 971-6100	
Address:	100 Century Center Court, Suite 501, San Jo	ose, CA 95112			

*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Traffic and Transportation Engineering

"XHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS Retroactive and effective December 7, 2021

Exhibit 10-H2 Cost Proposal

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (Use for On-Call or As-Needed Contracts)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-Ups are Not Allowed								
Consultant Geoc	con Consultants, Inc.			Prime Consult	iant 🔽 Sul	oconsultant	2nd Tier Subcon	sultant
Project No. Monterey County On-Call Civ	vil Engineering Services for Tran	ISI Contract No.						
For Combined Rate		_						
	Fringe Benefit % + Gen	eral & Administrative %					173.31%	Combined ICR%
For Home Office Rate								
For Field Office Rate	Fringe Benefit % + Gen	eral & Administrative %				. =		Home Office ICR%
	Fringe Benefit % + Gen	eral & Administrative %				·		Field Office ICR%
					Fee			10.00%
[9]	ILLING INFORMATION							
		Hourly Billing Rates ²	······	Effective Date	of Hourly Rate	LCULATION INFO		Hourly Range -
Name/Job Title/Classification ¹	Straight ³	OT(1.5x)	OT(2x)	From	То	Actual or Average Hourly Rate ⁴	% or \$ Increase	for Classifications Only
*Zorne, Rodacker	\$195.42	N/A	N/A	1/1/2021	12/31/2021	\$65.00		Not Applicable
Principal Engineer/Geologist	\$201.28	N/A	N/A	1/1/2022	12/31/2022	\$66.95	3.00%	
Exempt	\$207.32	N/A	N/A	1/1/2023	12/31/2023	\$68.96	3.00%	
	\$213.54	N/A	N/A	1/1/2024	12/31/2024	\$71.03	3.00%	
	\$219.94	N/A	N/A	1/1/2025	12/31/2025	\$73.16	3.00%	
Staff	\$157.84	N/A	N/A	1/1/2021	12/31/2021	\$52.50		\$45.00 - \$60.00
Senior Engineer	\$162.57	N/A	N/A	1/1/2022	12/31/2022	\$54.08	3.00%	\$46.35 - \$61.80
Exempt	\$167.45	N/A	N/A	1/1/2023	12/31/2023	\$55.70	3.00%	\$47.74 - \$63.65
	\$172.47	N/A	N/A	1/1/2024	12/31/2024	\$57.37	3.00%	\$49.17 - \$65.56
	\$177.65	N/A	N/A	1/1/2025	12/31/2025	\$59.09	3.00%	\$50.65 - \$67.53
Staff	\$150.32	N/A	N/A	1/1/2021	12/31/2021	\$50.00		\$45.00 - \$55.00
Senior Geologist	\$154.83	N/A	N/A	1/1/2022	12/31/2022	\$51.50	3.00%	\$46.35 - \$56.65
Exempt	\$159.48	N/A	N/A	1/1/2023	12/31/2023	\$53.05	3.00%	\$47.74 - \$58.35
	\$164.26	N/A	N/A	1/1/2024	12/31/2024	\$54.64	3.00%	\$49.17 - \$60.10
	\$169.19	N/A	N/A	1/1/2025	12/31/2025	\$56.28	3.00%	\$50.65 - \$61.90
Staff	\$135.29	N/A	N/A	1/1/2021	12/31/2021	\$45.00		\$40.00 - \$50.00
Senior Project Engineer/Geologist	\$139.35	N/A	N/A	1/1/2022	12/31/2022	\$46.35	3.00%	\$41.20 - \$51.50
Exempt	\$143.53	N/A	N/A	1/1/2023	12/31/2023	\$47.74	3.00%	\$42.44 - \$53.05
·	\$147.83	N/A	N/A	1/1/2024	12/31/2024	\$49.17	3.00%	\$43.71 - \$54.64
	\$152.27	N/A	N/A	1/1/2025	12/31/2025	\$50.65	3.00%	\$45.02 - \$56.28
Staff	\$120.26	N/A	N/A	1/1/2021	12/31/2021	\$40.00		\$35.00 - \$45.00
Project Engineer/Geologist	\$123.86	N/A	N/A	1/1/2022	12/31/2022	\$41.20	3.00%	\$36.05 - \$46.35
Exempt	\$127.58	N/A	N/A	1/1/2023	12/31/2023	\$42.44	3.00%	\$37.13 - \$47.74
	\$131.41	N/A	N/A	1/1/2024	12/31/2024	\$43.71	3.00%	\$38.25 - \$49.17
	\$135.35	N/A	N/A	1/1/2025	12/31/2025	\$45.02	3.00%	\$39.39 - \$50.65

\$39.39 - \$50.65

__XHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR

CONTRACTORS AND SUBCONTRACTORS

Exhibit 10-H2 Cost Proposal

Retroactive and effective December 7, 2021 EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (Use for On-Call or As-Needed Contracts)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-Ups are Not Allowed

Consultant	Geocon Consultants, Inc.	Prime Consultant	 2r	nd Tier Subcon:	sultant
Project No.	Monterey County On-Call Civil Engineering Services for Transi Contract No.	Participation Amount \$		Date	
For Combined	l Rate				
	Fringe Benefit % + General & Administrative %		=	173.31%	Combined ICR%
For Home Of	fice Rate				
For Field Off	Fringe Benefit % + General & Administrative %		=		Home Office ICR%
	Fringe Benefit % + General & Administrative %		=		Field Office ICR%
		Fee	=		10.00%

BILLING INFORMATION			CALCULATION INFORMATION					
	Hourly Billing Rates ²			Effective Date	Actual or Average	% or \$	Hourly Range -	
Name/Job Title/Classification ¹	Straight ³	OT(1.5x)	OT(2x)	From	То	Hourly Rate ⁴	Increase	for Classifications Only
Staff	\$90.19	N/A	N/A	1/1/2021	12/31/2021	\$30.00		\$25.00 - \$35.00
Senior Staff Engineer/Geologist	\$92.90	N/A	N/A	1/1/2022	12/31/2022	\$30.90	3.00%	\$25.75 - \$36.05
Exempt	\$95.69	N/A	N/A	1/1/2023	12/31/2023	\$31.83	3.00%	\$26.52 - \$37.13
	\$98.56	N/A	N/A	1/1/2024	12/31/2024	\$32.78	3.00%	\$27.32 - \$38.25
	\$101.51	N/A	N/A	1/1/2025	12/31/2025	\$33.77	3.00%	\$28.14 - \$39.39
Staff	\$75.16	N/A	N/A	1/1/2021	12/31/2021	\$25.00		\$20.00 - \$30.00
Staff Engineer/Geologist	\$77.42	N/A	N/A	1/1/2022	12/31/2022	\$25.75	3.00%	\$20.60 - \$30.90
Exempt	\$79.74	N/A	N/A	1/1/2023	12/31/2023	\$26.52	3.00%	\$21.22 - \$31.83
	\$82.13	N/A	N/A	1/1/2024	12/31/2024	\$27.32	3.00%	\$21.85 - \$32.78
	\$84.59	N/A	N/A	1/1/2025	12/31/2025	\$28,14	3.00%	\$22.51 - \$33.77
Dail	\$108.23	N/A	N/A	1/1/2021	12/31/2021	\$36.00		Not Applicable
Field Services Manager	\$111.48	N/A	N/A	1/1/2022	12/31/2022	\$37.08	3.00%	
Non-Exempt	\$114.82	N/A	N/A	1/1/2023	12/31/2023	\$38.19	3.00%	
	\$118.27	N/A	N/A	1/1/2024	12/31/2024	\$39.34	3,00%	
	\$121.81	N/A	N/A	1/1/2025	12/31/2025	\$40.52	3.00%	
STAFF	\$90.19 - \$150.32	N/A	N/A	1/1/2021	12/31/2021	\$40.00		\$30.00 - \$50.00
Technical Illustrator/Senior Draftsman	\$92.90 - \$154.83	N/A	N/A	1/1/2022	12/31/2022	\$41.20	3.00%	\$30.90 - \$51.50
Non-Exempt	\$95.69 - \$159.48	N/A	N/A	1/1/2023	12/31/2023	\$42.44	3.00%	\$31.83 - \$53.05
	\$98.56 - \$164.26	N/A	N/A	1/1/2024	12/31/2024	\$43.71	3.00%	\$32.78 - \$54.64
	\$101.51 - \$169.19	N/A	N/A	1/1/2025	12/31/2025	\$45.02	3.00%	\$33.77 - \$56.28
STAFF	\$45.10 - \$105.22	N/A	N/A	1/1/2021	12/31/2021	\$25.00		\$15.00 - \$35.00
Word Processor/Technical Editor/Draftsman	\$46.45 - \$108.38	N/A	N/A	1/1/2022	12/31/2022	\$25.75	3.00%	\$15.45 - \$36.05
Non-Exempt	\$47.84 - \$111.63	N/A	N/A	1/1/2023	12/31/2023	\$26.52	3.00%	\$15.91 - \$37.13
	\$49.28 - \$114.98	N/A	N/A	1/1/2024	12/31/2024	\$27.32	3.00%	\$16.39 - \$38.25
	\$50.76 - \$118.43	N/A	N/A	1/1/2025	12/31/2025	\$28.14	3.00%	\$16.88 - \$39.39

"XHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS Retroactive and effective December 7, 2021

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (Use for On-Call or As-Needed Contracts)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-Ups are Not Allowed

Consultant Project No.	Geocon Consultants, Inc. Monterey County On-Call Civil Engineering Services for Trans <u>i</u> Contract No.	Prime Consultant Subconsultant Participation Amount \$	2nd Tier Subconsultant Date4-Aug-21
For Combined	Fringe Benefit % + General & Administrative %		= 173.31% Combined ICR%
For Home Off	Fringe Benefit % + General & Administrative %	· · ·	= Home Office ICR%
	Fringe Benefit % + General & Administrative %		= Field Office ICR%
		Fee	= 10.00%

BILLING	INFORMATION				CA	LCULATION INFO	RMATION	
		Hourly Billing Rates ²		Effective Date	of Hourly Rate	Actual or Average	% or \$	Hourly Range -
Name/Job Title/Classification ¹	Straight ³	OT(1.5x)	OT(2x)	From	То	Hourly Rate ⁴	Increase	for Classifications Only
**STAFF	\$110.85	N/A	N/A	1/1/2021	12/31/2021	\$36.87	··	Published PW Rates
Engineering Field Tech/Special Insp I (PW4)	\$114.17	N/A	N/A	1/1/2022	12/31/2022	\$37.98	3.00%	
Non-Exempt	\$117.60	N/A	N/A	. 1/1/2023	12/31/2023	\$39.12 [.]	3.00%	
	\$121.12	N/A	N/A	1/1/2024	12/31/2024	\$40.29	3.00%	
	\$124.76	N/A	N/A	1/1/2025	12/31/2025	\$41.50	3.00%	
**STAFF	\$128.79	N/A	N/A	1/1/2021	12/31/2021	\$42.84		Published PW Rates
Engineering Field Tech/Special Insp II (PW3)	\$132.66	N/A	N/A	1/1/2022	12/31/2022	\$44.13	3.00%	
Non-Exempt	\$136.64	N/A	N/A	1/1/2023	12/31/2023	\$45.45	3.00%	
	\$140.74	N/A	N/A	1/1/2024	12/31/2024	\$46.81	3.00%	
	\$144.96	. N/A	N/A	1/1/2025	12/31/2025	\$48.22	3.00%	
**STAFF	\$150.47	N/A	N/A	1/1/2021	12/31/2021	\$50.05		Published PW Rates
Engineering Field Tech/Special Insp III (PW2)	\$154.98	N/A	N/A	1/1/2022	12/31/2022	\$51.55	3.00%	
Non-Exempt	\$159.63	N/A	N/A	1/1/2023	12/31/2023	\$53.10	3.00%	
	\$164.42	N/A	N/A	1/1/2024	12/31/2024	\$54.69	3.00%	
	\$169.36	N/A	N/A	1/1/2025	12/31/2025	\$56.33	3.00%	

NOTES:

1. Key personnel must be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.

2. The cost proposal format shall not be amended

3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement

4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (Use for On-Call or As-Needed Contracts)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant

Geocon Consultants, Inc.

Prime Consultant 🔽 Subconsutlant

Project No. Monterey County On-Call Civil Engineering Services for Contract No. 0

Date 4-Aug-21

SCHEDULE OF OTHER DIRECT COST ITEMS							
Description of Item	Quantity	Unit	Unit Cost	TOTAL			
Laboratory/Field Materials Testing							
Compaction Curves				······································			
1. 4-inch mold (D1557/D698)		Each	\$ 225.00				
2. 6-inch mold (D1557/D698)		Each	\$ 225.00	··· ·			
3. California Impact (CAL216)		Each	\$ 225.00				
4. Check Point		Each	\$ 100.00				
Soil and Aggregate Stability			÷ 100.00				
1. Resistance Value, R-Value (D2844/CAL301)		Each	\$ 300.00				
2. R-Value, Treated (CAL301)		Each	\$ 325.00				
3. California Bearing Ratio (D1883)		Each	\$ 175.00				
4. Stabilization Ability of Lime (C977)		Each	\$ 180.00	· · · · · · · · · · · · · · · · · · ·			
Soil and Aggregate Properties		Lacii	φ 100.00				
1. #200 Wash (D1140/C117)		Each	\$ 90.00	<u></u>			
2. Wet Sieve analysis to #200 (D422/CAL202)		Each	\$ 120.00				
3. Hydrometer Analysis (D422)		Each	\$ 165.00				
4. Sieve Analysis w/Hydrometer (D422)	· · · · · · · · · · · · · · · · · · ·	Each	\$ 200.00				
5. Specific Gravity, Soil (D854/T100)		Each	\$ 100.00				
6. Specific Gravity Coarse Aggregate (C127)		Each	\$ 60.00				
7. Specific Gravity Fine Aggregate (C128)		Each	\$ 75.00				
8. Moisture Determination, tube sample (D2216)		Each	\$ 20.00				
9. Moisture Determination and Unit Weight (D2937)		Each	\$ 40.00				
10. Atterberg Limits: Plasticity Index (D4318)	·	Each	\$ 200.00				
11. Sand Equivalent (D2419/CAL217)		Each	\$ 100.00				
12. pH and Resistivity (CAL643)		Each	\$ 120.00				
13. Sulfate Content (CAL417)		Each	\$ 90.00				
14. Chloride Content (CAL422)		Each	\$ 50.00				
15. Durability Index (D3744/CAL229)		Each	\$ 165.00				
16. Sand Equivalent (D2419/CAL217)		Each	\$ 100.00	,			
17. Organic Content (D2974)		Each	\$ 60.00				
Shear Strength		•					

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IIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS Retroactive and effective December 7, 2021

Exhibit 10-H2

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Cost	Proposal
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1. Unconfined Compression (D2166) 2. Direct Shear (D3080) (3 point) 3. Unconsolidated-Undrained Triaxial Shear (D2850) 4. Unconsolidated-Undrained Triaxial Staged (D2850)	Each Each	<u>\$</u> \$	100.00	
3. Unconsolidated-Undrained Triaxial Shear (D2850) 4. Unconsolidated-Undrained Triaxial Staged (D2850)		\$		
4. Unconsolidated-Undrained Triaxial Staged (D2850)	Daint		325.00	
	Point	\$	125.00	
	Each	\$	175.00	
5. Consolidated-Undrained Triaxial Shear (D4767)	Point	\$	300.00	
6. Consolidated-Undrained Triaxial Staged (D4767)	Each	\$	375.00	
7. Consolidated-Drained Triaxial Shear (EM1110)	Point	\$	400.00	
8. Consolidated-Drained Triaxial Staged (EM1110)	Each	\$	500.00	
9. Unconfined Compressive Strength, Rock (D2938)	Each	\$	135.00	
Concrete Aggregate Quality				
1. Sieve Analysis to #200 (C136)	Each	\$	115.00	-
2. L.A. Rattler Test (500 rev.)(C131)	Each	\$	200.00	· · · · ·
3. Durability Index (D3744/CAL229)	Each	\$	165.00	
4. Fine Aggregate Angularity (CAL234)	Each	\$	125.00	
5. Flat and Elongated Particles (D4791/CAL235)	Each	\$	150.00	
6. Percent Crushed Particles (CAL205)	Each	\$	150.00	
7. Cleanness Value	Each	\$	265.00	
8. Organic Impurities	Each	\$	100.00	
9. Sand Equivalent (D2419/CAL217)	Each	\$	100.00	
Permeability, Consolidation, and Expansion				
1. Permeability, Flexible Wall (D5084)	Each	\$	300.00	· · · · · · · · · · · · · · · · · · ·
2. Permeability, Rigid Wall (D5856)	Each	\$	300.00	· · · ·
3. Consolidation (D2435)	Point	\$	60.00	
4. Expansion Index (D4829/UBC 29-2)	Each	\$	225.00	
5. Swell/Collapse (D4546)	Point	\$	165.00	
Hot Mix Asphalt		1		
1. Density, Hveem (D2726/CAL308)	Each	\$	100.00	
2. Stabilometer Value (D1560/CAL366)	Each	\$	175.00	
3. Theoretical Max. Specific Gravity (D2041/CAL309)	Each	\$	175.00	
4. Ignition/Sieve Analysis (C136/CAL202)	Each	\$	215.00	
5. HMA Core Unit Weight (D1188/CAL308)	Each	\$	60.00	
6. % Asphalt, Ignition Method (D6307/CAL382)	Each	\$	125.00	
7. % Asphalt, Ignition Calibration (D6307/CAL382)	Each	\$	400.00	
8. Rice Density/% Voids (CAL367)	Each	\$	275.00	· · · ·
9. HMA Moisture Content (T329)	Each	\$	40.00	· _ · = · = · · · ·
10. Air Voids Content, Gyratory (T269)	Each	\$	350.00	
11. Density of Core (CAL375)	Each	\$	60.00	
12. Hamburg Wheel Track (T324)	Each	\$	1,150.00	
13. TSR / Moisture susceptibility (T283)	Each		1,150.00	

HIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS Retroactive and effective December 7, 2021

Exhibit 10-H2

Cost Proposal

14. Superpave Mix Tests	Each	\$ 600.00	
15. Gradation (T27)	Each	\$ 115.00	
16. Moisture Content (T255)	Each	\$ 20.00	
17. Crushed Particles (T335)	Each	\$ 150.00	······
18. LA Abrasion (T96)	Each	\$ 200.00	
19. Fine Aggregate Angularity (T304)	Each	\$ 150.00	
20. Flat and Elongated Particles	Each	\$ 150.00	
21. Durability Index (D3744/CAL229)	Each	\$ 165.00	
22. Sand Equivalent (D2419/CAL217)	Each	\$ 100.00	
Concrete/Masonry/Reinforcing Steel			
1. Compressive Strength, Cast Cylinders (C39)	Each	\$ 30.00	
2. Compressive Strength, Cores (C42)	Each	\$ 60.00	
3. Flexural Strength Beam (C78/C293)	Each	\$ 80.00	
4. Splitting Tensile Test (C496)	Each	\$ 80.00	
5. Mix Design Review	Each	\$ 200.00	
6. Trial Batch	Each	\$ 475.00	· · · · · · · · · · · · · · · · · · ·
7. Rebar Tensile/Bend (up to #11)	Each	\$ 200.00	
8. Rebar Tensile/Bend (#11 and larger)	Each	\$ 225.00	
9. CMU Compressive Strength (C140)	Each	\$ 100.00	
10. Compressive Strength, Grout (C1019/UBC21-19)	Each	\$ 30.00	
11. Compressive Strength, Mortar (C109/UBC21-15,16)	Each	\$ 30.00	, <u> </u>
12. CMU Unit Weight, Dimension, Absorption (C140)	Each	\$ 75.00	
13. Compressive Strength, Masonry Prism (C1314)	Each	\$ 250.00	
Other/Equipment			
1. Pick-up Truck	Day	\$ 125.00	
2. Equipment Truck	Day	\$ 200.00	
3. Soil Sample Tubes (Brass/Stainless)	Each	\$ 10.00	
4. Coring Machine (concrete, asphalt, masonry)	Day	\$ 200.00	
5. Hand-Auger Equipment	Day	\$ 40.00	
6. Drive-Tube Sampler	Day	\$ 40.00	
7. Cut/Extract Shelby Tube	Each	\$ 50.00	
8. Subsistence (Per Diem) - At cost	Day		

NOTES:

1. List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentations.

2. Proposed ODC items should be consistently billed regardless of client and contract type.

3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.

4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).

5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.

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HIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS Retroactive and effective December 7, 2021

Exhibit 10-H2 Cost Proposal

6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.

7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.

8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts

9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.

10. Add additional pages if necessary.

11. Subconsultants must provide their own cost proposals.

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 1. Generally Accepted Accounting Principles (GAAP)
- 2. Terms and conditions of the contract
- 3. <u>Title 23 United States Code Section 112</u> Letting of Contracts
- 4. <u>48 Code of Federal Regulations Part 31</u> Contract Cost Principles and Procedures
- <u>23 Code of Federal Regulations Part 172</u> Procurement, Management, and Administration of Engineering and Design Related Service
- 6. 48 Code of Federal Regulations Part 9904 Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name:	Jeremy Zorne, PE, GE	Title *:	Vice President
Signature:	ra	Date of Certification (mi	m/dd/yyyy): 8/4/2021
Email:	zorne@geoconinc.com	Phone Number:	916.852.9118
Address.	3160 Gold Valley Drive Suite 800 Rancho Co	ordova CA 95742	

*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Geotechnical Engineering

Local Assistance Procedures Manual

EXHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS

Retroactive and effective December 7, 2021

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 1

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowed Consultant	Fehr & Peers		□ Prime Consultant	⊠ Subconsul	tant 🛛 2nd Tier Subconsultant
Project No.		Contract No.			Date <u>12/22/2022</u>
For Combined Rate	Fringe Benefit % 77.35%	+	General & Administration % 111.96%	= (Combined Indirect Cost Rate (ICR) % 189.31%
For Home Office Rate	Fringe Benefit %	+	General & Administration %	=	Home Office ICR % 0.00%
For Field Office Rate	Fringe Benefit %	+	General & Administration %	=	Field Office ICR % 0.00%
					FEE % = 10.00%

BILLIN	BILLING INFORMATION				CALCULATION INFORMATION					
No. (L.1. Title/Classification)	Hourly Billing Rates ³			Effective date of hourly rate		Actual or Avg.	% or \$ increase	Hourly range - for		
Name/Job Title/Classification ¹	Straight	OT(1.5x)	OT(2x)	From	То	hourly rate ⁴	% or \$ increase	classifications only		
Dan Rubins – Associate-in-Charge	\$229.52	\$344.27	\$459.03	1/1/2021	12/31/2021	\$72.12	3.00%	Not Applicable		
	\$236.39	\$354.58	\$472.78	2/1/2022	12/31/2022	\$74.28	3.00%	Not Applicable		
	\$243.49	\$365.23	\$486.97	1/1/2023	12/31/2023	\$76.51	3.00%	Not Applicable		
	\$250.77	\$376.16	\$501.55	1/1/2024	12/31/2024	\$78.80	3.00%	Not Applicable		
	\$259.81	\$389.72	\$519.62	1/1/2025	12/31/2025	\$81.64	3.00%	Not Applicable		

(Add pages as necessary)

NOTES:

1. Key personnel <u>must</u> be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.

2. The cost proposal format shall not be amended.

3. Billing rate = actual hourly rate * (1 + ICR) * (1 + Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.

4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

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EXHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS

Local Assistance Procedures Manual

Retroactive and effective December 7, 2021

EXHIBIT 10-H2

Cost Proposal

EXHIBIT 10-H2 COST PROPOSAL Page x of x

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant Project No. \Box Prime Consultant \boxtimes

Contract No. 0

nt 🛛 Subconsultant

Date 12/22/2022

SCHEDULE OF OTHER DIF	RECT COST ITEMS (Add additi	onal pages as necessa	ry)	
Description of Items	Quantity	Unit	Unit Cost	Total
Mileage Costs	500	Mile	Current IRS Rate	
Counts	10	intersections	500	
Equipment Rental and Supplies				
Permit Fees				
Plan Sheets				
Test				
Vehicle				
Subconsultant 1:				
Subconsultant 2:				
Subconsultant 3:				
Subconsultant 4:				
Subconsultant 5:				
Note: Add additional pages if pagessant				

Note: Add additional pages if necessary.

NOTES:

- 1. List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- 2. Proposed ODC items should be consistently billed regardless of client and contract type.
- 3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- 4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- 5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- 6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- 7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- 8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is standard procedure for all of their contracts and that they do not own any vehicles that could be used for the sam

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 1. Generally Accepted Accounting Principles (GAAP)
- 2. Terms and conditions of the contract
- 3. Title 23 United States Code Section 112 Letting of Contracts
- 4. <u>48 Code of Federal Regulations Part 31</u> Contract Cost Principles and Procedures
- 5. 23 Code of Federal Regulations Part 172 Procurement, Management, and Administration of Engineering and Design Related Service
- 6. 48 Code of Federal Regulations Part 9904 Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name:	Franziska Church	Title *:	Principal		
Signature:	F.S.	Date of Certi	fication (m	m/dd/yyyy):	12/22/2022
Email:	f.church@fehrandpeers.com	Phone Numb	er:	(408) 645-701	4
Address:	60 S Market St, Ste 700, San Jose, CA 95113				

*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Traffic Studies.

XHIBIT A-1 - EXHIBIT 10-H2 COST PROPOSAL FOR CONTRACTORS AND SUBCONTRACTORS

- Retroactive and effective December 7, 2021

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (Use for On-Call or As-Needed Contracts)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-Ups are Not Allowed

Consultant	BFS LANDSCAPE ARCHITECTS	2nd Tier Subcor	sultant
Project No.	County of Monterey On-Call Engineering Services Contract No. RFQ #10806 Participation Amount \$	Date	
For Combined			<u> </u>
	Fringe Benefit % + General & Administrative %	= 110.00%	Combined ICR%
For Home Off	ce Rate		
For Field Offic	Fringe Benefit % + General & Administrative %	=	Home Office ICR%
	Fringe Benefit % + General & Administrative %	=	Field Office ICR%
L	Fee	=	10.00%

BILLING INFORMATION

CALCULATION INFORMATION

		Hourly Billing Rates ²		Effective Da	ate of Hourly	Actual or Average	% or \$	Hourly Range -
Name/Job Title/Classification ¹	Straight ³	OT(1.5x)	OT(2x)	_ From	To	Hourly Rate ⁴	Increase	for Classifications Only
Larry Foster	\$215.00	N/A	N/A	1/1/2021	12/31/2021	\$93.08		Not Applicable
Principal	\$221.45	N/A	N/A	1/1/2022	12/31/2022	\$95.87	3.00%	
	\$228.10	N/A	N/A	1/1/2023	12/31/2023	\$98.74	3.00%	
	\$234.94	N/A	N/A	1/1/2024	12/31/2024	\$101.71	3.00%	
	\$241.99	N/A	N/A	1/1/2025	12/31/2025	\$104.76	3.00%	
	\$249.25	N/A	N/A	1/1/2026	12/31/2026	\$107.90	3.00%	
Elizabeth Matz	\$200.00	N/A	N/A	1/1/2021	12/31/2021	\$86.58		Not Applicable
Associate Principal	\$206.00	N/A	N/A	1/1/2022	12/31/2022	\$89.18	3.00%	
	\$212.18	N/A	N/A	1/1/2023	12/31/2023	\$91.85	3.00%	
	\$218.55	N/A	N/A	1/1/2024	12/31/2024	\$94.61	3.00%	
	\$225.10	N/A	N/A	1/1/2025	12/31/2025	\$97.45	3.00%	
	\$231.85	N/A	N/A	1/1/2026	12/31/2026	\$100.37	3.00%	
James Bishop	\$135.00	N/A	N/A	1/1/2021	12/31/2021	\$58.44		Not Applicable
Landscape Designer	\$139.05	N/A	N/A	1/1/2022	12/31/2022	\$60.19	3.00%	
	\$143.22	N/A	N/A	1/1/2023	12/31/2023	\$62.00	3.00%	
	\$147.51	N/A	N/A	1/1/2024	12/31/2024	\$63.86	3.00%	
	\$151.94	N/A	N/A	1/1/2025	12/31/2025	\$65.77	. 3.00%	
	\$156.50	N/A	N/A	1/1/2026	12/31/2026	\$67.75	3.00%	

NOTES:

1. Key personnel must be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.

2. The cost proposal format shall not be amended

3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement

4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL

SPECIFIC RATE OF COMPENSATION (Use for On-Call or As-Needed Contracts)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant	BFS LANDSCAPE ARCHITECTS		Prime Consultant	才 Su	ibconsutlant	
Project No.	County of Monterey On-Call Engineering Services	Contract No.	RF RFQ #10806	Date _	10-Aug-21	

SCHEDULE OF OTHER DIRECT COST ITEMS					
Description of Item	Quantity	Unit	Unit Cost	TOTAL	
Mileage Costs	250	Mile	per fed rate	Actual Cost	
Printing/Reproduction	Per Project	Allowance	\$ 500.00	Actual Cost	
Overnight Shipment/Delivery	Per Project	Allowance	\$ 500.00	Actual Cost	
				Actual Cost	

NOTES:

1. List direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentations.

2. Proposed ODC items should be consistently billed regardless of client and contract type.

3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.

4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).

5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.

6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.

7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.

8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts

and that they do not own any vehicles that could be used for the same purpose.

9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.

10. Add additional pages if necessary.

11. Subconsultants must provide their own cost proposals.

Page 2 of 3 January 2020

Page 46 of 52

Local Assistance Procedures Manual

EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 7. Generally Accepted Accounting Principles (GAAP)
- 8. Terms and conditions of the contract
- 9. <u>Title 23 United States Code Section 112</u> Letting of Contracts
- 10. <u>48 Code of Federal Regulations Part 31</u> Contract Cost Principles and Procedures
- 11. <u>23 Code of Federal Regulations Part 172</u> Procurement, Management, and Administration of Engineering and Design Related Service
- 12. <u>48 Code of Federal Regulations Part 9904 Cost Accounting Standards Board</u> (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name: Larry Foster	Title *:Principal
Signature :	Date of Certification (mm/dd/yyyy): 08/11/2021
Email:larry@bfsla.com	Phone Number: 831-646-1383
Address: 425 Pacific Street, Suite 201, Monte	rey, CA 93940

* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Landscape Architecture

Envelope ID: 53F92313-8BA7-4F85-	B879-6640DD23089DIIBIT A-1 - E	EXHIBIT 10-H2 COST PROPOSA	L FOR			
360PSM Rates CONTRACTORS AND SUBCONTRACTORS					EXHIBIT 10-H2	
	Retroactive	Retroactive and effective December 7, 2021				
	Ехнівіт 1	0-H2 COST PROPOSAL Page 1 of 3				
	SPECIFIC RATE OF COMPENS	SATION (USE FOR ON-CALL OR AS-NEED	ED CONTRACTS	5)		
	(CONSTRUCTION]	ENGINEERING AND INSPECTION CONTRA	ACTS)			
Note: Mark-ups are Not Allowed						
Consultant360PSM		Prime Consultant		onsultant	□ 2 nd Tier Subconsultant	
Project NoRFQ # 10783	3 Contract No	Participation Amount \$	_TBD		Date 08/03/21 Rev. 12/19/22	
For Combined Rate	Fringe Benefit % + General &A	dministrative %		= 44.95%	6 Combined ICR%	
		OR		- 11.937		
For Home Office Rate						
	Fringe Benefit % + General &A	dministrative %		=	Home Office ICR%	
For Field Office Rate	C					
	Fringe Benefit % + General &A	dministrative %		=	Field Office ICR%	
			Fee	= 10%	%	

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification ¹	Hourly Billing Rates ²		Effective Date of Hourly Rate		Actual or Avg.	% or \$	Hourly Range -	
	Straight ³	OT(1.5x)) $OT(2x)$	From	То	Hourly Rate ⁴	Increase	for Classifications Only
Catalina Ferreto – President	\$239.17	\$239.17	\$239.17	01/01/2021	12/31/2021	\$150.00		Not Applicable
	\$246.35	\$246.35	\$246.35	01/01/2022	12/31/2022	\$154.50	3.0%	
	\$253.74	\$253.74	\$253.74	01/01/2023	12/31/2023	\$159.14	3.0%	
	\$261.34	\$261.34	\$261.34	01/01/2024	12/31/2024	\$163.91	3.0%	
Paul Greenway – Senior Project	\$239.17	\$239.17	\$239.17	01/01/2021	12/31/2021	\$150.00		Not Applicable
Manager*	\$246.35	\$246.35	\$246.35	01/01/2022	12/31/2022	\$154.50	3.0%	
-	\$253.74	\$253.74	\$253.74	01/01/2023	12/31/2023	\$159.14	3.0%	
	\$261.34	\$261.34	\$261.34	01/01/2024	12/31/2024	\$163.91	3.0%	
Dennis Pecchia – Senior Bridge	\$239.17	\$239.17	\$239.17	01/01/2021	12/31/2021	\$150.00		Not Applicable
Project Manager*	\$246.35	\$246.35	\$246.35	01/01/2022	12/31/2022	\$154.50	3.0%	••
	\$253.74	\$253.74	\$253.74	01/01/2023	12/31/2023	\$159.14	3.0%	
	\$261.34	\$261.34	\$261.34	01/01/2024	12/31/2024	\$163.91	3.0%	
	\$151.47	\$198.97	\$246.47	01/01/2021	12/31/2021	\$95.00		\$95.00
Labor Compliance Officer	\$156.01	\$204.94	\$253.86	01/01/2022	12/31/2022	\$97.85	3.0%	\$97.85
	\$160.69	\$211.09	\$261.48	01/01/2023	12/31/2023	\$100.79	3.0%	\$100.79
	\$165.52	\$217.42	\$269.32	01/01/2024	12/31/2024	\$103.81	3.0%	

(Add pages as necessary)

NOTES:

- 1. Key personnel <u>must</u> be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- 2. The cost proposal format shall not be amended.
- 3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- 4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL Page 2 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS) (CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant	360PSM		□ Prime Consultant	□ Subconsultant	
Project No	_RFQ # 10783	Contract No	Date	02/07/21	

SCHEDULE OF OTHER DIRECT COST ITEMS (Add additional pages as necessary)				
Description of Item	Quantity	Unit	Unit Cost	Total
Mileage Costs, TBD			\$	\$ Federal Mileage Rate
Equipment Rental and Supplies, TBD			\$	\$ Cost plus 10%
Permit Fees, TBD			\$	\$ Cost plus 10%
Plan Sheets, TBD			\$	\$ Cost plus 10%
Test			\$	\$ NA
Vehicle			\$	\$ NA
Subconsultant 1: TBD	\$ Cost plus 10%			
Subconsultant 2:	\$			
Subconsultant 3:	\$			
Subconsultant 4:	\$			
Subconsultant 5:	\$			

Note: Add additional pages if necessary.

NOTES:

- 1. List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- 2. Proposed ODC items should be consistently billed regardless of client and contract type.
- 3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- 4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- 5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- 6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.
- 7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- 8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- 9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- 10. Add additional pages if necessary.
- 11. Subconsultants must provide their own cost proposals.

360PSM Rates

EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 1. Generally Accepted Accounting Principles (GAAP)
- 2. Terms and conditions of the contract
- 3. <u>Title 23 United States Code Section 112</u> Letting of Contracts
- 4. <u>48 Code of Federal Regulations Part 31</u> Contract Cost Principles and Procedures
- 5. <u>23 Code of Federal Regulations Part 172</u> Procurement, Management, and Administration of Engineering and Design Related Service
- 6. <u>48 Code of Federal Regulations Part 9904 Cost Accounting Standards Board</u> (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name:	Catalina Ferreto	Title *: President
Signature :	=======================================	Date of Certification (mm/dd/yyyy): <u>12/19/2022</u>
Email:	catalina@360psm.com	Phone Number: <u>831-500-1263</u>

Address: 18110 Stonehaven Drive., Salinas, CA 93908

* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

Project Management Labor Compliance Specifications QA/QC