



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

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**File #:** A 22-471, **Version:** 1

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- a. Approve and authorize the Chief Information Officer to sign a non-standard Radio Site Lease Agreement with the Heartland Mark, LLC - Pinball Site commencing September 20, 2022, and automatically self-renew each year on August 31 of that fiscal year unless amended and/or increasing annually based on the Cost-of-Living Adjustment (COLA) index; and
- b. Accept non-standard provisions as recommended by the Chief Information Officer; and
- c. Authorize the Chief Information Officer or designee to execute up to two (2) future amendments, subject to County Counsel review, provided the amendments do not significantly change the scope of work and do not alter the non-standard terms of the Radio Site Lease Agreement.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Chief Information Officer sign a non-standard Radio Site Lease Agreement with the Heartland Mark, LLC - Pinball Site commencing September 20, 2022, and automatically self-renew each year on August 31 of that fiscal year unless amended and/or increasing annually based on the Cost-of-Living Adjustment (COLA) index; and
- b. Accept non-standard provisions as recommended by the Chief Information Officer; and
- c. Authorize the Chief Information Officer or designee to execute up to two (2) future amendments, subject to County Counsel review, provided the amendments do not significantly change the scope of work and do not alter the non-standard terms of the Radio Site Lease Agreement.

### SUMMARY:

This non-standard Radio Site Lease Agreement between the County of Monterey and Heartland Mark, LLC will permit the County to use space at Assessor's Parcel Number 080-037-006 location referred to as the "Pinball Site," which is a vital hub for a radio transmitter and receiver station which allows the Park Rangers to transmit public safety information for the south county while performing their duties as first responders.

### DISCUSSION:

The Pinball Site is an existing site with an agreement between Monterey County Parks Department and Hubert Schwab since 2000. Heartland Marks LLC recently purchased the land and require a new agreement. This site is vital as it provides radio coverage for Pinball Hill, Monterey County, and San Luis Obispo County first responders, with an emphasis on stable radio communication for Southern Monterey County.

This non-standard Radio Site Lease Agreement with Heartland Mark, LLC provides public safety and microwave communications for Pinball Hill, Monterey County, and San Luis Obispo County. The Chief Information Officer recommends entering into this Agreement to provide analog two-way radio coverage for all

effected first responders, law, fire, and ambulance services.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this agreement.

FINANCING:

The funds have been included in the FY22-23 Approved Budget for the Information Technology Department, ITD 1930, Appropriations Unit INF002. Transactions relating to future fiscal years will be included in each respective Recommended Budget based upon the anticipated utilization of the services.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This radio site will provide critical radio communications for Monterey County and enhance public safety for all first responders and the communities.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Teresa Meister, Management Analyst I, 759-6938

Approved by:

\_\_\_\_\_ Date: \_\_\_\_\_  
Eric A. Chatham, Chief Information Officer, 759-6920

Attachments:

Heartland Mark LLC Agreement