



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

---

**File #:** A 24-086, **Version:** 1

---

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14289) with Abbott Rapid Diagnostics Informatics, Inc. for RALS software system license and support, extending the agreement an additional five (5) year period (April 25, 2024 through April 24, 2029) for a revised full agreement term of May 15, 2016 through April 24, 2029, and adding \$300,000 for a revised total agreement amount not to exceed \$600,216.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 4 to the agreement (A-14289) with Abbott Rapid Diagnostics Informatics, Inc. for RALS software system license and support, extending the agreement an additional five (5) year period (April 25, 2024 through April 24, 2029) for a revised full agreement term of May 15, 2016 through April 24, 2029, and adding \$300,000 for a revised total agreement amount not to exceed \$600,216.

### **SUMMARY/DISCUSSION:**

Natividad Medical Center laboratory department needs the RALS software for point of care testing. The RALS is needed to transmit all point of care results immediately thru interface and electronically transmit results from the testing devices to electronic health records (EMR). The RALS software is needed for these following instruments: HemoCue (hemoglobin), Abbott ISAT (for blood gases), Siemens Clinitek (Urinalysis and Pregnancy tests), and Nova StatSensor (creatinine and glucose testing). The RALS software allows for the electronic transfer of orders, results, operator tracing, quality control tracking and automatic billing. It also eliminates manual entry errors, clerical errors, and loss of revenue.

### **OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this amendment No. 4 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 4 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 9, 2024.

### **FINANCING:**

The cost for this amendment No. 4 is \$300,000 of which \$4,263.50 is included in the FY 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

### **BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

The Abbott Rapid Diagnostics Informatics, Inc. software improves data processing at NMC by eliminating manual entry of patient test data into EMR. This improvement brings improved technological capabilities and functionality to NMC which directly contributes to a more efficient and effective use of resources within the organization, thus improving the quality of life for County residents.

- ☐ Economic Development
- ☒ Administration
- ☒ Health and Human Services

☒ Infrastructure  
☐ Public Safety

Prepared by: Arthur Tiongson, Laboratory Manager, 772-7660

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Abbott Rapid Diagnostics Informatics, Inc. Amendment 4

Abbott Rapid Diagnostics Informatics, Inc. Renewal and Amendment 3

Alere Informatics Inc Amendment 2

Alere Informatics Inc Amendment 1

Alere Informatics Inc Agreement

Attachments on file with the Clerk of the Board