



# County of Monterey

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Legislation Details (With Board Report)

|                      |   |                      |  |
|----------------------|---|----------------------|--|
| <b>File #:</b>       | A 22-439  | <b>Name:</b>         | Clinicians Telemed Medical Group, Inc. Agreement |
| <b>Type:</b>         | BoS Agreement   | <b>Status:</b>       | Passed   |
| <b>File created:</b> | 8/1/2022  | <b>In control:</b>   | Board of Supervisors                             |
| <b>On agenda:</b>    | 8/30/2022   | <b>Final action:</b> | 8/30/2022  |
| <b>Title:</b>        | a. Approve and authorize the Director of Health to execute a Standard Agreement with Clinicians Telemed Medical Group, Inc., for the term September 1, 2022 through September 1, 2023 in the total Agreement amount not to exceed \$98,000; and<br>b. Approve the recommendation of Director of Health to accept all non-standard provisions in Agreement, including indemnification; and<br>c. Approve and authorize the Director of Health or Assistant Director of Health or their designees to sign up to three (3) future amendments to the Agreements where the amendments do not significantly change the scope of work and do not cause an increase of more than ten percent (10%) (\$9,800) of the original cost of the agreement. |                      |  |

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**Attachments:** 1. Board Report, 2. Revised Board Report - Clean, 3. Revised Board Report - Redline, 4. Agreement, 5. Addendum No. 1, 6. Exhibit A, 7. Exhibit B, 8. Completed Board Order Item No. 38

| Date      | Ver. | Action By            | Action   | Result |
|-----------|------|----------------------|----------|--------|
| 8/30/2022 | 1    | Board of Supervisors | approved | Pass   |

- a. Approve and authorize the Director of Health to execute a Standard Agreement with Clinicians Telemed Medical Group, Inc., for the term September 1, 2022 through September 1, 2023 in the total Agreement amount not to exceed \$98,000; and
- b. Approve the recommendation of Director of Health to accept all non-standard provisions in Agreement, including indemnification; and
- c. Approve and authorize the Director of Health or Assistant Director of Health or their designees to sign up to three (3) future amendments to the Agreements where the amendments do not significantly change the scope of work and do not cause an increase of more than ten percent (10%) (\$9,800) of the original cost of the agreement.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Director of Health, to execute a Standard Agreement with Clinicians Telemed Medical Group, Inc., for the term September 1, 2022 through September 1, 2023 in the total Agreement amount not to exceed \$98,000; and
- b. Approve the recommendation of Director of Health to accept all non-standard provisions in Agreement, including indemnification; and
- c. Approve and authorize the Director of Health or Assistant Director of Health or their designees to sign up to three (3) future amendments to the Agreements where the amendments do not significantly change the scope of work and do not cause an increase of more than ten percent (10%) (\$9,800) of the original cost of the agreement.

### SUMMARY/DISCUSSION:

The Health Department Clinic Services Bureau (Clinic Services) operates ten community clinic sites designated as Federally Qualified Health Centers (FQHCs) which provide preventive, primary, and specialty medical care services.

Monterey County Health Department's Clinic Services Bureau (Clinic Services) wishes to enter into an agreement with Clinicians Telemed Medical Group, Inc. (CT). Under this agreement, CT will provide specialty medical services via telemedicine to Clinic Services' patients, particularly in the area of behavioral health, where it has been challenging to recruit and retain sufficient staff. CT is locally based in California and has expertise providing telemedicine services to federally qualified health centers, rural health

clinics, and other similar health care organizations. CT physicians, physician assistants, nurse practitioners, and licensed clinical social workers will provide medical specialty services through interactive audio, video and/or data communications (telemedicine). Approval of this agreement will assure the provision of specialty medical services for Clinic Services' patients.

This work supports the Monterey County Health Department 2018-2022 Strategic Plan Goals: 3. Ensure access to culturally and linguistically appropriate customer-friendly quality health services. It also supports the following of the ten essential public health services, specifically: 7. Link people to needed personal health services and assure the provision of health care when otherwise unavailable; and 8. Assure competent public and personal health care workforce.

OTHER AGENCY INVOLVMENT:

The Office of County Counsel and the Auditor-Controller have reviewed as to legal form and fiscal provision, respectively.

FINANCING:

Sufficient funds are available in the FY 2022-23 Adopted Budget for Clinic Services Bureau, Health Department (4000-HEA007). This Agreement is funded by revenues generated from Medi-Cal and Medicare. There is no financial impact to the General Fund resulting from approval of this Agreement.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

☐Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

☐Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

☒Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

☐Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

☐Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Stacey Fiess, Management Analyst II, 796-1329

Approved by:

Date: \_\_\_\_\_

Elsa Mendoza Jimenez, Director of Health, 755-4526

Attachments:

Agreement

Addendum No. 1

Exhibit A

Exhibit B