File ID A 17-003 No. 10



# Monterey County Board of Supervisors

168 West Alisal Street, 1st Floor Salinas, CA 93901 831.755.5066

# **Board Order**

# Agreement No.: A-13426

Upon motion of Supervisor Phillips, seconded by Supervisor Salinas and carried by those members present, the Board of Supervisors hereby:

a. Authorized the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute an agreement with a retroactive start date of December 1, 2016, with UpToDate Inc. for Anywhere electronic clinical resource subscription services, containing non-standard risk terms regarding insurance limitation of liability, in the amount of \$228,726 for the period of December 1, 2016 through November 30, 2019;

b. Authorized the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee accept the recommendations regarding modifications to the insurance provisions and the Limit of liability in the Agreement; and

c. Authorized the Deputy Purchasing Agent for NMC or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than ten percent (10%) of the original cost of the agreement per each amendment.

PASSED AND ADOPTED on this 24th day of January 2017, by the following vote, to wit:

AYES: Supervisors Alejo, Phillips, Salinas, Parker and Adams NOES: None ABSENT: None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 79 for the meeting on January 24, 2017.

Dated: January 27, 2017 File ID: A 17-003 Gail T. Borkowski, Clerk of the Board of Supervisors County of Monterey, State of California

By July fuidal Deputy



UpToDate 230 Third Avenue Waltham, MA 02451 781 392 2000 tel www.wolterskluwerhealth.com

Contract No.: 001-00-42879464

December 14, 2016

Charles Harris Natividad Medical Center 1441 Constitution Blvd Salinas, CA 93906-3100 United States

Dear Charles Harris,

This letter and the attached Subscription and License Terms (the "Terms") set out the terms and conditions on which UpToDate, Inc. will supply Natividad Medical Center ("You" or "Your") with an UpToDate Anywhere Subscription to *UpToDate*<sup>®</sup> online ("UpToDate"), for an initial three-year term (the "Term"). Capitalized terms may be defined in this letter or in the attached Terms; together, the letter and the Terms are defined as the "Agreement."

# **Subscription and Price**

<u>Subscription</u>: The full price for an annual subscription for an UpToDate Anywhere Subscription to *UpToDate* is \$76,242.00 USD for Natividad Medical Center. The price quote reflects a 20% educational discount for those facilities denoted below by an asterisk as they are accredited teaching facilities. We are pleased to have developed the following multi-year preferred pricing schedule to allow Your institution to adjust for an UpToDate Anywhere license at the full rate:

	Total†
Year 1 – December 1, 2016 through November 30, 2017:	\$76,242.00 USD
Year 2 – December 1, 2017 through November 30, 2018:	\$76,242.00 USD
Year 3 – December 1, 2018 through November 30, 2019:	\$76,242.00 USD

# †Plus tax where applicable

We will re-evaluate this Agreement at the end of each year and provided that the operating statistics do not increase or decrease in manner that would cause Your full subscription price to change by more than 10% and Natividad Medical Center does not add additional clinical facilities to the network, the price for the next year will automatically be honored. Any facilities added or subtracted from the Designated Sites will be incorporated into the multi-year preferred pricing schedule based on the then-current pricing.

After the Year 3 renewal, the cost will be re-evaluated. UpToDate, Inc's subscription price for each Year of the multiyear preferred pricing schedule must be paid within 30 days from the time the County Auditor-Controller receives the certified invoice, which will be provided to You at the start date of each respective Year. This quote is valid for 60 days from the date of this letter. Your subscription will be subject to the terms of UpToDate's standard Subscription and License Terms.

<u>License to Use UpToDate</u>: For the above subscription price, UpToDate, Inc. will grant Your Authorized Users access to use the Licensed Materials on the terms set forth in this Agreement.

This UpToDate Anywhere Subscription allows Your Authorized Users to Access UpToDate as follows:

- While physically located at the Designated Site(s) via the IP Address(es) or Security agent(s) listed below
- Via Your password authenticated system(s) as identified to UpToDate, Inc., which will in turn pass UpToDate, Inc. a unique identifier
- Authorized Users have the option to establish a username and password with UpToDate, Inc. Once established, a username and password allows the Authorized User to Access UpToDate from any Internet-enabled device including desktop computers, laptops, and mobile devices such as the iPhone and Android devices, regardless of Authorized User's location, subject to Registration and Re-verification.

<u>Term</u>: The Term of Your subscription will start on December 1, 2016 and end as of November 30, 2017. You may renew Your subscription at the expiry of the initial term at the then-current subscription price.

# **Confirmation of Your Information**

The statistics on which we based our price are:

Institution	Inpatient Admissions	Clinicians
Natividad Medical Center	7,410	204
Total	7,410	204

# **Designated Sites**

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Natividad Medical Center 1441 Constitution Blvd Bldg 400 Salinas, CA 93906-3100 United States

Natividad Medical Center 1441 Constitution Blvd Salinas, CA 93906-3100 United States

# **IP Addresses**

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You represent and warrant that: (i) the statistics set forth above are accurate and complete figures; (ii) You have the technical capability to ensure that only Authorized Users may Access the Licensed Materials via the IP address(es) and/or UpToDate, Inc. provided Security Agent(s) listed above, (iii) the IP Addresses above or UpToDate, Inc. provided Security Agent(s) only provide Access to Authorized Users while Authorized Users are physically located at the Designated Site(s) and no other users will gain Access to the Licensed Materials through this subscription, and (iv) for the purposes of Registration and Re-verification the IP Addresses above or UpToDate, Inc. provided Security Agent(s) are only accessible by Authorized Users.

# Subscription Confirmation

To confirm Your acceptance of this subscription, please sign this letter in the space below and return it to us. Your subscription will be processed immediately and an executed copy will be returned to You.

We look forward to providing Natividad Medical Center with a subscription to *UpToDate* online. We are confident that Your clinicians will find *UpToDate* to be a practical and efficient tool with which to effectively manage clinical issues in practice.

Your account manager, Suzanne Rival, will call you shortly to answer any questions that you might have and to discuss the next steps.

Again, thank you for your interest in UpToDate.

Sincerely,

Jer Anyly

11/8/2016 3:41 PM Finance – Contract Administration UpToDate, Inc.

Accepted and Agreed to this $24$ day of $32$ , $201$ on behalf of Natividad Medical Cente	r.
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By: Printed Name: Andrey Rosenber Title: MSSISTOWN AdMINISTRATON By: Printed Name: > Porchasing Title:

Accepted and Agreed to this <u>h</u> day of <u>Nonson use</u>, 2016 on behalf of UpToDate, Inc.

By: AMES RENPORCH Printed Name: UpToDate, Inc. Title: illolis By: R Van Le Ir-Printed Name: Title: UP y France UpToDate, Inc.

appretures

#### UpToDate Anywhere Subscription - UpToDate, Inc. Subscription and License Terms version 2015.2

#### Definitions

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"Access": Viewing, searching or displaying any page of the Licensed Materials, whether such pages are viewed by means of connection to a network or from storage in any storage medium.

"Agreement": These Subscription and License Terms and the attached quotation letter.

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"Licensed Materials": UpToDate® online database, software and user documentation.

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UpToDate, Inc., in consideration of payment of the subscription fee and subject to the terms and conditions below, will grant You a non-exclusive, non-transferable license for Your Authorized Users to Access the Licensed Materials solely for the purpose of (i) research or other scholarly activities or (ii) providing diagnostic treatment or other medical services to patients, subject to the terms and conditions of this Agreement. You shall ensure that the Licensed Materials are Accessed only by Authorized Users affiliated with You for a purpose related to Your business.

In order to access the Licensed Materials, Authorized Users must agree to the End User License Agreement (EULA). In the event of a conflict or discrepancy between the EULA and this Subscription and License Agreement, it is agreed that this Subscription and License Agreement shall take precedence.

#### Term and Termination

Access to the Licensed Materials will be provided to You for the Term, unless earlier terminated in accordance with this Agreement.

You have the option to renew the Term and to continue the subscription by paying the then-current subscription fee, as notified to You by UpToDate, Inc., within 30 days of the expiration date.

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Your payments to UpToDate, Inc. under this Agreement are funded by local, state, and federal governments. If funds from local, state and federal sources are not obtained and continued at a level sufficient to allow for Your purchase of the indicated quantity of services, then You may give written notice of this fact to UpToDate, Inc., and the obligations of the parties under this Agreement shall terminate immediately, or on such date thereafter, as the County may specify in its notice, unless in the meanwhile the parties enter into a written amendment modifying this Agreement.

#### **Authorized Access**

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UpToDate, Inc. will assist You in maximizing usage of the Licensed Materials during the subscription period by providing informational materials for Your distribution to Authorized Users, subject to the terms and conditions of this Agreement. You grant the right to UpToDate, Inc. to include Your name in UpToDate, Inc.'s list of subscribers.

## Systems Performance

During the term of the subscription, UpToDate online content will be updated by UpToDate, Inc. During this time, UpToDate online may be down for up to 2 hours, and users Accessing the Licensed Materials at this time will see a notice that UpToDate online is being updated. UpToDate, Inc. may, In its sole discretion, provide more frequent updates and enhancements, if applicable, as and when they are released. Nothing In this Agreement obligates UpToDate, Inc. to furnish more frequent updates or to create enhancements.

For online access from a desktop (or laptop) computer, UpToDate online is validated for use with the current versions of the following browsers and the technical specifications UpToDate supports. For a current list of those technical specifications please see: <u>http://www.uptodate.com/help/manual/sysreg</u> UpToDate online is hosted by a Tier 1 service provider which guarantees that the site will be operational at least 99.5% of the time. However, technical failures, routine maintenance and transient Internet conditions may render the site temporarily unavailable.

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You may not sublicense, assign, share, sell, rent, lease, or otherwise transfer this Agreement or the right to use the Licensed Materials.

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UpToDate, Inc. does not collect any individually identifiable health information from You. UpToDate, Inc, is not a covered entity under the U.S. federal HIPAA.

UpToDate, Inc. reserves the right to track and collect for its internal purposes personal information about Authorized Users of UpToDate, including without limitation: the URL that the user has come from (whether this URL is on its Website or not), the URL the user goes to next (whether this URL is on its Website or not), the Internet browser that is being used, the type of operating system used, the Authorized User's location, and the Authorized User's IP address. An Authorized User's IP address may be used for system administration purposes and to track a user's session, in order to give UpToDate, Inc. an understanding as to which parts of its database Authorized User are visiting. UpToDate, Inc. may use such information for purposes including but not limited to improving the content of its database, marketing, advertising, reports to You, or research. UpToDate, Inc. may send information and notices of new services to registered Authorized Users

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Except as stated in the above paragraph, UpToDate, Inc. will not share with unaffiliated third parties information specific to Authorized Users or share information regarding specific IP addresses. UpToDate, Inc. is, however, free to disclose aggregate non-personal user information to third parties.

## Access to Books and Records

To address the requirements of Section 952 of Public Law 96-499 (42 US Code 1395 (x) V (l), UpToDate, Inc. agrees that it will, until the expiration of four years after the furnishing of the services provided pursuant to this agreement, upon the written request of an appropriate federal official as defined by the statute, make available to the Secretary of Health and Hurman Services or the Comptroller General or to any of their duly authorized representatives, this Agreement, and those books, documents and records of UpToDate, Inc. pertaining only to this Agreement as are necessary to verify the nature and extent of the services provided under this agreement and the charges levied, and payments made, for the services set forth in this Agreement. UpToDate, Inc. will not carry out any services through a subcontract with another organization and the duties under this Agreement may not be assigned or delegated.

When this Agreement expires or terminates, UpToDate, Inc. shall return to You any of Your records which UpToDate, Inc. used or received from You to perform services under this Agreement.

You shall have the right to examine, monitor and audit all records, documents, conditions, and activities of UpToDate, Inc. and its subcontractors related to services provided under this Agreement. Pursuant to Government Code section 8546.7, if this Agreement involves the expenditure of public funds in excess or \$10,000, the parties to this Agreement may be subject, at the request of You or as part of any audit of You, to the examination and audit of the State Auditor pertaining to matters connected with the performance of this Agreement for a period of three years after final payment under the Agreement.

#### Use of Professional Judgment

The editors and authors of the Licensed Materials have conscientiously and carefully tried to create the identified diagnosis measures, treatment alternatives and drug dosages in the Licensed Materials that conform to the standards of professional practice that prevailed at the time of publication. However, standards and practices in medicine change as new data become available and the individual medical professional should consult a ۲.

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#### General

This Agreement shall be governed by and construed in accordance with the laws of the State of California, USA, without regard to its principles of conflicts of law or the United Nations Convention on Contracts for the International Sale of Goods. Each party submits to the exclusive jurisdiction of the federal and state courts located in Salinas, California.

If any provision of this Agreement is determined to be invalid or unenforceable under any applicable law, it shall be deemed omitted and the remaining provisions shall continue in full force and effect. This Agreement may be modified only in writing executed by authorized representatives of You and UpToDate, Inc. Either party's waiver of any right shall not constitute waiver of that right in the future.

This Agreement constitutes the entire understanding between the parties with respect to the subject matter hereof, and all prior agreements, representations, statements, and undertakings, oral or written, are hereby expressly superseded and canceled.

If You use purchase orders in conjunction with this Agreement, then You agree that the following statement is hereby automatically made part of such purchase orders: The terms and conditions set forth in the UpToDate Contract No.: 001-00-42879464 are made part of this purchase order and are in lieu of, and shall replace, all terms and conditions, express or implied, in this purchase order, including any renewals hereof."

#### Performance Standards

UpToDate, Inc. warrants that UpToDate, Inc. and UpToDate, Inc.'s agents employees, and subcontractors performing services under this Agreement are specially trained, experienced, competent, and appropriately licensed to perform the work and deliver the services required under this Agreement and are not employees of You, or immediate family of an employee of You.

UpToDate, Inc. its agents, employees, and subcontractors shall perform all work in a safe and skillful manner and in compliance with all applicable laws and regulations. All work performed under this Agreement that is required by law to be performed or supervised by licensed personnel shall be performed in accordance with such licensing requirements.

UpToDate, Inc. shall furnish at its own expense, all materials, equipment, and personnel necessary to carry out the terms of this Agreement, except as otherwise specified in this Agreement. UpToDate, Inc. shall not use Your premises, property(including equipment, instruments, or supplies) or personnel for any purpose other than in the performance of its obligations under this Agreement.

## Insurance

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Prior to commencement of this Agreement, UpToDate, Inc. shall provide a "Certificate of Insurance" certifying that coverage as required herein has been obtained. Individual endorsements executed by the insurance carrier shall accompany the certificate. In addition, UpToDate, Inc. upon request shall provide a certified copy of the policy or policies. This verification of coverage shall be sent to Your Contracts/Purchasing Department, unless otherwise directed. UpToDate, Inc. shall not receive a "Notice to Proceed" with the work under this Agreement until it has obtained all insurance required and You have approved such insurance. This approval of insurance shall neither relieve nor decrease the liability of UpToDate, Inc.

All coverage's except surety, shall be issued by companies which hold a current policy holder's alphabetic and financial size category rating of not less than A-VII, according to the current Best's Key Rating Guide or a company of equal financial stability that is approved by Your Contracts/Purchasing Director.

Without Limiting UpToDate, Inc.'s duty to indemnify, UpToDate, Inc.'s shall maintain in effect throughout the term of this Agreement a policy or policies of insurance with the following minimum limits of liability:

<u>Commercial General Liability Insurance</u>, including but not limited to premises and operations, including coverage for Bodily Injury and Property Damage, Personal Injury, Contractual Liability, Broad form Property Damage, Independent Contractors, Products and Completed Operations, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

<u>Business Automobile Liability Insurance</u>, covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.

Workers' Compensation Insurance, If UpToDate, Inc. employs others in the performance of this Agreement, in accordance with California Labor Code section 3700 and with Employer's Liability limits not less than \$1,000,000 each accident and \$1,000,000 each disease.

Professional Liability Insurance. If required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than \$1,000,000 per claim and \$2,000,000 in the aggregate, to cover liability for malpractice or errors or omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made" basis rather than an occurrence basis, UpToDate, Inc. shall, upon the expiration or earlier termination of this Agreement, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail coverage shall continue for at least three years following the expiration or earlier termination of this Agreement.

#### Non-Discrimination

During the performance of this Agreement, UpToDate, Inc., and its subcontractors, shall not unlawfully discriminate against any person because of race, religious creed, color, sex, national origin, ancestry, physical disability, mental disability, medical condition, marital status, age(over 40), or sexual orientation, either in UpToDate, Inc.'s employment practices or in the furnishing of services to recipients. UpToDate, Inc. shall ensure that the evaluation and treatment of its employees and applicants for employment and all persons receiving and requesting services are free of such discrimination. UpToDate, Inc. and any subcontractor shall, in the performance of this Agreement, full comply with all federal, state, and local laws and regulations which prohibit discrimination. The provision of services primarily or exclusively to such target population as may be designated in the Agreement shall not be deemed to be prohibited discrimination.

#### Compliance with Terms of State or Federal Grant

If this Agreement has been or will be funded with monies received by You pursuant to a contract with the state or federal government in which You are the grantee, UpToDate, inc. will comply with all the provisions of said contract, and said provisions shall be deemed a part of this Agreement, as though fully set forth herein. Upon request, You will deliver a copy of said contract to UpToDate, inc., at no cost to UpToDate, inc.

#### Independent Contractor

In the performance of work, duties, and obligations under this Agreement, UpToDate, Inc. is at all times acting and performing as an independent Contractor and not as an employee of You. No offer or obligation of permanent employment with You or particular County department or agency is intended in any manner, and UpToDate, Inc. shall not become entitled by virtue of this Agreement to receive from You any form of employee benefits including but not limited to sick leave, vacation, retirement benefits, workers' compensation coverage, insurance or disability benefits. UpToDate, Inc. shall be solely liable for and obligated to pay directly all applicable taxes, including federal and state income taxes and social security, arising out of Contractor's performance of this Agreement. In connection therewith, UpToDate, Inc. shall defend, indemnify, and hold You and the County of Monterey harmless from any an all liability, which You may incur because of Contractor's failure to pay such taxes.

#### Notices

Notices required under this Agreement shall be delivered personally or by first-class postage per-paid mail to You and UpToDate, Inc.'s contract administrators at the addresses listed below.

## Natividad Medical Center:

Natividad Medical Center Attn: Contracts Division 1441 Constitution Blvd Salinas, CA 93906 Fax: 831-757-2592

UpToDate Inc.: UpToDate, Inc. Attn: Legal 230 Third Ave Waltham, MA 02451 Fax: 781-642-8840

#### Conflict of Interest

UpToDate, Inc. represents that it presently has no interest and agrees not to acquire any interest during the term of this Agreement, which would directly, or indirectly conflict in any manner or to any degree with the full and complete performance of the professional services required to be rendered under this Agreement.