County of Monterey

Board Report

Legistar File Number: A 23-011

Item No.

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

January 31, 2023

Introduced: 1/13/2023
Version: 1
Current Status: Agenda Ready
Matter Type: BoS Agreement

Authorize the Chief Executive Officer for Natividad or his designee to execute renewal & amendment No. 7 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment, county ambulatory clinics and health plan member access for Natividad, extending the agreement an additional one (1) year period (January 2, 2023 through January 1, 2024) for a revised full agreement term of January 2, 2017 through January 1, 2024, and adding $100,000 for a revised agreement amount not to exceed $480,000 with no changes to the scope of work.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad or his designee to execute renewal & amendment No. 7 to the agreement (A-14083) with Health Management Associates, Inc. for consulting services associated with patient alignment, county ambulatory clinics and health plan member access for Natividad, extending the agreement an additional one (1) year period (January 2, 2023 through January 1, 2024) for a revised full agreement term of January 2, 2017 through January 1, 2024, and adding $100,000 for a revised agreement amount not to exceed $480,000 with no changes to the scope of work.

SUMMARY/DISCUSSION:

Health Management Associates, Inc. (HMA) is a consulting firm experienced program development with a deep knowledge of county hospital system operations and network development. HMA will work with Natividad and Health Department leadership to assist in improving operational and clinical alignment of the Monterey County health portfolio.

HMA will continue to provide guidance regarding; unified planning, strategic partnership development and opportunities for achieving shared operational efficiencies via this amendment. Specific operational improvements will focus on improving appointment access, patient communication, and quality improvement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this renewal & amendment No. 7 as to legal form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 7 has also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on January 13, 2023.

FINANCING:

The cost for this renewal and amendment No. 7 is $100,000 of which $50,000 which is included in the FY2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for consulting services to explore and implement various approaches to providing healthcare benefits and network designs at Natividad and across the Monterey County health system care continuum which will contribute to improve outcomes and access and lead to a more efficient use of resources within the organization.

__ Economic Development
X Administration
__ Health and Human Services
__ Infrastructure
__ Public Safety

Prepared by: Daniel Leon, Chief Financial Officer, 783-2551
Approved by: Charles R. Harris, DO, Interim Chief Executive Officer, 783-2553

Attachments:
Health Management Associates Renewal & Amendment 7
Health Management Associates Amendment 6
Health Management Associates Amendment 5
Health Management Associates Amendment 4
Health Management Associates Amendment 3
Health Management Associates Amendment 2
Health Management Associates Amendment 1
Health Management Associates Agreement

Attachments on file with the Clerk of the Board

Charles R Harris
Charles R. Harris, M.D., Chief Executive Officer

1/19/2023
Date