



# County of Monterey

Item No.

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 23-096

April 18, 2023

Introduced: 3/31/2023

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 3 to the agreement with Corepoint Health, LLC for software product and support services, extending the agreement an additional three (3) years March 5, 2023, through March 4, 2026 for a revised full agreement term of March 5, 2016 through March 4, 2026, and adding \$245,932 for a revised total agreement amount not to exceed \$648,337.

### RECOMMENDATION:

#### **It is recommended the Board of Supervisors:**

Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute Renewal and Amendment No. 3 to the agreement with Corepoint Health, LLC for software product and support services, extending the agreement an additional three (3) years March 5, 2023, through March 4, 2026 for a revised full agreement term of March 5, 2016 through March 4, 2026, and adding \$245,932 for a revised total agreement amount not to exceed \$648,337.

### SUMMARY/DISCUSSION:

Corepoint Health LLC provides software that allows required interface connectivity between NMC's Electronic Medical Record (EMR), MEDITECH and third-party systems such as Pyxis, PACS and others via the Corepoint interface engine. These interfaces are necessary to fully integrate data sharing with our Electronic Medical Record utilizing the specialized health care formatting language, Health level 7 (HL7) messages. The Corepoint interface engine additionally allows NMC to monitor and alert on interface transactions as well as modify HL7 messages to meet the specifications of other vendors utilized by NMC. This agreement will renew the license and support for our current 115 connections.

We are also requesting an additional 15 connections each for the first and second year of this agreement. There will be a total of 30 new connections during the term of this agreement. Support fees have been incorporated into the total cost of the connections. This is consistent with new interfaces that are required for evolving needed functionality and regulatory demands currently as well as for the term of the agreement.

This Renewal and Amendment No. 3 has a retroactive date of March 5, 2023, due to a delay in getting the BAA approved.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Renewal and Amendment No. 3 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The Renewal and Amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 14, 2023.

**FINANCING:**

The cost for this Renewal and Amendment No.3 amendment is \$245,932, of which \$70,649 is included in the Fiscal Year 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate. There is no impact to the General Fund.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

- Economic Development
- Health and Human Services
- Infrastructure

This agreement is for critical technology capabilities and functionality at NMC for the secure interfacing between different software systems. This serves to enhance and strengthen NMC's technological infrastructure, which fosters a sound, secure, and sustainable IT infrastructure.

- Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812

Approved by: Charles Harris, MD, Chief Executive Officer, 783-2504

Attachments:

- Renewal and Amendment No. 3 to Agreement with Corepoint Health
- Amendment No .2 to Agreement with Corepoint Health
- Amendment No. 1 to Agreement with Corepoint Health
- Original Agreement with Corepoint Health.
- Corepoint Health Spend Sheet

Attachments on file with the Clerk of the Board

*Charles R Harris*

Charles R. Harris, M.D., Chief Executive Officer

*04/03/2023*

Date