



# County of Monterey

**Item No.**

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

**Legistar File Number: A 24-326**

July 09, 2024

**Introduced:** 6/14/2024

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

- a. Approve and authorize the Director of Health Services or designee to execute the standard template agreement with each of the County Mental Health Plan providers listed in the Delegated Authority Attachment A submitted for FY 2024-25 (individually), effective for the terms set forth in Attachment A, not to exceed the individual contract amounts as set forth in Attachment A, for a total aggregate amount not to exceed \$81,109,130 retroactive to July 1, 2024; and,
- b. Accept and approve a supplemental non-Medi-Cal version of the previously Board-approved County of Monterey Mental Health Services (MHS) Agreement template (“standard template agreement”), containing identical language but with non-applicable Medi-Cal provisions redlined and one provision revised, for the provision of mental health treatment services by County Mental Health Plan providers who do not provide services billed to Medi-Cal (Attachment B); and,
- c. Approve and authorize the Director of Health Services or designee to execute the standard template agreement with additional providers for mental health treatment and related services, during FY 2024-25, where the contract amount for each agreement with each additional provider does not exceed \$200,000 and where the aggregate amount for all contracts with additional providers does not exceed \$2,000,000, subject to approval by County Counsel, County Risk Manager, and County Auditor-Controller; and,
- d. Approve and authorize the Director of Health Services or designee to execute up to three (3) future amendments to each agreement with the providers listed in Attachment A that in total, do not exceed 10% of the initial contract amount specified in each agreement, and do not significantly change the scope of services, for a total aggregate amount not to exceed \$91,420,043.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Director of Health Services or designee to execute the standard template agreement with each of the County Mental Health Plan providers listed in the Delegated Authority Attachment A submitted for FY 2024-25 (individually), effective for the terms set forth in Attachment A, not to exceed the individual contract amounts as set forth in Attachment A, for a total aggregate amount not to exceed \$81,109,130 retroactive to July 1, 2024; and,
- b. Accept and approve a supplemental non-Medi-Cal version of the previously Board-approved County of Monterey Mental Health Services (MHS) Agreement template (“standard template agreement”), containing identical language but with non-applicable Medi-Cal provisions redlined and one provision revised, for the provision of mental health treatment services by County Mental Health Plan providers who do not provide services billed to Medi-Cal (Attachment B); and,
- c. Approve and authorize the Director of Health Services or designee to execute the standard template agreement with additional providers for mental health treatment and related services, during FY

2024-25, where the contract amount for each agreement with each additional provider does not exceed \$200,000 and where the aggregate amount for all contracts with additional providers does not exceed \$2,000,000, subject to approval by County Counsel, County Risk Manager, and County Auditor-Controller; and,

d. Approve and authorize the Director of Health Services or designee to execute up to three (3) future amendments to each agreement with the providers listed in Attachment A that in total, do not exceed 10% of the initial contract amount specified in each agreement, and do not significantly change the scope of services, for a total aggregate amount not to exceed \$91,420,043.

#### SUMMARY/DISCUSSION:

County of Monterey Behavioral Health has submitted this comprehensive board report to enhance contracting efficiency by allowing the Director of Health Services or designee to execute agreements for specialty mental health and supportive services without having to request separate Board approval for each agreement. Behavioral Health seeks to enter into new agreements with contractors that historically have provided quality services to County residents for many years. The providers listed in Attachment A have agreed to the County's standard boilerplate insurance and indemnification provisions. The Department will continue to secure Board approval for amendments to any agreements that significantly change the scope of services and in total exceed 10% of the original agreement amount.

Behavioral Health also seeks Board acceptance and approval of a second revised version of the FY 2023-24 Board-approved updated Mental Health Services Agreement template, with identical unchanged language, however with non-applicable Medi-Cal language redlined and one associated reporting provision revised, for our contracted County Mental Health Plan providers who do not provide services billed to Medi-Cal, which has been reviewed and tentatively approved by County Counsel.

This work supports the following County of Monterey Health Department 2018-2024 Strategic Plan Goals: 1. Empower the Community to Improve Health; 2. Enhance Public Health and Safety through Prevention; 3. Ensure Access to Culturally and Linguistically Appropriate, Customer-Friendly, Quality Health Services; and 4. Engage MCHD Workforce and Improve Operational Functions to Meet Current and Developing Population Health Needs. It also supports one of the ten essential public health services, specifically: 7. Link people to needed personal health services and assure the provisions of health care when otherwise unavailable.

#### OTHER AGENCY INVOLVEMENT:

The office of the County Counsel and Auditor-Controller are referencing the appended Attachment A in conjunction with their current and ongoing review of upcoming FY agreements, to ensure that no individual Contract amount exceeds the Contract not-to-exceed amount submitted to your Board in this Delegated Authority action. County Counsel has also approved the redlining of non-applicable Medi-Cal provisions in the Attachment B revised County MHS Agreement non-Medi-Cal template, pending final approval by your Board.

#### FINANCING:

There is no impact to the General Fund from this action. As appropriate, the revenue and

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appropriations for the Contracts referenced in Attachment A have been included in the Health Department's FY 2024-25 Adopted Budget. The funds for Contracts referenced in Attachment A for FY 2025-26, and FY 2026-27 will be included in the Health Department's Behavioral Health (HEA012, Unit 8410) Fiscal Year 2025-26 and FY 2026-27 Requested Budgets.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Norm Morris, Management Analyst II, 796-1277

Approved by:

DocuSigned by:



Date: 6/24/2024 | 7:01 PM PDT

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Elsa Mendoza Jimenez, Director of Health Services, 755-4526

Attachments:

Board Report

Attachment A - Standard Agreements for FY 2024-25

Attachment B - County of Monterey Standard MHS Agreement - Non-Medi-Cal