



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 23-464

October 03, 2023

Introduced: 9/15/2023

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 3 to the Master Lease Agreement (A-12934) with Carefusion Solutions LLC for the lease of automated inventory management dispensing machines at Natividad, to acknowledge the addition of BD Healthsight products to the agreement; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to execute Customer Order 1000232090 plus its associated Customer Order Attachment, applying the terms of the MSA, for the rental of the Healthsight Clinical Advisor software module for an initial sixty (60) month term retroactive to April 1, 2022 through March 31, 2027, with a monthly rental fee of \$2,921 for a total amount of \$175,260; and
- c. Approve the recommendation of the Chief Executive Officer for Natividad to accept the non-standard risk provisions in the Customer Order 1000232090 (data use, limitation of liability).

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad or his designee to execute amendment No. 3 to the Master Lease Agreement (A-12934) with Carefusion Solutions LLC for the lease of automated inventory management dispensing machines at Natividad, to acknowledge the addition of BD Healthsight products to the agreement; and
- b. Authorize the Chief Executive Officer for Natividad or his designee to execute Customer Order 1000232090 plus its associated Customer Order Attachment, applying the terms of the MSA, for the rental of the Healthsight Clinical Advisor software module for an initial sixty (60) month term retroactive to April 1, 2022 through March 31, 2027, with a monthly rental fee of \$2,921 for a total amount of \$175,260; and
- c. Approve the recommendation of the Chief Executive Officer for Natividad to accept the non-standard risk provisions in the Customer Order 1000232090 (data use, limitation of liability).

SUMMARY/DISCUSSION:

On September 15, 2015 the Monterey County Board of Supervisors approved a Master Agreement with CareFusion Solutions, LLC (Carefusion) associated with the leasing of automated supply dispensing machines for both medical supplies and medications. These supply stations are known as Pyxis stations and Pyxis med-stations, and they enable NMC to ensure that medical supplies are available to immediately dispense medical supplies and medications as needed. The dispensing

machines also ensure the capturing and recording of revenues for supplies used by the patients and assist in managing the inventory of supplies. They are an integral part of regulatory compliance. The machines are located throughout patient floors and physicians' clinics.

On November 19, 2019, the Board of Supervisors approved amendment No. 1 which added a new software product called BD Cato Medication Workflow Solutions (BD Cato). BD Cato is an IV workflow management system which guides the user step by step through the compounding process with safety checks along the way. Hardware present in the compounding space is used. It consists of an all in one barcode scanner, camera, and a scale. BD Cato decreases medication waste and lessens the time it takes to make certain IVs. It also increases the safety of the compounding process.

On June 14, 2022, the Board of Supervisors approved amendment No. 2 to upgrade the supply pyxis med-station fleet at Natividad after the initial 5 year fleet had aged. Due to the advancing age of the current med-stations hardware the older units were more prone to breakdown.

This amendment No. 3 is for the Healthsight Clinical Advisor software (Healthsight). Healthsight provides actionable medication and antimicrobial stewardship alerts, analytics, and dashboard by aggregating disparate hospital data sources. For example, Healthsight alerts the pharmacy technicians of issues or infection trends, or potential medication conflicts, etc.. The hospital originally acquired this software in 2021, at that time it was referred to as "Medication Stewardship Surveillance" instead of "Healthsight Clinical Advisor". That initial software term was only for one year, April 1, 2021 through March 31, 2022. Although the term expired, Natividad continued to use the software. Both Natividad and Carefusion did not notice this one software module had expired and needed to be renewed until recently, therefore the date is retroactive back to April 1, 2022 when the original term expired.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 3 and related Customer Order documents as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 3 and related Customer Order documents have also been reviewed and approved by Natividad's Finance Committee and by its Board of Trustees on May 12, 2023.

FINANCING:

The cost for this amendment No. 3 and related Customer Order documents is \$175,260 of which \$43,815 is included in the FY 2022-23 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The Pyxis stations throughout the hospital provide clinical staff with the necessary supplies and medications necessary to provide optimum patient care in an efficient manner.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jason Warren, Pharmacy Director, 772-7720

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Carefusion Amendment No. 3 to Master Rental Agreement

Carefusion Customer Order 1000232090 plus Attachment

Carefusion Amendment No. 2 to Master Rental Agreement

Carefusion Amendment No. 1 to Master Rental Agreement

Carefusion Master Rental Agreement w original BAA

Revised BAA 06.01.22

Attachments on file with the Clerk of the Board

Charles R. Harris

Charles R. Harris, M.D., Chief Executive Officer

09/20/23

Date