



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 24-179

May 07, 2024

Introduced: 4/12/2024

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-16600) with Jackson Physician Search, LLC for recruitment and placement of physician services, extending the agreement an additional two (2) year period (October 1, 2024 through September 30, 2026) for a revised full agreement term of October 1, 2022 through September 30, 2026, and adding \$600,000 for a revised total agreement amount not to exceed \$900,000.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$10,000) of the original cost of the agreement per each amendment, for total contract liability of (\$910,000).

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement (A-16600) with Jackson Physician Search, LLC for recruitment and placement of physician services, extending the agreement an additional two (2) year period (October 1, 2024 through September 30, 2026) for a revised full agreement term of October 1, 2022 through September 30, 2026, and adding \$600,000 for a revised total agreement amount not to exceed \$900,000.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$10,000) of the original cost of the agreement per each amendment, for total contract liability of (\$910,000).

SUMMARY/DISCUSSION:

Jackson Physician Search is a national organization that specializes in permanent recruitment of physician and advanced practice professionals. NMC utilizes their services to recruit qualified physicians to fill vacancies in multiple difficult to recruit medical specialties necessary for the successful operation of the hospital. NMC wishes to amend its existing agreement with Jackson Physician Search so that they can continue to provide the same services without interruption.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on April 12, 2024.

FINANCING:

The cost for this amendment No. 2 is \$600,000, of which \$300,000 is included in FY 2023-2024 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement are required for Level II Trauma Centers and provide NMC with the additional support it needs in order to deliver reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783-2506
Approved by: Charles R. Harris, Chief Executive Officer, 783-2551

- Attachments:
- Jackson Physician Search, LLC Amendment 2
 - Jackson Physician Search, LLC Amendment 1
 - Jackson Physician Search, LLC Agreement

Attachments on file with the Clerk of the Board

Charles R Harris
Charles R. Harris, M.D., Chief Executive Officer

4/29/24
Date