



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 24-238

June 04, 2024

Introduced: 5/15/2024

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or designee to execute renewal & amendment No. 6 to the agreements with Tegria Services Group and Leidos Health LLC dba Ettain Group for Information Technology (IT) consulting services pursuant to Request for Proposal (RFP) #9600-67 to extend the term for an additional three (3) year period (January 11, 2024 through January 10, 2027) for a revised term January 11, 2017 through January 10, 2027 and authorize an aggregate increase of \$6,728,679 for a revised total aggregate amount not to exceed \$24,534,679.

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or designee to execute renewal & amendment No. 6 to the agreements with Tegria Services Group and Leidos Health LLC dba Ettain Group for Information Technology (IT) consulting services pursuant to Request for Proposal (RFP) #9600-67 to extend the term for an additional three (3) year period (January 11, 2024 through January 10, 2027) for a revised term January 11, 2017 through January 10, 2027 and authorize an aggregate increase of \$6,728,679 for a revised total aggregate amount not to exceed \$24,534,679.

SUMMARY/DISCUSSION:

NMC has a continued need for IT consulting services and specialized subject matter expertise to provide NMC with analytical, design and implementation support for new and existing computer applications, functionality, processes, and training that will support those applications and functionality.

NMC prepared and released RFP #9600-67 on August 1, 2016 to select qualified consulting companies to fulfill the unique needs associated with special IT projects. This RFP required that bidders be able to provide expertise for all aspects of application development, clinical IT expertise and high-level maintenance services at NMC. Eight (8) proposals were received for consideration from interested and qualified contractors. All 8 proposals were evaluated pursuant to the criteria stated in RFP #9600-67 and Leidos Health, LLC (now Leidos Health, LLC dba The Ettain Group), Jacobus Consulting, Inc., and Navin Haffty & Associates, LLC (now Tegria Services Group dba Navin Haffty & Associates) were all tentatively awarded agreements, however Jacobus Consulting, Inc has since exited the healthcare consulting business.

NMC's IT staff work in collaboration with IT consultants who are subject matter experts and provide a high level of project management support to help NMC analyze, design, and implement new and existing computer applications, functionality, and define process and training that support those applications and functionality. IT consultants are also needed as process and data experts for government initiatives such as QIP (Quality Incentive Program). The need for consultants will remain as new hospital initiatives arise.

NMC continues to strive to fill all its budgeted full-time employees (FTE) IT positions with internal expertise and will use consultants for short term projects and where internal knowledge or resources are not available.

Pursuant to NMC's Strategic Plan, NMC is evaluating options to upgrade or replace its existing Electronic Health Record (EHR). As a result, NMC is requesting authorization to extend agreements with Tegria Services Group dba Navin Haffty & Associates and Leidos Health dba The Ettain Group for an additional two (2) years and increasing the agreement funding by \$6,728,679 for the aggregate of \$24,534,679. NMC will re-evaluate an IT consulting Request For Proposal (RFP) once the EHR evaluation process is complete.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this renewal & amendment No. 6 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 6 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on February 9, 2024.

FINANCING:

The cost for this renewal & amendment No. 6 is \$6,728,679 of which \$1,092,600 is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The IT consulting agreements bring unique subject matter expertise to NMC pertaining to specialized and complex systems such as MEDITECH. These services help NMC's IT management team implement and support modules and systems when needed thereby leading to a more sound and solid technological infrastructure.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Raquel Mojica, IT Operations Manager, 783-2812

Approved by: Charles R. Harris, MD, Interim Chief Executive Officer, 783-2504

Attachments:

Renewal & Amendment No. 6 with Leidos Health, LLC dba Ettain Group

Renewal & Amendment No. 6 with Tegria Services Group

Amendment No. 5 with Leidos Health, LLC dba Ettain Group

Amendment No. 5 with Tegria Services Group dba Navin Haffty & Associates

Amendment No. 4 with Leidos Health, LLC dba Ettain Group

Amendment No. 4 with Navin, Haffty & Associates, LLC

Amendment No. 3 with Leidos Health, LLC

Amendment No. 3 with Navin, Haffty & Associates, LLC

Amendment No. 2 with Leidos Health, LLC

Amendment No. 2 with Navin, Haffty & Associates, LLC

Amendment No. 1 with Leidos Health, LLC

Amendment No. 1 with Navin, Haffty & Associates, LLC

Agreement with Leidos Health, LLC awarded per RFP # 9600-67

Agreement with Navin, Haffty & Associates, LLC awarded per RFP # 9600-67

Attachments on file with the Clerk of the Board

Charles R Harris
Charles R. Harris, M.D., Chief Executive Officer

5/21/2024
Date