



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 24-282

June 25, 2024

Introduced: 6/3/2024

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Monterey Bay Radiology Associates to provide radiology services for the period July 1, 2024 to June 30, 2027 for an amount not to exceed \$15,300,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$1,530,000) of the original contract amount and do not increase the total contract amount above \$16,830,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Chief Executive Officer (CEO) for Natividad Medical Center (NMC) or his designee to execute the Professional and Call Coverage Services Agreement with Monterey Bay Radiology Associates to provide radiology services for the period July 1, 2024 to June 30, 2027 for an amount not to exceed \$15,300,000; and
- b. Authorize the CEO for NMC or his designee to sign up to three (3) future amendments to this Agreement where the total amendments do not significantly change the scope of work, do not exceed 10% (\$1,530,000) of the original contract amount and do not increase the total contract amount above \$16,830,000.

SUMMARY/ DISCUSSION:

NMC must arrange for the provision of radiology services, the use of imaging technology to diagnosis and treat disease, for its patients including inpatient and outpatient diagnostic and women's imaging services and interventional radiology services required by the American College of Surgeons for Level II Trauma Centers. NMC wishes to enter into an agreement Monterey Bay Radiology Associates, for which board-certified radiologists provide exclusive radiology services at Natividad 24/7/365. Monterey Bay Radiology Associates will also provide a radiology physician to serve as the medical director and provide general direction and oversight of the Radiology Department. NMC has obtained an independent opinion of fair market value supporting the payment terms of this Agreement.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Agreement as to legal form. Auditor-Controller has reviewed and approved this Agreement as to fiscal provisions. The Agreement has also been reviewed and approved by Natividad's Finance Committee and Board of Trustees.

FINANCING:

The cost of this Agreement is \$15,300,00 for the period July 1, 2024 to June 30, 2027. \$5,100,000 is included in the Fiscal Year 2024/2025 Adopted Budget. Funding will be provided from NMC's Enterprise Fund 451-9600-6608.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

The services rendered in this agreement is required for Level II trauma centers and provides Natividad with the additional support it needs in order to provide reliable and high-quality patient care which improves the health and quality of life for patients and their families.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Jeanne-Ann Balza, Director of Physician Services, 783.2506

Approved by: Dr. Charles R. Harris, Chief Executive Officer, 783.2551

Attachments: Agreement

Attachments on file at the Clerk of the Board

Charles R Harris
Charles R. Harris, M.D., Chief Executive Officer

6/14/2024
Date