

**AMENDMENT NO. 3
TO SERVICES AGREEMENT
BETWEEN MEDICAL SEARCH, LLC
D.B.A. SUMO MEDICAL STAFFING
NATIVIDAD MEDICAL CENTER
FOR
LOCUM TENENS REFERRAL SERVICES**

This Amendment No. 3 to the Services Agreement (“Agreement”) which was effective on August 1, 2015 is entered into by and between the County of Monterey, on behalf of Natividad Medical Center (hereinafter “NMC”), and **Medical Search, LLC d.b.a. SUMO Medical Staffing** (hereinafter “CONTRACTOR”); (collectively, the County, NMC and CONTRACTOR are referred to as the “Parties”), with respect to the following:

RECITALS

WHEREAS, the County of Monterey on behalf of Natividad Medical Center and Medical Search, LLC d.b.a. SUMO Medical Staffing entered into an Agreement for locum tenens referral services pursuant to Request for Proposal (RFP) #9600-61 with a one year term ending on July 31, 2016 and with a total aggregate amount not to exceed \$2,000,000 annually for all Agreements awarded per RFP #9600-61; and

WHEREAS, the Parties amended the Agreement on August 1, 2016 via Amendment No. 1 to extend the term for an additional one (1) year period through July 31, 2017 with revisions to the locum tenens referral rates in the original Agreement per “Exhibit A – Rate Sheet as per Amendment No. 1” attached to Amendment No. 1, and with no cost increase to the total aggregate amount not to exceed \$2,000,000 for all Agreements awarded per RFP #9600-61; and

WHEREAS, the Parties amended the Agreement on August 1, 2017 via Amendment No. 2 to extend the term for an additional one (1) year period through July 31, 2018 with revisions to the locum tenens referral rates in Agreement per “Exhibit A – Rate Sheet as per Amendment No. 2” with an increase of \$2,000,000 to the total aggregate amount for all Agreements awarded per RFP #9600-61 for a revised total aggregate amount not to exceed \$4,000,000 for all Agreements awarded per RFP #9600-61; and

WHEREAS, the Parties currently wish to amend the Agreement via Amendment No. 3 to extend the term for an additional one (1) year period through July 31, 2019 to allow for services to continue for a revised full Agreement term of August 1, 2015 through July 31, 2019 and to update the rate sheet in the original Agreement per “Exhibit A as per Amendment No. 3” effective August 1, 2018 attached hereto this Amendment No. 3, with an increase of \$2,000,000 to the total aggregate amount for all Agreements awarded per RFP# 9600-61 for a revised total aggregate amount not to exceed \$6,000,000 for all Agreements awarded per RFP# 9600-61.

AGREEMENT

NOW, THEREFORE, the Parties agree to amend the Agreement as follows:

The Agreement is hereby renewed on the terms and conditions as set forth in the Original Agreement and Amendment No. 3 incorporated herein by this reference, except as specifically set forth below.

1. Section 1.15 paragraph titled, “Term” shall be amended to the following:
“The term of this AGREEMENT is from August 1, 2015 through July 31, 2019 unless sooner terminated pursuant to the terms of this AGREEMENT with the option to extend for one (1) additional one (1) year period.”

2. "Exhibit A – Rate Sheet" attached to the Agreement shall be replaced with the revised "Exhibit A as per Amendment No. 3" attached hereto this Amendment No. 3 which shall be effective beginning on August 1, 2018.
3. Except as provided herein, all remaining terms, conditions and provisions of the Original Agreement are unchanged and unaffected by this Amendment No. 3 and shall continue in full force and effect as set forth in the Agreement and in Amendment No. 2.
4. A copy of this Amendment No.3 shall be attached to the Original Agreement.
5. This Amendment No. 3 shall be effective on August 1, 2018

The remainder of this page was intentionally left blank.

~ Signature page to follow ~

IN WITNESS WHEREOF, the Parties hereto are in agreement with this Amendment No. 3 on the basis set forth in this document and have executed this Amendment No. 3 on the day and year set forth herein.

NATIVIDAD MEDICAL CENTER

By: [Signature]
for Gary R. Gray, DO, CEO

Date: 8-6-18

APPROVED AS TO LEGAL PROVISIONS

By: [Signature]
Monterey County Deputy County Counsel

Date: 7/31/18

APPROVED AS TO FISCAL PROVISIONS

By: [Signature]
Monterey County Deputy Auditor/Controller

Date: 7/31/18

CONTRACTOR

Medical Search, LLC d.b.a. SUMO Medical Staffing

CONTRACTOR's Business Name

See instructions below

By: [Signature]
(Signature of: Chair, President, or Vice-President)

Jeff Parker CEO
Name and Title

Date: 6-11-18

By: [Signature]
(Signature of: Secretary, Asst. Secretary, CFO, Treasurer, or Asst. Treasurer)

Kevin Anderson CFO
Name and Title

Date: 6-11-18

*****Instructions*****

If CONTRACTOR is a corporation; including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers (two signatures required).

If CONTRACTOR is a partnership; the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership (two signatures required).

If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any and shall personally sign the Agreement (one signature required).

RFP #9600-61 EXHIBIT A per Amendment No. 3
MEDICAL SEARCH, LLC DBA SUMO MEDICAL STAFFING
 (rates proposed are all-inclusive of travel and administrative fees)

SPECIALTY	HOURLY	DAILY (8 hr day unless otherwise specified)	HOLIDAY/OVERTIME HOURLY (additional hours not included in daily rate)	24 HOUR CALL (includes 8 hours of patient care)	Permanent Placement Fee
Specialty	HOURLY	DAILY (8 Hr Day)	HOLIDAY/OT HOURLY	24 HR CALL	Permanent placement Fee
Anesthesiology	\$ 238.00	\$ 1,904.00	\$ 280.00	\$ 1,904.00	\$ 24,000.00
Cardiology	\$ 340.00	\$ 2,720.00	\$ 360.00	\$ 2,720.00	\$ 24,000.00
Cardiology, Interventional	\$ 435.00	\$ 3,480.00	\$ 450.00	\$ 3,480.00	\$ 24,000.00
Cardiology, Invasive	\$ 410.00	\$ 3,280.00	\$ 440.00	\$ 3,280.00	\$ 24,000.00
Critical Care/ICU (9 Hour day)	\$ 295.00	\$ 2,655.00	\$ 345.00	\$ 2,655.00	\$ 24,000.00
CRNA	\$ 172.00	\$ 1,376.00	\$ 204.00	\$ 1,376.00	\$ 18,000.00
Dermatology	\$ 270.00	\$ 2,160.00	\$ 300.00	\$ 2,160.00	\$ 24,000.00
Emergency Medicine	\$ 239.00	NA	\$ 239.00	NA	\$ 24,000.00
Family Practice, Ambulatory Care	\$ 173.00	\$ 1,384.00	\$ 204.00	\$ 1,384.00	\$ 24,000.00
Family Practice	\$ 173.00	\$ 1,384.00	\$ 204.00	\$ 1,384.00	\$ 24,000.00
Family Practice with OB	\$ 190.00	\$ 1,520.00	\$ 225.00	\$ 1,520.00	\$ 24,000.00
Gastroenterology	\$ 315.00	\$ 2,520.00	\$ 382.00	\$ 2,520.00	\$ 25,000.00
Surgery (General)	\$ 228.00	\$ 1,824.00	\$ 280.00	\$ 1,824.00	\$ 24,000.00
Hematology/Oncology	\$ 210.00	\$ 1,680.00	\$ 250.00	\$ 1,680.00	\$ 24,000.00
Hospital - Primary Care	\$ 228.00	NA	\$ 228.00	NA	\$ 24,000.00
Internal Medicine	\$ 178.00	\$ 1,424.00	\$ 204.00	\$ 1,424.00	\$ 24,000.00
Infectious Disease	\$ 260.00	\$ 2,080.00	\$ 306.00	\$ 2,080.00	\$ 24,000.00
Neonatology	NA	\$ 3,800.00	\$ 408.00	\$ 3,800.00	\$ 25,000.00
Nephrology	\$ 280.00	\$ 2,240.00	\$ 330.00	\$ 2,240.00	\$ 24,000.00
Neurological Surgery	\$ 495.00	\$ 3,960.00	\$ 495.00	\$ 3,960.00	\$ 30,000.00
Neurology	\$ 280.00	\$ 2,240.00	\$ 330.00	\$ 2,240.00	\$ 24,000.00
Nurse Practitioner - Adult	\$ 117.00	\$ 936.00	\$ 137.00	\$ 936.00	\$ 18,000.00
Nurse Practitioner - Critical Care	\$ 145.00	NA	\$ 165.00	\$ 1,200.00	\$ 18,000.00
Nurse Practitioner - Neonatal	\$ 135.00	\$ 1,080.00	\$ 155.00	\$ 1,080.00	\$ 18,000.00
OB/GYN (9 Hour Day)	\$ 255.00	\$ 2,295.00	\$ 280.00	\$ 2,295.00	\$ 24,000.00
Occupational Medicine	\$ 145.00	\$ 1,160.00	\$ 145.00	\$ 1,160.00	\$ 24,000.00
Orthopedic Surgery	\$ 280.00	\$ 2,240.00	\$ 306.00	\$ 2,240.00	\$ 24,000.00
Otolaryngology (ENT)	\$ 245.00	\$ 1,960.00	\$ 270.00	\$ 1,960.00	\$ 24,000.00
Pathology	\$ 137.00	\$ 1,101.00	\$ 153.00	\$ 1,101.00	\$ 24,000.00
Pediatric Outpatient	\$ 155.00	\$ 1,400.00	\$ 155.00	\$ 1,400.00	\$ 24,000.00
Pediatric Hospitalist	\$ 178.00	\$ 1,428.00	\$ 178.00	\$ 1,428.00	\$ 24,000.00
PMR (12 hour day/24 hour call includes 12 hour patient care)	\$ 225.00	\$ 1,800.00	\$ 250.00	\$ 1,800.00	\$ 24,000.00
Physician Assistant	\$ 117.00	\$ 936.00	\$ 137.00	\$ 936.00	\$ 18,000.00
Pulmonology Outpatient	\$ 300.00	\$ 2,708.00	\$ 350.00	\$ 2,708.00	\$ 24,000.00
Radiology Diagnostic	\$ 215.00	\$ 1,720.00	\$ 235.00	\$ 1,720.00	\$ 24,000.00
Radiology Interventional	\$ 275.00	\$ 2,200.00	\$ 300.00	\$ 2,200.00	\$ 24,000.00
Urology	\$ 250.00	\$ 2,000.00	\$ 275.00	\$ 2,000.00	\$ 24,000.00
Vascular Surgery	\$ 250.00	\$ 1,999.00	\$ 275.00	\$ 1,999.00	\$ 30,000.00
Annual Rate increase shall not exceed 2% per contract year.					