



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 23-434

September 12, 2023

Introduced: 8/28/2023

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Approve and Authorize the Contracts & Purchasing Officer or designee to execute Amendment No. 4 to Agreement No. A-14396 with One Workplace L. Ferrari, LLC, DBA Peninsula Business Interiors (PBI), for the purchase of office furniture and office space reconfiguration services, adding \$3,000,000 for a total Agreement amount of \$3,900,000 to cover additional services, space design and furniture or office panel systems to reconfigure lobbies and office space for public and staff safety, effective upon execution, with no change to the current term of July 1, 2019 through June 30, 2025; and
- b. Authorize the Contracts/Purchasing Officer or the Contracts/Purchasing Supervisor to sign one (1) future amendment to this Agreement where the total amendment does not exceed 10% (\$20,000) of the original contract amount and does not significantly change the scope of work and does not exceed the maximum amount of \$3,920,000.

RECOMMENDATION:

It is recommended that the County of Monterey Board of Supervisors:

- a. Approve and Authorize the Contracts & Purchasing Officer or designee to execute Amendment No. 4 to Agreement No. A-14396 with One Workplace L. Ferrari, LLC, DBA Peninsula Business Interiors (PBI), for the purchase of office furniture and office space reconfiguration services, adding \$3,000,000 for a total Agreement amount of \$3,900,000 to cover additional services, space design and furniture or office panel systems to reconfigure lobbies and office space for public and staff safety, effective upon execution, with no change to the current term of July 1, 2019 through June 30, 2025; and
- b. Authorize the Contracts/Purchasing Officer or the Contracts/Purchasing Supervisor to sign one (1) future amendment to this Agreement where the total amendment does not exceed 10% (\$20,000) of the original contract amount and does not significantly change the scope of work and does not exceed the maximum amount of \$3,920,000.

SUMMARY/DISCUSSION:

The County of Monterey Health Department (MCHD) has been using Steelcase furniture products in offices and clinic locations for many years. MCHD has found benefit to having consistent standards for office and clinic furniture to better manage inventory. Modular office products can be rearranged and reconfigured with minimal cost. The Steelcase product line is durable, and Steelcase Inc. provides an extensive warranty on their product line. Steelcase, Inc. is an approved vendor with the National Joint Powers Alliance (NJPA). PBI is the only local authorized furniture dealer for Steelcase products, located in Monterey County.

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Approval of the recommended action will allow PBI to provide the necessary office furniture and products such as free standing and/or open office panel systems, seating, storage cabinets, counters, shelving, chairs and workstation products, as well as product delivery, installation, and removal of existing furniture to meet the needs of Health Department clinics, MCHD building lobbies and staff work areas to create social distance space and safe customer friendly barriers in lobbies. The budget increase will also cover future expansion projects. PBI will pay prevailing wages pursuant to Labor Code 1720 and comply with all its requirements.

This work supports the Monterey County Health Department 2018-2022 Strategic Plan Goals: 4. Engage MCHD workforce and improve operational functions to meet current and developing population health needs. It also supports one or more of the ten essential public health services, specifically: 8. Assure a competent public and personal health care workforce.

OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel and the Auditor-Controller have reviewed and approved this Agreement as to legal form and fiscal provisions, respectively.

FINANCING:

There are sufficient appropriations in the Health Department Fiscal Year (FY) 2023-24 Adopted Budget for Clinic Services (001-HEA007-8591), Behavioral Health (023-HEA012-8410), Public Health (001-HEA003-8124), and Administration (001-HEA012-8438) to cover services and products. The Health Department will include this Agreement in its FY 2024-25 Requested Budgets.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Juanita Sanders, Management Analyst II, 755-5494

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Approved by:

DocuSigned by:

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Date: 8/29/2023 | 5:20 PM PDT

Elsa Mendoza Jimenez, Director of Health Services, 755-4526

On behalf of Elsa Mendoza Jimenez

Attachments:

Board Report

Amendment No. 4

Board Order (Amd. No. 3)

Amendment No. 3

Board Order (Amd. No. 2)

Amendment No. 2

Board Order (Amd. No. 1)

Amendment No. 1

Board Order

Agreement