



# County of Monterey

## Item No.8

### Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 23-329

July 18, 2023

**Introduced:** 6/29/2023

**Current Status:** Natividad Medical Center -  
Consent

**Version:** 1

**Matter Type:** BoS Agreement

Authorize the Chief Executive Office for Natividad Medical Center or his designee to execute renewal and amendment no. 8 to the agreement (A-12637) with Intelligent Medical Objects, Inc. to account for software license and software support and maintenance services, extending the agreement an additional three (3) years (May 1, 2023 through April 30, 2026) for a revised full term of January 28, 2017 through April 30, 2026, and adding \$387,659 for a revised total agreement amount not to exceed \$1,032,134.

#### **RECOMMENDATION:**

##### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Office for Natividad Medical Center or his designee to execute renewal and amendment no. 8 to the agreement (A-12637) with Intelligent Medical Objects, Inc. to account for software license and software support and maintenance services, extending the agreement an additional three (3) years (May 1, 2023 through April 30, 2026) for a revised full term of January 28, 2017 through April 30, 2026, and adding \$387,659 for a revised total agreement amount not to exceed \$1,032,134.

#### **SUMMARY/DISCUSSION:**

Intelligent Medical Object's (IMO)'s Clinical Interface Terminology is a software suite of vocabulary products that provide electronic mapping and standard nomenclature too help NMC manage the complexities of searching and obtaining the myriad of codes from most code standards. Using standard nomenclature is necessary to effectively build reports and was implemented in 2014 to meet the requirements of Meaningful Use, as dictated by Centers of Medicare and Medicaid Services (CMS) and the Health Information and Technology for Economic Health Act (HITECH). Using electronic mapping and standard nomenclature is also critical for revenue recoupment with the required implementation of International Statistical Classification of Diseases and Related Health Problems (ICD-10).

MEDITECH, NMC's Electronic Health Record, has collaborated with IMO to incorporate IMO's mapping software Meditech. MEDITECH subsequently has required all Client/Server facilities, including NMC, to purchase IMO. MEDITECH is not accommodating other mapping and standard

nomenclature vendors and IMO is the required vendor pursuant to MEDITECH's contracts and rules.

IMO provides mapping dictionaries that allow for user-friendly vocabularies that contain user-specific and familiar words and phrases, enabling clinicians and information management professionals to find and record the terms they need quickly and easily. IMO then crosslinks to required standardized vocabularies such as Systematized Nomenclature of Medicine (SNOMED) and ICD-9 and 10 codes that help to connect to the patient record, administrative information, academic references, and consumer information. IMO then allows for appropriate electronic mapping for decision support, billing, and information for providers and patients.

This Renewal and amendment No. 8 will extend the agreement with IMO for an additional three years. It will also add funds to the agreement to account for a contractually permitted annual cost increase. The agreement pricing is based on Natividad Medical Center Net Patient Revenue (NPR) which continues to increase based on Natividad's trauma center status.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this Renewal and Amendment No. 8 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. This Renewal and Amendment No. 8 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 12, 2023.

**FINANCING:**

The cost for this Renewal and Amendment No. 8 is \$387,659, \$117,118 of which is included in the Fiscal Year 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This agreement brings improved technological capabilities and functionality to Natividad, enhancing and strengthening its technological infrastructure which fosters a sound, secure, and sustainable physical infrastructure.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812

Approved by: Charles Harris, MD, Chief Executive Officer, 783-2785

Attachments:

Intelligent Medical Objects Inc Renewal and Amendment No.8  
Intelligent Medical Objects Inc Amendment No.7  
Intelligent Medical Objects Inc Amendment No.6  
Intelligent Medical Objects Inc Amendment No.5  
Intelligent Medical Objects Inc Amendment No.4  
Intelligent Medical Objects Inc Amendment No.3  
Intelligent Medical Objects Inc Amendment No.2  
Intelligent Medical Objects Inc Amendment No.1  
Intelligent Medical Objects Inc Agreement

Attachments on file with the Clerk of the Board

*Charles R. Harris*

Charles R. Harris, M.D., Chief Executive Officer

*7/12/23*

Date