

**RENEWAL AND AMENDMENT NO. 8  
TO SERVICES AGREEMENT  
BETWEEN MEDICAL SEARCH, LLC  
DBA SUMO MEDICAL STAFFING AND  
THE COUNTY OF MONTEREY ON BEHALF OF NATIVIDAD MEDICAL CENTER  
FOR  
LOCUM TENENS REFERRAL SERVICES**

This Renewal and Amendment No. 8 to the Services Agreement ("Agreement") which was effective on August 1, 2015 is entered into by and between the County of Monterey, on behalf of Natividad Medical Center ("NMC"), and Medical Search, LLC dba SUMO Medical Staffing ("CONTRACTOR"); **From this point forward, the party referenced previously as "NMC" shall be referenced as "COUNTY" and collectively, COUNTY and CONTRACTOR are referred to as the "Parties" to this Agreement, with respect to the following:**

**RECITALS**

**WHEREAS**, the County of Monterey on behalf of Natividad Medical Center and Medical Search, LLC dba SUMO Medical Staffing entered into an Agreement for locum tenens referral services pursuant to Request for Proposal (RFP) #9600-61 with a one year term ending on July 31, 2016 and with a total aggregate amount not to exceed \$2,000,000 annually for all Agreements awarded per RFP #9600-61; and

**WHEREAS**, the Parties amended the Agreement on August 1, 2016 via Amendment No. 1 to extend the term for an additional one (1) year period through July 31, 2017 with revisions to the locum tenens referral rates in the original Agreement per "Exhibit A – Rate Sheet as per Amendment No. 1" attached to Amendment No. 1, and with no cost increase to the total aggregate amount not to exceed \$2,000,000 for all Agreements awarded per RFP #9600-61; and

**WHEREAS**, the Parties amended the Agreement on August 1, 2017 via Amendment No. 2 to extend the term for an additional one (1) year period through July 31, 2018 with revisions to the locum tenens referral rates in Agreement per "Exhibit A – Rate Sheet as per Amendment No. 2" with an increase of \$2,000,000 to the total aggregate amount for all Agreements awarded per RFP #9600-61 for a revised total aggregate amount not to exceed \$4,000,000 for all Agreements awarded per RFP #9600-61; and

**WHEREAS**, the Parties amended the Agreement on August 1, 2018 via Amendment No. 3 to extend the term for an additional one (1) year period through July 31, 2019 with revisions to the locum tenens referral rates in Agreement per "Exhibit A – Rate Sheet as per Amendment No.3" with an increase of \$2,000,000 to the total aggregate amount for all Agreements awarded per RFP #9600-61 for a revised total aggregate amount not to exceed \$6,000,000 for all Agreements awarded per RFP #9600-61; and

**WHEREAS**, the Parties amended the Agreement on August 1, 2019 via Amendment No. 4 to extend the term for an additional one (1) year period through July 31, 2020 with revisions to the locum tenens referral rates in Agreement per "Exhibit A – Rate Sheet as per Amendment No.4" with an increase of \$2,000,000 to the total aggregate amount for all Agreements awarded per RFP #9600-61 for a revised total aggregate amount not to exceed \$8,000,000 for all Agreements awarded per RFP #9600-61; and

**WHEREAS**, Natividad seeks to ensure that appropriate and necessary physician services are available to Natividad patients during the COVID-19 pandemic; and

**WHEREAS**, in light of COVID-19, the Parties extended the term of the Agreement via Amendment No. 5 to extend the term by five (5) months through December 31, 2020 with no change to the locum tenens referral rates in the Agreement with an increase of \$1,000,000 to the total aggregate amount for all Agreements awarded per RFP #9600-61 for a revised total aggregate amount not to exceed \$9,000,000 for all Agreements awarded per RFP #9600-61; and

**WHEREAS**, the Parties amended the Agreement via Amendment No. 6 to extend the term for an additional one (1) year period through December 31, 2021 to allow for services to continue with revisions to the locum tenens referral rates in Agreement per "Exhibit A- Rate Sheet as per Amendment No. 6," with an increase of \$1,500,000 to the total aggregate amount for all Agreements awarded per RFP #9600-61 for a revised total aggregate amount not to exceed \$10,500,000 for all Agreements awarded per RFP# 9600-61; and

**WHEREAS**, the Parties amended the Agreement via Amendment No. 7 to allow for services to continue with additional changes to reflect clarifications in the law attached hereto as "Exhibit B" with no changes to the locum tenens referral rates, total aggregate amount, or term of Agreement August 1, 2015 through December 31, 2021 for all Agreements awarded per RFP #9600-61.

**WHEREAS**, the Agreement expired on December 31, 2021; and

**WHEREAS**, the Parties wish to renew and amend the Agreement on the same or similar terms, beginning January 1, 2022 and to extend the term for an additional six (6) month period through June 30, 2022 for a revised full Agreement term of August 1, 2015 through June 30, 2022 to allow for services to continue with revisions to the original scope of work attached hereto as "Exhibit A-8 as per Renewal and Amendment No. 8" with no cost increase to the total aggregate amount not to exceed \$10,500,000 for all Agreements awarded per RFP #9600-61; and

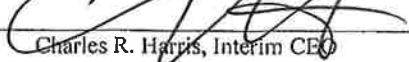
**NOW, THEREFORE**, the Parties agree to amend the Agreement as follows:

The Agreement is hereby renewed on the terms and conditions as set forth in the Original Agreement and in Amendment No. 1, Amendment, No. 2, Amendment No. 3, Amendment No. 4, Amendment No. 5, Amendment No. 6, and Amendment No. 7 incorporated herein by this reference, except as specifically set forth below.

1. Section 1.15 titled, "Term" shall be amended to the following:  
"The term of this AGREEMENT is from August 1, 2015 through June 30, 2022 unless sooner terminated pursuant to the terms of this Agreement".
2. Section 1.24 titled, "COMPENSATION AND PAYMENTS" shall be amended to the following:  
*"It is mutually understood and agreed by both parties that CONTRACTOR shall be compensated under this AGREEMENT in accordance with the pricing sheet attached hereto as Exhibit A-8"*
3. "Exhibit A-7 Rate Sheet" attached to the Agreement shall be replaced with the revised "Exhibit A-8 per Amendment No. 8" attached hereto this Amendment No. 8 which shall be effective beginning on January 1, 2022.
4. If there is any conflict or inconsistency between the provisions of Agreement, or this Renewal and Amendment No. 8, the provisions of this Renewal and Amendment No. 8 shall govern.
5. This Renewal and Amendment is effective retroactively on January 1, 2022.

IN WITNESS WHEREOF, the Parties hereby execute this Renewal and Amendment No. 8 as follows:

COUNTY OF MONTEREY on behalf of  
NATIVIDAD MEDICAL CENTER

By:   
Charles R. Harris, Interim CEO

Date: 2/9/22

APPROVED AS TO LEGAL PROVISIONS

By:   
Monterey County Deputy County Counsel

Date: 2/8/2022

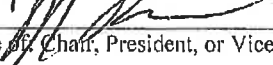
APPROVED AS TO FISCAL PROVISIONS

By: Burcu Mousa  
Monterey County Deputy Auditor/Controller

Date: 02/08/2022

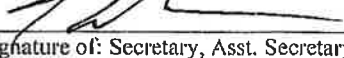
CONTRACTOR

Medical Search, LLC dba SUMO Medical Staffing  
**CONTRACTOR's Business Name**  
\*\*\*See instructions below\*\*\*

By:   
(Signature of: Jeff Parker CEO, President, or Vice-President)

Jeff Parker CEO  
Name and Title

Date: 1-24-2022

By:   
(Signature of: Secretary, Asst. Secretary, CFO, Treasurer, or Asst. Treasurer)

Kevin Anderson CFO  
Name and Title

Date: 1-24-22

\*\*\*Instructions\*\*\*

If **CONTRACTOR** is a corporation; including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers (two signatures required).

If **CONTRACTOR** is a partnership; the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership (two signatures required).

If **CONTRACTOR** is contracting in an individual capacity, the individual shall set forth the name of the business, if any and shall personally sign the Agreement (one signature required).

RFP #9600-51

Exhibit A-8 Rate Sheet as per Renewal and Amendment No. 8

MEDICAL SEARCH, LLC DBA SUMO MEDICAL STAFFING  
 (rates proposed are all-inclusive of travel and administrative fees)

Specialty	HOURLY	DAILY (8 Hr Day unless otherwise specified)	Hourly OT/HOLIDAY	24 HR CALL (Includes 8 hrs pt care unless otherwise specified)	Hourly Callback	Permanent placement Fee
Anesthesiology	\$ 246.84	\$ 1,974.72	\$ 295.80	\$ 1,974.72	\$ 295.80	\$ 24,480.00
Cardiology	\$ 346.80	\$ 2,774.40	\$ 367.20	\$ 2,774.40	\$ 367.20	\$ 24,480.00
Cardiology, Interventional	\$ 443.70	\$ 3,549.60	\$ 459.00	\$ 3,549.60	\$ 459.00	\$ 24,480.00
Cardiology, Invasive	\$ 418.20	\$ 3,345.60	\$ 448.80	\$ 3,345.60	\$ 448.80	\$ 24,480.00
Critical Care/ICU (9 Hour day)	\$ 300.00	\$ 2,708.10	\$ 351.90	\$ 3,708.10	\$ 351.90	\$ 24,480.00
Critical Care Surgery (24 hour in-house)	NA	NA	NA	\$ 5,412.12	NA	\$ 24,969.60
CRNA	\$ 178.58	\$ 1,428.00	\$ 212.16	\$ 1,428.00	\$ 212.16	\$ 18,360.00
Dermatology	\$ 275.40	\$ 2,203.20	\$ 306.00	\$ 2,203.20	\$ 306.00	\$ 24,000.00
Emergency Medicine	\$ 247.86	NA	\$ 247.86	NA	\$ 247.86	\$ 24,480.00
Family Practice, Ambulatory Care	\$ 179.50	\$ 1,436.00	\$ 212.16	\$ 1,436.00	\$ 212.16	\$ 24,480.00
Family Practice	\$ 179.50	\$ 1,436.00	\$ 212.16	\$ 1,436.00	\$ 212.16	\$ 24,480.00
Family Practice with OB	\$ 196.86	\$ 1,574.88	\$ 233.58	\$ 1,574.88	\$ 233.58	\$ 24,480.00
Gastroenterology	\$ 326.40	\$ 2,611.20	\$ 395.75	\$ 2,611.20	\$ 395.75	\$ 25,500.00
Surgery (General)	\$ 236.64	\$ 1,893.12	\$ 290.00	\$ 1,893.12	\$ 290.00	\$ 24,480.00
Hematology/Oncology	\$ 214.20	\$ 1,713.60	\$ 255.00	\$ 1,713.60	\$ 255.00	\$ 24,000.00
Hospital - Primary Care	\$ 236.64	NA	\$ 350.00	NA	\$ 350.00	\$ 24,480.00
Internal Medicine	\$ 184.62	\$ 1,476.96	\$ 212.15	\$ 1,476.96	\$ 212.15	\$ 24,480.00
Infectious Disease	\$ 270.30	\$ 2,162.40	\$ 318.24	\$ 2,162.40	\$ 318.24	\$ 24,480.00
Neonatology	NA	\$ 3,876.00	\$ 416.16	\$ 3,876.00	\$ 416.16	\$ 25,500.00
Nephrology	\$ 285.60	\$ 2,284.80	\$ 336.60	\$ 2,284.80	\$ 336.60	\$ 24,480.00
Neurological Surgery (includes 12 hours pt care)	\$ 505.00	NA	NA	\$ 4,039.20	\$ 707.00	\$ 30,000.00
Neurology	\$ 285.00	\$ 2,284.80	\$ 336.60	\$ 2,284.80	\$ 336.60	\$ 24,480.00
Nurse Practitioner - Adult	\$ 119.00	\$ 954.00	\$ 139.75	\$ 954.00	\$ 139.75	\$ 18,360.00
Nurse Practitioner - Critical Care (12 hour day)	NA	\$ 1,774.80	\$ 2,094.00	NA	\$ 2,094.00	\$ 18,360.00
Nurse Practitioner - Neonatal	\$ 137.70	\$ 1,101.60	\$ 1,581.10	\$ 1,101.60	\$ 1,581.10	\$ 18,360.00
OB/GYN	\$ 265.00	NA	\$ 312.00	NA	\$ 312.00	\$ 24,480.00
Occupational Medicine	\$ 150.45	\$ 1,203.60	\$ 180.54	\$ 1,203.60	\$ 180.54	\$ 24,000.00
Orthopedic Surgery	\$ 285.50	\$ 2,284.80	\$ 312.12	\$ 2,284.80	\$ 312.12	\$ 24,480.00
Otolaryngology (ENT)	\$ 250.00	\$ 2,000.00	\$ 275.00	\$ 2,000.00	\$ 275.00	\$ 24,000.00
Pathology	\$ 141.78	\$ 1,134.24	\$ 159.12	\$ 1,134.24	\$ 159.12	\$ 24,480.00
Pediatric Outpatient	\$ 161.16	\$ 1,448.40	\$ 161.16	\$ 1,448.40	\$ 161.16	\$ 24,480.00
Pediatric Hospitalist	\$ 183.60	\$ 1,468.80	\$ 220.00	\$ 1,468.80	\$ 220.00	\$ 24,480.00
PMR (*night call)	\$ 229.50	NA	\$ 300.00	*\$255.00	\$ 300.00	\$ 24,480.00
Physician Assistant	\$ 119.00	\$ 954.00	\$ 139.75	\$ 954.00	\$ 139.75	\$ 18,360.00
Pulmonology Outpatient	\$ 306.00	\$ 2,762.16	\$ 357.00	\$ 2,762.16	\$ 357.00	\$ 24,480.00
Radiology Diagnostic	\$ 219.30	\$ 1,754.40	\$ 240.00	\$ 1,754.40	\$ 240.00	\$ 24,000.00
Radiology Interventional	\$ 280.00	\$ 2,244.00	\$ 306.00	\$ 2,244.00	\$ 306.00	\$ 24,000.00
Urology	\$ 255.00	\$ 2,040.00	\$ 280.50	\$ 2,040.00	\$ 280.50	\$ 24,480.00
Vascular Surgery	\$ 260.00	\$ 2,078.76	\$ 285.50	\$ 2,078.76	\$ 285.50	\$ 30,600.00
Annual Rate increase shall not exceed 2% per contract year.						