

# GOVERNMENT - PRICE QUOTATION

## CARAHSOFT TECHNOLOGY CORP

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190  
 PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH  
 WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM



**TO:** Jennifer Claudel  
 Monterey County Sheriff's Office  
 1414 Natividad Road  
 Salinas, CA 93906-3101 USA

**FROM:** Meagen Hansen  
 Carahsoft Technology Corp.  
 11493 Sunset Hills Road  
 Suite 100  
 Reston, Virginia 20190

**EMAIL:** ClaudelJ@co.monterey.ca.us

**EMAIL:** Meagen.Hansen@carahsoft.com

**PHONE:** (831) 755-3710

**PHONE:** (571) 662-3812

**FAX:** (703) 871-8505

**TERMS:** Contract Number: 7-17-70-40-05  
 NASPO Master Contract Number: AR2472  
 Contract Term: 09/15/17 - 09/15/26  
 Shipping Point: FOB Destination  
 Credit Cards: VISA/MasterCard/AMEX  
 Remit To: Same as Above  
 Payment Terms: Net 45 (On Approved Credit)  
 Sales Tax May Apply

**QUOTE NO:** 43842866  
**QUOTE DATE:** 05/31/2024  
**QUOTE EXPIRES:** 06/30/2024  
**RFQ NO:**  
**SHIPPING:** ESD  
**TOTAL PRICE:** \$664,439.73  
**TOTAL QUOTE:** \$664,439.73

LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE	QTY	EXTENDED PRICE
<b>YEAR 1</b>					
1	B-BLB-01-022	Inspector Subscription Cellebrite Inc. - B-BLB-01-022 Start Date: 08/21/2024 End Date: 06/30/2025	\$1,617.49	COOP 1	\$1,617.49
4	B-UFD-10-034-491	UFED Cloud Subscription (Full Analyzer) Cellebrite Inc. - B-UFD-10-034 Start Date: 08/21/2024 End Date: 06/30/2025 : 52128278	\$4,001.17	COOP 1	\$4,001.17
7	S-UFD-17-039	Guardian User Cellebrite Inc. - S-UFD-17-039 Start Date: 07/01/2024 End Date: 06/30/2025	\$10,791.00	COOP 5	\$53,955.00
10	B-UFD-10-001	UFED 4PC Ultimate Subscription Cellebrite Inc. - B-UFD-10-001 Start Date: 07/01/2024 End Date: 06/30/2025 : 633026702	\$6,831.00	COOP 1	\$6,831.00
13	B-UFD-10-001	UFED 4PC Ultimate Subscription Cellebrite Inc. - B-UFD-10-001 Start Date: 08/21/2024 End Date: 06/30/2025 : 1362467959, 52128278	\$5,876.50	COOP 2	\$11,753.00
16	U-AIS-02-136	Premium SaaS Unlimited Unlocks and Extraction Annual Subscription Qty 3 Premium end points included in subscription Serial Numbers - 52128278, 1362467959, 633026702 Cellebrite Inc. - U-AIS-02-136 Start Date: 10/06/2024 End Date: 06/30/2025	\$71,090.91	COOP 1	\$71,090.91

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LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
19	B-ANY-05-001-1000-10u	Pathfinder Enterprise Subscription 10 users 1,000 Extractions **Number of users =Unlimited, Number of extractions =200** Cellebrite Inc. - B-ANY-05-001-1000-10u Start Date: 05/31/2024 End Date: 06/30/2025 : 119048464993276654		\$64,444.66	COOP 1	\$64,444.66
<b>YEAR 1 SUBTOTAL:</b>						<b>\$213,693.23</b>
<b>YEAR 2</b>						
2	B-BLB-01-022	Inspector Subscription Cellebrite Inc. - B-BLB-01-022 Start Date: 07/01/2025 End Date: 06/30/2026 : 66401601		\$1,881.00	COOP 1	\$1,881.00
5	B-UFD-10-034	UFED Cloud Subscription (Full Analyzer) Cellebrite Inc. - B-UFD-10-034 Start Date: 07/01/2025 End Date: 06/30/2026 : 52128278		\$4,405.50	COOP 1	\$4,405.50
8	S-UFD-17-039	Guardian User Cellebrite Inc. - S-UFD-17-039 Start Date: 07/01/2025 End Date: 06/30/2026		\$10,791.00	COOP 5	\$53,955.00
11	B-UFD-10-001	UFED 4PC Ultimate Subscription Cellebrite Inc. - B-UFD-10-001 Start Date: 07/01/2025 End Date: 06/30/2026 : 633026702		\$6,831.00	COOP 1	\$6,831.00
14	B-UFD-10-001-491	UFED 4PC Ultimate Subscription Cellebrite Inc. - B-UFD-10-001 Start Date: 07/01/2025 End Date: 06/30/2026 : 1362467959, 52128278		\$6,831.00	COOP 2	\$13,662.00
17	U-AIS-02-136-491	Premium SaaS Unlimited Unlocks and Extraction Annual Subscription Qty 3 Premium end points included in subscription Serial Numbers - 52128278, 1362467959, 633026702 Cellebrite Inc. - U-AIS-02-136 Start Date: 07/01/2025 End Date: 06/30/2026		\$85,239.00	COOP 1	\$85,239.00
20	B-ANY-05-001-1000-10u	Pathfinder Enterprise Subscription 10 users 1,000 Extractions Cellebrite Inc. - B-ANY-05-001-1000-10u Start Date: 07/01/2025 End Date: 06/30/2026 : 119048464993276654		\$59,399.75	COOP 1	\$59,399.75
<b>YEAR 2 SUBTOTAL:</b>						<b>\$225,373.25</b>
<b>YEAR 3</b>						
3	B-BLB-01-022	Inspector Subscription Cellebrite Inc. - B-BLB-01-022 Start Date: 07/01/2026 End Date: 06/30/2027 : 66401601		\$1,881.00	COOP 1	\$1,881.00

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LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	COOP	QTY	EXTENDED PRICE
6	B-UFD-10-034	UFED Cloud Subscription (Full Analyzer) Cellebrite Inc. - B-UFD-10-034 Start Date: 07/01/2026 End Date: 06/30/2027 : 52128278		\$4,405.50	COOP	1	\$4,405.50
9	S-UFD-17-039	Guardian User Cellebrite Inc. - S-UFD-17-039 Start Date: 07/01/2026 End Date: 06/30/2027		\$10,791.00	COOP	5	\$53,955.00
12	B-UFD-10-001-491	UFED 4PC Ultimate Subscription Cellebrite Inc. - B-UFD-10-001 Start Date: 07/01/2026 End Date: 06/30/2027 : 633026702		\$6,831.00	COOP	1	\$6,831.00
15	B-UFD-10-001-491	UFED 4PC Ultimate Subscription Cellebrite Inc. - B-UFD-10-001 Start Date: 07/01/2026 End Date: 06/30/2027 : 1362467959, 52128278		\$6,831.00	COOP	2	\$13,662.00
18	U-AIS-02-136	Premium SaaS Unlimited Unlocks and Extraction Annual Subscription Qty 3 Premium end points included in subscription Serial Numbers - 52128278, 1362467959, 633026702 Cellebrite Inc. - U-AIS-02-136 Start Date: 07/01/2026 End Date: 06/30/2027		\$85,239.00	COOP	1	\$85,239.00
21	B-ANY-05-001-1000-10u	Pathfinder Enterprise Subscription 10 users 1,000 Extractions Cellebrite Inc. - B-ANY-05-001-1000-10u Start Date: 07/01/2026 End Date: 06/30/2027 : 119048464993276654		\$59,399.75	COOP	1	\$59,399.75
<b>YEAR 3 SUBTOTAL:</b>							\$225,373.25
<b>SUBTOTAL:</b>							\$664,439.73
<b>TOTAL PRICE:</b>							<b>\$664,439.73</b>
<b>TOTAL QUOTE:</b>							<b>\$664,439.73</b>

Pricing is valid if paid in full.

Billing Schedule available if annual payments are to be made.

Year 2 -\$236,641.9125

Year 3 -\$ 248,474.00