

Charles B. Drake

Entrepreneur, Consultant

Chuck has more than 30 years of professional experience in Operations, Start-Ups, Engineering Project Management, International Finance, and Commercial Real Estate. He serves on the Boards of several non-profit organizations focused on helping incarcerated, addicted, and homeless people in Monterey County.

Education:

B.S., Mechanical Engineering, 1986, University of Virginia--Charlottesville

Master of Business Administration, 1994, London Business School, London, U.K.

Related Experience:

The Power Plant Coffee & Store, Moss Landing, California, 2019 - Present

President & Founder

Started a coffee shop and retail store in Moss Landing during the Covid pandemic. Grew sales to \$1.5m in 3 years. Created 20 jobs, supporting the local community and also partnering with local non-profits to offer re-entry training and career skills to at risk people.

Duobotic, LLC, Moss Landing, California, 2021 - Present

President & Founder

Agricultural technology start-up focused on developing a low-cost, rapidly-deployed solution to indoor controlled environment growing of fresh fruits and vegetables in underserved urban areas.

Growers Transplanting, Inc., Salinas, California, 2019 - 2021

Chief Operating Officer

Responsible for building and operating a vertically integrated seedling company in California. Developed strategy with the CEO, created organizational structure and processes to implement the strategy, hired and developed a management team to execute business processes, monitored and controlled results. Built software and robotic systems to improve efficiencies.

Bingley Capital Private Equity Partners, Toronto, Canada, 2016 - 2018

Engineering Project Consultant and Project Manager

Lead an international team of engineers and scientists to develop, construct, and operate a world-class resin cartridge manufacturing facility serving the mining industry in Ontario, Canada.

Gregg Canada, Ltd., Calgary, Alberta, Canada 2014 – 2016

President and CEO

Founder: Created an land and off-shore geotechnical site investigation company in Western Canada. Landed the largest Canadian offshore geotechnical site investigation project in 2015, worth over \$12m USD. Exited via sale of the company in late 2016.

Gregg Marine, Inc., Moss Landing, CA, 2010 to 2014

Director of Offshore Site Investigation Systems

Managed the development of new technologies and built global strategic relationships with vendors, customers and partners. Founded a \$48m joint-venture, *Seafloor Geotec LLC*, and served as a Board member. Created a successful offshore mineral exploration company, *St. Vincent Bay Exploration, Inc.*, as a principal investor, President and CEO.

Mahoney & Associates, Monterey, CA, 2005-2010

Commercial Real Estate Broker

As a commercial real estate investment advisor and broker, structured over \$75m in property transactions, and negotiated over 200 commercial leases.

San Carlos Agency, Carmel, CA, 1999-2004

General Manager

Managed a property management company with a 300-property portfolio.

Merrill Lynch Capital Markets, London, UK, 1995-1999

Asst. Vice President, Equity Capital Markets

As part of the Equity Capital Markets Team, responsible for equity trading and placements with institutional investors in Switzerland, Scandinavia, Italy, and the UK.

United States Navel Officer, 1986-1994

Naval Aviator, Mission Commander and Instructor Pilot. Led combat aircrew on maritime patrol and reconnaissance missions throughout the Pacific, Central America, and European theaters of operations. Awarded Navy Commendation Medal.

Volunteer Service:

Hand-Up Foundation of Monterey County, CA. 2022 - Present

Board Member

Board member with a focus on website operations, communications and visioning.

Pass The Word Ministry, Inc., CA. 2022 - Present

Donor, Volunteer & Board Member

Support the weekly homeless food line in Monterey on Saturdays by serving and donating eggs and pastries. Currently serving on the Board to assist leadership as needed.

Victory Mission, Salinas, CA. 2023 - Present

Co-Founder, Weekly Recovery Meeting

Co-founded a weekly recovery meeting in The Victory Mission in Chinatown, Salinas. Bringing a message of recovery and hope to

work has more than 30 years of experience in international organizations for over 30 years.

As a former Naval Aviator, I was a former Engineer and a former Pilot.

President & Founder of the Monterey County Hand-Up Foundation.

President & Founder of the Monterey County Hand-Up Foundation.

Senior Operating Officer of the Monterey County Hand-Up Foundation.

Developed a range of new software and robotic systems.

Senior Capital Partners, CA. Bringing a message of recovery and hope to

Group Canada, Ltd., President and CEO. Created and led the largest Canadian group of

Marine Inc., Moss Landing. Senior Manager of Offshore Ship Management and development

Senior Manager and personnel. Created and led the largest Canadian group of