



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 24-117

March 26, 2024

Introduced: 3/13/2024

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Gartner, Inc. for subscription-based access to information technology research services at NMC for an amount not to exceed \$334,600 with an agreement term April 1, 2024 through March 31, 2027.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$33,460) of the original cost of the agreement per each amendment, for total contract liability of (\$368,060).

RECOMMENDATION:

It is recommended the Board of Supervisors:

- a. Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute an agreement with Gartner, Inc. for subscription-based access to information technology research services at NMC for an amount not to exceed \$334,600 with an agreement term April 1, 2024 through March 31, 2027.
- b. Authorize the Chief Executive Officer for Natividad Medical Center or his designee to execute up to three (3) future amendments to the agreement which do not significantly alter the scope of work and do not cause an increase of more than 10% (\$33,460) of the original cost of the agreement per each amendment, for total contract liability of (\$368,060).

SUMMARY/DISCUSSION:

Information Technology has become an important tool in the delivery and management of healthcare services. The careful and informed selection of technology hardware, software and services are critical to return value and maximize utility. Conversely, poor selection wastes County resources and often results in long-term inefficiencies.

Gartner Research will provide the hospital's IT technical leadership with qualified and unbiased research covering a broad spectrum of information technology. Gartner is a recognized leader in information technology research and advisory services and has considerable experience in the government sector. NMC is requesting an agreement in the amount of \$334,600 for subscription services so that NMC may access Gartner for valuable industry data.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this agreement as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The agreement has also been reviewed and approved by NMC’s Finance Committee and by its Board of Trustees on March 8, 2024.

FINANCING:

The cost for this agreement is \$334,600 of which \$107,200 is included in the FY 2023-24 Adopted Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This subscription access provides NMC’s technical leadership with valuable and beneficial information pertaining to technology trends within the healthcare industry. This data is used for strategic planning and decision-making purposes by the NMC Administrative team to ensure that a technological investment or direction is pursued in an effective and efficient manner.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Raquel Mojica, IT Operations manager, 783-2812
Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:
Gartner, Inc. Agreement

Attachments on file with the Clerk of the Board

Charles R. Harris
Charles R. Harris, M.D., Chief Executive Officer

3/13/24
Date