

AMENDMENT No. 1 TO AGREEMENT BY AND BETWEEN COUNTY OF MONTEREY, THROUGH ITS INFORMATION TECHNOLOGY DEPARTMENT & INSIGHT DIRECT USA, INC.

THIS AMENDMENT NO. 1 is made to the NON-STANDARD AGREEMENT for the provision of Microsoft Office 365 government services, data backup software, subscriptions, and associated maintenance and support by and between **INSIGHT DIRECT USA, INC.**, hereinafter “CONTRACTOR”, and the County of Monterey, a political subdivision of the State of California, hereinafter referred to as “COUNTY”.

RECITALS

WHEREAS, the Agreement was executed for Microsoft Office 365 government services with a term of June 1, 2021 to June 30, 2024 and a total agreement amount not to exceed \$4,501,582.

WHEREAS, the County and CONTRACTOR wish to amend the AGREEMENT to reflect the County’s exercise of the option to extend for one (1) of three (3) additional years as previously authorized by the Board of Supervisors, and to increase the agreement amount by \$150,053.

AGREEMENT

NOW THEREFORE, the County and CONTRACTOR hereby agree to amend the AGREEMENT in the following manner:

The Agreement is hereby renewed on the terms and conditions as set forth in the Original Agreement incorporated herein by this reference, except as specifically set forth below:

- 1. The maximum amount payable by COUNTY to CONTRACTOR under this Agreement shall not exceed the sum of \$4,651,635.**
2. Except as provided herein, all remaining terms, conditions and provisions of the AGREEMENT are unchanged and unaffected by this AMENDMENT NO. 1 and shall continue in full force and effect as set forth in the AGREEMENT.
3. A copy of this AMENDMENT NO. 1 shall be attached to the original AGREEMENT.

This page intentionally left blank.

~Signature page to follow~

IN WITNESS WHEREOF, the parties have executed this AMENDMENT NO. 1 on the day and year written below.

MONTEREY COUNTY

Digitally signed by Eric Chatham

747D862C7BD04AE...

Director of Information Technology

6/13/2023 | 4:30 PM PDT

Dated:

Approved as to Fiscal Provisions:

Deputy Auditor/Controller

Dated:

Approved as to Liability Provisions:

Risk Management

Dated:

Approved as to Form:

Digitally signed by Samuel Biderwell

61542069561440E

Deputy County Counsel

6/13/2023 | 6:40 AM PDT

Dated:

CONTRACTOR

Digitally signed by Scott Friedlander

By: Scott Friedlander (Jun 6, 2023 13:06 EDT)

Signature of Chair, President, or Vice-President

Scott Friedlander / President IPS

Printed Name and Title

Dated: 6/6/2023

Digitally signed by Michael P. Walker

By: Michael Walker (Jun 6, 2023 10:27 PDT)

(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)*

Michael Walker / Assistant Secretary IEI

Printed Name and Title

Dated: 6/6/2023

*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.










Insight _Amendment_No.1. FINAL_2023

Final Audit Report

2023-06-06

Created:	2023-06-06
By:	AMANDA LUEDY (AMANDA.LUEDY@INSIGHT.COM)
Status:	Signed
Transaction ID:	CBJCHBCAABAA5TzTfYh1Ut6AbZRnbGHxelDDy17b-itO

"Insight _Amendment_No.1. FINAL_2023" History

-  Document created by AMANDA LUEDY (AMANDA.LUEDY@INSIGHT.COM)
2023-06-06 - 5:03:09 PM GMT- IP address: 20.125.67.140
-  Document emailed to scott.friedlander@insight.com for signature
2023-06-06 - 5:05:45 PM GMT
-  Email viewed by scott.friedlander@insight.com
2023-06-06 - 5:06:11 PM GMT- IP address: 72.83.157.213
-  Signer scott.friedlander@insight.com entered name at signing as Scott Friedlander
2023-06-06 - 5:06:36 PM GMT- IP address: 72.83.157.213
-  Document e-signed by Scott Friedlander (scott.friedlander@insight.com)
Signature Date: 2023-06-06 - 5:06:38 PM GMT - Time Source: server- IP address: 72.83.157.213
-  Document emailed to Michael Walker (michael.walker@insight.com) for signature
2023-06-06 - 5:06:40 PM GMT
-  Email viewed by Michael Walker (michael.walker@insight.com)
2023-06-06 - 5:27:05 PM GMT- IP address: 104.47.57.254
-  Document e-signed by Michael Walker (michael.walker@insight.com)
Signature Date: 2023-06-06 - 5:27:40 PM GMT - Time Source: server- IP address: 20.125.67.140
-  Agreement completed.
2023-06-06 - 5:27:40 PM GMT



INSIGHT PUBLIC SECTOR SLED
2701 E INSIGHT WAY
CHANDLER AZ 85286-1930
Tel: 800-467-4448

SOLD-TO PARTY 10083158

COUNTY OF MONTEREY
1590 MOFFETT ST
SALINAS CA 93905-3342

SHIP-TO

COUNTY OF MONTEREY
1590 MOFFETT ST
SALINAS CA 93905-3342

We deliver according to the following terms:

Payment Terms : Net 45 days
Ship Via : Electronic Delivery
Terms of Delivery: : FOB DESTINATION
Currency : USD

Quotation

Quotation Number : [0226158924](#)
Document Date : 10-APR-2023
PO Number :
PO release: :
Sales Rep : Chris Robertson
Email : CHRIS.ROBERTSON@INSIGHT.COM
Telephone : +14804096775
Sales Rep 2 : Anya Lomangaya
Email : NINA.LOMANGAYA@INSIGHT.COM
Telephone :

Material	Material Description	Quantity	Unit Price	Extended Price
7MS-00001-ESA3	Microsoft Project Online Professional - subscription license - 1 user COUNTY OF RIVERSIDE MICROSOFT LSP AGREEMENT(# PSA-0001526/RIVCO-2020-RFQ-0000048) COVERAGE PERIOD: 7/1/2023 - 6/30/2024 LICENSE : 50514526 AUTHORIZATION NUMBER : ANNUAL BILLING DUE 7/1/2023	69	271.30	18,719.70
AAA-11894-ESA3	Microsoft Office 365 (Plan G3) - subscription license (1 month) - 1 user COUNTY OF RIVERSIDE MICROSOFT LSP AGREEMENT(# PSA-0001526/RIVCO-2020-RFQ-0000048) COVERAGE PERIOD: 7/1/2023 - 6/30/2024 LICENSE : 50514526 AUTHORIZATION NUMBER : ANNUAL BILLING DUE 7/1/2023	4,535	208.55	945,774.25
AAD-32907-ESA3	Microsoft Enterprise Mobility + Security E3 - subscription license - 1 user COUNTY OF RIVERSIDE MICROSOFT LSP AGREEMENT(# PSA-0001526/RIVCO-2020-RFQ-0000048) COVERAGE PERIOD: 7/1/2023 - 6/30/2024 LICENSE : 50514526 AUTHORIZATION NUMBER : ANNUAL BILLING DUE 7/1/2023	4,535	91.16	413,410.60
DDJ-00001-ESA3	Power BI Pro - subscription license (1 month) - 1 user COUNTY OF RIVERSIDE MICROSOFT LSP AGREEMENT(# PSA-0001526/RIVCO-2020-RFQ-0000048) COVERAGE PERIOD: 7/1/2023 - 6/30/2024 LICENSE : 50514526 AUTHORIZATION NUMBER : ANNUAL BILLING DUE 7/1/2023	220	90.31	19,868.20
HKL-00002-ESA3	Power BI Premium P1 - subscription license - 1 license COUNTY OF RIVERSIDE MICROSOFT LSP AGREEMENT(# PSA-0001526/RIVCO-2020-RFQ-0000048) COVERAGE PERIOD: 7/1/2023 - 6/30/2024	1	45,171.19	45,171.19

Material	Material Description	Quantity	Unit Price	Extended Price
	LICENSE : 50514526 AUTHORIZATION NUMBER : ANNUAL BILLING DUE 7/1/2023			
LK3-00001-ESA3	Microsoft Audio Conferencing - subscription license - 1 user COUNTY OF RIVERSIDE MICROSOFT LSP AGREEMENT(# PSA-0001526/RIVCO-2020-RFQ-0000048) COVERAGE PERIOD: 7/1/2023 - 6/30/2024 LICENSE : 50514526 AUTHORIZATION NUMBER : ANNUAL BILLING DUE 7/1/2023	200	42.56	8,512.00
P3U-00001-ESA3	Microsoft Visio Pro for Office 365 - subscription license - 1 user COUNTY OF RIVERSIDE MICROSOFT LSP AGREEMENT(# PSA-0001526/RIVCO-2020-RFQ-0000048) COVERAGE PERIOD: 7/1/2023 - 6/30/2024 LICENSE : 50514526 AUTHORIZATION NUMBER : ANNUAL BILLING DUE 7/1/2023	106	135.65	14,378.90
SEL-00001-ESA3	Microsoft PowerApps - subscription license - 1 user COUNTY OF RIVERSIDE MICROSOFT LSP AGREEMENT(# PSA-0001526/RIVCO-2020-RFQ-0000048) COVERAGE PERIOD: 7/1/2023 - 6/30/2024 LICENSE : 50514526 AUTHORIZATION NUMBER : ANNUAL BILLING DUE 7/1/2023	14	425.57	5,957.98
SES-00001-ESA3	Microsoft PowerApps - subscription license - 1 App plan COUNTY OF RIVERSIDE MICROSOFT LSP AGREEMENT(# PSA-0001526/RIVCO-2020-RFQ-0000048) COVERAGE PERIOD: 7/1/2023 - 6/30/2024 LICENSE : 50514526 AUTHORIZATION NUMBER : ANNUAL BILLING DUE 7/1/2023	2	106.39	212.78
SFR-00001-ESA3	Microsoft Flow - subscription license - 1 user COUNTY OF RIVERSIDE MICROSOFT LSP AGREEMENT(# PSA-0001526/RIVCO-2020-RFQ-0000048) COVERAGE PERIOD: 7/1/2023 - 6/30/2024 LICENSE : 50514526 AUTHORIZATION NUMBER : ANNUAL BILLING DUE 7/1/2023	5	159.59	797.95

Product Subtotal	1,472,803.55
TAX	0.00
Total	1,472,803.55

Original Agreement Amount	\$4,501,582.00
Amendment #1	\$ 150,053.00
Revised Agreement Amount	\$4,651,635.00
Expenditures 6/1/2021 - 6/30/2022	\$1,539,226.89
Expenditures 7/1/2022 - 6/30/2023	\$1,527,414.55
Expenditures through 6/30/23	\$3,066,641.44
7/1/2023 - 6/30/2024	\$1,510,820.41
Estimated Total Expenditures	\$4,577,461.85



Chris Robertson
+14804096775
CHRIS.ROBERTSON@INSIGHT.COM
Fax 4807608532

Anya Lomangaya
NINA.LOMANGAYA@INSIGHT.COM

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you have a separate purchase agreement signed by you and Insight, in which case, that separate agreement will govern. Insight's online Terms of Sale can be found at the "terms-and-policies" link below.

SOFTWARE AND CLOUD SERVICES PURCHASES: If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.
<https://www.insight.com/terms-and-policies>



Monterey County Board of Supervisors

168 West Alisal Street,
1st Floor
Salinas, CA 93901
831.755.5066
www.co.monterey.ca.us

Board Order

A motion was made by Supervisor John M. Phillips, seconded by Supervisor Mary L. Adams to:

Agreement No.: A-15238

- a. Approve and authorize the Director of the Information Technology Department to execute the non-standard agreement with a State and Local Agency Server and Cloud Enrollment Agreement with Insight Direct USA, Inc. (Insight), a Microsoft licensing reseller, for Microsoft Office 365 government services, data backup software, subscriptions, and associated maintenance/support, for the period of June 1, 2021 through June 30, 2024, in the maximum amount of \$4,501,582; and
- b. Accept non-standard contract provisions as recommended by the Director of the Information Technology Department; and
- c. Authorize the Director of the Information Technology to sign order confirmation on an as-needed basis pursuant this Agreement over the period of July 1, 2021 through June 30, 2024; and
- d. Approve and authorize the Director of the Information Technology Department to execute up to three (3) amendments to the Agreement, extending the term by one (1) year each, subject to County Counsel approval, provided the terms of the Agreement remain substantially the same and provided the total amount of all extensions does not exceed more than 10% of the original annual cost (\$150,053 maximum additional cost).

PASSED AND ADOPTED on this 18th day of May 2021, by roll call vote:

AYES: Supervisors Alejo, Phillips, Lopez, Askew and Adams
NOES: None
ABSENT: None
(Government Code 54953)

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting May 18, 2021.

Dated: May 20, 2021
File ID: A 21-166
Agenda Item No.: 34

Valerie Ralph, Clerk of the Board of Supervisors
County of Monterey, State of California


Julian Lorenzana, Deputy



Program Signature Form

MBA/MBSA number

Agreement number

8084445

5-0000006770386

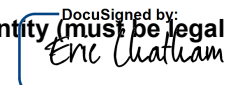
Note: Enter the applicable active numbers associated with the documents below. Microsoft requires the associated active number be indicated here, or listed below as new.

For the purposes of this form, "Customer" can mean the signing entity, Enrolled Affiliate, Government Partner, Institution, or other party entering into a volume licensing program agreement.

This signature form and all contract documents identified in the table below are entered into between the Customer and the Microsoft Affiliate signing, as of the effective date identified below.

Contract Document	Number or Code
Enterprise Enrollment (Indirect)	X20-10635
Product Selection Form	1059810.005_PSF
Discount Transparency Disclosure Form	1059810.005_DTDF
Enterprise Amendment	M97; M423 (New)

By signing below, Customer and the Microsoft Affiliate agree that both parties (1) have received, read and understand the above contract documents, including any websites or documents incorporated by reference and any amendments and (2) agree to be bound by the terms of all such documents.

Customer	
Name of Entity (must be legal entity name)*	County of Monterey
Signature*	
Printed First and Last Name*	Eric Chatham
Printed Title	Director of Information Technology
Signature Date*	5/25/2021 11:31 AM PDT
Tax ID	

* indicates required field

Microsoft Affiliate	
Microsoft Corporation	
Signature	_____
Printed First and Last Name	
Printed Title	
Signature Date (date Microsoft Affiliate countersigns)	
Agreement Effective Date (may be different than Microsoft's signature date)	

Optional 2nd Customer signature or Outsourcer signature (if applicable)

Customer
Name of Entity (must be legal entity name)*
Signature* _____
Printed First and Last Name*
Printed Title
Signature Date*

** indicates required field*

Outsourcer
Name of Entity (must be legal entity name)*
Signature* _____
Printed First and Last Name*
Printed Title
Signature Date*

** indicates required field*

If Customer requires additional contacts or is reporting multiple previous Enrollments, include the appropriate form(s) with this signature form.

After this signature form is signed by the Customer, send it and the Contract Documents to Customer's channel partner or Microsoft account manager, who must submit them to the following address. When the signature form is fully executed by Microsoft, Customer will receive a confirmation copy.

Microsoft Corporation
Dept. 551, Volume Licensing
6880 Sierra Center Parkway
Reno, Nevada 89511
USA



Enterprise Enrollment

State and Local

Enterprise Enrollment number <i>(Microsoft to complete)</i>	50514526	Framework ID <i>(if applicable)</i>	
Previous Enrollment number <i>(Reseller to complete)</i>	50992085		

This Enrollment must be attached to a signature form to be valid.

This Microsoft Enterprise Enrollment is entered into between the entities as identified in the signature form as of the effective date. Enrolled Affiliate represents and warrants it is the same Customer, or an Affiliate of the Customer, that entered into the Enterprise Agreement identified on the program signature form.

This Enrollment consists of: (1) these terms and conditions, (2) the terms of the Enterprise Agreement identified on the signature form, (3) the Product Selection Form, (4) the Product Terms, (5) the Online Services Terms, (6) any Supplemental Contact Information Form, Previous Agreement/Enrollment form, and other forms that may be required, and (7) any order submitted under this Enrollment. This Enrollment may only be entered into under a 2011 or later Enterprise Agreement. By entering into this Enrollment, Enrolled Affiliate agrees to be bound by the terms and conditions of the Enterprise Agreement.

All terms used but not defined are located at <http://www.microsoft.com/licensing/contracts>. In the event of any conflict the terms of this Agreement control.

Effective date. If Enrolled Affiliate is renewing Software Assurance or Subscription Licenses from one or more previous Enrollments or agreements, then the effective date will be the day after the first prior Enrollment or agreement expires or terminates. If this Enrollment is renewed, the effective date of the renewal term will be the day after the Expiration Date of the initial term. Otherwise, the effective date will be the date this Enrollment is accepted by Microsoft. Any reference to “anniversary date” refers to the anniversary of the effective date of the applicable initial or renewal term for each year this Enrollment is in effect.

Term. The initial term of this Enrollment will expire on the last day of the month, 36 full calendar months from the effective date of the initial term. The renewal term will expire 36 full calendar months after the effective date of the renewal term.

Terms and Conditions

1. Definitions.

Terms used but not defined in this Enrollment will have the definition in the Enterprise Agreement. The following definitions are used in this Enrollment:

“Additional Product” means any Product identified as such in the Product Terms and chosen by Enrolled Affiliate under this Enrollment.

“Community” means the community consisting of one or more of the following: (1) a Government, (2) an Enrolled Affiliate using eligible Government Community Cloud Services to provide solutions to a Government or a qualified member of the Community, or (3) a Customer with Customer Data that is subject to Government regulations for which Customer determines and Microsoft agrees that the use of Government Community Cloud Services is appropriate to meet Customer’s regulatory requirements.

Membership in the Community is ultimately at Microsoft's discretion, which may vary by Government Community Cloud Service.

"Enterprise Online Service" means any Online Service designated as an Enterprise Online Service in the Product Terms and chosen by Enrolled Affiliate under this Enrollment. Enterprise Online Services are treated as Online Services, except as noted.

"Enterprise Product" means any Desktop Platform Product that Microsoft designates as an Enterprise Product in the Product Terms and chosen by Enrolled Affiliate under this Enrollment. Enterprise Products must be licensed for all Qualified Devices and Qualified Users on an Enterprise-wide basis under this program.

"Expiration Date" means the date upon which the Enrollment expires.

"Federal Agency" means a bureau, office, agency, department or other entity of the United States Government.

"Government" means a Federal Agency, State/Local Entity, or Tribal Entity acting in its governmental capacity.

"Government Community Cloud Services" means Microsoft Online Services that are provisioned in Microsoft's multi-tenant data centers for exclusive use by or for the Community and offered in accordance with the National Institute of Standards and Technology (NIST) Special Publication 800-145. Microsoft Online Services that are Government Community Cloud Services are designated as such in the Use Rights and Product Terms.

"Industry Device" (also known as line of business device) means any device that: (1) is not useable in its deployed configuration as a general purpose personal computing device (such as a personal computer), a multi-function server, or a commercially viable substitute for one of these systems; and (2) only employs an industry or task-specific software program (e.g. a computer-aided design program used by an architect or a point of sale program) ("Industry Program"). The device may include features and functions derived from Microsoft software or third-party software. If the device performs desktop functions (such as email, word processing, spreadsheets, database, network or Internet browsing, or scheduling, or personal finance), then the desktop functions: (1) may only be used for the purpose of supporting the Industry Program functionality; and (2) must be technically integrated with the Industry Program or employ technically enforced policies or architecture to operate only when used with the Industry Program functionality.

"Managed Device" means any device on which any Affiliate in the Enterprise directly or indirectly controls one or more operating system environments. Examples of Managed Devices can be found in the Product Terms.

"Qualified Device" means any device that is used by or for the benefit of Enrolled Affiliate's Enterprise and is: (1) a personal desktop computer, portable computer, workstation, or similar device capable of running Windows Pro locally (in a physical or virtual operating system environment), or (2) a device used to access a virtual desktop infrastructure ("VDI"). Qualified Devices do not include any device that is: (1) designated as a server and not used as a personal computer, (2) an Industry Device, or (3) not a Managed Device. At its option, the Enrolled Affiliate may designate any device excluded above (e.g., Industry Device) that is used by or for the benefit of the Enrolled Affiliate's Enterprise as a Qualified Device for all or a subset of Enterprise Products or Online Services the Enrolled Affiliate has selected.

"Qualified User" means a person (e.g., employee, consultant, contingent staff) who: (1) is a user of a Qualified Device, or (2) accesses any server software requiring an Enterprise Product Client Access License or any Enterprise Online Service. It does not include a person who accesses server software or an Online Service solely under a License identified in the Qualified User exemptions in the Product Terms.

"Reseller" means an entity authorized by Microsoft to resell Licenses under this program and engaged by an Enrolled Affiliate to provide pre- and post-transaction assistance related to this agreement;

"Reserved License" means for an Online Service identified as eligible for true-ups in the Product Terms, the License reserved by Enrolled Affiliate prior to use and for which Microsoft will make the Online Service available for activation.

"State/Local Entity" means (1) any agency of a state or local government in the United States, or (2) any United States county, borough, commonwealth, city, municipality, town, township, special purpose district, or other similar type of governmental instrumentality established by the laws of Customer's state and located within Customer's state's jurisdiction and geographic boundaries.

"Tribal Entity" means a federally recognized tribal entity performing tribal governmental functions and eligible for funding and services from the U.S. Department of Interior by virtue of its status as an Indian tribe.

"Use Rights" means, with respect to any licensing program, the use rights or terms of service for each Product and version published for that licensing program at the Volume Licensing Site and updated from time to time. The Use Rights include the Product-Specific License Terms, the License Model terms, the Universal License Terms, the Data Protection Terms, and the Other Legal Terms. The Use Rights supersede the terms of any end user license agreement (on-screen or otherwise) that accompanies a Product.

"Volume Licensing Site" means <http://www.microsoft.com/licensing/contracts> or a successor site.

2. **Order requirements.**

- a. **Minimum order requirements.** Enrolled Affiliate's Enterprise must have a minimum of 250 Qualified Users or Qualified Devices. The initial order must include at least 250 Licenses for Enterprise Products or Enterprise Online Services.
 - (i) **Enterprise commitment.** Enrolled Affiliate must order enough Licenses to cover all Qualified Users or Qualified Devices, depending on the License Type, with one or more Enterprise Products or a mix of Enterprise Products and the corresponding Enterprise Online Services (as long as all Qualified Devices not covered by a License are only used by users covered with a user License).
 - (ii) **Enterprise Online Services only.** If no Enterprise Product is ordered, then Enrolled Affiliate need only maintain at least 250 Subscription Licenses for Enterprise Online Services.
- b. **Additional Products.** Upon satisfying the minimum order requirements above, Enrolled Affiliate may order Additional Products.
- c. **Use Rights for Enterprise Products.** For Enterprise Products, if a new Product version has more restrictive use rights than the version that is current at the start of the applicable initial or renewal term of the Enrollment, those more restrictive use rights will not apply to Enrolled Affiliate's use of that Product during that term.
- d. **Country of usage.** Enrolled Affiliate must specify the countries where Licenses will be used on its initial order and on any additional orders.
- e. **Resellers.** Enrolled Affiliate must choose and maintain a Reseller authorized in the United States. Enrolled Affiliate will acquire its Licenses through its chosen Reseller. Orders must be submitted to the Reseller who will transmit the order to Microsoft. The Reseller and Enrolled Affiliate determine pricing and payment terms as between them, and Microsoft will invoice the Reseller based on those terms. Throughout this Agreement the term "price" refers to reference price. Resellers and other third parties do not have authority to bind or impose any obligation or liability on Microsoft.
- f. **Adding Products.**
 - (i) **Adding new Products not previously ordered.** New Enterprise Products or Enterprise Online Services may be added at any time by contacting a Microsoft Account Manager or Reseller. New Additional Products, other than Online Services, may be used if an order is placed in the month the Product is first used. For Additional Products that are Online Services, an initial order for the Online Service is required prior to use.

(ii) Adding Licenses for previously ordered Products. Additional Licenses for previously ordered Products other than Online Services may be added at any time but must be included in the next true-up order. Additional Licenses for Online Services must be ordered prior to use, unless the Online Services are (1) identified as eligible for true-up in the Product Terms or (2) included as part of other Licenses.

g. True-up requirements. Enrolled Affiliate must submit an annual true-up order that accounts for any changes since the initial order or last order. If there are no changes, then an update statement must be submitted instead of a true-up order.

(i) Enterprise Products. For Enterprise Products, Enrolled Affiliate must determine the number of Qualified Devices and Qualified Users (if ordering user-based Licenses) at the time the true-up order is placed and must order additional Licenses for all Qualified Devices and Qualified Users that are not already covered by existing Licenses, including any Enterprise Online Services.

(ii) Additional Products. For Additional Products that have been previously ordered under this Enrollment, Enrolled Affiliate must determine the maximum number of Additional Products used since the latter of the initial order, the last true-up order, or the prior anniversary date and submit a true-up order that accounts for any increase.

(iii) Online Services. For Online Services identified as eligible for true-up in the Product Terms, Enrolled Affiliate may place a reservation order for the additional Licenses prior to use and payment may be deferred until the next true-up order. Microsoft will provide a report of Reserved Licenses ordered but not yet invoiced to Enrolled Affiliate and its Reseller. Reserved Licenses will be invoiced retrospectively to the month in which they were ordered.

(iv) Subscription License reductions. Enrolled Affiliate may reduce the quantity of Subscription Licenses at the Enrollment anniversary date on a prospective basis if permitted in the Product Terms, as follows:

- 1) For Subscription Licenses that are part of an Enterprise-wide purchase, Licenses may be reduced if the total quantity of Licenses and Software Assurance for an applicable group meets or exceeds the quantity of Qualified Devices and Qualified Users (if ordering user-based Licenses) identified on the Product Selection Form, and includes any additional Qualified Devices and Qualified Users added in any prior true-up orders. Step-up Licenses do not count towards this total count.
- 2) For Enterprise Online Services that are not a part of an Enterprise-wide purchase, Licenses can be reduced as long as the initial order minimum requirements are maintained.
- 3) For Additional Products available as Subscription Licenses, Enrolled Affiliate may reduce the Licenses. If the License count is reduced to zero, then Enrolled Affiliate's use of the applicable Subscription License will be cancelled.

Invoices will be adjusted to reflect any reductions in Subscription Licenses at the true-up order Enrollment anniversary date and effective as of such date.

(v) Update statement. An update statement must be submitted instead of a true-up order if, since the initial order or last true-up order, Enrolled Affiliate's Enterprise: (1) has not changed the number of Qualified Devices and Qualified Users licensed with Enterprise Products or Enterprise Online Services; and (2) has not increased its usage of Additional Products. This update statement must be signed by Enrolled Affiliate's authorized representative.

(vi) True-up order period. The true-up order or update statement must be received by Microsoft between 60 and 30 days prior to each Enrollment anniversary date. The third-year true-up order or update statement is due within 30 days prior to the Expiration Date, and any license reservations within this 30 day period will not be accepted. Enrolled Affiliate

may submit true-up orders more often to account for increases in Product usage, but an annual true-up order or update statement must still be submitted during the annual order period.

- (vii) **Late true-up order.** If the true-up order or update statement is not received when due, Microsoft will invoice Reseller for all Reserved Licenses not previously invoiced and Subscription License reductions cannot be reported until the following Enrollment anniversary date (or at Enrollment renewal, as applicable).
- h. **Step-up Licenses.** For Licenses eligible for a step-up under this Enrollment, Enrolled Affiliate may step-up to a higher edition or suite as follows:
 - (i) For step-up Licenses included on an initial order, Enrolled Affiliate may order according to the true-up process.
 - (ii) If step-up Licenses are not included on an initial order, Enrolled Affiliate may step-up initially by following the process described in the Section titled "Adding new Products not previously ordered," then for additional step-up Licenses, by following the true-up order process.
- i. **Clerical errors.** Microsoft may correct clerical errors in this Enrollment, and any documents submitted with or under this Enrollment, by providing notice by email and a reasonable opportunity for Enrolled Affiliate to object to the correction. Clerical errors include minor mistakes, unintentional additions and omissions. This provision does not apply to material terms, such as the identity, quantity or price of a Product ordered.
- j. **Verifying compliance.** Microsoft may, in its discretion and at its expense, verify compliance with this Enrollment as set forth in the Enterprise Agreement.

3. **Pricing.**

- a. **Price Levels.** For both the initial and any renewal term Enrolled Affiliate's Price Level for all Products ordered under this Enrollment will be Level "D" throughout the term of the Enrollment.
- b. **Setting Prices.** Enrolled Affiliate's prices for each Product or Service will be established by its Reseller. Except for Online Services designated in the Product Terms as being exempt from fixed pricing, As long as Enrolled Affiliate continues to qualify for the same price level, Microsoft's prices for Resellers for each Product or Service ordered will be fixed throughout the applicable initial or renewal Enrollment term. Microsoft's prices to Resellers are reestablished at the beginning of the renewal term.

4. **Payment terms.**

For the initial or renewal order, Microsoft will invoice Enrolled Affiliate's Reseller in three equal annual installments. The first installment will be invoiced upon Microsoft's acceptance of this Enrollment and remaining installments will be invoiced on each subsequent Enrollment anniversary date. Subsequent orders are invoiced upon acceptance of the order and Enrolled Affiliate may elect to pay annually or upfront for Online Services and upfront for all other Licenses.

5. **End of Enrollment term and termination.**

- a. **General.** At the Expiration Date, Enrolled Affiliate must immediately order and pay for Licenses for Products it has used but has not previously submitted an order, except as otherwise provided in this Enrollment.
- b. **Renewal option.** At the Expiration Date of the initial term, Enrolled Affiliate can renew Products by renewing this Enrollment for one additional 36-month term or by signing a new Enrollment. Microsoft must receive a Renewal Form, Product Selection Form, and renewal order prior to or at the Expiration Date. Microsoft will not unreasonably reject any renewal.

Microsoft may make changes to this program that will make it necessary for Customer and its Enrolled Affiliates to enter into new agreements and Enrollments at renewal.

c. If Enrolled Affiliate elects not to renew.

(i) **Software Assurance.** If Enrolled Affiliate elects not to renew Software Assurance for any Product under its Enrollment, then Enrolled Affiliate will not be permitted to order Software Assurance later without first acquiring a new License with Software Assurance.

(ii) **Online Services eligible for an Extended Term.** For Online Services identified as eligible for an Extended Term in the Product Terms, the following options are available at the end of the Enrollment initial or renewal term.

1) **Extended Term.** Licenses for Online Services will automatically expire in accordance with the terms of the Enrollment. An extended term feature that allows Online Services to continue month-to-month (“Extended Term”) is available. During the Extended Term, Online Services will be invoiced monthly at the then-current published price as of the Expiration Date plus a 3% administrative fee for up to one year. If Enrolled Affiliate wants an Extended Term, Enrolled Affiliate must submit a request to Microsoft at least 30 days prior to the Expiration Date.

2) **Cancellation during Extended Term.** At any time during the first year of the Extended Term, Enrolled Affiliate may terminate the Extended Term by submitting a notice of cancellation to Microsoft for each Online Service. Thereafter, either party may terminate the Extended Term by providing the other with a notice of cancellation for each Online Service. Cancellation will be effective at the end of the month following 30 days after Microsoft has received or issued the notice.

(iii) **Subscription Licenses and Online Services not eligible for an Extended Term.** If Enrolled Affiliate elects not to renew, the Licenses will be cancelled and will terminate as of the Expiration Date. Any associated media must be uninstalled and destroyed and Enrolled Affiliate’s Enterprise must discontinue use. Microsoft may request written certification to verify compliance.

d. Termination for cause. Any termination for cause of this Enrollment will be subject to the “Termination for cause” section of the Agreement. In addition, it shall be a breach of this Enrollment if Enrolled Affiliate or any Affiliate in the Enterprise that uses Government Community Cloud Services fails to meet and maintain the conditions of membership in the definition of Community.

e. Early termination. Any early termination of this Enrollment will be subject to the “Early Termination” Section of the Enterprise Agreement.

For Subscription Licenses, in the event of a breach by Microsoft, or if Microsoft terminates an Online Service for regulatory reasons, Microsoft will issue Reseller a credit for any amount paid in advance for the period after termination.

6. Government Community Cloud.

a. Community requirements. If Enrolled Affiliate purchases Government Community Cloud Services, Enrolled Affiliate certifies that it is a member of the Community and agrees to use Government Community Cloud Services solely in its capacity as a member of the Community and, for eligible Government Community Cloud Services, for the benefit of end users that are members of the Community. Use of Government Community Cloud Services by an entity that is not a member of the Community or to provide services to non-Community members is strictly prohibited and could result in termination of Enrolled Affiliate’s license(s) for Government Community Cloud Services without notice. Enrolled Affiliate acknowledges that only Community members may use Government Community Cloud Services.

b. All terms and conditions applicable to non-Government Community Cloud Services also apply

to their corresponding Government Community Cloud Services, except as otherwise noted in the Use Rights, Product Terms, and this Enrollment.

- c. Enrolled Affiliate may not deploy or use Government Community Cloud Services and corresponding non-Government Community Cloud Services in the same domain.
- d. **Use Rights for Government Community Cloud Services.** For Government Community Cloud Services, notwithstanding anything to the contrary in the Use Rights:
 - (i) Government Community Cloud Services will be offered only within the United States.
 - (ii) Additional European Terms, as set forth in the Use Rights, will not apply.
 - (iii) References to geographic areas in the Use Rights with respect to the location of Customer Data at rest, as set forth in the Use Rights, refer only to the United States.

Physically Submitted

Enrollment Details

1. Enrolled Affiliate's Enterprise.

- a. Identify which Agency Affiliates are included in the Enterprise. (Required) Enrolled Affiliate's Enterprise must consist of entire offices, bureaus, agencies, departments or other entities of Enrolled Affiliate, not partial offices, bureaus, agencies, or departments, or other partial entities. Check only one box in this section. If no boxes are checked, Microsoft will deem the Enterprise to include the Enrolled Affiliate only. If more than one box is checked, Microsoft will deem the Enterprise to include the largest number of Affiliates:

Enrolled Affiliate only

Enrolled Affiliate and all Affiliates

Enrolled Affiliate and the following Affiliate(s) (Only identify specific affiliates to be included if fewer than all Affiliates are to be included in the Enterprise):

Enrolled Affiliate and all Affiliates, with following Affiliate(s) excluded:

- b. Please indicate whether the Enrolled Affiliate's Enterprise will include all new Affiliates acquired after the start of this Enrollment: Include future Affiliates

2. Contact information.

Each party will notify the other in writing if any of the information in the following contact information page(s) changes. The asterisks (*) indicate required fields. By providing contact information, Enrolled Affiliate consents to its use for purposes of administering this Enrollment by Microsoft, its Affiliates, and other parties that help administer this Enrollment. The personal information provided in connection with this Enrollment will be used and protected in accordance with the privacy statement available at <https://www.microsoft.com/licensing/servicecenter>.

- a. **Primary contact.** This contact is the primary contact for the Enrollment from within Enrolled Affiliate's Enterprise. This contact is also an Online Administrator for the Volume Licensing Service Center and may grant online access to others. The primary contact will be the default contact for all purposes unless separate contacts are identified for specific purposes

Name of entity (must be legal entity name)* County of Monterey

Contact name* First Robert **Last** Vanderslice

Contact email address* rdvii@co.monterey.ca.us

Street address* 1590 Moffett St.

City* Salinas

State* CA

Postal code* 93905-3342-

(Please provide the zip + 4, e.g. xxxxx-xxxx)

Country* United States

Phone* 831-759-6971

Tax ID

** indicates required fields*

- b. **Notices contact and Online Administrator.** This contact (1) receives the contractual notices, (2) is the Online Administrator for the Volume Licensing Service Center and may grant online access to others, and (3) is authorized to order Reserved Licenses for eligible Online Services, including adding or reassigning Licenses and stepping-up prior to a true-up order.

Same as primary contact (default if no information is provided below, even if the box is not checked).

Contact name* First Robert Last Vanderslice
Contact email address* rdvii@co.monterey.ca.us
Street address* 1590 Moffett St.
City* Salinas
State* CA
Postal code* 93905-3342-
(Please provide the zip + 4, e.g. xxxxx-xxxx)
Country* United States
Phone* 831-759-6971

Language preference. Choose the language for notices. English
 This contact is a third party (not the Enrolled Affiliate). Warning: This contact receives personally identifiable information of the Customer and its Affiliates.
** indicates required fields*

- c. **Online Services Manager.** This contact is authorized to manage the Online Services ordered under the Enrollment and (for applicable Online Services) to add or reassign Licenses and step-up prior to a true-up order.

Same as notices contact and Online Administrator (default if no information is provided below, even if box is not checked)

Contact name*: First Robert Last Vanderslice
Contact email address* rdvii@co.monterey.ca.us
Phone* 831-759-6971

This contact is from a third party organization (not the entity). Warning: This contact receives personally identifiable information of the entity.
** indicates required fields*

- d. **Reseller information.** Reseller contact for this Enrollment is:

Reseller company name* Insight Direct USA, Inc.
Street address (PO boxes will not be accepted)* 6820 South Harl Avenue
City* Tempe
State* AZ
Postal code* 85283
Country* United States
Contact name* Software *Contract Support
Phone* 800-624-0503
Contact email address* contractsupport@insight.com
** indicates required fields*

By signing below, the Reseller identified above confirms that all information provided in this Enrollment is correct.

Signature* _____ Printed name* Printed title* Date*
--

** indicates required fields*

Changing a Reseller. If Microsoft or the Reseller chooses to discontinue doing business with each other, Enrolled Affiliate must choose a replacement Reseller. If Enrolled Affiliate or the Reseller intends to terminate their relationship, the initiating party must notify Microsoft and the

other party using a form provided by Microsoft at least 90 days prior to the date on which the change is to take effect.

- e. If Enrolled Affiliate requires a separate contact for any of the following, attach the Supplemental Contact Information form. *Otherwise, the notices contact and Online Administrator remains the default.*
 - (i) Additional notices contact
 - (ii) Software Assurance manager
 - (iii) Subscriptions manager
 - (iv) Customer Support Manager (CSM) contact

3. Financing elections.

Is a purchase under this Enrollment being financed through MS Financing? Yes, No.

If a purchase under this Enrollment is financed through MS Financing, and Enrolled Affiliate chooses not to finance any associated taxes, it must pay these taxes directly to Microsoft.

Physically Submitted



Amendment to Contract Documents

Enrollment Number

5-0000006770386

These amendments are entered into between the parties identified on the attached program signature form. They amend the Enrollment or Agreement identified above. All terms used but not defined in these amendments will have the same meanings provided in that Enrollment or Agreement.

Enterprise Enrollment (Indirect) Invoice for Quoted Price Amendment ID M97

The price quoted to Enrolled Affiliate's Reseller is a fixed price based on an estimated order submission date. Microsoft will invoice Enrolled Affiliate's Reseller based on this fixed price quote. If this order is submitted later than the estimated order submission date, Enrolled Affiliate's Reseller will be charged for net new Monthly Subscriptions (including Online Services) for the period during which these services were not provided. Pricing to Enrolled Affiliate is agreed between Enrolled Affiliate and Enrolled Affiliate's Reseller.

SKU Number	SKU Description	Existing Quantity	Incremental quantities
AAD-32907	EntMobandSecE3Full GCC ShrdSvr ALNG SubsVL MVL PerUsr	0	3706
AAA-11894	O365GCCE3 ShrdSvr ALNG SubsVL MVL PerUsr	0	3706
P3U-00001	VisioPlan2GCC ShrdSvr ALNG SubsVL MVL PerUsr	0	61
LK3-00001	AudioConfGCC ShrdSvr ALNG SubsVL MVL PerUsr	0	200
SES-00001	PowerAppsperAppPlanGCC ShrdSvr ALNG SubsVL MVL	2	0
SEL-00001	PowerAppsPlanGCC ShrdSvr ALNG SubsVL MVL PerUsr	14	0
SFR-00001	PowerAutomateplanGCC ShrdSvr ALNG SubsVL MVL PerUsr	5	0

SKU Number	SKU Description	Existing Quantity	Incremental quantities
7MS-00001	Project Plan3 GCC Shared All Lng Subs VL MVL Per User	19	18
HKL-00002	PwrBIPremP1GCC ShrdSvr ALNG SubsVL MVL	0	1
DDJ-00001	PwrBIProGCC ShrdSvr ALNG SubsVL MVL PerUsr	0	120
AAA-35418	Azure Monetary Commitment Provision	0	1
J5U-00004	AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	0	1

Enterprise Enrollment Multiple Azure Billing Tenants Under a Single Enrollment Amendment ID M423

1. Definitions.

“Azure Billing Tenant” means the environment established by Microsoft on its multi-tenant servers from which a customer accesses Microsoft Azure Services.

“Lead Enrollment” means the Enrollment identified above.

“Billing Tenant Enrollment” means the enrollment associated with an Azure Billing Tenant established for a Tenant Affiliate under this Amendment.

“Tenant Administrator” means any licensed user of an Azure Billing Tenant that has its role set to “Global Administrator” in the profile settings in the Tenant User Administration page of the tenant portal.

“Tenant Affiliate” means an Affiliate, department, or any user group included in the Enrolled Affiliate’s Enterprise who will access the Azure Billing Tenant that is identified in Appendix A, attached hereto.

2. The parties agree to the following Billing Tenant Enrollment Terms as follows:

- a. **Tenant Affiliate Access and Enrolled Affiliate Obligations.** Each Tenant Affiliate may access each Azure Billing Tenant and its corresponding Billing Tenant Enrollment identified in Appendix A. Enrolled Affiliate acknowledges and agrees that: (i) it is the sole Enrolled Affiliate; (ii) it is the sole Licensee with respect to each Billing Tenant Enrollment; and, (iii) it is solely responsible for ensuring that each of its Tenant Affiliate’s comply with the terms and conditions set forth in the Lead Enrollment and any subsequent amendment hereof.
- b. **Tenant Administrator User Credentials.** Each Tenant Administrator must have its own, unique, login credential and shall manage each Azure Billing Tenant separately. No two Azure Billing Tenants may share one Tenant Administrator login credential or data object(s).
- c. **Azure Monetary Commitment.** Each Tenant Affiliate must purchase an Azure Monetary Commitment; however, the allocated funds for such commitment cannot be transferred between Azure Billing Tenants and Tenant Affiliates.
- d. **Purchasing**
 - (i) Purchase eligibility. Billing Tenant Enrollments may only be used to purchase Microsoft Azure Services and Microsoft Azure Services Plans.
 - (ii) Pricing. The price for Microsoft Azure Services and Microsoft Azure Services Plans purchased under a Billing Tenant Enrollment will be based on the pricelist current as of the Billing Tenant Enrollment Effective Date. Any price adjustment to a Billing Tenant Enrollment will be applicable only to that Billing Tenant Enrollment.
 - (iii) Initial Order. Each Billing Tenant Enrollment must include an initial order.
 - (iv) Billing Tenant Enrollment Effective Date. The effective date of a Billing Tenant Enrollment will be the processing date of the initial order.
- e. **Orders.** Enrolled Affiliate must submit separate orders, on behalf of each Billing Tenant Enrollment. Orders shall be governed by the terms set forth in the Lead Enrollment, except as specified in this Amendment. Orders are not transferrable between Billing Tenant Enrollments. Billing Tenant Enrollment acceptance and order reminders will be sent to the contact(s) identified on the Lead Enrollment only.

- f. **Notices Contact and Online Services Manager.** Each Billing Tenant Enrollment, shall have its own Notices Contact and Online Services Manager as listed in Appendix A. The Notices Contact and Online Services Manager is authorized to manage the Microsoft Azure Services obtained under the related Billing Tenant Enrollment.
- g. The expiration date, anniversary dates, payment dates and applicable taxes for each Billing Tenant Enrollment shall be the same as in the Lead Enrollment.

Appendix A

<p>Azure Billing Tenant Details:</p> <p>Prior Azure Billing Tenant Enrollment Number (if renewal): 5114790</p> <p>Azure Billing Tenant Enrollment Number (Microsoft to complete):</p> <p>Profile ID: Commercial Azure</p> <p>P.O. Number:</p> <p>Azure Billing Tenant name or Tenant Affiliate Name: Commercial Azure</p> <p>Notices and Online Services Manager Contact Details:</p> <p>Contact name:</p> <p>First: Robert Last: Vanderslice</p> <p>Contact email: rdvii@co.monterey.ca.us</p> <p>Is this a third-party (i.e. not an Enrolled Affiliate)?</p> <p><input type="checkbox"/> YES* <input checked="" type="checkbox"/> NO</p> <p>*Warning: This contact receives personally identifiable information of the Customer and its Affiliates.</p>
<p>Azure Billing Tenant Details:</p> <p>Prior Azure Billing Tenant Enrollment Number (if renewal): 5344916</p> <p>Azure Billing Tenant Enrollment Number (Microsoft to complete):</p> <p>Profile ID: Government Azure</p> <p>P.O. Number:</p> <p>Azure Billing Tenant name or Tenant Affiliate Name: Government Azure</p> <p>Notices and Online Services Manager Contact Details:</p> <p>Contact name:</p> <p>First: Veronica Last: Serrano</p> <p>Contact email: serranov@co.monterey.ca.us</p> <p>Is this a third-party (i.e. not an Enrolled Affiliate)?</p> <p><input type="checkbox"/> YES* <input checked="" type="checkbox"/> NO</p> <p>*Warning: This contact receives personally identifiable information of the Customer and its Affiliates.</p>
<p>Azure Billing Tenant Details:</p> <p>Prior Azure Billing Tenant Enrollment Number (if renewal):</p> <p>Azure Billing Tenant Enrollment Number (Microsoft to complete):</p> <p>Profile ID:</p>

P.O. Number: Azure Billing Tenant name or Tenant Affiliate Name: Notices and Online Services Manager Contact Details: Contact name: First: Last: Contact email: Is this a third-party (i.e. not an Enrolled Affiliate)? <input type="checkbox"/> YES* <input type="checkbox"/> NO *Warning: This contact receives personally identifiable information of the Customer and its Affiliates.
Azure Billing Tenant Details: Prior Azure Billing Tenant Enrollment Number (if renewal): Azure Billing Tenant Enrollment Number (Microsoft to complete): Profile ID: P.O. Number: Azure Billing Tenant name or Tenant Affiliate Name: Notices and Online Services Manager Contact Details: Contact name: First: Last: Contact email: Is this a third-party (i.e. not an Enrolled Affiliate)? <input type="checkbox"/> YES* <input type="checkbox"/> NO *Warning: This contact receives personally identifiable information of the Customer and its Affiliates.

Except for changes made by these amendments, the Enrollment or Agreement identified above remains unchanged and in full force and effect. If there is any conflict between any provision in these amendments and any provision in the Enrollment or Agreement identified above, these amendments shall control.

This Amendment must be attached to a signature form to be valid.

Microsoft Internal Use Only:

(M97)EnrAmend(Ind)(InvoiceforQuotedPrice)(WW)(ENG)(Oct2020)(IU).docx		M97	B
(M423)EnrMultiTenant(MultipleAzureBillingTenantsUnderASingleEnrollment)(WW)(ENG)(Mar2021)v2(IU).docx		M423	PLSS

Enterprise Enrollment Product Selection Form



Proposal ID

1059810.005

Enrollment Number

Language: English (United States)

Enrolled Affiliate's Enterprise Products and Enterprise Online Services summary for the initial order:					
Profile	Qualified Devices	Qualified Users	Device / User Ratio	Enterprise Product Platform	CAL Licensing Model
Enterprise	3,706	3,706	1.0	No	User Licenses

Products	Enterprise Quantity
Enterprise Mobility and Security (EMS)	
Enterprise Mobility and Security USL	3,706
Office 365 Plans	
O365 GCC E3	3,706

Enrolled Affiliate's Product Quantities:				
Price Group	1	2	3	4
Enterprise Products	Office Professional Plus + Office 365 ProPlus + Office 365 (Plans E3 and E5) + Microsoft 365 Enterprise	Client Access License + Office 365 (Plans E1, E3 and E5) + Microsoft 365 Enterprise	Client Access License + Windows Intune + EMS USL + Microsoft 365 Enterprise	Win E3 + Win E5 + Win VDA + Microsoft 365 Enterprise
Quantity	3706	3706	3706	0

Enrolled Affiliate's Price Level:	
Product Offering / Pool	Price Level
Enterprise Products and Enterprise Online Services USLs: Unless otherwise indicated in associated contract documents, Price level set using the highest quantity from Groups 1 through 4.	D
Additional Product Application Pool: Unless otherwise indicated in associated contract documents, Price level set using quantity from Group 1.	D
Additional Product Server Pool: Unless otherwise indicated in associated contract documents, Price level set using the highest quantity from Group 2 or 3.	D
Additional Product Systems Pool: Unless otherwise indicated in associated contract documents, Price level set using quantity from Group 4.	D

NOTES

Enterprise Enrollment Product Selection Form



Unless otherwise indicated in the associated contract documents, the price level for each Product offering / pool is set as described above, based upon the quantity to price level mapping below:

Quantity of Licenses and Software Assurance	Price Level
2,399 and below	A
2,400 to 5,999	B
6,000 to 14,999	C
15,000 and above	D

Note 1: Enterprise Online Services may not be available in all locations. Please see the Product List for a list of locations where these may be purchased.

Note 2: If Enrolled Affiliate does not order an Enterprise Product or Enterprise Online Service associated with an applicable Product pool, the price level for Additional Products in the same pool will be price level "A" throughout the term of the Enrollment. Refer to the Qualifying Government Entity Addendum pricing provision for more details on price leveling.

Microsoft | Volume Licensing

Discount Transparency Disclosure Form

Date: 3/25/2021
 Program: Enterprise 6
 Enrollment Number: Renewal
 Quote Number: 1059810.005
 Partner Name: Insight Direct USA, Inc.
 Reseller Address: 6820 South Harl Avenue
 Tempe, AZ, United States, 85283

Discount Details

For this enrollment, Microsoft provided the Customer's Partner an additional discount off of the Partner's Net Price. The Partner is required, by Microsoft, to pass on the additional discount to the Customer by reducing the Microsoft Product resale price by an amount equal to or greater than the discount.

Listed in the table below is the maximum price the partner may charge for the Microsoft Products to be ordered under this enrollment. The Maximum Resale Price (MRP) is calculated by subtracting the additional discount provided to the Partner, from the total estimated resale price for the Microsoft Products.

The requirement to pass through the additional discount, does not mean that Microsoft is setting the Customer's actual price. Partners remain free to set the price charged for Microsoft Products at any point equal to or below MRP. The Customer's actual price will be established by a separate agreement between Customer and its Partner.

Ordered Products

Currency	Maximum Resale Price
US Dollar	4,497,332

Note: The Maximum Resale Price listed in the table above only pertains to the Microsoft Products to be ordered under this Enrollment. The content of this form has no impact on the Customer's price for Non-Microsoft products and services.

In this form, the following definitions apply:

"Customer" means the entity that may enter or has entered into a Contract with the Partner.

"Contract" means a binding agreement between the Partner and Affiliate, under which Customer orders Products from Partner.

"Microsoft" means (1) the entity that has entered into an agreement with Partner under which Partner may place orders for Microsoft Products for use by the Customer and (2) the affiliates of such entity, as appropriate.

"Maximum Resale Price" means the sum of the Estimated Retail Price for all Microsoft Products ordered under the Customer Contract minus the aggregated discount off of the Partner's Net Price provided by Microsoft listed in the currency in which the Partner or Partner's reseller transacts with Microsoft.

"Product" means all Microsoft Products identified in the Product Terms, such as all Software, Online Services, and other web-based services, including pre-release or beta version. Microsoft product availability may vary by region.

Partner:

Insight Direct USA, Inc.

Customer:

DocuSigned by:

County of Monterey

Signature of Customer's authorized representative:

Eric Chatham

Printed name:

747D882C7BD04AE...
Eric Chatham

Printed title:

Director of Information Technology

Date:

5/25/2021 | 11:31 AM PDT

DocuSigned by:

Katherine A Hansen

16878463597F46B...

County Counsel

5/25/2021 | 10:54 AM PDT

DocuSigned by:

Gary Giboney

D3834BFEC1D8449...

Auditor/Controller

5/25/2021 | 10:57 AM PDT



Previous Enrollment(s)/Agreement(s) Form

Entity Name: County of Monterey

Contract that this form is attached to: State Local Government

For the purposes of this form, "entity" can mean the signing entity, Customer, Enrolled Affiliate, Government Partner, Institution, or other party entering into a volume licensing program agreement.

Please provide a description of the previous Enrollment(s), Agreement(s), Purchasing Account(s), and/or Affiliate Registration(s) being renewed or consolidated into the new contract identified above.

- a. Entity may select below any previous contract(s) from which to transfer MSDN subscribers to this new contract. Entity shall ensure that each MSDN subscriber transferred is either properly licensed under the new contract or is removed.
- b. Entity may select below only one previous contract from which to transfer the Software Assurance (SA) Benefit contact details, i.e., benefits contact (*not* the SA manager) and the program codes, to this new contract.
- c. An Open License cannot be used to transfer either the SA Benefit details or MSDN subscribers.
- d. The date of the earliest expiring Enrollment/Agreement that contains SA or Online Services will be the effective date of the new contract (or SA coverage period for Select Plus).
- e. Please insert the number of the earliest expiring Enrollment/Agreement with SA or Online Services in the appropriate fields of the new contract.

Enrollment/Agreement/ Purchasing Account/Affiliate Registration Description	Enrollment/Agreement/ Purchasing Account/Affiliate Registration Public Customer Number	Transfer SA Benefit Contact	Transfer MSDN Subscribers
Standard Enrollment	50992085		
Standard Enrollment	86599262		



County of Monterey_50992085

Quotation: 0321-CountyofMonterey_Budgetary_Renewal-MSEA-FA
Date: March 17, 2021
Enrollment: Preliminary
Contract: PSA-0001526/RIVCO-2020-RFQ-0000048

Insight Team
Robertson, Christopher
(480) 409-6775

<http://www.insight.com/azureterms>

Customer understands and acknowledges that it is obtaining the software Products directly from Microsoft Corporation and that Insight provides no warranty to Customer covering the Products purchased hereunder. All warranties relating to such Products are granted solely by Microsoft Corporation.



County of Monterey_50992085

Quotation: 0321-CountyofMonterey_Budgetary_Renewal_EMS_E3_R1-MSEA-FA
Date: March 17, 2021
Enrollment: Preliminary
Contract: PSA-0001526/RIVCO-2020-RFQ-0000048

Subscription Start Date: **7/1/2021**
 Subscription End Date: **6/30/2024**

Year One: 12 Months

Part Number	Item Name	Level	Purchase Period	Pool	Product Type	Quantity	Term Price	Extended Price
Enterprise Products								
AAD-32907	EntMobandSecE3Full GCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	3706	\$91.16	\$ 337,838.96
AAA-11894	O365GCCE3 ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	3706	\$208.55	\$ 772,886.30
Additional Products								
LK3-00001	AudioConfGCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	200	\$42.56	\$ 8,512.00
AAA-35418	Azureprepayment ShrdSvr ALNG SubsVL MVL Commit Provision	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	1	\$0.00	\$ -
J5U-00004	AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	1	\$0.00	\$ -
SES-00001	PowerAppsperAppPlanGCC ShrdSvr ALNG SubsVL MVL	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	2	\$106.39	\$ 212.78
SEL-00001	PowerAppsPlanGCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	14	\$425.57	\$ 5,957.98
SFR-00001	PowerAutomateplanGCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	5	\$159.59	\$ 797.95
7MS-00001	Project Plan3 GCC Shared All Lng Subs VL MVL Per User	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	37	\$271.30	\$ 10,038.10
HKL-00002	PwrBIPremP1GCC ShrdSvr ALNG SubsVL MVL	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	1	\$45,171.38	\$ 45,171.38
DDJ-00001	PwrBIProGCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	120	\$90.31	\$ 10,837.20
P3U-00001	VisioPlan2GCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Applications	Monthly Subscriptions-VolumeLicense	61	\$135.65	\$ 8,274.65
12 Month Total:								\$ 1,200,527.30

Year Two: 12 Months

Enterprise Products								
AAD-32907	EntMobandSecE3Full GCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	3706	\$91.16	\$ 337,838.96
AAA-11894	O365GCCE3 ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	3706	\$208.55	\$ 772,886.30
Additional Products								
LK3-00001	AudioConfGCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	200	\$42.56	\$ 8,512.00
AAA-35418	Azureprepayment ShrdSvr ALNG SubsVL MVL Commit Provision	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	1	\$0.00	\$ -
J5U-00004	AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	1	\$0.00	\$ -
SES-00001	PowerAppsperAppPlanGCC ShrdSvr ALNG SubsVL MVL	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	2	\$106.39	\$ 212.78
SEL-00001	PowerAppsPlanGCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	14	\$425.57	\$ 5,957.98
SFR-00001	PowerAutomateplanGCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	5	\$159.59	\$ 797.95
7MS-00001	Project Plan3 GCC Shared All Lng Subs VL MVL Per User	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	37	\$271.30	\$ 10,038.10
HKL-00002	PwrBIPremP1GCC ShrdSvr ALNG SubsVL MVL	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	1	\$45,171.38	\$ 45,171.38
DDJ-00001	PwrBIProGCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	120	\$90.31	\$ 10,837.20
P3U-00001	VisioPlan2GCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Applications	Monthly Subscriptions-VolumeLicense	61	\$135.65	\$ 8,274.65
12 Month Total:								\$ 1,200,527.30

Year Three: 12 Months

Enterprise Products								
AAD-32907	EntMobandSecE3Full GCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	3706	\$91.16	\$ 337,838.96
AAA-11894	O365GCCE3 ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	3706	\$208.55	\$ 772,886.30
Additional Products								
LK3-00001	AudioConfGCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	200	\$42.56	\$ 8,512.00
AAA-35418	Azureprepayment ShrdSvr ALNG SubsVL MVL Commit Provision	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	1	\$0.00	\$ -
J5U-00004	AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	1	\$0.00	\$ -
SES-00001	PowerAppsperAppPlanGCC ShrdSvr ALNG SubsVL MVL	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	2	\$106.39	\$ 212.78
SEL-00001	PowerAppsPlanGCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	14	\$425.57	\$ 5,957.98
SFR-00001	PowerAutomateplanGCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	5	\$159.59	\$ 797.95
7MS-00001	Project Plan3 GCC Shared All Lng Subs VL MVL Per User	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	37	\$271.30	\$ 10,038.10
HKL-00002	PwrBIPremP1GCC ShrdSvr ALNG SubsVL MVL	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	1	\$45,171.38	\$ 45,171.38
DDJ-00001	PwrBIProGCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Servers	Monthly Subscriptions-VolumeLicense	120	\$90.31	\$ 10,837.20
P3U-00001	VisioPlan2GCC ShrdSvr ALNG SubsVL MVL PerUsr	D	Non-Specific	Applications	Monthly Subscriptions-VolumeLicense	61	\$135.65	\$ 8,274.65
12 Month Total:								\$ 1,200,527.30

36 Month Total: \$ 3,601,581.90