



11951 Freedom Drive, Suite 1800, Reston, Virginia 20190

January 25, 2024

**Juan Plascencia**

Monterey County Social Services

1000 South Main Street

Salinas, CA

Email: [PlascenciaJP@co.monterey.ca.us](mailto:PlascenciaJP@co.monterey.ca.us)

**Reference No. IDCA-L031121-01G**

IDEMIA is pleased to provide Monterey County Social Services with the following price quote for the IDEMIA LiveScan System equipped with the accepted standard California Department of Justice (CAL-DOJ) software and workflows.

**IDEMIA's fully integrated LiveScan solution provides Monterey County Social Services the following features and benefits:**

- ◆ Single-source vendor for all components of the LiveScan solution, including the AFIS interface for records submission to the State.
- ◆ Certification to the FBI's Electronic Fingerprint Transmission Specifications
- ◆ "Hit/No Hit" Response from the State AFIS Search
- ◆ Automatic fingerprint sequencing and duplicate print checking before scanning is completed, ensuring data integrity
- ◆ Quick check, review, and edit can be performed on each print
- ◆ All livescan configurations include on-site installation, training, and 1 year on-site warranty



## Solution Description and Pricing

IDEMIA proposes the equipment and services described in Table 1.

### Tenprint (Fingerprint) - Portable

Table 1 Pricing

Price source: SL-LAWENF

	Description	Unit Price	Qty	Extended Price
TPE-MT2020T-ED TPE-CSTX-CA001 TPE-COMX-NECFTP TPE-HWOX-CAMAG TP-IAT-CUSTOM 47FRT	<b>IDEMIA LiveScan System Tenprint, including:</b> <ul style="list-style-type: none"> <li>◆ IDEMIA LiveScan System Software</li> <li>◆ FBI Appendix F Certified Tenprint 500ppi Scanner</li> <li>◆ Laptop Computer</li> <li>◆ Standard Cal-DOJ defined Workflows and profiles</li> <li>◆ Mag Reader &amp; California Software Customization</li> <li>◆ <b>Installation / On-site Training</b></li> <li>◆ <b>Warranty:</b> 1 Year On-site Advantage Solution warranty, 9X5, Next day on-site response and parts replacement</li> <li>◆ <b>Freight</b></li> </ul>	\$8,061	2	\$16,032
TP-MTRT-CASE	Transportable Carrying Case ( <i>Tenprint (Fingerprint) System</i> )	\$725	2	\$1,450
TPE-PRT-DUP	Printer Black & White Tenprint Card, Duplexer	\$1,409	2	\$2,818
TPE-MT2020-M95	<i>Optional</i> Annual Maintenance: (after 1st Year Warranty) Year's 2 & 3 (2 systems) <b>On-site Advantage</b> Solution <b>9X5</b> , Next day on-site response and parts replacement – <b>LiveScan &amp; Printer</b>	\$2,429	4	\$9,716
<b>TOTAL Extended Price</b>				<b>\$30,016</b>

Current shipping is 90+ days after receipt by IDEMIA of Monterey County Social Services completed pre-install documentation, or as otherwise scheduled.

### IDEMIA LiveScan System – Details

Table 2. Details

Item	Description
California Department of Justice Enterprise Customization	<ul style="list-style-type: none"> <li>◆ TOTS: APP CRM IDN</li> <li>◆ Cards: FD258-C/T FD249-C/T CA Hand-C/T</li> <li>◆ Other: Transmits to CADOJ NATMS</li> <li>◆ Return msg: No</li> </ul>
TPE-COMX-NECFTP	<ul style="list-style-type: none"> <li>◆ NATMS AFIS Protocol Support w/ FTP: Compression Support Package with FTP provides support for NEC NATMS Protocol Communications over TCP/IP/FTP Wide Area Network Connections w/ WSQ compression.</li> </ul>

### Customer Responsibilities

Monterey County Social Services is responsible for the following:

- ◆ Providing necessary facility resources required for equipment installation and operation including access, space, environmental control, electrical power and networking.
- ◆ Providing a technical point of contact for IDEMIA who will be the primary person responsible for providing and/or coordinating obtainment of site installation pre-requisite information such as network information, IP addresses, power information, etc.
- ◆ To obtain and maintain the required transmission lines and hardware for remote communications to and from the necessary agencies.
- ◆ Providing the necessary local area and wide area networking (LAN and WAN) including service and backend connectivity as well as any required VPN authorizations
- ◆ Obtaining all required authorizations for connectivity.

### Assumptions

In developing this proposal, IDEMIA has made the following assumptions:

- ◆ The proposed IDEMIA LiveScan System shall conform to the existing IDEMIA LiveScan configuration. Any additional functional requirements may be treated as change orders.
- ◆ An inter-agency agreement between Monterey County Social Services and applicable receiving agencies will be in place.
- ◆ Monterey County Social Services will provide all necessary communication for connectivity. This includes, but is not limited to hubs, routers, modems, etc.

Additional engineering effort by IDEMIA beyond the scope of the standard product will be quoted based on current service rates in effect at the time of the change, plus any related travel or administrative expenses. Assistance with training and questions for the Monterey County Social Services's database or any programming, scripting, or review of programs beyond work quoted above are excluded from this offer.

Prices are exclusive of any and all state, or local taxes, or other fees or levies. Customer payments are due to IDEMIA within 30 days after the date of the invoice. Product purchase will be governed by the IDEMIA Agreement, a copy of which is attached. Firm delivery schedules will be provided upon receipt of a purchase order. No subsequent purchase order can override such terms. Nothing additional shall be binding upon IDEMIA unless a subsequent agreement is signed by both parties.

IDEMIA reserves the right to substitute hardware of equal value with equal or better capability, based upon market availability. If, however such equipment is unavailable, IDEMIA will make its best effort to provide a suitable replacement.

### Proposal Expiration: March 31, 2024

Purchase orders should be sent to IDEMIA by electronic mail, facsimile or U.S. mail. Please direct all order correspondence, including Purchase Order, to:

**IDEMIA**  
14 Crosby Dr., 2<sup>nd</sup> Floor  
Bedford, MA 01730  
Email: [terry.spalding@us.idemia.com](mailto:terry.spalding@us.idemia.com) | [anamtkorders@us.idemia.com](mailto:anamtkorders@us.idemia.com)

Please direct all questions and order correspondence to:

**Terry Spalding**  
IDEMIA Inside Sales  
Email: [terry.spalding@us.idemia.com](mailto:terry.spalding@us.idemia.com) | Mob: (714) 322-4425

We look forward to working with you.

Sincerely,



Casey Mayfield  
Sr. Vice President of Public Security  
State & Local Government - IDEMIA

## Advantage Solution Support

The following table provides a summary of the maintenance services and support available during warranty and following warranty expiration. Initial warranty period is 1 year from the date of installation.

Support Features	Warranty	Post Warranty
<b>Software Support 9X5*</b>	<b>Included in Warranty</b>	<b>Available for purchase</b>
Unlimited Telephone Technical Support	√	√
2 Hour Telephone Response Time	√	√
Remote Dial-in Analysis	√	√
Software Standard Releases	√	√
Software Supplemental Releases	√	√
Automatic Call Escalation	√	√
Software Customer Alert Bulletins	√	√
<b>Hardware Support – On-site 9X5*</b>	<b>Included in Warranty</b>	<b>Available for purchase</b>
On-Site Response	24-hours	√
On-Site Corrective Maintenance	√	√
On-Site Parts Replacement	√	√
Preventive Maintenance	√	√
Escalation Support	√	√
Hardware Service Reporting	√	√
Hardware Customer Alert Bulletins	√	√
<b>Parts Support</b>	<b>Included in Warranty</b>	<b>Available for purchase</b>
Advanced Exchange Parts Replacement	√	√
Telephone Technical Support for Parts Replacement	√	√
Parts Customer Alert Bulletins	√	√
<b>Software Uplifts</b>		
Hours of Coverage Available up to 24 Hours Per Day, 7 Days/Week	Optional	Optional
<b>Hardware Uplifts</b>		
Hours of Coverage Available up to 24 Hours Per Day, 7 Days/Week	Optional	Optional

\*Customer local time

By signing this signature block below, Monterey County Social Services agrees to the terms and pricing stated in this proposal for the product and services as referenced above. My signature below constitutes the acceptance of this order and authorizes IDEMIA, LLC to ship and provide these product and services:

To place the order, all we would need is (1) a copy of the signed purchase order or signed Price Quote Authorization with total purchase price, billing and shipping address(es); (2) a copy of the current tax exemption certificate (if applicable); (3) current Dun & Bradstreet D&B #.

**Signature Authorization for Order:**

Signature \_\_\_\_\_ DocuSigned by:  
Anne Brereton, County Counsel  
07025F3AA36B4A4...

Name Lori A. Medina, DSS Director Anne Brereton

Date 2/26/2024 | 1:31 PM PST

Total Purchase Price (including any Options): \$ **30,016.00**

**PLEASE ENTER ORDER AMOUNT ON THE SPACE ABOVE**

**PLEASE PROVIDE A COPY OF CURRENT TAX EXEMPTION CERTIFICATE (if applicable).**

**Please provide Billing Address:**

Monterey County Department of Social Services

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1000 S. Main Street, Suite 306

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Salinas, CA 93906

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**Billing Contact name:** Juan Plascencia

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**Telephone number (831) 783-7036**

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**Email:** plascenciajp@co.monterey.ca.us / 501-MCDSSAccountsPayable@co.monterey.ca.us

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Check if Billing Address is same as Shipping Address:

**Please provide Shipping Address (if different from Billing Address):**

Monterey County Department of Social Services

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1488 Schillings Place

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Salinas, CA 93901

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**Technical Contact name** Juan Plascencia

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**Telephone number (831) 783-7036**

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**Email:** plascenciajp@co.monterey.ca.us

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**Idemia Identity & Security USA LLC Short Form Sales Agreement**

1. Scope. Idemia Identity & Security USA LLC, ("IDEMIA" or "Seller") having a place of business at 5515 East La Palma Avenue, Suite 100, Anaheim, California 92807 and Monterey County Department of Social Services, ("Customer"), having a place of business at 1000 S. Main Street, Salinas, CA 93901

enter into this Sales Agreement ("Agreement"), pursuant to which IDEMIA will sell to Customer and Customer will purchase from Seller the equipment, parts, software, or services related to the equipment (e.g., installation) described in Seller's Proposal or Letter Quote dated 01/25/2024. These terms and conditions, together with the Proposal or Quote, comprise the "Agreement." Customer may indicate its acceptance of this Agreement by signing below or by issuing a purchase order that refers to either the Proposal/Quote or to a Customer solicitation to which the Proposal/Quote responds. Only these terms and conditions apply to the transaction, notwithstanding any inconsistent or additional terms and conditions contained in the purchase order or Customer solicitation.

2. Price, Payment and Sales Terms. The Contract Price is U.S. \$ 30,016.00, excluding applicable sales, use, or similar taxes. Seller will submit invoices to Customer for products when they are shipped and, if applicable, for services when they are performed. Customer will make payments to Seller within twenty (20) days after the invoice date. Unless otherwise stipulated with the Seller when an Order is accepted, the Equipment will be delivered by Seller "FCA" (Free Carrier), with named place being the Seller's premises where the Goods are being dispatched, (Incoterms 2010). Title to the Equipment will pass to Customer upon payment in full of the Contract Price as outlined above, except that title to Software will not pass to Customer at any time. Risk of loss will pass to Customer upon delivery of the Equipment to the Customer at the agreed named place of delivery in accordance with the Incoterm in the contract. Seller will pack and ship all Equipment in accordance with good commercial practices.

3. Software. If this transaction involves software, any software owned by Seller ("IDEMIA Software") is licensed to Customer solely in accordance with Seller's Software License Agreement ("SLA"), which is attached as Exhibit A and incorporated herein by this reference. Any software owned by a third party ("Non-IDEMIA Software") is licensed to Customer in accordance with the standard license, terms, and restrictions of the copyright owner unless the owner has granted to Seller the right to sublicense its software pursuant to the SLA, in which case the SLA applies and the owner will have all rights and protections under the SLA as the Licensor. Seller makes no representations or warranties of any kind regarding Non-IDEMIA Software.

4. Express Limited Warranty and Warranty Disclaimer. IDEMIA Software is warranted in accordance with the SLA.

5. Delays and Disputes. Neither party will be liable for its non-performance or delayed performance if caused by an event, circumstance, or act of a third party that is beyond a party's reasonable control (a "Force Majeure"). Each party will notify the other if it becomes aware of a Force Majeure that will significantly delay performance. The parties will try to settle any dispute arising from this Agreement (except for a claim relating to intellectual property or breach of confidentiality) through good faith negotiations. If necessary, the parties will escalate the dispute to their appropriate higher-level managers. If negotiations fail, the parties will jointly select a mediator to mediate the dispute and will share equally the mediation costs. Neither party will assert a breach of this Agreement without first giving the other party written notice and a thirty (30) day period to cure the alleged breach.

6. LIMITATION OF LIABILITY. Except for personal injury or death, Seller's total liability, whether for breach of contract, warranty, negligence, strict liability in tort, or otherwise, will be limited to the direct damages recoverable under law, but not to exceed the purchase price of the products or services for which losses or damages are claimed. SELLER WILL NOT BE LIABLE FOR ANY COMMERCIAL LOSS; INCONVENIENCE; LOSS OF USE, TIME, DATA, GOOD WILL, REVENUES, PROFITS OR SAVINGS; OR OTHER SPECIAL, INCIDENTAL, INDIRECT, OR CONSEQUENTIAL DAMAGES IN ANY WAY RELATED TO OR ARISING FROM THIS AGREEMENT, THE SALE OR USE OF THE

PRODUCTS, OR THE PERFORMANCE OF SERVICES BY SELLER PURSUANT TO THIS AGREEMENT. No action for contract breach or otherwise relating to the transactions contemplated by this Agreement may be brought more than one year after the accrual of the cause of action. This limitation of liability survives the expiration or termination of this Agreement.

7. Confidential Information and Preservation of Proprietary Rights. The SLA governs software confidentiality. As to any other information marked "Confidential" and provided by one party to the other, the receiving party will maintain the confidentiality of the information and not disclose it to any third party; take necessary and appropriate precautions to protect the information; and use the information only to further the performance of this Agreement. Confidential information is and will remain the property of the disclosing party, and no grant of proprietary rights in the confidential information is given or intended. Seller, any copyright owner of Non-IDEMIA Software, and any third party manufacturer own and retain all of their proprietary rights in the equipment, parts and software, and nothing herein is intended to restrict their proprietary rights,. Except as explicitly provided in the SLA, this Agreement does not grant any right, title or interest in Seller's proprietary rights, or a license under any Seller patent or patent application.

8. Miscellaneous: Each party will comply with all applicable laws, regulations and rules concerning the performance of this Agreement or use of the products to the extent they do not conflict with the laws of the United States. This Agreement and the rights and duties of the parties will be governed by and interpreted in accordance with the laws of the State in which the products are installed to the extent they do not conflict with the laws of the United States. This Agreement constitutes the entire agreement of the parties regarding this transaction, supersedes all previous agreements and proposals relating to this subject matter, and may be amended only by a written instrument executed by both parties. Seller is not making, and Customer is not relying upon, any representation or warranty except those expressed herein. There are no certifications or commitments binding Seller applicable to this transaction unless they are in writing and signed by an authorized signatory of Seller.

**Idemia Identity & Security USA LLC ("SELLER"):**

Signed \_\_\_\_\_  
Name \_\_\_\_\_  
Title \_\_\_\_\_  
Date \_\_\_\_\_

**NAME ("CUSTOMER")**

Signed \_\_\_\_\_  
Name Lori A. Medina  
Title Director  
Date \_\_\_\_\_

Signed \_\_\_\_\_  
Name \_\_\_\_\_  
Title County Council  
Date \_\_\_\_\_

Signed \_\_\_\_\_  
Name \_\_\_\_\_  
Title Auditor Controller

Date \_\_\_\_\_

**EXHIBIT A – SOFTWARE LICENSE AGREEMENT**

In this Exhibit A, the term "Licensor" means Idemia Identity & Security USA LLC, ("IDEMIA"); "Licensee," means the Customer; "Primary Agreement" means the agreement to which this exhibit is attached (IDEMIA Short Form Sales Agreement); and "Agreement" means this Exhibit and the applicable terms and conditions contained in the Primary Agreement. The parties agree as follows:

For good and valuable consideration, the parties agree as follows:

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1.5 "Primary Agreement" means the agreement to which this exhibit is attached (IDEMIA Short Form Sales Agreement).

1.6 "Security Vulnerability" means a flaw or weakness in system security procedures, design, implementation, or internal controls that could be exercised (accidentally triggered or intentionally exploited) and result in a security breach such that data is compromised, manipulated or stolen or the system damaged.

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Software with functionally-equivalent Software, license to Licensee substitute Software which will accomplish the same objective, or terminate the license and refund the Licensee's paid license fee.

6.3. Warranty claims are described in the Primary Agreement.

6.4. **The express warranties set forth in this Section 6 are in lieu of, and IDEMIA disclaims, any and all other warranties (express or implied, oral or written) with respect to the Software or Documentation, including, without limitation, any and all implied warranties of condition, title, non-infringement, merchantability, or fitness for a particular purpose or use by Licensee (whether or not IDEMIA knows, has reason to know, has been advised, or is otherwise aware of any such purpose or use), whether arising by law, by reason of custom or usage of trade, or by course of dealing. In addition, IDEMIA disclaims any warranty to any person other than Licensee with respect to the Software or Documentation.**

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8.2 Within thirty (30) days after termination of this Agreement, Licensee must certify in writing to IDEMIA that all copies of the Software have been removed or deleted from the Designated Products and that all copies of the Software and Documentation have been returned to IDEMIA or destroyed by Licensee and are no longer in use by Licensee.

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#### SECTION 10. CONFIDENTIALITY

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11.3. **GOVERNING LAW.** This Agreement is governed by the laws of the United States to the extent that they apply and otherwise by the internal substantive laws of the State to which the Software is shipped if Licensee is a sovereign government entity, to the extent they do not conflict with the laws of the United States, or the internal substantive laws of the State of Delaware if Licensee is not a sovereign government entity. The terms of the U.N. Convention on Contracts for the International Sale of Goods do not apply. In the event that the Uniform Computer Information Transaction Act, any version of this Act, or a substantially similar law (collectively "UCITA") becomes applicable to a party's performance under this Agreement, UCITA does not govern any aspect of this Agreement or any license granted under this Agreement, or any of the parties' rights or obligations under this Agreement. The governing law will be that in effect prior to the applicability of UCITA.

11.4. **THIRD PARTY BENEFICIARIES.** This Agreement is entered into solely for the benefit of IDEMIA and Licensee. No third party has the right to make any claim or assert any right under this Agreement, and no third party is deemed a beneficiary of this Agreement. Notwithstanding the foregoing, any licensor or supplier of third party software included in the Software will be a direct and intended third party beneficiary of this Agreement.

11.5. **PREVAILING PARTY.** In the event of any dispute arising out of the subject matter of this Agreement, the prevailing party shall recover, in addition to any other damages assessed, its reasonable attorneys' fees and court costs incurred in arbitrating, litigating, or otherwise settling or resolving such dispute.

11.6. **SURVIVAL.** Sections 4, 5, 6.3, 7, 8, 9, 10, and 11 survive the termination of this Agreement.

**IDEMIA IDENTITY & SECURITY USA LLC****Fingerprint Solutions****March 12, 2024 – March 11, 2027****SCOPE OF SERVICES/PAYMENT PROVISIONS****I. CONTACT INFORMATION**

Vendor Contact: Terry Spalding  
IDEMIA Identity & Security USA LLC  
14 Crosby Dr., 2nd Floor  
Bedford, MA 01730  
(714) 322-4425  
[Terry.Spalding@us.idemia.com](mailto:Terry.Spalding@us.idemia.com)

County Contact: Juan Plascencia  
Department of Social Services  
713 La Guardia St., Suite H8  
Salinas, CA 93905  
(831) 783-7036  
[Plascenciajp@co.monterey.ca.us](mailto:Plascenciajp@co.monterey.ca.us)

**II. SERVICES TO BE PROVIDED BY CONTRACTOR**

IDEMIA, as the CONTRACTOR will prepare and provide two mobile Live Scan Systems equipped with the accepted standard California Department of Justice (CAL-DOJ) software and workflows.

**CONTRACTOR** shall:

1. Provide two (2) IDEMIA LiveScan System Tenprint of which each system shall include: IDEMIA LiveScan System Software, FBI Appendix F Certified Tenprint 500ppi Scanner, Laptop Computer, Standard Cal-DOJ defined Workflows and profiles, Mag Reader & California Software Customization, Transportable Carrying Case (Tenprint (Fingerprint) System), Printer Black & White Tenprint Card, Duplexer.
2. Systems shall be installed in the following Department of Social Services (DSS) Branches:
  - a. Family and Children Services (FCS) Branch
  - b. Human Resources (HR) Branch
3. Provide three years of phone, remote and onsite 9X5 Next day on-site response and part replacement technical support needed to keep the systems operating in an efficient manner
4. Install and replace existing outdated systems
5. Prepare all training curriculum to instruct staff on new Fingerprint System
6. Deliver training to DSS Staff operating the new Fingerprint System

**III. COUNTY RESPONSIBILITIES**

COUNTY shall:

1. Provide access to the space to deploy the Fingerprint Systems.
2. Provide a working CA DOJ Network circuit with connectivity to the location of installation.
3. Provide the names of staff members who will receive the training and operate the system.
4. Coordinate the installation dates and training dates.

**IV. TRAVEL REIMBURSEMENT**

CONTRACTOR shall receive compensation for travel expenses charged to this agreement as per the "County Travel Policy". A copy of the policy is available online at <https://www.co.monterey.ca.us/government/departments-a-h/auditor-controller/policies-and-procedures>. To receive reimbursement, CONTRACTOR must provide a detailed breakdown of authorized expenses, identifying what was expended and when. CONTRACTOR shall receive compensation for mileage reimbursement up to the rates listed online at [www.irs.gov](http://www.irs.gov).

**V. INVOICE/PAYMENT PROVISIONS**

CONTRACTOR will provide equipment, installation, and support of equipment at the cost of **\$30,016**. CONTRACTOR shall submit invoices per the INVOICE/PAYMENT SCHEDULE below.

## INVOICE/PAYMENT SCHEDULE

Fiscal Year	Items	Total Cost
FY2023-24	2 IDEMIA LiveScan Systems 2 Printers 2 Cases Installation	\$20,300
FY2024-25	Annual Maintenance Onsite Advantage	\$4,858
FY2025-26	Annual Maintenance Onsite Advantage	\$4,858
<b>TOTAL</b>		<b>\$30,016</b>

COUNTY shall pay CONTRACTOR within 30 days after the date of invoice as per the terms on page 3 of this agreement. The maximum amount payable by COUNTY to CONTRACTOR for the period March 12, 2024 through March 11, 2027 shall not exceed **thirty thousand, sixteen dollars (\$30,016)**.

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