

**AMENDMENT NO. 2 TO AGREEMENT BY AND BETWEEN  
COUNTY OF MONTEREY, THROUGH ITS INFORMATION TECHNOLOGY  
DEPARTMENT & INSIGHT DIRECT USA, INC.**

**THIS AMENDMENT NO. 2** is made to the NON-STANDARD AGREEMENT for the provision of Microsoft Office 365 government services, data backup software, subscriptions, and associated maintenance and support by and between **INSIGHT DIRECT USA, INC.**, hereinafter “CONTRACTOR”, and the County of Monterey, a political subdivision of the State of California, hereinafter referred to as “COUNTY”.

**RECITALS**

**WHEREAS**, the Agreement was executed for Microsoft Office 365 government services from June 1, 2021, to June 30, 2024.

**WHEREAS**, the County and the CONTRACTOR wish to amend the AGREEMENT (NO.2) term from June 1, 2021, to June 30, 2025.

**WHEREAS**, the County and CONTRACTOR amended the AGREEMENT (NO.1) to reflect an increase of \$150,053 for a revised amount of \$4,651,635.

**WHEREAS**, the County and CONTRACTOR wish to amend the AGREEMENT (NO.2) to reflect an increase of \$118,000 for a revised amount of \$4,769,635.

**AGREEMENT**

**NOW THEREFORE**, the County and CONTRACTOR hereby agree to amend the AGREEMENT in the following manner:

The Agreement is hereby renewed on the terms and conditions as set forth in the Original Agreement incorporated herein by this reference, except as specifically set forth below:

1. The maximum amount payable by COUNTY to CONTRACTOR under this Agreement shall not exceed \$4,769,635.
2. The term of the original Agreement shall reflect June 1, 2021, to June 30, 2025.
3. Except as provided herein, all remaining terms, conditions, and provisions of the AGREEMENT are unchanged and unaffected by this AMENDMENT NO. 2. They shall continue in full force and effect as set forth in the AGREEMENT.
4. A copy of this AMENDMENT NO. 2 shall be attached to the original AGREEMENT and AMENDMENT NO.1.

*This page intentionally left blank.*

*~Signature page to follow~*

IN WITNESS WHEREOF, the parties have executed this AMENDMENT NO. 2 on the day and year written below.

MONTEREY COUNTY

CONTRACTOR

\_\_\_\_\_  
Director of Information Technology

By: Scott Friedlander  
By: Scott Friedlander (Mar 27, 2024 08:20 EDT)  
\_\_\_\_\_  
Signature of Chair, President, or  
Vice-President

\_\_\_\_\_  
Dated:

\_\_\_\_\_  
**Scott Friedlander, President**  
Printed Name and Title

*Approved as to Fiscal Provisions:*

\_\_\_\_\_  
Dated: **3/26/2024**

\_\_\_\_\_  
Deputy Auditor/Controller

By: Lisanne Steinheiser  
\_\_\_\_\_  
(Signature of Secretary, Asst. Secretary, CFO,  
Treasurer or Asst. Treasurer)\*

\_\_\_\_\_  
Dated:

\_\_\_\_\_  
**Lisanne Steinheiser, Assistant Secretary**  
Printed Name and Title

*Approved as to Liability Provisions:*

\_\_\_\_\_  
Dated: **3/26/2024**

\_\_\_\_\_  
Risk Management

\_\_\_\_\_  
Dated:

*Approved as to Form:*

\_\_\_\_\_  
Deputy County Counsel

\_\_\_\_\_  
Dated:

\*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.










# Insight \_Amendment\_No.2

Final Audit Report

2024-03-27

Created:	2024-03-26
By:	Hannah Bosarge (HANNAH.BOSARGE@INSIGHT.COM)
Status:	Signed
Transaction ID:	CBJCHBCAABAA4hWzZ2965V2qqiiQAb1NFodsubBYbj3G

## "Insight \_Amendment\_No.2" History

-  Document created by Hannah Bosarge (HANNAH.BOSARGE@INSIGHT.COM)  
2024-03-26 - 7:32:52 PM GMT
-  Document emailed to scott.friedlander@insight.com for signature  
2024-03-26 - 7:33:29 PM GMT
-  Document emailed to Lianne Steinheiser (lianne.steinheiser@insight.com) for signature  
2024-03-26 - 7:33:30 PM GMT
-  Email viewed by Lianne Steinheiser (lianne.steinheiser@insight.com)  
2024-03-26 - 7:35:28 PM GMT
-  Document e-signed by Lianne Steinheiser (lianne.steinheiser@insight.com)  
Signature Date: 2024-03-26 - 7:35:46 PM GMT - Time Source: server
-  Email viewed by scott.friedlander@insight.com  
2024-03-27 - 12:20:32 PM GMT
-  Signer scott.friedlander@insight.com entered name at signing as Scott Friedlander  
2024-03-27 - 12:20:57 PM GMT
-  Document e-signed by Scott Friedlander (scott.friedlander@insight.com)  
Signature Date: 2024-03-27 - 12:20:59 PM GMT - Time Source: server
-  Agreement completed.  
2024-03-27 - 12:20:59 PM GMT