

Exhibit C



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-523037-45344.872TS

Issued: 02/22/2024

Quote Expiration: 03/31/2025

Estimated Contract Start Date: 04/01/2024

Account Number: 205360

Delivery Method:

SHIP TO	BILL TO
Monterey County Sheriff's Office - CA 1414 Natividad Rd Salinas, CA 93906-3102 USA	Monterey County Sheriff's Office - CA 1414 Natividad Rd Salinas CA 93906-3102 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Allen Sliper Phone: Email: asliper@axon.com Fax:	Angus Wilhite Phone: (831) 253-6086 Email: wilhitea@co.monterey.ca.us Fax: (517) 486-4069

**Quote Summary**

Program Length	120 Months
<b>TOTAL COST</b>	<b>\$207,278.40</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$207,278.40</b>

**Discount Summary**

Average Savings Per Year	\$1,573.36
<b>TOTAL SAVINGS</b>	<b>\$15,733.60</b>

**Payment Summary**

Date	Subtotal	Tax	Total
Apr 2024	\$20,727.84	\$0.00	\$20,727.84
Jul 2025	\$20,727.84	\$0.00	\$20,727.84
Jul 2026	\$20,727.84	\$0.00	\$20,727.84
Jul 2027	\$20,727.84	\$0.00	\$20,727.84
Jul 2028	\$20,727.84	\$0.00	\$20,727.84
Jul 2029	\$20,727.84	\$0.00	\$20,727.84
Jul 2030	\$20,727.84	\$0.00	\$20,727.84

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**Payment Summary**

<b>Date</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Jul 2031	\$20,727.84	\$0.00	\$20,727.84
Jul 2032	\$20,727.84	\$0.00	\$20,727.84
Jul 2033	\$20,727.84	\$0.00	\$20,727.84
<b>Total</b>	<b>\$207,278.40</b>	<b>\$0.00</b>	<b>\$207,278.40</b>

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Quote Unbundled Price: \$223,012.00  
 Quote List Price: \$223,012.00  
 Quote Subtotal: \$207,278.40

Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	3	120	\$183.34	\$183.34	\$183.34	\$66,002.40	\$0.00	\$66,002.40
CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	2	120	\$283.34	\$283.34	\$283.34	\$68,001.60	\$0.00	\$68,001.60
<b>A la Carte Software</b>									
12028	AXON AIR - EVIDENCE.COM LICENSE - PRO ACCESS	1	120		\$40.60	\$36.54	\$4,384.80	\$0.00	\$4,384.80
12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	12	120		\$15.60	\$14.04	\$20,217.60	\$0.00	\$20,217.60
100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	13	120		\$31.20	\$31.20	\$48,672.00	\$0.00	\$48,672.00
<b>A la Carte Services</b>									
85144	AXON BODY - PSO - STARTER	1			\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>							<b>\$207,278.40</b>	<b>\$0.00</b>	<b>\$207,278.40</b>

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**Delivery Schedule****Software**

<b>Bundle</b>	<b>Item</b>	<b>Description</b>	<b>QTY</b>	<b>Estimated Start Date</b>	<b>Estimated End Date</b>
AXON AIR, CLASS 1 UAS BUNDLE	100579	AXON AIR - UAS LICENSE - CLASS 1	3	04/01/2024	03/31/2034
AXON AIR, CLASS 1 UAS BUNDLE	100584	AXON AIR - ADVANCED STREAMING ADD-ON	3	04/01/2024	03/31/2034
AXON AIR, CLASS 1 UAS BUNDLE	100586	AXON AIR - API INTEGRATIONS ADD-ON	3	04/01/2024	03/31/2034
AXON AIR, CLASS 2 UAS BUNDLE	100580	AXON AIR - UAS LICENSE - CLASS 2	2	04/01/2024	03/31/2034
AXON AIR, CLASS 2 UAS BUNDLE	100584	AXON AIR - ADVANCED STREAMING ADD-ON	2	04/01/2024	03/31/2034
AXON AIR, CLASS 2 UAS BUNDLE	100586	AXON AIR - API INTEGRATIONS ADD-ON	2	04/01/2024	03/31/2034
A la Carte	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	13	04/01/2024	03/31/2034
A la Carte	12028	AXON AIR - EVIDENCE.COM LICENSE - PRO ACCESS	1	04/01/2024	03/31/2034
A la Carte	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	12	04/01/2024	03/31/2034

**Services**

<b>Bundle</b>	<b>Item</b>	<b>Description</b>	<b>QTY</b>
A la Carte	85144	AXON BODY - PSO - STARTER	1

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## Payment Details

<b>Apr 2024</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	13	\$4,867.20	\$0.00	\$4,867.20
Year 1	12028	AXON AIR - EVIDENCE.COM LICENSE - PRO ACCESS	1	\$438.48	\$0.00	\$438.48
Year 1	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	12	\$2,021.76	\$0.00	\$2,021.76
Year 1	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Year 1	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	3	\$6,600.24	\$0.00	\$6,600.24
Year 1	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	2	\$6,800.16	\$0.00	\$6,800.16
<b>Total</b>				<b>\$20,727.84</b>	<b>\$0.00</b>	<b>\$20,727.84</b>

<b>Jul 2025</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	13	\$4,867.20	\$0.00	\$4,867.20
Year 2	12028	AXON AIR - EVIDENCE.COM LICENSE - PRO ACCESS	1	\$438.48	\$0.00	\$438.48
Year 2	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	12	\$2,021.76	\$0.00	\$2,021.76
Year 2	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Year 2	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	3	\$6,600.24	\$0.00	\$6,600.24
Year 2	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	2	\$6,800.16	\$0.00	\$6,800.16
<b>Total</b>				<b>\$20,727.84</b>	<b>\$0.00</b>	<b>\$20,727.84</b>

<b>Jul 2026</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	13	\$4,867.20	\$0.00	\$4,867.20
Year 3	12028	AXON AIR - EVIDENCE.COM LICENSE - PRO ACCESS	1	\$438.48	\$0.00	\$438.48
Year 3	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	12	\$2,021.76	\$0.00	\$2,021.76
Year 3	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Year 3	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	3	\$6,600.24	\$0.00	\$6,600.24
Year 3	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	2	\$6,800.16	\$0.00	\$6,800.16
<b>Total</b>				<b>\$20,727.84</b>	<b>\$0.00</b>	<b>\$20,727.84</b>

<b>Jul 2027</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	13	\$4,867.20	\$0.00	\$4,867.20
Year 4	12028	AXON AIR - EVIDENCE.COM LICENSE - PRO ACCESS	1	\$438.48	\$0.00	\$438.48
Year 4	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	12	\$2,021.76	\$0.00	\$2,021.76
Year 4	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Year 4	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	3	\$6,600.24	\$0.00	\$6,600.24
Year 4	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	2	\$6,800.16	\$0.00	\$6,800.16
<b>Total</b>				<b>\$20,727.84</b>	<b>\$0.00</b>	<b>\$20,727.84</b>

<b>Jul 2028</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	13	\$4,867.20	\$0.00	\$4,867.20

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<b>Jul 2028</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 5	12028	AXON AIR - EVIDENCE.COM LICENSE - PRO ACCESS	1	\$438.48	\$0.00	\$438.48
Year 5	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	12	\$2,021.76	\$0.00	\$2,021.76
Year 5	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Year 5	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	3	\$6,600.24	\$0.00	\$6,600.24
Year 5	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	2	\$6,800.16	\$0.00	\$6,800.16
<b>Total</b>				<b>\$20,727.84</b>	<b>\$0.00</b>	<b>\$20,727.84</b>

<b>Jul 2029</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 6	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	13	\$4,867.20	\$0.00	\$4,867.20
Year 6	12028	AXON AIR - EVIDENCE.COM LICENSE - PRO ACCESS	1	\$438.48	\$0.00	\$438.48
Year 6	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	12	\$2,021.76	\$0.00	\$2,021.76
Year 6	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Year 6	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	3	\$6,600.24	\$0.00	\$6,600.24
Year 6	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	2	\$6,800.16	\$0.00	\$6,800.16
<b>Total</b>				<b>\$20,727.84</b>	<b>\$0.00</b>	<b>\$20,727.84</b>

<b>Jul 2030</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 7	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	13	\$4,867.20	\$0.00	\$4,867.20
Year 7	12028	AXON AIR - EVIDENCE.COM LICENSE - PRO ACCESS	1	\$438.48	\$0.00	\$438.48
Year 7	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	12	\$2,021.76	\$0.00	\$2,021.76
Year 7	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Year 7	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	3	\$6,600.24	\$0.00	\$6,600.24
Year 7	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	2	\$6,800.16	\$0.00	\$6,800.16
<b>Total</b>				<b>\$20,727.84</b>	<b>\$0.00</b>	<b>\$20,727.84</b>

<b>Jul 2031</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 8	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	13	\$4,867.20	\$0.00	\$4,867.20
Year 8	12028	AXON AIR - EVIDENCE.COM LICENSE - PRO ACCESS	1	\$438.48	\$0.00	\$438.48
Year 8	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	12	\$2,021.76	\$0.00	\$2,021.76
Year 8	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Year 8	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	3	\$6,600.24	\$0.00	\$6,600.24
Year 8	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	2	\$6,800.16	\$0.00	\$6,800.16
<b>Total</b>				<b>\$20,727.84</b>	<b>\$0.00</b>	<b>\$20,727.84</b>

<b>Jul 2032</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 9	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	13	\$4,867.20	\$0.00	\$4,867.20
Year 9	12028	AXON AIR - EVIDENCE.COM LICENSE - PRO ACCESS	1	\$438.48	\$0.00	\$438.48
Year 9	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	12	\$2,021.76	\$0.00	\$2,021.76
Year 9	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Year 9	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	3	\$6,600.24	\$0.00	\$6,600.24

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<b>Jul 2032</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 9	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	2	\$6,800.16	\$0.00	\$6,800.16
<b>Total</b>				<b>\$20,727.84</b>	<b>\$0.00</b>	<b>\$20,727.84</b>

<b>Jul 2033</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 10	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	13	\$4,867.20	\$0.00	\$4,867.20
Year 10	12028	AXON AIR - EVIDENCE.COM LICENSE - PRO ACCESS	1	\$438.48	\$0.00	\$438.48
Year 10	12029	AXON AIR - EVIDENCE.COM LICENSE - BASIC ACCESS	12	\$2,021.76	\$0.00	\$2,021.76
Year 10	85144	AXON BODY - PSO - STARTER	1	\$0.00	\$0.00	\$0.00
Year 10	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	3	\$6,600.24	\$0.00	\$6,600.24
Year 10	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	2	\$6,800.16	\$0.00	\$6,800.16
<b>Total</b>				<b>\$20,727.84</b>	<b>\$0.00</b>	<b>\$20,727.84</b>

Exhibit C

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell Contract #010720-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

[Redacted]

DS  
RED

[Redacted]

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

[Redacted]

DS  
RED

[Redacted]



DocuSigned by:  
*Robert E. Driscoll Jr*  
55DAE8B131A4424...

2/27/2024 | 9:21 PM MST

Signature

Date Signed

2/22/2024

