



# County of Monterey

Item No.

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 24-553

December 03, 2024

Introduced: 11/14/2024

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Approve and authorize the Contracts/Purchasing Officer or designee to execute an Agreement with FAMMO Cleaning Services, LLC., for specialized custodial maintenance services to the Health Department's Clinic Services Bureau on the same or substantially similar contract terms and conditions as presented here, for an initial term of January 1, 2025 to December 31, 2027, for an amount not to exceed \$ 1,697,167 and the option to extend the Agreement for two (2) additional one (1) year periods as set forth in RFP#10927; subject to review and approval of County Counsel and County Auditor-Controller; and
- b. Authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to sign up to three (3) future amendments to this Agreement where the amendments do not exceed 10% of the contract amount (\$169,716) or a total revised liability of \$1,866,883, and do not significantly change the scope of work.

### RECOMMENDATION

It is recommended that the County of Monterey Board of Supervisors:

- a. Approve and authorize the Contracts/Purchasing Officer or designee to execute an Agreement with FAMMO Cleaning Services, LLC., for specialized custodial maintenance services to the Health Department's Clinic Services Bureau on the same or substantially similar contract terms and conditions as presented here, for an initial term of January 1, 2025 to December 31, 2027, for an amount not to exceed \$ 1,697,167 and the option to extend the Agreement for two (2) additional one (1) year periods as set forth in RFP#10927; subject to review and approval of County Counsel and County Auditor-Controller; and
- b. Authorize the Contracts/Purchasing Officer or Contracts/Purchasing Supervisor to sign up to three (3) future amendments to this Agreement where the amendments do not exceed 10% of the contract amount (\$169,716) or a total revised liability of \$1,866,883, and do not significantly change the scope of work.

### SUMMARY/DISCUSSION

The Health Department Clinic Services Bureau (Clinic Services) operates twelve community clinic sites designated as Federally Qualified Health Centers (FQHCs) which provide preventive, primary, and specialty medical care services.

Clinic Services is currently under a departmental contract with Firato Service Company, Inc. (Firato) for specialized healthcare custodial services, as set forth in RFP #10742 and approved by the Board of Supervisors on November 5, 2020. This Agreement currently extends through December 31, 2024.

On February 29, 2024, Contracts/Purchasing published RFP #10927 to solicit countywide custodial maintenance services from qualified contractors. Clinic Services was originally excluded from this RFP due to the Bureau's separate and specialized scope requirements for its healthcare setting.

On or around May 20, 2024, Clinic Services was notified that Firato had rescinded their current bid for countywide RFP #10927. Clinic Services was then invited to join that countywide RFP in the event that Clinic Services may also be required to replace its janitorial vendor by the RFP #10927's start date of July 1, 2024. Clinic Services submitted an addendum to the awarded vendors to further bid on its separate, specialized scope of work for its clinic sites.

FAMMO Cleaning Service, LLC. was selected by Clinic Services as the vendor to provide specialized custodial services to its clinic sites. Service areas will include patient exam rooms, waiting areas, offices, common areas, halls, bathrooms, multi-purpose rooms, a playground and a Mobile Unit, as set forth this new Standard Agreement, and pursuant to RFP #10927.

FAMMO has completed site walkthroughs for all twelve sites and Clinic Services is actively in negotiations on the Agreement, however, a final Agreement may not be completed prior to last Board of Supervisors meeting of 2024.

Approval of the recommended action will allow Clinic Services the time needed to fully finalize this Agreement and onboard FAMMO in time to begin services effective January 1, 2025.

This work supports the County of Monterey Health Department 2018-2024 Strategic Plan initiatives: 2) Enhance community health and safety through prevention. It also supports one of the ten essential public health services, specifically: 6) Enforce laws and regulations that protect health and ensure safety.

#### OTHER AGENCY INVOLVEMENT

County Counsel has approved as to form. Auditor-Controller has approved as to fiscal provision. Risk has approved as to risk provisions.

#### FINANCING

Sufficient funds are available in the FY 2024-2025 Adopted Budget for Clinic Services Bureau, Health Department (4000-HEA007). There is no financial impact to the General Fund resulting from approval of this Agreement. This Agreement will be funded by direct revenues, such as payments from Medi-Cal and Medicare.

#### BOARD OF SUPERVISORS STRATEGIC INITIATIVES

Check the related Board of Supervisors Strategic Initiatives:

☐ Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

☐ Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

☒ Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services, promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

☐ Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

☐ Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Prisca Segovia, Management Analyst II, 755-4939

Approved by: Elsa Mendoza Jimenez, Director of Health Services, 755-4526

Attachments:

Board Report

Standard Agreement

Exhibit A