



Monterey County

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Board Report

Legistar File Number: A 17-310

July 25, 2017

Introduced: 7/3/2017

Version: 1

Current Status: Agenda Ready

Matter Type: BoS Agreement

- a. Authorize the Director of the Information Technology Department to execute a non-standard agreement with Equinix, LLC. for colocation of County technology infrastructure within an Equinix-hosted facility, to improve Office 365 performance, for the term of July 25, 2017 through July 24, 2018 for a total agreement amount of \$27,256;
- b. Accept non-standard contract provisions as recommended by the Director of the Information Technology Department;
- c. Authorize the Director of the Information Technology Department to execute order forms and change order forms as necessary to secure services as required by the County; and
- d. Authorize the Director of the Information Technology Department to sign, subject to County Counsel review, up to four (4) amendments to this Agreement, extending the term by one (1) year per amendment, where the amount of each amendment does not exceed the original cost (\$27,256) plus ten percent (\$2,725.60) for a total of \$29,981.60 per amendment, and where the amendments do not significantly change the scope of work and do not alter the non-standard terms of the Agreement.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Director of the Information Technology Department to execute a non-standard agreement with Equinix, LLC. for colocation of County technology infrastructure within an Equinix-hosted facility, to improve Office 365 performance, for the term of July 25, 2017 through July 24, 2018 for a total agreement amount of \$27,256;
- b. Accept non-standard contract provisions as recommended by the Director of the Information Technology Department;
- c. Authorize the Director of the Information Technology Department to execute order forms and change order forms as necessary to secure services as required by the County; and
- d. Authorize the Director of the Information Technology Department to sign, subject to County Counsel review, up to four (4) amendments to this Agreement, extending the term by one (1) year per amendment, where the amount of each amendment does not exceed the original cost (\$27,256) plus ten percent (\$2,725.60) for a total of \$29,981.60 per amendment, and where the amendments do not significantly change the scope of work and do not alter the non-standard terms of the Agreement.

SUMMARY/DISCUSSION:

As more services are moving to the Cloud, Equinix's Cloud Exchange can be utilized by the County to provide consistent and predictable transport services to and from the Cloud. The County Information Technology Department (ITD) will be utilizing Equinix to expedite transport of Office 365 service. Specifically, ITD will use services for colocation of an equipment rack in an Equinix data center to host County's BGP router peering with Microsoft, Equinix consulting services to setup ExpressRoute, and virtual circuit bridging traffic from the

colocation data center to Microsoft's data center.

ITD is also requesting, under a separate report, the Board of Supervisor's authorization to execute an agreement for a Cloud Exchange strategy and solution, and cloud enablement professional services. That agreement, with EPS Enterprises, Inc., works with this Equinix, LLC agreement for colocation of County technology in an Equinix data center to enable ITD to provide County Departments with improved Office 365 services.

OTHER AGENCY INVOLVEMENT:

County Counsel cannot approve this agreement due to the following non-standard provisions: late fees for delay in payment; non-standard insurance and indemnity provisions; limitations on warranty; limitations on the amount of and type of damages available to County; non-standard termination provisions; and limitations on vendor liability for County data-loss. Risk does not approve non-standard insurance and indemnity provisions.

FINANCING:

The cost of this agreement is \$27,256 which has been included in the FY17-18 Recommended Budget for the Information Technology Department, ITD 1930, Unit 8436, Appropriations Unit INF002. Transactions relating to future fiscal years will be included in each respective Recommended Budget based upon the anticipated utilization of the services.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

ITD continues to align its technology with County's goals and priorities by strategically investing in Cloud technologies such as Microsoft ExpressRoute and Equinix's Cloud Exchange. The Equinix project will enable County to have consistent and predictable transport services to and from the Cloud, and will therefore pave the way for the smooth transformation from an on-premise to a Cloud-based technology infrastructure operation model.

Mark a check to the related Board of Supervisors Strategic Initiatives

☐ Economic Development
☐ Administration
☐ Health & Human Services
☒ Infrastructure
☐ Public Safety

Prepared by: Lynnette Beardsall, Management Analyst, 759-6938

Approved by:

Date: _____
Eric A. Chatham, Director of Information Technology, 759-6920

Attachments:
Equinix, LLC agreement
Equinix, LLC pricing

