

# INVERS MOBILITY SOLUTIONS, INC.

## EXHIBIT A: Scope Of Services / Payment Provisions FROM JUNE 1, 2017 TO JUNE 30, 2022

	<u>6/1/2017 to 6/30/2018</u>	<u>FY 2019</u>	<u>FY 2020</u>	<u>FY 2021</u>	<u>FY 2022</u>	<u>TOTAL CHARGES</u>
CocoSoft Hosting & Support	6,360.00	7,560.00	8,760.00	9,960.00	11,160.00	43,800.00
Hardware Support & Firmware Updates	4,464.00	4,704.00	4,704.00	4,704.00	4,704.00	23,280.00
<b>Total Amounts (FY 2018-FY2022)</b>	<b>10,824.00</b>	<b>12,264.00</b>	<b>13,464.00</b>	<b>14,664.00</b>	<b>15,864.00</b>	<b>67,080.00</b>

### FORECASTED ADDITIONAL CHARGES 1.05 (In percent)

@5% yearly increase

	<u>FY 2019</u>	<u>FY 2020</u>	<u>FY 2021</u>	<u>FY 2022</u>	
<b>SOFTWARE HOSTING (6602)</b>					
Monthly Hosting Fee per pool vehicle @ \$30/vehicle	\$ 31.50	\$ 33.08	\$ 34.73	\$ 36.47	
Additional pool vehicle (2 per year: currently has 11)	2	4	6	8	
Monthly Hosting Fee	\$ 63.00	\$ 132.30	\$ 208.37	\$ 291.72	\$ 695.39
<b>YEARLY CHARGES</b>	<b>\$ 756.00</b>	<b>\$ 1,587.60</b>	<b>\$ 2,500.47</b>	<b>\$ 3,500.66</b>	<b>\$ 4,384.73</b>

<b>SUPPORT SERVICES (6602)</b>					
Project Mgmt & Staff Training	2,520.00	2,646.00	2,778.30	2,917.22	
<b>YEARLY CHARGES</b>	<b>2,520.00</b>	<b>2,646.00</b>	<b>2,778.30</b>	<b>2,917.22</b>	<b>\$ 11,631.52</b>

<b>SUPPORT PLAN (6408)</b>					
Board Computer KeyManager	3.15	3.31	3.47	3.65	
Number of additional pool vehicles	2	4	6	8	
Monthly Hosting Fee	6.30	13.23	20.84	29.17	\$ 81.54
<b>YEARLY CHARGES</b>	<b>75.60</b>	<b>158.76</b>	<b>250.05</b>	<b>350.07</b>	<b>\$ 834.47</b>

<b>HARDWARE (6613)</b>					
Maintenance, e.g. KeyMgr 2005 Mainboard GSM EU/US/Asia 3G (One per year)	1,430.00	1,430.00	1,430.00	1,430.00	
Expansion, e.g. KeyMgr Onboard Compute (Two per year)	1,798.00	1,798.00	1,798.00	1,798.00	
Est. Shipping, Handling and Insurance	400.00	400.00	400.00	400.00	
<b>YEARLY CHARGES</b>	<b>3,628.00</b>	<b>3,628.00</b>	<b>3,628.00</b>	<b>3,628.00</b>	<b>\$ 14,512.00</b>

### BREAKDOWN OF CHARGES

CocoSoft Hosting & Support	43,800.00
Hardware Support & Firmware Updates	23,280.00
<b>Total Amount (FY 2018-FY2022):</b>	<b>\$ 67,080.00</b>

<b>FORECASTED CHARGES FOR FUTURE MOTORPOOL</b>	
Software Hosting & Support Services (6602)	\$ 16,016.25
Support Plan (6408)	\$ 834.47
Additional Hardware (6407)	\$ 14,512.00
<b>Total Forecasted Amount :</b>	<b>\$ 31,362.72</b>

**Total Scope of Work for INVERS Motor Pool Program: \$ 98,442.72**