

**County of Monterey**  
**General Services- Contracts/Purchasing Division**  
**JUSTIFICATION OF SOLE SOURCE/SOLE BRAND REQUEST**

Purchase Requisition Number \_\_\_\_\_ Date 5/7/20

Description of Item: Guardian RFID

1. Please indicate the following:

Procurement:         Goods  
                          Services

(Check One)

Sole Source: Item is available from one source only. Item is a one-of-a kind and is not sold through distributors. Manufacturer is exclusive distributor.

Sole Brand: Various sources can supply the specified model and brand and competitive bids will be solicited for the requested brand only. Meets form, fit and function- nothing else will do.

Note: Sole Source/Sole Brand Requests are not maintained as a standing request. Each request is for a single one-time purchase only.

2. Vendor Selection:

Preferred Vendor  
 Sole Source

Vendor Name: Guardian RFID  
Address: 6900 Wedgewood Rd. Suite 325 City: Maple Grove State: MN  
Phone Number: ( 612 ) 406-7044 Fax: ( )  
Contact Person: Frank Montemorano Title: Sales  
Federal Employer #: \_\_\_\_\_

3. Provide a brief description of the goods/services to be purchased and why this purchase is being proposed under a sole source acquisition.

a) Why were product and/or vendor chosen?

Guardian RFID is the best system available to meet the needs of Custody Operations in the Jail

- b) What are the unique performance features of the product/brand requested that are not available in any other product/brand? For Services: what unique qualifications, rights, and licenses does the vendor possess to qualify as a sole source/brand request?

Guardian RFID is the only platform that uses radio-frequency identification technology to automate a wide range of correctional workflows and processes including documentation of welfare checks, inmate movement, program accountability, etc.

- c) Why are these specific features/qualifications required?

Under the Hernandez v Monterey County settlement agreement, we are required to meticulously document many processes in the Jail. Through this system, we will have the ability to document many of these requirements in real-time with simplified supervisor oversight. Guardian RFID also allows for each document production for in-house and court purposes.

- d) What other products/services have been examined and/or rejected?

Other tracking devices were examined, but their software and hardware were not as user friendly and did not provide sufficient data and capabilities.

- e) Why are other sources providing like goods or services unacceptable (please give a full meaningful explanation)?

They do not provide sufficient data and capabilities.

- f) What are the unique performance features REQUIRED (not merely preferred), and how would your requirement be inhibited without this particular item or service?

The capability to have real time reporting as well as an easy and readable document production for future litigation and corrective action planning.

- g) Estimated Costs:

212,339.95

4. Is there an unusual or compelling urgency associated with this project?

- No
- Yes (Please describe)

The system hardware needs to be installed in the new jail expansion, preferably before opening.

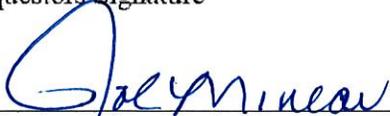
**THE FOLLOWING TO BE COMPLETED BY THE REQUESTOR**

I hereby certify that:

1. I am an approved department representative, and am aware of the County's requirements for competitive bidding, as well as the criteria for justification for sole source/brand purchasing.
2. I have gathered the required technical information and have made a concentrated effort to review comparable and/or equal equipment.
3. The information contained herein is complete and accurate.
4. There is justification for sole source/brand purchasing noted above as it meets the County's criteria.
5. A sole source/brand purchase in this case would withstand a possible audit or a vendor's protest.

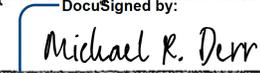
  
Requestors Signature

5/7/20  
Date

  
Authorized Signature by Department Head

05/20/2020  
Date

**Approval by the Contracts/Purchasing Manager:**

DocuSigned by:  
  
Authorized Signature

5/19/2020 | 1:05 PM PDT  
Date