

County of Monterey

America's Job Center of California
344 Salinas St., Suites 205 & 206
Salinas, CA 93901



Meeting Agenda - Final

Special Executive Committee Meeting

Thursday, October 23, 2025

9:00 AM

**America's Job Center of California, 344 Salinas Street Suites 205 & 206, Salinas,
CA 93901**

Workforce Development Board

WDB Members:

*Erik Cushman,
WDB & Executive Chair*

*Cesar Lara
Paula Calvetti*

CALL TO ORDER/ROLL CALL:

Erik Cushman

CHANGES TO AGENDA:

Erik Cushman

PUBLIC COMMENTS:

(Limited to 2 minutes per person)

DIRECTOR'S REPORT:

Chris Donnelly

CONSENT CALENDAR:

Erik Cushman

ACTION: Consider approval of minutes from the Special Monterey County Workforce Development Board (MCWDB) Executive Committee meeting on August 28, 2025.

Attachments: [Consent Item #1](#)

Erik Cushman

DISCUSSION OR REVIEW OF BUSINESS CALENDAR ACTION ITEMS:

Erik Cushman

ACTION: Consider and approve the appointment of Omar Perez-Sandoval, representing Business, for a three-year term, and that the MCWDB forward the appointment to the Board of Supervisors for final approval.

Attachments: [Action Item #1](#)

Erik Cushman

Update on MCWDB's October 30, 2025, Board Retreat.

Attachments: [Action Item #2](#)

Erik Cushman

Update on MCWDB's 2025-26 1st Quarter budget.

Attachments: [Action Item #3](#)

Daisy Fernandez

Update on the Pajaro Small Business Assistance program.

Attachments: [Action Item #4](#)

Vanessa Kor

Discussion on MCWDB's Community Builder Awards ceremony scheduled for December 3, 2025.

Attachments: [Action Item #5](#)

Vanessa Kor

Update on 1st Quarter WIOA Adult, Dislocated Worker, and Youth program performance.

Attachments: [Action Item #6](#)

Vanessa Kor

Update on Proposition 47 (2014) community services funding.

Attachments: [Action Item #7](#)

Pearl Sanchez

Update on WIOA Adult, Dislocated Worker, and Youth programs.

Attachments: [Action Item #8](#)

Lucy Iracheta, Lourdes Luviano, Michael Artalejo

Updates on Executive Committee members' workforce and business activities.

Attachments: [Action Item # 9](#)

Erik Cushman

ANNOUNCEMENTS:

Erik Cushman

ADJOURNMENT

Erik Cushman

SUBCOMMITTEE MEETINGS:

WDB MEETING

Erik Cushman



County of Monterey

Board Report

Legistar File Number: 25-770

Item No.

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

October 23, 2025

Introduced: 10/21/2025

Version: 1

Current Status: Agenda Ready

Matter Type: General Agenda Item

ACTION: Consider approval of minutes from the Special Monterey County Workforce Development Board (MCWDB) Executive Committee meeting on August 28, 2025.

UNADOPTED MINUTES

Special Monterey County Workforce Development Board Executive Committee Meeting
America's Job Center of California, 344 Salinas Street, Suites 205 & 206, Salinas, CA 93901
Thursday, August 28, 2025

Members Present: Erik Cushman (Chair), Paula Calvetti

Members Absent: Cesar Lara

Staff Present: Elizabeth Kaylor, Pearl Sanchez, Daisy Fernandez

Call to Order/Introductions: Erik Cushman called the meeting to order at approximately 9:05 a.m. A quorum was established.

Changes to Agenda: None

Public Comment: None

Director's Report: Executive Director Christopher Donnelly provided an update via Zoom on the upcoming Meeting of the Minds in Monterey event.

Consent Calendar:

1. **ACTION:** Consider approval of minutes from the Monterey County Workforce Development Board (MCWDB) Executive Committee meeting on June 12, 2025.
A motion was made by Paula Calvetti to approve the minutes from the June 12, 2025, meeting with a correction for Business Calendar Item 4 to show that Erik Cushman had seconded the motion made by Paula Calvetti to approve the reappointment of Cesar Lara to the MCWDB. Erik Cushman then seconded the motion to approve the June 12, 2025, minutes as amended. ALL AYES. Motion passed.

Discussion or Review of Business Calendar Action Items:

1. **ACTION:** Consider and approve the appointment of Larry Hartman, representing Business, for a term to expire on December 7, 2027, and that the MCWDB forward the reappointment to the Board of Supervisors for final approval.
A motion was made by Paula Calvetti to approve the appointment of Larry Hartman to the Workforce Development Board, seconded by Erik Cushman. ALL AYES. Motion passed.
2. **ACTION:** Consider and approve #2025-08, Local Eligible Training Provider List (ETPL) policy.
A motion was made by Paula Calvetti to approve the new ETPL policy, seconded by Erik Cushman. ALL AYES. Motion passed.
3. Finance Manager Daisy Fernandez presented an update on MCWDB's FY 2025-26 budget.
4. The Finance Manager presented an update on MCWDB's 2024-25 budget closeout.
5. The Executive Director provided an update on the Pajaro Small Business Assistance program.
6. Operations Manager Pearl Sanchez and committee members discussed the MCWDB's upcoming Community Builder Awards ceremony scheduled for December 3, 2025.
7. The Operations Manager provided an update on 4th Quarter Workforce Innovation and Opportunity Act (WIOA) Adult, Dislocated Worker, and Youth programs' performance.
8. The Executive Director discussed the Eligible Training Provider List (ETPL) /On-the-Job Training (OJT) Report Card with the committee.

9. Service provider representatives Lucy Iracheta and Lourdes Luviano of Equus, and Michael Artalejo of Turning Point, provided updates on the WDB's Adult, Dislocated Worker, and Youth programs.
10. Executive Committee members provided updates on their workforce and business activities.

Adjournment: Meeting Adjourned at approximately 10:10 am.



County of Monterey

Board Report

Legistar File Number: 25-771

Item No.

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

October 23, 2025

Introduced: 10/21/2025

Version: 1

Current Status: Agenda Ready

Matter Type: General Agenda Item

ACTION: Consider and approve the appointment of Omar Perez-Sandoval, representing Business, for a three-year term, and that the MCWDB forward the appointment to the Board of Supervisors for final approval.



EXECUTIVE COMMITTEE: 10/23/2025
AGENDA ITEM: 1

MEMORANDUM

TO: Workforce Development Board Executive Committee

FROM: Christopher Donnelly

SUBJECT: Approval of Appointment of Omar Perez-Sandoval,
Representing Business

DATE: October 23, 2025

RECOMMENDATION:

It is recommended that the Executive Committee approves the appointment of Omar Perez-Sandoval, representing Business, to the Monterey County Workforce Development Board.

BACKGROUND:

Mr. Perez-Sandoval, Workforce Development Associate for Joby Aviation, has applied for membership to the full Workforce Development Board for a three-year term.

As the nominating body, the Executive Committee is asked to consider Mr. Perez-Sandoval's application and recommend it for full Workforce Development Board approval at its meeting on October 30, 2025.

ATTACHMENTS:

Mr. Perez-Sandoval's application

Today's Date

10/09/2025

CONTACT INFORMATION**Name:**

Omar Perez-Sandoval

Title:

Workforce Development Associate

Phone:

[REDACTED]

Email:

omar.sandoval@jobyaviation.com

City of Residence:

Monterey

BUSINESS INFORMATION**Business Name:**

Joby Aviation

Business Address:

741 Neeson Rd
Marina, California 93933
[Map It](#)

Business Website:

<https://www.jobyaviation.com/>

Number of Current Employees:

2000+

Number of Years with Current Business:

4

Number of Years the Business has been in business in Monterey County:

8

Please describe the nature of the Business and your position within the Business:

Joby Aviation is a California-based transportation company developing an all-electric, vertical take-off and landing (eVTOL) aircraft which it plans to operate as part of a fast, quiet, and convenient service in cities around the world. Joby has over 2,000 employees, with more than 1,000 in California, primarily across Monterey, Santa Cruz, and San Mateo counties. Its pilot aircraft production facility, located in Marina, CA, is undergoing significant scaling efforts. As the workforce Development Associate, I manage the Workforce Development programs, outreach and education partnerships.

Please list any professional award(s) or recognition(s) you have received within the last 5 years:

Earned a Private Pilot License and Advanced Ground Instructor rating from the Federal Aviation Administration (FAA).

Secured and was awarded multiple grant funding sources for training programs.

Honored with the Andy Newton STEM Internship Partner Award from Hartnell Community College.

As a member of your business with optimum policy authority, please describe your responsibilities within your organization:

As the Workforce Development Associate, I oversee workforce development initiatives, including internships and apprenticeship programs. I am currently leading efforts to secure accreditation for the Joby Aviation Academy and registering multiple occupations with the U.S. Department of Labor and the Department of Apprenticeship Standards.

I spearhead outreach initiatives and build strategic partnerships with local school boards, post-secondary institutions, and school districts to align Career and Technical Education (CTE) pathways with industry needs. Through these efforts, I aim to strengthen workforce pipelines and better serve our local community.

Monterey County Workforce Development Board

What do you hope to contribute from your participation on the Monterey County Workforce Development Board?

I hope to bring industry insight to help consult on future initiatives. Helping to bridge the gap between the public sector and the private sector.

What experience in the areas of fundraising, budget analysis, workforce policy development, youth services, knowledge of the labor market, and community involvement or linkages with educational agencies do you bring to the Monterey County Workforce Development Board, as applicable?

I coordinate outreach programs and manage community engagement events, including school career fairs, recruiting events, and manufacturing tours, to strengthen brand awareness and foster goodwill within our local community. I collaborate closely with PVUSD, MCUSD, Hartnell Community College, Monterey Peninsula Community College, Cal State Monterey Bay, and Cabrillo Community College to help develop the future workforce needed to support Joby's expansion and commercial operations.

I ensure strong organizational visibility and coordinate workflows for major corporate and technology events such as Reindustrialize Detroit, Oshkosh, the Salinas International Airshow, and the Formula Grand Prix in Austin.

I work in close partnership with our manufacturing and recruiting teams to understand both hard and soft skill requirements for open roles, enabling me to serve as a knowledgeable consultant to the Santa Cruz and Monterey County Workforce Boards.

Additionally, I have collaborated with Cuesta Community College to secure Industry Driven Regional Collaboratives (IDRC) grant funding for the "NextGen Education for Sustainable Electric Aircraft Maintenance" initiative. This grant focuses on addressing workforce gaps in the Advanced Air Mobility (AAM) sector—particularly for aircraft mechanics—by developing a cutting-edge, replicable curriculum and creating work-based learning opportunities that lead to in-demand, high-wage careers on California's Central Coast.

Membership on the Monterey County WDB requires that each member attend a full WDB meeting every two months, attend training sessions for board members and become an advocate for workforce development. The time commitment for these activities ranges from a minimum of 2 to 4 hours per month. Can you make that time commitment?

Yes

Membership on the Monterey County WDB requires that each member serves on a subcommittee. The time commitment for this activity ranges from a minimum of 2 to 3 hours per month. Can you make that time commitment?

Yes

Why do you wish to serve on the Monterey County Workforce Development Board?

I've had a very positive experience collaborating with MCWDB on The OJT and Summer Youth Internship programs. I have been instrumental in helping Joby build programs that help attract and train locals for occupations that are uncommon to the Central Coast. I thrive on building partnerships and creating pathways that inspire the next generation of aerospace leaders while strengthening industry talent pipelines.

There's no work more rewarding than paying it forward and helping others by shaping opportunities for them, just like the ones I've been given. I believe that my expertise and close ties with the community would be a valuable asset to the Board. I believe in the Board's mission and am committed to contributing meaningfully to its work.

Acknowledgment

I, the undersigned, certify that the information on this application is true and correct to the best of my knowledge and that, if appointed to serve, I will do so to the best of my ability and in the best interest of Monterey County and its citizens.



Date

10/09/2025



County of Monterey

Board Report

Legistar File Number: 25-772

Item No.

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

October 23, 2025

Introduced: 10/21/2025

Version: 1

Current Status: Agenda Ready

Matter Type: General Agenda Item

Update on MCWDB's October 30, 2025, Board Retreat.

Update on the Monterey County Workforce Development Board's Upcoming October 30, 2025, Board Retreat

Chair Erik Cushman will provide updates relating to the Board Retreat scheduled for October 30, 2025.



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: 25-773

October 23, 2025

Introduced: 10/21/2025

Current Status: Agenda Ready

Version: 1

Matter Type: General Agenda Item

Update on MCWDB's 2025-26 1st Quarter budget.

Update on Fiscal Year (FY) 2025-26 1st Qtr. Expenditures

Expenses for the period from July 1 to August 31, 2025, amounted to \$507,227, with the following breakdown:

- Adult (AD): \$192,850
- Dislocated Workers (DW): \$161,235
- Youth: \$153,142

The case management contracts with Equus and Turning Point are still being finalized. The projected total case management cost for July through September 2025, covering AD, DW, Youth, and OSO, is \$504,111, with payments expected to be made by November 2025.

BUDGET FY 2025-26

Available funding	\$	9,070,228		
Projected Total Program Expenses FY26	\$	9,339,531		
Variance	\$	(269,304)		

Income											
Allocations				33%	34%	33%					
Admin				Adult.	Adult Expenditures	DW.	DW Expenditures	Youth.	Youth Expenditures	Total	Total Expenditures
Funding		FY Budget									Available
				\$ 2,537,272.00		\$ 2,591,113.00		\$ 2,581,293		\$ 7,709,678	
	Admin 10%			\$ 253,727		\$ 259,111		\$ 258,129		\$ 770,968	
	Program 90%			\$ 2,283,545		\$ 2,332,002		\$ 2,323,164		\$ 6,938,710	
	Carry-in 23-24 Budget			\$ 554,430		\$ 475,127		\$ 1,101,961		\$ 2,131,517	
	Total Funding	\$ 9,070,228		\$ 2,837,975		\$ 2,807,128		\$ 3,425,125		\$ 9,070,228	
	Use's										
	SB 734			\$ 685,063	\$ 51,389	\$ 699,601	\$ 7,465			\$ 1,384,664	\$ 58,854
	Youth WEX							\$ 464,633	\$ 42,449	\$ 464,633	\$ 42,449
											\$ 507,082
	Available Funding for Adult, DW and Youth	\$ 7,220,931		\$ 2,152,911	\$ 51,389	\$ 2,107,528	\$ 7,465	\$ 2,960,492	\$ 42,449	\$ 7,220,931	\$ 101,303
											\$ 7,119,628
Expenses											
Personnel				Staff		Temp.	Sub Total				
							\$ 1,654,671				
	Salaries									\$ -	\$ -
										\$ -	\$ -
										\$ -	\$ -
	Salaries/ Benefits Total	\$ -	\$ -	\$ 1,654,671	\$ 546,041	\$ 44,747	\$ 562,588	\$ 72,454	\$ 546,041	\$ 42,951	\$ 1,654,671
											\$ 160,151
											\$ 1,814,822
Case Management											
	Adult			\$ 900,000						\$ 900,000	\$ -
	DW			\$ 400,000			\$ 400,000			\$ 400,000	\$ -
	Youth CM			\$ 1,350,000					\$ 1,350,000		\$ -
	One Stop Operator			\$ 334,532			\$ 110,396		\$ 110,396		\$ -
				\$ 2,984,532	\$ 1,010,396	\$ -	\$ 513,741	\$ -	\$ 1,460,396	\$ -	\$ 2,984,532
Client Related Services											
	Youth ITA's			\$ 60,000					\$ 60,000	\$ 914	\$ 60,914
	Supportive Services			\$ 45,000			\$ 15,300		\$ 14,850	\$ 642	\$ 45,642
	Pre Voc Workshops			\$ 20,000			\$ 6,800		\$ 6,600		\$ 20,000
	WorkKeys			\$ 18,000			\$ 6,120		\$ 5,940		\$ 18,000
				\$ -	\$ 143,000	\$ 27,390	\$ 28,220	\$ -	\$ 87,390	\$ 1,555	\$ 144,555
Other Client Services											
	Business Services Enhancements			\$ 200,000			\$ 100,000			\$ 200,000	\$ -
	Educational Training Coordinator			\$ 135,000			\$ 44,550		\$ 44,550	\$ 135,000	\$ -
				\$ -	\$ 335,000	\$ 144,550	\$ -	\$ 145,900	\$ -	\$ 335,000	\$ 335,000
Non Personnel											
	Rent -			\$ 336,089		\$ 110,909	\$ 14,641	\$ 114,270	\$ 14,641	\$ 110,909	\$ 39,441
	IT & Telecom			\$ 272,000		\$ 89,760		\$ 92,480		\$ 89,760	\$ -
	COWCAP			\$ 192,975		\$ 63,682	\$ 59,377	\$ 65,612	\$ 44,533	\$ 192,975	\$ 133,598
	County Counsel			\$ 45,000		\$ 14,850		\$ 15,300		\$ 14,850	\$ 45,000
	Other Operating Cost			\$ 269,500		\$ 88,935	\$ 7,891	\$ 91,630	\$ 7,186	\$ 88,935	\$ 22,056
	Staff Development/Training			\$ 45,000		\$ 14,850	\$ 3,633	\$ 15,300	\$ 3,633	\$ 14,850	\$ 10,900
	Travel - Conference			\$ 12,500		\$ 4,125		\$ 4,250		\$ 4,125	\$ 12,500
	Workers Comp - WDB			\$ 95,000		\$ 31,350		\$ 32,300		\$ 31,350	\$ 8,204
	Copy Machine Rental			\$ 10,000		\$ 3,300	\$ 533	\$ 3,400	\$ 684	\$ 3,300	\$ 1,598
	Calendaring/ Texting Tools			\$ 15,000		\$ 4,950		\$ 5,100		\$ 4,950	\$ 15,000
				\$ 1,293,064	\$ 426,711	\$ 86,075	\$ 439,642	\$ 70,677	\$ 426,711	\$ 59,046	\$ 1,293,064
											\$ 215,797
											\$ 1,508,861
Other Non Personnel											
	Computer Annuals Lease			\$ 35,000		\$ 11,550	\$ 3,166	\$ 11,900	\$ 3,166	\$ 11,550	\$ 7,747
	MIPs			\$ 13,000		\$ 4,290	\$ 4,076	\$ 4,420	\$ 4,076	\$ 4,290	\$ 10,481
				\$ -	\$ 48,000	\$ 15,840	\$ 7,242	\$ 16,320	\$ 7,242	\$ 15,840	\$ 18,228
											\$ 66,228
Contracts -other											
	T/A- ETPL			\$ 10,000		\$ 3,300		\$ 3,400		\$ 3,300	\$ -
	Monitoring			\$ 40,000		\$ 13,200		\$ 13,600		\$ 13,200	\$ 40,000
	Webhosting			\$ 40,000		\$ 13,200	\$ 880.34	\$ 13,600	\$ 880.34	\$ 40,000	\$ 2,641
	Outreach			\$ 45,000		\$ 14,850	\$ 1,026.00	\$ 15,300	\$ 1,026.00	\$ 45,000	\$ 3,078
	Studies			\$ 25,000		\$ 8,250		\$ 8,500		\$ 8,250	\$ 25,000
	Outreach materials			\$ 45,000		\$ 14,850	\$ 1,491.44	\$ 15,300	\$ 1,491.44	\$ 45,000	\$ 4,474
	Slingshot Temp Staffing			\$ 15,000		\$ 4,950		\$ 5,100		\$ 4,950	\$ 15,000
	Chumura			\$ 9,000		\$ 2,970		\$ 3,060		\$ 2,970	\$ 9,000
	Launch Pad			\$ 32,000		\$ 10,560		\$ 10,880		\$ 32,000	\$ -
	15% Board madanted Reserve			\$ 770,968		\$ 254,419		\$ 262,129		\$ 770,968	\$ -
				\$ -	\$ 1,031,968	\$ 340,549	\$ 3,398	\$ 350,869	\$ 3,398	\$ 340,549	\$ 3,398
											\$ 10,193
											\$ 1,042,161
	Available Funding for Adult, DW and Youth after use's	\$ 7,220,931		\$ 2,152,911	\$ 192,850	\$ 2,107,528	\$ 161,235	\$ 2,960,492	\$ 153,142	\$ 7,220,931	\$ 507,228
											\$ 6,713,703
	Budgeted for expenses FY26	\$ 7,490,235		\$ 2,511,477	\$ 141,461	\$ 2,057,280	\$ 153,770	\$ 2,921,477	\$ 110,693	\$ 7,490,235	\$ 405,925
											\$ 7,084,310

Variance	\$	(269,304)
Expenditures 7/1-8/31/2025	\$	507,228



County of Monterey

Board Report

Legistar File Number: 25-774

Item No.

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

October 23, 2025

Introduced: 10/21/2025

Version: 1

Current Status: Agenda Ready

Matter Type: General Agenda Item

Update on the Pajaro Small Business Assistance program.

Update on Pajaro Small Business Assistance Program

	ROUND 1 <i>Spring 2024</i>	ROUND 2 <i>Spring 2025</i>
# Applications Received	Phase 1 (Loss & Damage) 90 Phase 2 (Beautification) 62 ----- 93 Businesses	Phase 2 (Beautification) 41 ----- 41 Businesses
# Applications Approved	Phase 1 (Loss & Damage) 73 Phase 2 (Beautification) 53	Phase 2 (Beautification) 39
# Applications in Follow-Up for Missing Documents	Phase 1 (Loss & Damage) 3 Phase 2 (Beautification) 2	Phase 2 (Beautification) 1
# Applications Denied	Phase 1 (Loss & Damage) 13 Phase 2 (Beautification) 6	Phase 2 (Beautification) 0
# Applications Withdrawn	Phase 1 (Loss & Damage) 1 Phase 2 (Beautification)	Phase 2 (Beautification)

	ROUND 1 <i>Spring 2024</i>	ROUND 2 <i>Spring 2025</i>
	1	1
Amounts Obligated	Phase 1 (Loss & Damage) \$2,658,650 Phase 2 (Beautification) \$707,160	Phase 2 (Beautification) \$553,352
	\$3,919,162	
Amounts Issued	\$3,823,078 <i>* Remaining obligated amount of \$96,048 will be issued as final payment after applicants complete their beautification projects. *</i>	

Amounts Issued	\$3,823,078
Administrative Expenses	\$290,841
Total	\$4,113,919
Amount Remaining	\$236,081



County of Monterey

Board Report

Legistar File Number: 25-775

Item No.

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

October 23, 2025

Introduced: 10/21/2025

Version: 1

Current Status: Agenda Ready

Matter Type: General Agenda Item

Discussion on MCWDB's Community Builder Awards ceremony
scheduled for December 3, 2025.

**Discussion on the Monterey County Workforce Development Board
(MCWDB) Community Builder Awards Ceremony Scheduled for
December 3, 2025**

Management Analyst Vanessa Kor will discuss the 6th Annual Community Builder Awards ceremony and event sponsorship levels.

WANT TO MAKE A DIFFERENCE?

HELP US RECOGNIZE THIS YEAR'S OUTSTANDING
PARTICIPANTS, BUSINESSES, AND PARTNERS
AT THE

6th Annual Community Builders Awards Ceremony

DECEMBER 3, 2025
11:30AM-1:30PM
MONTEREY COUNTY WORKS CENTER - SALINAS

BRONZE

\$125

Organization's Name in
Program

SILVER

\$250

Organization's Logo in
Program

GOLD

\$500

Organization's Logo in
Program and Website

PLATINUM

\$1,000

Special Feature in Monthly
Newsletter

SPONSORSHIP SUBMISSION DEADLINE
NOVEMBER 26, 2025



6th Annual Community Builders Awards Ceremony Sponsorship Selection Form

Event Date – December 3, 2025

Event Time – 11:30am-1:30pm

Event Location – Monterey County Works Center
344 Salinas Street, 2nd Floor
Salinas, CA 93901

SPONSOR INFORMATION

Name: _____ **Email:** _____

Organization: _____

Phone 1: _____ **Phone 2:** _____

SPONSORSHIP INFORMATION

Sponsorship Level:

- | | |
|---|----------------|
| ☐ Bronze – Organization's Name in Program | \$125 |
| ☐ Silver – Organization's Logo in Program | \$250 |
| ☐ Gold – Organization's Logo in Program and Website | \$500 |
| ☐ Platinum – Special Feature in Monthly Newsletter | \$1,000 |
| ☐ Other – _____ | _____ |

PAYMENT INSTRUCTIONS

Please make checks payable to:

ATTN: Vanessa Kor

Central Coast Regional Workforce Partnership Inc (Tax ID No. 770235583)

344 Salinas Street, Suite 101

Salinas, CA 93901

SPONSORSHIP SUBMISSION DEADLINE

Wednesday, November 26, 2025



County of Monterey

Board Report

Legistar File Number: 25-776

Item No.

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

October 23, 2025

Introduced: 10/21/2025

Version: 1

Current Status: Agenda Ready

Matter Type: General Agenda Item

Update on 1st Quarter WIOA Adult, Dislocated Worker, and Youth program performance.

Update on WIOA Adult, Dislocated Worker, and Youth Program Performance

Management Analyst Vanessa Kor will provide an update on first quarter WIOA performance in the areas below, followed by commentary from the Project Directors.

A. Adult / Dislocated Worker Programs

1. New Enrollments
2. Placed in Occupational Skills Training (OST) or On-the-Job Training (OJT) / Transitional Job (TJ)
3. Achieved Measurable Skills Gain (MSG) in OST or OJT / TJ
4. Completed OST
5. Completed OST w/ MSG + Credential
6. Completed OJT / TJ
7. Placed in Employment Post-OST Completion in Area of Training
8. Placed in Employment in Priority Industry Sector w/o OST
9. PY 24-25 Carryover
10. PY 24-25 Carryover Placed in Employment in Priority Industry Sector through Q1

B. Youth Programs

1. New Enrollments
2. Placed in Paid Work Experience (WEX) or On-the-Job Training (OJT)
3. Completed WEX / OJT or Placed in Employment Prior to Completion
4. Completed OSHA 10, Hazwoper-Basic, and Food Handler Training (Green Cadre)
5. Placed in Occupational Skills Training (OST)
6. Completed OST w/ MSG + Credential
7. Placed in Employment in Priority Industry Sector (Mainstream)
8. Placed in Employment in Priority Industry Sector (Cadre)
9. PY 24-25 Carryover Placed in Employment in Priority Industry Sector through Q1
10. Placed in Employment in Non-Profits and Local / State Government (Green Cadre)

MCWDB WIOA Performance Overview
Title I - Adult Program
PY 25-26

Reporting Period: July 1, 2025 - September 30, 2025

	ADULT PROGRAM	Current Total	PY 25-26 Goal	% of Goal
1	New Enrollments	27	293	9%
2	Placed in Occupational Skills Training (OST) or On-the-Job Training (OJT) / Transitional Job (TJ)	6	---	---
	OST	0	---	---
	OJT / TJ	6	---	---
3	Achieved Measurable Skills Gain (MSG) in OST or OJT / TJ¹	0	6	0%
4	Completed OST	0	---	---
5	Completed OST w/ MSG + Credential²	0	0	#DIV/0!
6	Completed OJT / TJ³	0	5	0%
7	Placed in Employment Post-OST Completion in Area of Training⁴	6	0	#DIV/0!
	Agriculture	0		
	Construction	1		
	Fire (Finance, Insurance, Real Estate)	1		
	Healthcare / Social Assistance	1		
	Hospitality / Tourism	1		
	Transportation / Logistics	2		
	Non-Priority Industry Sector	0		
8	Placed in Employment in Priority Industry Sector w/o OST⁵	2	16	12%
	Agriculture	0		
	Construction	0		
	Fire (Finance, Insurance, Real Estate)	0		
	Healthcare / Social Assistance	1		
	Hospitality / Tourism	0		
	Transportation / Logistics	1		
	Non-Priority Industry Sector	0		
9	PY 24-25 Carryover	136	---	---
10	PY 24-25 Carryover Placed in Employment in Priority Industry Sector through Q1⁶	4	109	4%
	Agriculture	0		
	Construction	1		
	Fire (Finance, Insurance, Real Estate)	0		
	Healthcare / Social Assistance	1		
	Hospitality / Tourism	0		
	Transportation / Logistics	2		
	Non-Priority Industry Sector	3		

¹ 100% of participants placed in OST and OJT.

6 x 100%

² 80% of participants placed in OST.

0 x 80%

³ 90% of participants placed in OJT.

6 x 90%

⁴ 85% of participants who complete OST.

0 x 85%

⁵ 77% of participants not placed in training.

(27-16) x 77%

⁶ 80% of carryover.

136 x 80%

MCWDB WIOA Performance Overview
Title I - Dislocated Worker Program
PY 25-26

Reporting Period: July 1, 2025 - September 30, 2025

	DISLOCATED WORKER PROGRAM	Current Total	PY 24-25 Goal	% of Goal
1	New Enrollments	4	75	5%
2	Placed in Occupational Skills Training (OST) or On-the-Job Training (OJT) / Transitional Job (TJ)	0	---	---
	OST	0	---	---
	OJT / TJ	0	---	---
3	Achieved Measurable Skills Gain (MSG) in OST or OJT / TJ¹	0	0	#DIV/0!
4	Completed OST	0	---	---
5	Completed OST w/ MSG + Credential²	0	0	#DIV/0!
6	Completed OJT / TJ³	0	0	#DIV/0!
7	Placed in Employment Post-OST Completion in Area of Training⁴	0	0	#DIV/0!
	Agriculture	0		
	Construction	0		
	Fire (Finance, Insurance, Real Estate)	0		
	Healthcare / Social Assistance	0		
	Hospitality / Tourism	0		
	Transportation / Logistics	0		
	Non-Priority Industry Sector	0		
8	Placed in Employment in Priority Industry Sector w/o OST⁵	0	3	0%
	Agriculture	0		
	Construction	0		
	Fire (Finance, Insurance, Real Estate)	0		
	Healthcare / Social Assistance	0		
	Hospitality / Tourism	0		
	Transportation / Logistics	0		
	Non-Priority Industry Sector	1		
9	PY 24-25 Carryover	18	---	---
10	PY 24-25 Carryover Placed in Employment in Priority Industry Sector through Q1⁶	3	15	20%
	Agriculture	2		
	Construction	0		
	Fire (Finance, Insurance, Real Estate)	0		
	Healthcare / Social Assistance	0		
	Hospitality / Tourism	0		
	Transportation / Logistics	1		
	Non-Priority Industry Sector	2		

¹ 100% of participants placed in OST and OJT.

0 X 100%

² 80% of participants placed in OST.

0 x 80%

³ 90% of participants placed in OJT.

0 X 90%

⁴ 85% of participants who complete OST.

0 x 85%

⁵ 79% of participants not placed in training.

(4-0) x 79%

⁶ 85% of carryover.

18 x 85%

MCWDB WIOA Performance Overview
Title I - Youth N Program
PY 25-26

Reporting Period: July 1, 2025 - September 30, 2025

	YOUTH N PROGRAM	Current Total	PY 25-26 Goal	% of Goal
1	New Enrollments	22	90	24%
	Mainstream	10	28	36%
	Cadre	0	38	0%
	Green Cadre	12	24	50%
2	Placed in Paid Work Experience (WEX) or On-the-Job Training (OJT)	14	65	22%
	Mainstream	1	19	5%
	Cadre	1	25	4%
	Green Cadre	12	21	57%
3	Completed WEX / OJT or Placed in Employment Prior to Completion	3	39	8%
	Mainstream	0	16	0%
	Cadre	3	23	13%
4	Completed OSHA 10, Hazwoper-Basic, and Food Handler Training (Green Cadre)	10	22	45%
5	Placed in Occupational Skills Training (OST)	0	24	0%
	Mainstream	0	3	0%
	Cadre	0	21	0%
6	Completed OST w/ MSG + Credential	0	20	0%
	Mainstream	0	2	0%
	Cadre	0	18	0%
7	Placed in Employment in Priority Industry Sector or CBO (Mainstream)	0	20	0%
	Agriculture	0		
	Construction	0		
	Fire (Finance, Insurance, Real Estate)	0		
	Healthcare / Social Assistance	0		
	Hospitality / Tourism	0		
	Transportation / Logistics	0		
	Non-Priority Industry Sector	0		
8	Placed in Employment in Priority Industry Sector or CBO (Cadre)	0	32	0%
	Agriculture	0		
	Construction	0		
	Fire (Finance, Insurance, Real Estate)	0		
	Healthcare / Social Assistance	0		
	Hospitality / Tourism	0		
	Transportation / Logistics	0		
	Non-Priority Industry Sector	0		
9	PY 24-25 Carryover Placed in Employment in Priority Industry Sector through Q1	1	17	6%
	Agriculture	0		
	Construction	0		
	Fire (Finance, Insurance, Real Estate)	0		
	Healthcare / Social Assistance	1		
	Hospitality / Tourism	0		
	Transportation / Logistics	0		
	Non-Priority Industry Sector	0		
10	Placed in Employment in Non-Profits and Local / State Government (Green Cadre)	0	18	0%

MCWDB WIOA Performance Overview
Title I - Youth S Program
PY 25-26

Reporting Period: July 1, 2025 - September 30, 2025

YOUTH S PROGRAM		Current Total	PY 24-25 Goal	% of Goal
1	New Enrollments	23	95	24%
	Mainstream	10	30	33%
	Cadre	0	41	0%
	Green Cadre	13	24	54%
2	Placed in Paid Work Experience (WEX) or On-the-Job Training (OJT)	16	68	24%
	Mainstream	3	20	15%
	Cadre	0	27	0%
	Green Cadre	13	21	62%
3	Completed WEX / OJT or Placed in Employment Prior to Completion	4	41	10%
	Mainstream	4	17	24%
	Cadre	0	24	0%
4	Completed OSHA 10, Hazwoper-Basic, and Food Handler Training (Green Cadre)	11	22	50%
5	Placed in Occupational Skills Training (OST)	1	26	4%
	Mainstream	1	4	25%
	Cadre	0	22	0%
6	Completed OST w/ MSG + Credential	0	22	0%
	Mainstream	0	3	0%
	Cadre	0	19	0%
7	Placed in Employment in Priority Industry Sector or CBO (Mainstream)	1	21	5%
	Agriculture	0		
	Construction	0		
	Fire (Finance, Insurance, Real Estate)	0		
	Healthcare / Social Assistance	1		
	Hospitality / Tourism	0		
	Transportation / Logistics	0		
	Non-Priority Industry Sector	1		
8	Placed in Employment in Priority Industry Sector or CBO (Cadre)	1	34	3%
	Agriculture	0		
	Construction	0		
	Fire (Finance, Insurance, Real Estate)	0		
	Healthcare / Social Assistance	0		
	Hospitality / Tourism	0		
	Transportation / Logistics	1		
	Non-Priority Industry Sector	0		
9	PY 24-25 Carryover Placed in Employment in Priority Industry Sector through Q1	3	22	14%
	Agriculture	1		
	Construction	0		
	Fire (Finance, Insurance, Real Estate)	1		
	Healthcare / Social Assistance	0		
	Hospitality / Tourism	0		
	Transportation / Logistics	1		
	Non-Priority Industry Sector	2		
10	Placed in Employment in Non-Profits and Local / State Government (Green Cadre)	0	18	0%



County of Monterey

Board Report

Legistar File Number: 25-777

Item No.

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

October 23, 2025

Introduced: 10/21/2025

Version: 1

Current Status: Agenda Ready

Matter Type: General Agenda Item

Update on Proposition 47 (2014) community services funding.

**Update on Proposition 47 (2014) Funding from the County of Monterey
Office of the Public Defender**

Operations Manager Pearl Sanchez will provide an update on a \$50,000 grant to the Monterey County Workforce Development Board to increase access to employment services to justice-involved individuals for the period from August 11, 2025, through June 30, 2028.



County of Monterey

Board Report

Legistar File Number: 25-778

Item No.

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

October 23, 2025

Introduced: 10/21/2025

Version: 1

Current Status: Agenda Ready

Matter Type: General Agenda Item

Update on WIOA Adult, Dislocated Worker, and Youth programs.

Update on Workforce Innovation and Opportunity Act (WIOA) Adult, Dislocated Worker, and Youth Program Activities

Adult and Dislocated Worker Program

Program Realignment and Strategic Focus

The first quarter (Q1) of Fiscal Year 2025-26 marked a complete organizational realignment of the Adult and Dislocated Worker (ADW) program, shifting from a more volume-driven approach to a quality-based customer experience framework. Processes have been streamlined to focus on meaningful engagement, accurate eligibility determinations, and long-term employment outcomes. Staff have been strategically repositioned into high-impact areas, including eligibility, enrollment, and job placement, to remove bottlenecks and expedite participant flow through each service stage.

Cross Training and Dual-Role Integration

All case management and business services staff have undergone cross-training to be able to serve as dual-role Career Coaches. This integration allows each staff member to focus on both participant and employer outcomes, strengthening the link between enrollment, training, and job placement. Early implementation has led to better communication across teams and greater consistency in case management, data quality, and service delivery.

Operational Enhancements

- Discovery Day and WorkKeys processes have been standardized.
- A new onboarding structure has been introduced for staff and participants to ensure uniform service quality.
- Coverage and scheduling adjustments have been made to support continuous front-line service while expanding outreach capacity.
- Process documentation and tracking have been aligned with MCWDB's compliance requirements and Equus' performance standards.

Early Outcomes and Forward Plan

The transition period had intentionally limited intake volume to allow staff development and systems alignment. Despite lower enrollments, the quality of participant engagement and job-ready preparedness has improved. With foundational changes in place, Q2 of 2025-26 will focus on measured growth, and Q3 aims to achieve the strongest performance outcomes, particularly in enrollments, training completions, and verified employment placements.

Youth Programs

Green Cadre Program

The Green Cadre has partnered with the Food Bank for Monterey County, focusing on serving the food insecure community within Monterey County. A total of 1,030 food parcels were packed and distributed, reaching 1,250 community members directly. Through these efforts, an estimated 9,120 individuals across Monterey County will be fed. Food distribution sites include Castroville, Pajaro, Salinas, Seaside, and Chualar.



In partnership with Aspire Healthcare, 157 Double Up Food Bucks surveys were collected from EBT/CalFresh participants. These surveys provide valuable insights into participants' eating habits and levels of food insecurity within their households to inform future outreach and educational efforts to help families maximize their benefits while making healthier food choices.

Additionally, in collaboration with the City of Monterey, the Green Cadre partnered with the Historic Garden League on a significant garden revitalization project at the Casa del Oro Garden. The initiative included the development of a California native plant garden designed to support pollination, carried out in partnership with the Xerces Society, which not only enhances local biodiversity but also fosters community engagement in sustainable gardening practices.

Tech Cadre Program

The Youth program is actively conducting outreach to young adults for its upcoming Tech Cadre, scheduled to launch in November with a focus on social media. Participants will have the opportunity to partner with local small businesses to enhance their social media presence and digital outreach. The program will provide training in key areas such as digital marketing strategy, analytics, and customer engagement, ultimately leading to an industry-recognized certification as a Digital Marketing Associate. Program staff have developed a comprehensive curriculum that combines both online and in-person instruction to support diverse learning styles and ensure practical application.



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October 23, 2025

Introduced: 10/21/2025

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Current Status: Agenda Ready

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Updates on Executive Committee members' workforce and business activities.

Updates on Executive Committee Members' Workforce and Business Activities

Committee members will provide updates on their recent workforce and business activities.