

**Exhibit A. Signed Quote Forms - County Clerk**


# COUNTY OF MONTEREY, CONTRACTS/PURCHASING DIVISION



1488 Schilling Place, Salinas CA 93901  
Phone (831) 755-4990

**Machine #1**  
**(ID# 11778)**

**PRINTER/COPIER/MULTIFUNCTION MACHINE QUOTE FORM**

Date: <u>3/24/23</u>	Sales Rep Name: <u>Oligario Gomez</u>
Company Name: <u>Dataflow Business Systems Inc.</u>	Sales Rep Phone: <u>831-759-8760</u>
Company Address: <u>540 Work St., Suite E, Salinas CA 93901</u>	Sales Rep Signature: 

The following equipment shall be provided on a:  36-month term  24-month term  12-month term  
\*NETWORKED:  Yes  No

Copier Model:	Ricoh MP 7503SP	\$ 302.12 /month	<p><b>Note:</b> Do not list standard features as Add-ons.</p> <p><b>Security Note:</b> The County requires full hard disk encryption and data overwrite capabilities. If these are standard features do not list them as add-ons. However, if add-ons are required to meet these requirements, please list those.</p>
Finisher Model:	Document Finisher (SR-4120)	\$ /month	
Add-on:	Punch Type PU-3060	\$ /month	
Add-on:		\$ /month	
Add-on:	HDD Encryption Unit Type A	\$ /month	
Add-on:	DOSS Kit - Disk Overwrite Security software	\$ /month	
Add-on:	kit	\$ /month	
Add-on:	Fax enabled	\$ /month	
Security Add-on:		\$ /month	
Security Add-on:		\$ /month	
Other:		\$ /month	
<b>Total Monthly Rental:</b>		\$ 302.12 /month	

**Monthly Copies Included (if any):** \$ @ 0.00 /month(B/W) \$ @ /  
**Cost-Per-Copy: overage (if any):** month(color) \$ 0.0063 (B/W) \$ (color)

- All maintenance and repair costs shall be included in pricing above, including drums & rollers
- All delivery, installation, and machine pick-up shall be included in pricing above
- Toner included as needed (no limitations)  Staples included as needed (no limitations)

**Ship To:** County of Monterey - Assessor Clerk Recorder **Bill To:** County of Monterey - Assessor Clerk Recorder  
168 West Alisal St. 1st Floor 168 West Alisal St. 1st Floor  
Salinas CA, 93901 Salinas CA, 93901

Vendor Contact (name & phone): Chihiro Tabata 831-759-6607 Billing Contact (name & phone): Chihiro Tabata 831-759-6607  
 Requested Delivery Date: \_\_\_\_\_

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 \*IF THIS DEVICE WILL BE CONNECTED TO THE COUNTY NETWORK AND USED AS A SHARED PRINTING DEVICE, ITD REVIEW AND APPROVAL IS REQUIRED.

ITD Security Review Approved by: \_\_\_\_\_ Date: \_\_\_\_\_

# COUNTY OF MONTEREY, CONTRACTS/PURCHASING DIVISION



1488 Schilling Place, Salinas CA 93901  
Phone (831) 755-4990

Machine # 2 (ID 11779)

## PRINTER/COPIER/MULTIFUNCTION MACHINE QUOTE FORM

Date: <u>3/24/23</u>	Sales Rep Name: Oligario Gomez
Company Name: Dataflow Business Systems Inc.	Sales Rep Phone: 831-759-8760
Company Address: 540 Work St., Suite E, Salinas CA 93901	Sales Rep Signature:

The following equipment shall be provided on a:  36-month term  24-month term  12-month term  
\*NETWORKED:  Yes  No

Copier Model:	Ricoh MP 5055	\$ 115.85 /month	<p>Note: Do not list standard features as Add-ons.</p> <p>Security Note: The County requires full hard disk encryption and data overwrite capabilities. If these are standard features do not list them as add-ons. However, if add-ons are required to meet these requirements, please list those.</p>
Finisher Model:		\$ /month	
Add-on:	PB-3220 Paper Feed Unit	\$ /month	
Add-on:		\$ /month	
Add-on:	HDD Encryption Unit Type A	\$ /month	
Add-on:	DOSS Kit - Disk Overwrite Security software	\$ /month	
Add-on:	kit	\$ /month	
Add-on:		\$ /month	
Security Add-on:		\$ /month	
Security Add-on:		\$ /month	
Other:		\$ /month	
<b>Total Monthly Rental:</b>		\$ 115.85 /month	

Monthly Copies Included (if any): \$ @ 0.00 /month(B/W) \$ @ /  
Cost-Per-Copy: overage (if any): month(color) \$ 0.006 (B/W) \$ (color)

- All maintenance and repair costs shall be included in pricing above, including drums & rollers  
 All delivery, installation, and machine pick-up shall be included in pricing above  
 Toner included as needed (no limitations)  Staples included as needed (no limitations)

Ship To: County of Monterey - Assessor Clerk Recorder Bill To: County of Monterey - Assessor Clerk Recorder  
168 West Alisal St. 1st Floor 168 West Alisal St. 1st Floor  
Salinas CA, 93901 Salinas CA, 93901

Vendor Contact (name & phone): Chihiro Tabata 831-759-6607 Billing Contact (name & phone): Chihiro Tabata 831-759-6607  
 Requested Delivery Date: \_\_\_\_\_

\*IF THIS DEVICE WILL BE CONNECTED TO THE COUNTY NETWORK AND USED AS A SHARED PRINTING DEVICE, ITD REVIEW AND APPROVAL IS REQUIRED.

ITD Security Review Approved by: \_\_\_\_\_ Date: \_\_\_\_\_

# COUNTY OF MONTEREY, CONTRACTS/PURCHASING DIVISION



1488 Schilling Place, Salinas CA 93901  
Phone (831) 755-4990

Machine #3 (ID# 10290)

## PRINTER/COPIER/MULTIFUNCTION MACHINE QUOTE FORM

Date: <u>3/24/23</u>	Sales Rep Name: Oligario Gomez
Company Name: Dataflow Business Systems Inc.	Sales Rep Phone: 831-759-8760
Company Address: 540 Work St., Suite E, Salinas CA 93901	Sales Rep Signature:

The following equipment shall be provided on a:  36-month term  24-month term  12-month term  
\*NETWORKED:  Yes  No

Copier Model:	Ricoh MP 3055sp	\$ 83.90 /month	<p>Note: Do not list standard features as Add-ons.</p> <p>Security Note: The County requires full hard disk encryption and data overwrite capabilities. If these are standard features do not list them as add-ons. However, if add-ons are required to meet these requirements, please list those.</p>
Finisher Model:		\$ /month	
Add-on:	Paper Feed Unit - PB3220	\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Security Add-on:		\$ /month	
Security Add-on:		\$ /month	
Other:		\$ /month	
<b>Total Monthly Rental:</b>		\$ 83.90 /month	

Monthly Copies Included (if any): \$ @ 0.00 /month(B/W) \$ @ /  
Cost-Per-Copy: overage (if any): month(color) \$ 0.006 (B/W) \$ (color)

- All maintenance and repair costs shall be included in pricing above, including drums & rollers
- All delivery, installation, and machine pick-up shall be included in pricing above
- Toner included as needed (no limitations)  Staples included as needed (no limitations)

Ship To: County of Monterey - Assessor Clerk Recorder Bill To: County of Monterey - Assessor Clerk Recorder  
168 West Alisal St. 1st Floor 168 West Alisal St. 1st Floor  
Salinas CA, 93901 Salinas CA, 93901

Vendor Contact (name & phone): Chihiro Tabata 831-759-6607 Billing Contact (name & phone): Chihiro Tabata 831-759-6607  
Requested Delivery Date: \_\_\_\_\_

\*IF THIS DEVICE WILL BE CONNECTED TO THE COUNTY NETWORK AND USED AS A SHARED PRINTING DEVICE, ITD REVIEW AND APPROVAL IS REQUIRED.

ITD Security Review Approved by: \_\_\_\_\_ Date: \_\_\_\_\_

# COUNTY OF MONTEREY, CONTRACTS/PURCHASING DIVISION



1488 Schilling Place, Salinas CA 93901  
Phone (831) 755-4990

Machine # 4 (ID 10170)

## PRINTER/COPIER/MULTIFUNCTION MACHINE QUOTE FORM

Date: <u>3/24/23</u>	Sales Rep Name: Oligario Gomez
Company Name: Dataflow Business Systems Inc.	Sales Rep Phone: 831-759-8760
Company Address: 540 Work St., Suite E, Salinas CA 93901	Sales Rep Signature:

The following equipment shall be provided on a:  36-month term  24-month term  12-month term  
\*NETWORKED:  Yes  No

Copier Model:	Lexmark C4150 Color	\$ 56.77 /month	<p>Note: Do not list standard features as Add-ons.</p> <p>Security Note: The County requires full hard disk encryption and data overwrite capabilities. If these are standard features do not list them as add-ons. However, if add-ons are required to meet these requirements, please list those.</p>
Finisher Model:		\$ /month	
Add-on:	Paper Tray - 550 Sheet	\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Security Add-on:		\$ /month	
Security Add-on:		\$ /month	
Other:		\$ /month	
<b>Total Monthly Rental:</b>		<b>\$56.77 /month</b>	

Monthly Copies Included (if any): \$ @ 0.00 /month(B/W) \$ @ 0.00 /  
Cost-Per-Copy: overage (if any): month(color) \$ 0.01 (B/W) \$ 0.055 (color)

- All maintenance and repair costs shall be included in pricing above, including drums & rollers  
 All delivery, installation, and machine pick-up shall be included in pricing above  
 Toner included as needed (no limitations)  Staples included as needed (no limitations)

Ship To: County of Monterey - Assessor Clerk Recorder Bill To: County of Monterey - Assessor Clerk Recorder  
168 West Alisal St. 1st Floor 168 West Alisal St. 1st Floor  
Salinas CA, 93901 Salinas CA, 93901

Vendor Contact (name & phone): Chihiro Tabata 831-759-6607 Billing Contact (name & phone): Chihiro Tabata 831-759-6607  
 Requested Delivery Date: \_\_\_\_\_

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 \*IF THIS DEVICE WILL BE CONNECTED TO THE COUNTY NETWORK AND USED AS A SHARED PRINTING DEVICE, ITD REVIEW AND APPROVAL IS REQUIRED.

ITD Security Review Approved by: \_\_\_\_\_ Date: \_\_\_\_\_


# COUNTY OF MONTEREY, CONTRACTS/PURCHASING DIVISION



1488 Schilling Place, Salinas CA 93901  
Phone (831) 755-4990

Machines #5, 6, and 7  
(ID#'s 10103, 10360, and 10361)

## PRINTER/COPIER/MULTIFUNCTION MACHINE QUOTE FORM

Date: <u>3/24/23</u>	Sales Rep Name: Oligario Gomez
Company Name: Dataflow Business Systems Inc.	Sales Rep Phone: 831-759-8760
Company Address: 540 Work St., Suite E, Salinas CA 93901	Sales Rep Signature: 

The following equipment shall be provided on a:  36-month term  24-month term  12-month term  
\*NETWORKED:  Yes  No

Copier Model:	Lexmark M5255	\$ 41.81 /month	<p><u>Note:</u> Do not list standard features as Add-ons.</p> <p><u>Security Note:</u> The County requires full hard disk encryption and data overwrite capabilities. If these are standard features do not list them as add-ons. However, if add-ons are required to meet these requirements, please list those.</p>
Finisher Model:		\$ /month	
Add-on:	Paper Tray - 550 Sheet	\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Add-on:		\$ /month	
Security Add-on:		\$ /month	
Security Add-on:		\$ /month	
Other:		\$ /month	
<b>Total Monthly Rental:</b>		\$ 41.81 /month	

**Monthly Copies Included (if any):** \$ @ /month(B/W) \$ @ /  
**Cost-Per-Copy: overage (if any):** month(color) \$ 0.01 (B/W) \$ (color)

- All maintenance and repair costs shall be included in pricing above, including drums & rollers  
 All delivery, installation, and machine pick-up shall be included in pricing above  
 Toner included as needed (no limitations)  Staples included as needed (no limitations)

**Ship To:** County of Monterey - Assessor Clerk Recorder  
168 West Alisal St. 1st Floor  
Salinas CA, 93901

**Bill To:** County of Monterey - Assessor Clerk Recorder  
168 West Alisal St. 1st Floor  
Salinas CA, 93901

Vendor Contact (name & phone): Chihiro Tabata 831-759-6607 Billing Contact (name & phone): Chihiro Tabata 831-759-6607  
Requested Delivery Date: \_\_\_\_\_

\*IF THIS DEVICE WILL BE CONNECTED TO THE COUNTY NETWORK AND USED AS A SHARED PRINTING DEVICE, ITD REVIEW AND APPROVAL IS REQUIRED.

ITD Security Review Approved by: \_\_\_\_\_ Date: \_\_\_\_\_