File ID 14-289 No. 18



# **Monterey County**

## **Board Order**

168 West Alisal Street, 1st Floor Salinas, CA 93901 831.755.5066

Upon motion of Supervisor Potter, seconded by Supervisor Armenta and carried by those members present, the Board of Supervisors hereby:

a. Approved a one-time Concession Agreement for Special Events between Spartan Race, Inc., and the County of Monterey to produce the Monterey Spartan Beast Race event at the Toro County Park on June 7th, 2014; and

b. Authorized the Chair of the Board to sign the Agreement.

PASSED AND ADOPTED on this 8th day of April 2014, by the following vote, to wit:

AYES:Supervisors Armenta, Salinas, Parker and PotterNOES:NoneABSENT:Supervisor Calcagno

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 77 for the meeting on April 8, 2014.

Dated: April 9, 2014 File Number: 14-289 Gail T. Borkowski, Clerk of the Board of Supervisors County of Monterey, State of California

By Ul Deputy

### CONCESSION AGREEMENT FOR SPECIAL EVENTS

### Dates of Event: June 7, 2014

This agreement by and between the County of Monterey, hereinafter called "COUNTY", and <u>Spartan</u> <u>Race Inc.</u>, hereinafter called "CONCESSIONAIRE",

#### WITNESSETH:

1. CONCESSIONAIRE desires to secure from the COUNTY certain rights and privileges and to conduct the following described activity upon certain premises, and with the <u>Monterey Spartan Beast</u> <u>Race</u>, during the period of an event, to be held at Monterey County, California, on <u>June 7, 2014</u>.

2. COUNTY hereby grants to the CONCESSIONAIRE the right to occupy the space(s) described below for the purposes hereinafter set forth, subject to the terms and conditions of this agreement:

**Toro County Park** in its entirety (Saturday, June 7, 2014). All facilities provided on an "as is" basis. CONCESSIONAIRE shall provide COUNTY a detailed timeline showing dates, times and areas of set up, clean up and remediation no later than April 30, 2014, as part of the Plan submission.

CONCESSIONAIRE agrees that the park will be open to the public all days except event day (Saturday, June 7, 2014). CONCESSIONAIRE will build the race course and obstacles in a manner that does not interfere with public use of the park to the best of their ability and obstacles shall be secured from public use. COUNTY shall not reserve group areas during this time.

CONCESSIONAIRE shall be allowed to begin event set up on Friday, May 30, 2014, and will complete all tear down, clean up and remediation of the property no later than Monday, June 9, 2014. Set up on Friday, May 30, 2014, through Sunday, June 1, 2014, shall take place on trails and in areas which do not interfere with weekend group rentals.

Laguna Seca Recreation Area, Wolf Hill parking lot, for all event parking on Saturday, June 7, 2014, if needed. CONCESSIONAIRE shall confirm in writing no less than thirty (30) days in advance if they will be using Laguna Seca Recreation Area for parking.

3. The purposes of occupancy shall be limited to activities directly associated with the <u>Monterey</u> <u>Spartan Beast Race</u> event.

4. CONCESSIONAIRE agrees to pay to COUNTY for the rights and privileges hereby granted, the amounts and in the manner set forth below:

a) Toro Park Site Rental Fee: \$500.00 per day (3days - Friday, May 30, through Sunday, June 1, 2014); \$1,500.00 per day (2 days - Monday, June 2, through Tuesday, June 3, 2014; \$2,000.00 per day (6 days - Wednesday, June 4, through Monday, June 9, 2014); and, \$300.00 per day (2 days - Tuesday, June 10, 2014 through Wednesday, June 11, 2014) for a total of \$16,500.00.

- b) \$2.50 per person Day Use Fee (Saturday, June 7, 2014) for all VIPs, sponsors, participants and spectators based on registration and box office records or any other auditable records. COUNTY does not expect payment for staff, volunteers or vendors needed to operate the event.
- c) \$500.00 Laguna Seca Recreation Area, Wolf Hill Parking, Site Rental Fee (Saturday, June 7, 2014) if used.

5. CONCESSIONAIRE agrees to deposit with COUNTY a cash bond in the amount of  $\frac{20,000.00}{20,000.00}$  to guarantee payment of:

- a) any money which may be payable to COUNTY under this agreement;
- b) any damage to park property;
- c) utility charges, if any;
- d) removal by COUNTY of such of CONCESSIONAIRE's personal property as may be left on the premises in violation of terms of this agreement; and
- e) cost to COUNTY of restoring premises occupied and left by CONCESSIONAIRE in unsatisfactory condition.

6. A Special Use Event Application, attached to this agreement, has been completed and submitted by the CONCESSIONAIRE to the COUNTY at least two (2) weeks prior to the execution of this agreement. This aforementioned application includes the reasons why the proposed event is considered compatible with the use of the County Parks System, list of fees and charges proposed, methods for collecting special use fees, maximum attendance at event, methods of limiting attendance, estimated gross receipts, items to be sold at said event, individual(s) responsible for event, parking arrangements, fire and police protection, etc. Execution of this agreement constitutes an approval of the Special Use Event Application, Exhibit A, attached and all statements therein made become a part of the terms and conditions of this agreement.

7. The CONCESSIONAIRE agrees that any authorized representative of COUNTY shall have access to said premises at all times.

- 8. CONCESSIONAIRE'S GENERAL OBLIGATIONS.
  - a) CONCESSIONAIRE shall complete a Special Event Application and a Concession Agreement for Special Events (Exhibit "B") and all required plans and approvals, approved by the Director of Parks, for each event at least 60 days prior to the event.
  - b) CONCESSIONAIRE shall not commit or permit any injury or damage to any part of Toro County Park or the Laguna Seca Recreation Area, or its appurtenances nor any waste thereon. All property utilized by CONCESSIONAIRE in the course of the operations contemplated hereby shall be returned to COUNTY in the same condition or repair after each program use, reasonable wear and tear excepted.
  - c) CONCESSIONAIRE shall promptly arrange and pay to have repairs made for any damage to Toro County Park or the Laguna Seca Wolf Hill Parking Area or other facilities arising out of CONCESSIONAIRE 's operation hereunder.
    CONCESSIONAIRE will complete all environmental repairs, as agreed to with Parks Department representatives, within 14 days following the event.
  - d) CONCESSIONAIRE, its agents, employees, and patrons shall be bound by all existing federal, state, and county laws, ordinances, regulations and use permits that apply to Toro County Park or the Laguna Seca Recreation Area and CONCESSIONAIRE's operations.

- e) CONCESSIONAIRE, shall be responsible for and promptly pay all taxes and assessments of any kind whatsoever assessed or levied for the use of the premises, including but not limited to a taxable possessory interest if one is created by this Agreement. The payments of any such taxes, assessments or charges shall not constitute cause for modification of fees payable by CONCESSIONAIRE to COUNTY pursuant to this use agreement.
- f) CONCESSIONAIRE shall be responsible for and promptly obtain all necessary licenses and permits to conduct the event, including but not limited to those licenses necessary for the public performance of music if applicable, and shall comply with all applicable federal, state, and local laws and regulations in the performance of this Agreement.

9. It is mutually agreed that this agreement and the privileges granted herein, or any part thereof, cannot be assigned or otherwise disposed of without the written consent of the COUNTY.

10. INDEMNITY AND HOLD HARMLESS. CONCESSIONAIRE shall indemnify, defend, and hold harmless the United States of America, County of Monterey, Sports Car Racing Association of the Monterey Peninsula and their officers, agents, and employees from and against any and all claims, liabilities, and losses whatsoever (including, but not limited to, damages to property and injuries to or death of persons, court costs, and attorney's fees) occurring or resulting to any and all persons, firms, or corporations furnishing or supplying work, service, materials, or supplies in connection with the performance of this Agreement, and from any and all claims, liabilities, and losses occurring or resulting to any participant, person, firm, or corporation for damage, injury, or death arising out of or connected with CONCESSIONAIRE's performance of this Agreement, and or the use of the former Fort Ord road system and traffic circulation roads within Toro County Park and the Laguna Seca Recreation Area, and the public performance of music, unless such claims, liabilities or losses arise out of the sole negligence, gross negligence or willful misconduct of the United States of America, the COUNTY, or Sports Car Racing Association of the Monterey Peninsula. "CONCESSIONAIRE's performance" includes CONCESSIONAIRE's action or inaction and the action or inaction of CONCESSIONAIRE's officers, employees, agents, and subcontractors. Without limiting CONCESSIONAIRE'S indemnification, it is agreed that CONCESSIONAIRE shall maintain in force at all times during the performance of this agreement a policy or policies of insurance covering all of its operations and in the amounts and according to the terms and conditions set forth in Exhibit B attached hereto and made a part of this agreement by this reference.

11. RELATIONSHIP. Neither party hereto is the agent of the other and neither party shall have the right to act for or on behalf of the other or bind the other in any manner whatsoever. Neither party shall be responsible for any debts, obligations, or expenses incurred by the other party, whether or not in connection with the event contemplated hereby in the absence of written approval thereof in advance. CONCESSIONAIRE shall clearly establish at all times during the terms hereof that COUNTY is merely permitting the use of the subject premises in accordance with the terms hereof and that COUNTY is not co-partner or otherwise liable or obligated for any cost, expenses, or CONCESSIONAIRE's conduct of same. The COUNTY makes no representation or warranty with respect to the suitability of Toro County Park or the Laguna Seca Recreation Area for CONCESSIONAIRE activities conducted hereunder.

12. It is mutually understood and agreed that no alteration or variation of the terms of this agreement shall be valid, unless made in writing and signed by the parties hereto, and that no oral understandings or agreements not incorporated herein and no alterations or variations of the terms hereto, unless made in writing and signed by the parties hereto, shall be binding upon any of the parties hereto.

13. All Rules and Regulations set forth in Exhibit C, are hereby made a part of this agreement, and the CONCESSIONAIRE agrees that it has read this agreement and said Rules and Regulations and understands that they shall apply, unless amended by mutual consent in writing by the parties hereto.

14. In the event the CONCESSIONAIRE fails to comply in any respect with the terms of this agreement and the Rules and Regulations incorporated herein, all payments for this concession space shall be deemed earned and nonrefundable by the COUNTY, and the COUNTY shall have the right to reenter and use the space in any manner deemed in the best interests of the COUNTY.

15. NO REPRESENTATION OR WARRANTY OF FITNESS. CONCESSIONAIRE acknowledges that it has been advised by COUNTY that the conditions, facilities, and area in Toro County Park and the Laguna Seca Recreation Area which CONCESSIONAIRE is authorized to use in accordance with this agreement has not been represented as being fit for CONCESSIONAIRE 's intended use or for any particular use. CONCESSIONAIRE acknowledges that it has been advised to inspect the condition, facilities, and other areas CONCESSIONAIRE is permitted to use hereunder prior to the issuance of this agreement, and/or prior to CONCESSIONAIRE's actual use from time to time. Based upon CONCESSIONAIRE's personal inspection or upon CONCESSIONAIRE's right to inspect, CONCESSIONAIRE further acknowledges that the conditions, facilities, and other areas are safe and adequate for CONCESSIONAIRE 's intended use. CONCESSIONAIRE shall have exclusive use of this Laguna Seca Recreation Area as described above during periods of time CONCESSIONAIRE is scheduled to use the facilities under this agreement. CONCESSIONAIRE shall be responsible for all equipment and for adequate safeguards for the protection of CONCESSIONAIRE and others.

16. This agreement is not binding upon the COUNTY until it has been duly accepted and signed by its authorized representative.

17. The COUNTY may at any time, by the COUNTY Auditor or an outside certified public accountant, conduct an audit, examination or review of the Annual Financial Statements of the CONCESSIONAIRE or any of its subsidiary companies or operating divisions. The CONCESSIONAIRE being audited shall make available and provide any (and all) accounting and financial records to the auditor upon request. Such an audit, examination or review shall be at the expense of the COUNTY; provided, however, that should any audit, examination or review of the CONCESSIONAIRE'S records reveal an underpayment of more than three percent (3%) or any fee, tax or other amount due to the COUNTY under this Concession Agreement, the CONCESSIONAIRE shall bear the entire cost of the audit, examination or review.

18. Special Provisions: Four (4) pages of special provisions are incorporated in this agreement by this reference.

19. Plans: Four (4) pages of plans are incorporated in this agreement by this reference.

IN WITNESS WHEREOF, this agreement has been executed by and on behalf of the parties hereto the day and year first above written.

| CONC   | ESSIONAIRE                                 |
|--------|--|
| By     |  |
| Name   | Jeffrey Connor                             |
| Addres | ss 109 Kingston St., 4 <sup>th</sup> Floor |
|        | Boston, MA 02111                           |
| Title  | COO, Spartan Race, Inc.                    |

| COL | UNTY OF MONTEREY  |   |
|-----|-------------------|---|
| By  | Norin Raliac      | m |
|     | /                 | 1 |
|     | Louis R. Calcagno |   |
|     |                   |   |

168 W. Alisal Street

Salinas, CA 93901

TitleChair, Monterey County Board of<br/>Supervisors

### ATTEST:

Attachments:Exhibit A Special Event ApplicationExhibit B Special Event Insurance RequirementsExhibit C Rules and Regulations Governing Concessions at Special EventsExhibit D Plans

### <u>The 2014 Monterey Spartan Beast Race</u> <u>at Toro County Park</u> <u>June 7, 2014</u>

### SPECIAL PROVISIONS

### I. <u>AGENCY CONTACT</u>

- A. CONCESSIONAIRE is responsible for contacting and obtaining all necessary permits, authorizations, etc., from State, Federal, and appropriate County agencies. This may include, but is not limited to, the Monterey County Regional Fire District, California Highway Patrol, Federal Aviation Administration, Monterey County Public Health and Sheriff's Departments and CalTrans.
- B. CONCESSIONAIRE will furnish copies of all permits or authorizations from outside agencies, including the Army and BLM, if appropriate, to the County Parks Department at least two weeks prior to the event.

#### II. <u>FEES</u>

- A. A cash bond of \$20,000.00 will be delivered to the Special Events Manager 30 days prior to your event. Cash bond must be in the form of a Cashier's Check. It will be deposited to a holding account and, if all conditions are met, will be returned within 120 days following the event.
- B. CONCESSIONAIRE will supply all manpower to collect established fees for the event. Day Use Fees will apply to all VIPs, sponsors, participants and spectators based on registration and box office records or any other auditable records. COUNTY does not expect payment of Day Use Fees for staff, volunteers or vendors needed to operate the event.
- C. All fees and charges are due according to the following payment schedule:

| \$10,000.00   | Deposit                     | Due April 18, 2014 |
|---------------|-----------------------------|--------------------|
| \$20,000.00   | Cash bond                   | Due May 7, 2014    |
| Final payment | Remaining Site/Day Use Fees | Due July 7, 2014   |

D. If the event is cancelled, CONCESSIONAIRE is responsible for all refunds that may apply and will hold the COUNTY harmless as to any claims by anyone who has a refund of such pre-payment for admission, participation in the event or any other payment.

#### III. <u>CAMPING</u>

A. Toro County Park is not a camping facility. RV and tent camping are available at Laguna Seca Recreation Area. Reservations may be made by calling 888-588-2267.

- B. CONCESSIONAIRE shall be allowed camping at Toro Park for up to 20 people (staff and volunteer required for set up and teardown) beginning on Friday, May 30, 2014, and ending when teardown, clean up and remediation are completed.
- C. Location of camping shall be determined by COUNTY.

### IV. PARKING AND TRAFFIC CONTROL

- A. Parking and traffic control within the park is the responsibility of the CONCESSIONAIRE during the event. Parking within Toro County Park will be allowed for staff, volunteers, VIPs, sponsors and vendors as determined by CONCESSIONAIRE. Parking for all participants and spectators will be at Laguna Seca Recreation Area, Wolf Hill Parking lot, or other property as arranged by CONCESSIONAIRE.
- B. All signage necessary to execute the Parking and Traffic Control Plan is the responsibility of the CONCESSIONAIRE. No directional or informational signs may be attached to permanent park signs.
- C. All traffic control devices, i.e., barricades, cones, etc., are the responsibility of the CONCESSIONAIRE. The PARKS DEPARTMENT will assist with these items as able.
- D. CONCESSIONAIRE will see that no unauthorized vehicles will be driven on established lawn area or off-road areas within the parks. To obtain access by any said vehicle to an off-road area within the park, CONCESSIONAIRE or his/her representatives will first contact the Deputy Chief Ranger or designee. All such vehicles shall have a pre-approved identification plaque.
- E. California Highway Patrol (CHP) will control traffic on Highway 68 as required for the event. CONCESSIONAIRE will contract with CHP.

### V. <u>CLEAN UP AND SANITATION</u>

- A. Any areas considered private or not open to the public will be maintained by the CONCESSIONAIRE. In addition, all costs associated with such areas will be borne by the CONCESSIONAIRE.
- B. The PARKS DEPARTMENT will determine, using a formula approved by the County Health Department, the number of extra chemical toilets necessary to serve any given area during the event. That number of formula required chemical toilets will be furnished and maintained during the event at the expense of the CONCESSIONAIRE.
- C. The CONCESSIONAIRE requests or is required to have on-site, sufficient chemical toilets for the size of the event. The total cost of these extra chemical toilets is the sole responsibility of the <u>CONCESSIONAIRE</u>. The <u>PARKS DEPARTMENT</u> will maintain all permanent restroom facilities during the event, except those that are not open to the public. Permanent restroom facilities not open

to the public will be the responsibility of the CONCESSIONAIRE. The cost of any chemical toilets needed to replace permanent restroom facilities being closed to the public shall be borne by the CONCESSIONAIRE.

- D. **Trash and Litter Collection:** The PARKS DEPARTMENT will provide you with a relatively litter and trash free event site. The PARKS DEPARTMENT will put out trash cans and line each with a plastic bag. At the conclusion of your event, the PARKS DEPARTMENT will pick-up all empty trash cans and return them to storage.
- E. CONCESSIONAIRE will be the responsible for all litter and trash control during the event, including set up and teardown. The PARKS DEPARTMENT will provide extra plastic bags for you to maintain trash cans during your event. Should the PARKS DEPARTMENT be required to empty trash cans or pick-up excessive litter after your event, you will be billed for such service, or have it deducted from your cash bond.
- F. The Monterey County HEALTH DEPARTMENT requires you to develop a Recycling Plan to recycle waste products generated by your event including plastic, aluminum, cardboard and cooking oils. Please complete the form provided to you.
- G. If a dumpster(s) is required for the event, its cost shall be the responsibility of the CONCESSIONAIRE. CONCESSIONAIRE shall contract for drop off, empty and pick up as needed.
- H. *Grey Water Disposal*: It is the responsibility of the CONCESSIONAIRE to provide grey water disposal facilities in food concession areas.
- I. *Food Concession Hand Wash Facilities:* It is the responsibility of the CONCESSIONAIRE to provide portable hand wash facilities in food concession areas.

### VI. FACILITY DAMAGE

- A. Any changes or alterations to the park facilities or grounds must have prior written approval from the PARKS DEPARTMENT. All changes, alterations, or damage resulting from the CONCESSIONAIRE's activities must be restored, repaired and/or replaced after the event to the satisfaction of the PARKS DEPARTMENT.
- B. *Facility Inspections:* The PARKS DEPARTMENT and a representative from the CONCESSIONAIRE will conduct a pre-event and post-event facility inspection of all facilities, grounds and areas to be used as part of the event.
- C. *Erosion Control:* Control measures to minimize potential erosion damage from event participants and spectators to the park grounds will be provided at the CONCESSIONAIRE's expense: including temporary fencing around sensitive areas, security staff and signage of event areas as determined by the PARKS DEPARTMENT. Erosion damage will be repaired at the CONCESSIONAIRE's expense under PARKS DEPARTMENT supervision no later than one week after the event. CONCESSIONAIRE will have equipment and materials, i.e., tools, seed, straw, on-site prior to the conclusion of the event.

D. **Remediation Plan:** CONCESSIONAIRE shall provide COUNTY a plan for remediation of all damages to and/or alterations of property, including timeline for repairs and materials and methods to be used. COUNTY must approve the proposed Remediation Plan.

### VII. <u>ADVERTISEMENT</u>

- A. Advertisement is not allowed on Highway 68.
- B. All brochures, flyers or posters, shall be approved by the PARKS DEPARTMENT prior to distribution to the public.
- C. All banners and signs and their method and location of display, must be approved by the PARKS DEPARTMENT.

### VIII. MISCELLANEOUS

- A. CONCESSIONAIRE must furnish his/her own tables and chairs for the event. Only onsite picnic tables will be furnished by the County. All picnic tables, if moved for your event, must be returned to original locations after the event.
- B. PARKS DEPARTMENT must be furnished a list and location map of all vendors associated with your event no later than three (3) weeks prior to your event. This list must include food, merchandise and information vendors. All vendors must be consistent with the mission of the event and with Monterey County regulations.
- C. CONCESSIONAIRE, its agents, employees, and patrons shall be bound by all existing federal, state, and county laws, ordinances and regulations that apply to Toro County Park and the Laguna Seca Recreation Area or CONCESSIONAIRE's operations, and shall obtain all necessary licenses and permits for the event and activities.
- D. CONCESSIONAIRE shall be responsible for and promptly pay all taxes and assessments of any kind whatsoever assessed or levied for the use of the premises, including but not limited to a taxable possessory interest if one is created by this Agreement. The payments of any such taxes, assessments, fees, or charges shall not constitute cause for modification of fees payable by CONCESSIONAIRE.

#### COUNTY OF MONTEREY PARKS DEPARTMENT

### **SPECIAL USE EVENT APPLICATION**

#### Date: 2/5/2014

This application, when officially approved by a Concession Agreement for Special Events, signed by the Director of Parks or the Monterey County Board of Supervisors, will authorize

Spartan Race as a concessionaire to make use of the (Name of Applicant/Host Organization)

Toro County Park for an Obstacle Course Race, on Saturday June 7<sup>th</sup>, 2014 (Park Name) (Specific Use) (Date)

from 6:00AM to 10:00PM, subject to the following conditions: (Times)

- 1. Contact name, cell phone, email: Dan Yotive, Race Director, <u>cell:</u> 917 902 6391, <u>email:</u> dany@spartan.com
- 2. If this event is a fundraiser, list the beneficiaries: A portion of the proceeds go to support the Homes for our Troops (www.hfotusa.org) Charity
- 3. Applicant will have not less than 20 employees and 300 volunteers in the Park unit during the period of this Special Use Event.
- 4. Applicant is to provide the following information (responses may be submitted on a separate sheet if they do not fit in the space provided):
  - a. Purpose of the proposed event, the necessity therefore, and the reason why it is considered to be compatible with the use of the Monterey County Park system: Spartan Race is a leader in Obstacle Course Racing and Monterey is an ideal location for this event as proven by the success of the inaugural Spartan Race Monterey Beast in August, 2013. Spartan Race will bring significant economic impact into the community and provide an opportunity for locals and visitors to challenge themselves physically and mentally in one of the toughest offerings in the athletic world.
  - b. Area(s) requested within the park: All road ways, trails, paved and unpaved parking lots, and grass/picnic areas.
  - c. List of applicants proposed fees/charges for admission, vendor space, participation, etc.: Race Registration is \$80-\$120, Spectators admission costs \$20-25, vendor/sponsor space starts at \$2500 per space.
  - d. Plan and method for collecting special entrance fees at the park: As required through 3<sup>rd</sup> party contract or park staff.

- e. Minimum attendance: **3000**
- f. Maximum attendance. (The County may limit maximum attendance at its discretion): 6000
- g. Method of limiting attendance to the maximum number of persons permitted by the County: **Registration caps and pre-sale spectator tickets as needed**
- h. Estimated gross receipts: **\$250,000 GR**
- i. Estimated net profit: \$40,000 NP
- j. Site fees, rental fees, guaranteed minimum rents or proposed percentage of the gross income to be paid as rent to the County: Minimum guarantee of \$10,000 or \$3 per paid race registration and confirmed participant, whichever is greater. Final rental fees TBD per the concessionaire's agreement.
- k. Method of garbage collection and disposal to be used: Third party contract as needed
- List of vendors and items they are selling during the event: Spartan Race Merchandise, Food and Beverage, Possible support vendors and samplers – actual vendors TBD
- m. Proposed fire control measures and additional firefighting equipment to be furnished by applicant as required by the Director of Parks, his designee or the local fire marshal:
  Water suppression, fire extinguishers and Local Fire Department personnel on standby at the event. Further measures TBD as needed
- n. Proposed first-aid service to be supplied by applicant, including ambulance services, doctors or nurses: First Aid attendants, roving first responders and paramedics, EMT's and ALS ambulances on standby, further measures as recommended upon review of the medical plan.
- o. Additional police protection and/or traffic control personnel. Policing of the event will be provided by applicant and at their expense: Traffic plan will determine numbers and need of police and third party security / traffic control company.
- p. Parking arrangements required for applicant's operating personnel: Construction build/basecamp area and staff vehicle access for up to 100 cars as needed during setup, breakdown, and race day.
- q. Additional sanitary facilities as required by the Director of Parks, his designee, or the Monterey County Health Department: As required will ensure adequate service standards are met.
- r. Detailed description of the schedule of program/activities to be presented (to include set up, event and clean up): Setup – Friday May 30<sup>th</sup> to Friday June 6<sup>th</sup>, 7AM to 7PM daily – to include digging, carpentry, course marking, tent set-up, and signage distribution. Race day – Saturday June 7<sup>th</sup>, 6AM to 10PM – to include race, awards ceremony, food and beverage, prize competitions, and children's race.

Tear down – Sunday June 8<sup>th</sup> and Monday June 9<sup>th</sup> – to include breakdown of all structures, clean up, removal of all signage and course marking, and remediation to park property.

- s. Submit information on all the organizations involved, whether sponsors, recipients, or promotional firms; their objectives, purposes and financing:
  Spartan Race corporate sponsors, non-profit groups and benefiting organization to be provided and outlined at a later date.
- 5. Applicant may be required to post a cash bond with the County, depending on circumstances of the special event and probabilities of damage.
- 6. The Director of Parks or his designee may terminate any special event activity when he deems it is necessary for the safety and enjoyment of the public, for the protection of resources, or for violation of any rules and regulations of the County Park System.
- 7. Additional details will be addressed in an agreement between parties and additional detailed plans may be required. Applicant does not have a binding agreement with COUNTY until application and agreement have been duly accepted and signed by its authorized representative.
- 8. Contacts in regard to the permit generally may be made through the Special Events Manager or designee by calling (831) 755-4895.

| REQUESTED BY:                       | COUNTY OF MONTEREY:                          |
|-------------------------------------|--|
| (Signature)<br>Dan Yotive<br>(Name) | (Signature)<br>K: Michael C. Ferry<br>(Name) |
| Race Director                       | Director of Parks/Chief Ranger               |
| (Title)                             | (Title)                                      |
| 2/5/2014                            |  |
| (Date)                              | (Date)                                       |
| 1795 Riverside Dr. #4c              | 855 E. Laurel Dr., Bldg G                    |
| (Address)                           | (Address)                                    |
| <u>New York, NY 10034</u>           | Salinas, CA 93905                            |
| (917) 902-6391<br>(Phone)           | ( <u>831) 755-4895</u><br>(Phone)            |

### MONTEREY COUNTY PARKS DEPARTMENT INSURANCE REQUIREMENTS

### A. Evidence of Coverage:

- 1. Prior to commencement of this Agreement, Concessionaire shall provide a "Certificate of Insurance" certifying that coverage as required herein has been obtained. Individual endorsements executed by the insurance carrier shall accompany the certificate. In addition Concessionaire, upon request, shall provide a certified copy of the policy or policies.
- 2. This verification of coverage shall be sent to County's Parks Department's Special Events Manager, unless otherwise directed. Concessionaire shall <u>not</u> proceed with performance under this Agreement, and County shall have no liability, until Concessionaire has obtained all insurance required and such insurance documentation has been provided to and approved by County. This approval of insurance shall neither relieve nor decrease the liability of Concessionaire. Failure by CONTRACTOR to maintain such insurance is a default of this Agreement, which entitles County, at its sole discretion, to terminate this Agreement immediately.
- B. <u>Qualifying Insurers:</u> All coverage's, except surety, shall be issued by companies which hold a current policy holder's alphabetic and financial size category rating of not less than A- VII, according to the current Best's Key Rating Guide or a company of equal financial stability that is approved by the County's Parks Department's Special Events Manager.
  - 1. <u>Insurance Coverage Requirements:</u> Without limiting Concessionaire's duty to indemnify, Concessionaire shall maintain in effect throughout the term of this Agreement a policy or policies of insurance with the following minimum limits of liability:
  - 2. <u>Commercial general liability insurance</u>, including but not limited to premises and operations, including coverage for Bodily Injury and Property Damage, Personal Injury, Contractual Liability, Broadform Property Damage, Independent Contractors, Products and Completed Operations, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.
  - 3. <u>Business automobile liability insurance</u>, covering all motor vehicles, including owned, leased, non-owned, and hired vehicles, used in providing services under this Agreement, with a combined single limit for Bodily Injury and Property Damage of not less than \$1,000,000 per occurrence.
  - 4. <u>Workers' Compensation Insurance</u>, if Concessionarie employs others in the performance of this Agreement, in accordance with California Labor Code section 3700 and with Employer's Liability limits not less than \$1,000,000 each person, \$1,000,000 each accident and \$1,000,000 each disease.
  - 5. <u>Professional liability insurance</u>, if required for the professional services being provided, (e.g., those persons authorized by a license to engage in a business or profession regulated by the California Business and Professions Code), in the amount of not less than \$1,000,000 per claim and \$2,000,000 in the aggregate, to cover liability for malpractice or errors or omissions made in the course of rendering professional services. If professional

liability insurance is written on a "claims-made" basis rather than an occurrence basis, the Concessionaire shall, upon the expiration or earlier termination of this Agreement, obtain extended reporting coverage ("tail coverage") with the same liability limits. Any such tail coverage shall continue for at least three years following the expiration or earlier termination of this Agreement.

- C. Other Insurance Requirements:
  - 1. All insurance required by this Agreement shall be with a company acceptable to County and issued and executed by an admitted insurer authorized to transact Insurance business in the State of California. Unless otherwise specified by this Agreement, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required herein shall continue in effect for a period of three years following the date Concessionaire completes its performance of services under this Agreement.
  - 2. Each liability policy shall provide that County shall be given notice in writing at least thirty days in advance of any endorsed reduction in coverage or limit, cancellation, or intended non-renewal thereof. Each policy shall provide coverage for Concessionaire and additional insureds with respect to claims arising from each subcontractor, if any, performing work under this Agreement, or be accompanied by a certificate of insurance from each subcontractor showing each subcontractor has identical insurance coverage to the above requirements.
  - 3. Commercial general liability and automobile liability policies shall provide an endorsement naming the County of Monterey, its officers, agents, and employees as Additional Insureds with respect to liability arising out of the Concessionaire's work, including ongoing and completed operations, and shall further provide that such insurance is primary insurance to any insurance or self-insurance maintained by County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by the Concessionaire's insurance. The required endorsement form for Commercial General Liability Additional Insured is ISO Form CG 20 10 11-85 or CG 20 10 10 01 in tandem with CG 20 37 10 01 (2000). The required endorsement form for Automobile Additional Insured endorsement is ISO Form CA 20 48 02 99.
  - 4. Prior to the execution of this Agreement by County, Concessionaire shall file certificates of insurance with the County's Parks Department's Special Events Manager, showing that Concessionaire has in effect the insurance required by this Agreement. Concessionaire shall file a new or amended certificate of insurance within five calendar days after any change is made in any insurance policy, which would alter the information on the certificate then on file. Acceptance or approval of insurance shall in no way modify or change the indemnification clause in this Agreement, which shall continue in full force and effect.

### SPECIAL EVENT INSURANCE ENDORSEMENTS

- 1. The County of Monterey, the United States of America, their officers, agents, and employees are named as additional insureds.
- 2. Permittee's Insurance is the primary insurance to any insurance or self-insurance maintained by the County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by the Permittee's insurance.
- 3. This Insurance Policy shall not be canceled or reduced without 30 days written prior notice to County of Monterey, Director of Parks.
- 4. Certificate of Insurance showing the existence of a policy or policies having the abovedescribed limits with the above described endorsements must be delivered to County's Director of Parks prior to the beginning of the special event.

### RULES AND REGULATIONS GOVERNING CONCESSION AT SPECIAL EVENTS

- 1. No concession will be allowed to open until all preliminary requirements herein set forth have been complied with.
- 2. CONCESSIONAIRE and his employees engaged in the operation of concessions where goods to eat or drink are sold shall wear suitable clothing; said garments to be kept clean and neat at all times. All CONCESSIONAIRE'S selling, dispensing or distributing food, beverages and other articles intended for human consumption shall at all times maintain pure, clean, adequate and wholesome stocks which must be kept from all contamination and handled, stored and served according to the standards as established by the State Department of Public Health.
- 3. CONCESSIONAIRE will conduct his business in a quiet and orderly manner; will deposit all rubbish, slop, garbage, tin cans, paper, etc., in receptacles provided by the COUNTY within said concession plot for such purpose, and will keep the area within and surrounding said concession free from all rubbish and debris.
- 4. All buildings, tents, or enclosures erected under the terms of the Concession Agreement shall have the prior written approval of the COUNTY and the local fire suppression authorities.
- 5. At least 48 hours prior to commencement of event, if requested, CONCESSIONAIRE will furnish the COUNTY with a list of all sale prices and other charges of any kind whatsoever to be charged by the CONCESSIONAIRE in said concession space(s) and agrees to revise such charges or prices as directed by the COUNTY, and during the period of the event to maintain the charges and prices so submitted or as so revised.
- 6. CONCESSIONAIRE will conduct the privileges granted in the Concession Agreement according to all the rules and requirements of the State Department of Public Health and local health authorities, and without infringement upon the rights and privileges of others and will not engage in any other business whatsoever upon or within said premises or park, except that which is herein expressly stipulated and contracted for herein; and will confine said transactions to the space and privileges provided in the Concession Agreement.
- 7. CONCESSIONAIRE will cause to be posted in a conspicuous manner at the front entrance to his concession, a sign showing the prices to be charged for all articles offered for sale to the public under the Concession Agreement.
- 8. CONCESSIONAIRE must, at his own expense, keep his concession space and adjacent area properly arranged and clean. Receptacles will be provided at appropriate locations to receive the CONCESSIONAIRE'S trash, and such trash must not be swept into the streets or any public space.
- 9. All sound-producing devices used by the CONCESSIONAIRE within or outside his concession space must be of such a nature and must be so operated as not to cause annoyance or inconvenience to his patrons, to other concessionaires, to exhibitors, or users of the park, and the decision of the COUNTY as to the desirability of any such sound-producing device shall be final and conclusive. Sound amplification equipment may be installed within or outside any

concession only by first obtaining written permission therefore from the COUNTY. Control of the amplication decibel level will be at the discretion of the COUNTY.

- 10. CONCESSIONAIRE agrees that there will be no games, gambling or any other activities within the confines of his concession space in which money is used as a prize or premium, and that he will not buy and/or permit "buy backs" for cash of any of his prizes or premiums given away to patrons in connection with the promotion of his concession. No illegal activities shall be conducted, and only ordinary and customary merchandizing methods shall be used. All methods of operation, demonstration, and sale shall be subject to the approval of the COUNTY and the local law enforcement officials.
- 11. CONCESSIONAIRE is entirely responsible for the space allotted to him and agrees to reimburse the COUNTY for any damage to property used in connection with the space allotted to the CONCESSIONAIRE, reasonable wear and tear excepted.
- 12. COUNTY shall assume no responsibility for loss or damage to the property of the CONCESSIONAIRE. Small articles easily removed or particularly fragile articles or displays should be put away for safekeeping by the CONCESSIONAIRE after the closing hour each night.
- 13. Each and every article of the concession and all boxes, crates, packing material and debris of whatsoever nature used in connection with the concession space shall be removed at CONCESSIONAIRE'S expense. It is understood that in the event of the CONCESSIONAIRE'S failure to vacate said premises as herein provided, unless permission in writing is first obtained, the COUNTY may and is hereby authorized to remove and store the concession and all other material of any nature whatever, at the CONCESSIONAIRE'S risk and expense, and the CONCESSIONAIRE shall reimburse the COUNTY for expenses thus incurred.
- 14. No CONCESSIONAIRE will be permitted to sell or dispose of alcoholic beverages on park grounds except in his concession space. No sales are to be made unless the CONCESSIONAIRE is therefore authorized in writing by the COUNTY and unless he holds a lawful license authorizing such sales on said premises.
- 15. All activities within the above-named park unit shall be at the direction of the Director of Parks or his designee.
- 16. Arrangements for advance preparations shall be made with the Director of Parks or his designee.
- 17. Rules and regulations of the County Park System shall be observed by the CONCESSIONAIRE, his employees, agents or contractors.
- 18. The use of the building, grounds (if any), shall be in strict accordance with the Concession Agreement as authorized by the Director of Parks and/or the Board of Supervisors of the County of Monterey. This provision particularly applies to activities which might create hazardous fire conditions.
- 19. Except during the event, the public shall have normal access to the area.

- 20. No structures or sets are to be built unless specifically provided for herein, and no shrubbery or trees are to be cut, trimmed or injured.
- 21. Fires will not be permitted except upon the specific approval of the Director of Parks or his designee and under his direction.
- 22. Vehicles operated by or under the control of the CONCESSIONAIRE will be parked in areas designated by the Director of Parks or his designee.
- 23. CONCESSIONAIRE will control all traffic and vehicles as directed by the Director of Parks or his designee.
- 24. CONCESSIONAIRE will maintain the permitted area in a clean and sanitary condition and will restore the area to the condition in which it was received.
- 25. CONCESSIONAIRE will repair any and all damage to the park unit or any COUNTY property which was a result of CONCESSIONAIRE'S activities as encompassed by this permit. The COUNTY will be the sole judge of the extent of the damages.
- 26. All safety orders of the Division of Industry Safety, Department of Industrial Relations, must be strictly observed.
- 27. Failure of the COUNTY to insist in any one or more instances upon the observance and/or performance of any of these rules and regulations shall not constitute a waiver of any subsequent breach of any such rules and regulations.
- 28. FAIR EMPLOYMENT PRACTICES. In the performance of this Agreement, the CONCESSIONAIRE will not discriminate against any employee or applicant for employment because of race, color, religion, ancestry, national origin or sex.

#### **PLANS**

- A. In order to help ensure that your event is successful from an operational standpoint, the County Parks Department, together with other agencies, may require that you develop and supply to us certain plans. These plans will address one or more of the following aspects of your event. They may be composed of, but are not limited to, maps, narrative descriptions, other agency correspondence, applications, licenses, etc. Plans required for your event are checked as follows:
  - Site Development Plan a)
  - b) Parking and Traffic Plan
  - **Communications Plan** c)
  - d) Sanitation Plan
  - e) Camping Plan
  - $\frac{\mathbf{X} \mathbf{X} \mathbf{X}}{\mathbf{X} \mathbf{X}} = \frac{\mathbf{X} \mathbf{X} \mathbf{X}}{\mathbf{X} \mathbf{X}} \mathbf{X} \mathbf{X}$ f) Medical Plan
  - g) Security Plan
  - **Disabled Access Plan** h)
  - i) Animal Control Plan
  - j) **Recycling Plan**
  - k) **Remediation Plan**
- B. The following will give you some idea of what various plans are expected to contain. All items may not be applicable to your event.

#### I. SITE PLAN

This plan should be an overview of your entire activity area on a map. Elements of other plans may appear on this map. In addition, you may want to include some narrative descriptions. Your plan may include locations of:

- a) Stage (s)
- Vendors Area b)
- Tents and their function c)
- d) **Different Activity Areas**
- Entry Points (access control) e)

**COMMUNICATIONS PLAN** (A Narrative)

- f) **VIP** Areas
- **Ticket Sales** g)
- Parking Areas h)
- **Competitive Courses** i)

- **Medical Services** j)
- k) **Communications** Tent
- 1) Alcohol Sales Location
- m) **Drinking Water Locations**
- Permanent Restroom Locations n)
- 0) **Event Registration**
- Handicapped (Disabled) Parking p)
- **Fuel Storage Area** q)

Should include:

II.

*Event Description* - A brief statement stipulating what type of event is being conducted and estimates of attendance.

Communications Coordinator - Identifies individuals responsible for coordinating special event communications. Should include contact phone numbers.

**Operational Period** - Identifies specific period in which special event communications will be conducted. Should include dates and specific hours of operation.

*Staffing* - Identifies who/what organization will be providing basic communication services for the planned special event. Should include a statement as to personnel training and level of experience.

*Facilities* - Provides location and generalized description of communication facilities to be utilized during the event. Where will the dispatch center be located?

*Interagency Coordination* - Identifies Monterey County public safety agencies and organizations that will be participating with the event organizers (e.g. - Sheriff, EMS, Salinas Rural Fire District, California Highway Patrol, etc.).

*Major Emergency Communications* - A statement regarding how the special event communications operation will interface with the County Public Safety Communications system in the event of a major emergency or disaster. An Incident Command Post must be established.

*Frequencies* - A listing of frequencies to be used by site coordinators during the event. Should also include radio call signs that will be used should interagency coordination be required during a major emergency.

*Emergency Contacts* - A listing of on-site phone numbers for contacting the event communications center and communication coordinators in the event of an emergency.

*Special Information* - A statement providing special operational information relating to event communications.

#### III. <u>MEDICAL PLAN</u>

- A. A decision will be made based on the size and type of your event as to whether you must fill out a formal Medical Plan form for submittal to the County Office of Emergency Medical Services (EMS) and the Monterey County Regional Fire District (MCRFD). If it is determined that this is required, you will be provided with the necessary form and instructions. Upon completion the form may be returned to the Parks Department for processing.
- B. If you are not required to submit an EMS Medical Plan, then a simple statement on your event application addressing the issue of First Aid will probably be adequate together with the First Aid station location on your Site Plan.
- C. Medical Plan Approval by EMS: Required X Not Required \_\_\_\_\_

#### IV. PARKING AND TRAFFIC CONTROL PLAN

- A. List names of persons responsible for this aspect of your event together with their work schedules.
- B. On a map show the traffic plan patterns within the park at different stages of your event. You should differentiate between general traffic routes and VIP, vendor, or participant routes, if applicable.

- C. On a map denote the areas of the park to be parked, how they will be identified, and in what order they will be parked.
- D. Show any access control points, i.e., ticket sales, ticket check, will call, etc.
- E. If CHP or Sheriff's Department will be involved in this aspect of your event, so note together with their work schedules.

### V. <u>SANITATION PLAN</u>

- A. The Sanitation Plan will be completed by the <u>CONCESSIONAIRE</u>.
- B. On a map, show the location of chemical toilets, permanent restroom facilities, trash can and recycle container placement, hand wash stations, potable and grey water units, etc. as applicable. Include total numbers of each applicable item.
- C. The permanent facilities open to the public serving your event area will offset the number of chemical toilets that may be required for your event. The Parks Department will help you calculate the actual number of chemical toilets for your event per Health Department requirements.
- D. You may elect to use vendors recommended by the Parks Department or hire your own. In any case, the name of the company, contact person, phone number, the date that sanitation items will be moved into place and the date they will be moved back should all be contained in your Sanitation Plan.

### VI. <u>SECURITY PLAN</u>

A. There are two primary factors to the development of this plan.

First, there are the security requirements that <u>you</u> will want for various aspects of your event (i.e., general crowd control, entry point management, equipment, vendor booths, alcohol sales, etc.).

Pre and post event security for equipment, vehicles, vendor booths etc., should also be planned.

Your plan should clearly state: 1) The name(s) of persons responsible for this aspect of your event together with their work schedules and how they can be contacted. 2) The total number of security personnel, their assignments, how they will be communicated with, how will they be identified, and their work schedules.

B. Second, there are the security requirements that <u>others</u> will require of you in order for your application to be approved. Normally these requirements will come from the Parks Department and the Monterey County Sheriff's Department, who has jurisdiction within Monterey County Parks.

The Parks Department may make a recommendation to the Sheriff's Department to accept your security plan as submitted or either the Parks Department or Sheriff's Department may require that you furnish additional security. This may be accomplished either by your furnishing additional volunteer security, hiring a private security company, hiring Sheriff personnel, or some combination of all three. In either case, the determination of what is acceptable will lay with the Parks Department and the Sheriff's Department, with the Sheriff's Department having the final word.

Should the Sheriff's Department or Parks Department require that one or more of their units be on site during your event, you are required to fill out an "Application for Special Police Protection". This form is available through the Sheriff's Department or Parks Department.

Application for Special Police Protection: Required X Not Required

#### VII. DISABLED ACCESS PLAN

Your plan must describe, in narrative form, the numbers and locations of handicapped (disabled) parking and restrooms. (Parking and restroom must be shown on your Site Plan.) Your plan must also include narrative on disabled access to all areas b of your event and how it will be accomplished.

### VIII. ANIMAL CONTROL PLAN

Your plan must address in narrative form the following: advertisement of restrictions, entrance control, vaccination verification, alternative to bringing pets in the park and a temporary holding facility. Other issues should be addressed as necessary.

### IX. <u>REMEDIATION PLAN</u>

CONCESSIONAIRE shall provide COUNTY a plan for remediation of all damages to and/or alterations of property, including timeline for repairs and materials and methods to be used. COUNTY must approve the proposed Remediation Plan.

### X. <u>COUNTY VEHICLE PASSES</u>

Below is a facsimile of a vehicle pass that your event should honor. This pass is intended to allow access to various areas of the Parks facilities by those who have official business within the park. It is in no way intended to circumvent the normal ticketing system associated with your event. Distribution of the pass will be strictly monitored by the Park Supervisor.

| MONTEREY COUNTY PARKS DEPARTMENT<br>LAGUNA SECA RECREATION AREA<br>Date:             |
|--|
| VEHICLE PASS   |
| Enter Iliraugh Main Gate<br>(located on Ilighway 68)                                 |
| Persons in possession of this pass in period business within the                     |
| boundaries of Laguna Seca Restation Area and should be allowed to pass at nu charge. |
| Issued By: Destination:  |