

Amy L. White, MPP
P.O. Box 3028
Gonzales, CA 93926
(831) 277-4836

June 25, 2020

Agriculture Advisory Committee
1428 Abbott Street
Salinas, CA 93901

Regarding: vacant at-large member committee seat

Dear Members of the Agricultural Advisory Committee,

Good afternoon. The purpose of this communication is to briefly outline my current professional responsibilities and associate them to the objectives of the Agricultural Advisory Committee. Thank you for the opportunity to provide this information.

As you are aware, the purpose of the AAC is to gather information and provide factual data on items affecting or of interest to the agricultural industry, and review development projects to make recommendations to decision-making bodies. I chose to apply because I have a desire to volunteer in the community, and I anticipated the AAC's need for a cannabis industry perspective.

CERESLabs Operations Manager

As the manager of operations for CERESLabs in Greenfield, I oversee all activities of the only licensed cannabis compliance testing laboratory in Monterey County. The following are some highlights of my position and responsibilities:

- Managing the regulatory compliance requirements of the variety of permits and licenses we hold with the City of Greenfield, Monterey County Environmental Health Bureau, and the State of California's Bureau of Cannabis Control.
- Developing relationships with our clients who are cannabis cultivators, manufacturers, distributors and nursery operators to provide environmental screening of their facilities, research and development pre-compliance product testing, and State compliance testing.
- Partnering with plant pathologist Dr. Jim Correll of the University of Arkansas in order to launch screening for hops latent and hops stunt viroid, a virus that is currently impacting Monterey County's cannabis industry.

- Partnering with ArcPoint Labs to provide COVID-19 screening of first responders and City workers in the City of Greenfield.
- Partnering with PathogenDx EnviroX-RV to provide COVID-19 testing of private and public facilities throughout Monterey County.

CERESLabs is thrilled that the Monterey County Agriculture Commissioner's Office included the gross production values of cannabis for the first time in its 2019 Crop Report. The \$450 million gross production value on 86 acres illuminates the importance of the industry to Monterey County's incredible agriculture economy.

Two Girls Ranch Land, LLC Managing Partner

In 2014 I purchased a 142 acre ranch zoned both F/40 and PG outside of Gonzales. It was a subdivided vacant cattle ranch purchased in conjunction with Janet Lewis. During the almost six years of ownership, we worked to make the property profitable through a variety of means:

- Interacted with both County Planning and Building Departments to permit and build two structures on the ranch, one that operates as a short-term rental (STR), supporting our neighbors in the Agriculture Winery Corridor.
- Advocated, with the assistance of Moncrief and Hart, for the addition of F/40 in the newly drafted STR ordinance, indicating the opportunities for smaller farming operations to earn income from the desire of our surrounding urban dwellers to experience rural life and the wineries in the area.
- Maintaining our well and developing our natural mountain springs for permitted use with the Monterey County Environmental Health Department.
- Maintaining our easement through Gallo's Sleepy Hollow Vineyard.
- Annual maintenance with the Agricultural Commissioner's Office of our Private Applicator Certification permit and Restricted Materials permit since 2014.
- Working with Big Valley Labor in King City for property maintenance.
- Working with Helena Chemical to ensure healthy orchards.

The AAC is a critical component of decision-making for matters affecting agriculture in Monterey County. While it would be an honor to volunteer my time and skills to this committee, I acknowledge that the objective is to fill this vacant seat with the person who can best provide insights that are needed. I have a deep commitment to this area and a desire to serve the community, and I'm fortunate to work for a company that feels the same.

Thank you for the opportunity,



Amy L. White

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P.O. Box 3028
Gonzales, CA 93926-3028
(831) 277-4836
amywhite_us@yahoo.com

PROFESSIONAL EXPERIENCE

CERESLabs
Operations Manager
Greenfield, CA
October 2019 - present

CERESLabs in Greenfield is the only cannabis analysis laboratory in Monterey County. As operations manager, I am the direct contact to our CEO and oversee everything related to the facility and daily operations, including: ensuring good standing with our licensers such as the Bureau of Cannabis Control, Monterey County Environmental Health Department, and the City of Greenfield; manage client and vendor relationships; conduct public outreach; create and manage budgets; manage our staff; create and maintain banking relationships; follow and analyze regulations and policies impacting the cannabis industry; create and ensure compliance with standard operating procedures.

Two Girls Ranch Land, LLC
ranch manager
Gonzales, California
September 2014 - present

I live and work on a ranch outside of Gonzales, CA in the Salinas Valley. My responsibilities include managing relationships with clients and vendors in addition to administrative duties such as daily cash-flow, annual tax-filings, maintaining the LLC's good standing with the State, and Cal-Fire annual inspections. Managing the ranch also includes annual permitting with the Monterey County Agriculture Commissioner. Finally, daily activities include overseeing farming practices and two ranch laborers.

EDUCATION

CSU Monterey Bay
Leon Panetta Institute for Public Policy
Seaside California

M.A. Public Policy
Courses in emphasis completed at the Monterey Institute of International Studies

GPA: 3.92

University of Colorado at Boulder
Boulder, Colorado

Research Methodology: Department of History
Non-degree seeking (grad level)

GPA: 3.60

University of Northern Colorado
Greeley, Colorado

Bachelor of Arts
History major, Political Science minor

GPA: 3.68

PROFESSIONAL INTERESTS

- member of the Basin Management Advisory Committee of the Monterey County Water Resources Agency
- host to United States Department of Agriculture Interns at Two Girls Ranch Land, LLC

AMY L. WHITE

P.O. Box 3028
Gonzales, CA 93926-3028
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PROFESSIONAL EXPERIENCE

<p>Two Girls Ranch Land, LLC ranch manager September 2014 - present</p>	<p>I live and work on a ranch outside of Gonzales, CA in the Salinas Valley. My responsibilities include managing relationships with clients and vendors in addition to administrative duties such as daily cash-flow, annual tax-filings, and maintaining the LLC's good standing with the State. Managing the ranch also includes annual permitting with the Monterey County Agriculture Commissioner. Finally, daily activities include overseeing farming practices and two ranch laborers.</p>
<p>LandWatch Monterey County <i>Executive Director</i> Salinas, California May 2008 - May 2016</p>	<p>As Executive Director of a land-use policy organization, my duties included: full organizational and administrative management; Board-directed policy implementation via direct and indirect lobbying; budget creation and management; Monterey County land-use policy analysis; public relations; developing and maintaining relationships with elected officials; managing contracts; problem solving, especially with resolving policy disputes between diverse populations; the execution of fundraising campaigns; and reporting monthly to the Board of Directors.</p>
<p>Campaign to Elect Jane Parker <i>Campaign Coordinator</i> Monterey County California February 2008- June 2008</p>	<p>Campaign coordinator responsibilities included: implementing the priorities identified by the campaign manager; organizing volunteer activities; maintaining voter database; precinct walking and other voter outreach activities.</p>

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<p>University of Colorado at Boulder Boulder, Colorado</p>	<p>Research Methodology: Department of History Non-degree seeking (grad level) GPA: 3.60</p>
<p>University of Northern Colorado Greeley, Colorado</p>	<p>Bachelor of Arts History major, Political Science minor GPA: 3.68</p>

ATTACHMENT 2

Amy White Background Information



Submitted application for

AGRICULTURAL ADVISORY COMMITTEE

Email *

This Form and its contents may be subject to the California Public Records Act, and as such may therefore be subject to public disclosure unless otherwise exempt under the act.

First Name ***MI****Last Name *****Address 1 *****City *****State ***

ATTACHMENT 2

Amy White Background Information

Postal Code *

Some boards and commissions require membership to be racially, politically or geographically proportionate to the general public. The following information helps track our recruitment and diversity efforts.

Ethnicity**Gender****What district do you live in? *****Which Supervisor District are you interested in applying for? *****Primary Phone *****Alternate Phone ***

Please identify how you prefer to be contacted.

Are you currently serving on a County of Monterey Board, Commission, Committee or other Community Advisory Group? *

ATTACHMENT 2

Amy White Background Information

If yes, please list

Monterey County Water Resources Agency's Basin Management Advisory Committee

Interests & Experiences

Please tell us about yourself and why you want serve

I manage the operations for a cannabis company in Greenfield in addition to ensuring its compliance with local and state regulations. I also own a ranch outside of Gonzales. Both my professional and personal interests revolve around agriculture, and I'd like to support the industry. Lastly, my MA degree is in public policy. I find policy matters and decision-making interesting and fun.

Please state the reason you would like to be a member of this board committee/commission/district.

The AAC is a relevant committee that advises the County's decision makers on matters related to agriculture. I feel this objective is important and critical. Lastly, the committee is lacking some diversity in ancillary industries that I could fill, and I would enjoy and take seriously the experience.

Have you served on an advisory group before?

Yes

How did you hear about the position?

My CEO who serves on the Monterey County Cannabis Industry Association.

Monterey County Policy - states that Commissioners are required to attend meetings on a regular basis. If appointed, will you be able to attend meetings regularly and devote the time necessary to fulfill your duties as a member *

Yes

Background Information

ATTACHMENT 2

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Upload a resume with the names, addresses, and dates of employers for the last five (5) years.

View Resume (/bcandcApply/Files/a66ab71f-bbd7-4210-9dc2-31b3a5bb433d.Amy White Resume 2020.pdf)

Employer

CERESLabs

Job Title

Operations Manager

Occupation

cannabis business manager

Employer Address

334 Elm Avenue

Information Regarding Conflict of Interest and Filing of Statements of Economic Interests (Form 700)

State and local law requires that you abstain from participation in decisions that may affect your financial interest, including sources of income and interest in real property or investments. In addition, if appointed you may be required to fill out a disclosure statement that identifies certain of your financial interest beginning with the immediate 12 months period prior to your appointment.

In accordance with Government Code Sections 87313 and the County of Monterey's Conflict of Interest Code, this Board/commission/Committee/District, you may be required to file statements disclosing certain types of information so that the public can be made aware of potential conflicts of interest. The types of disclosures are:

- Investments
- Interests in Real Property Held by a Business Entity or Trust
- Investments Held by a Business Entity or Trust Income (other than loans and gifts)
- Income – Travel Payments, Advances, Reimbursements
- Income gifts
- Business Positions
- Commission Income Received by Brokers, Agents, and Salespersons
- Income and Loans to a Business Entity or Trust Income from Rental Property

If you have any questions regarding disclosure requirements, please contact the Clerk of the Board's office at 831-755-5066.

ATTACHMENT 2

Amy White Background Information

Please identify any specialized accommodations needed for equal participation:

N/A

I DECLARE, UNDER PENALTY OF DISQUALIFICATION AND TERMINATION, THAT ALL STATEMENTS IN THIS APPLICATION ARE TRUE AND COMPLETE TO THE BEST OF MY KNOWLEDGE.

Enter Your Initals *

ALW

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