



# County of Monterey

**Item No.**

## Board Report

Board of Supervisors  
Chambers

168 W. Alisal St., 1st Floor  
Salinas, CA 93901

**Legistar File Number: A 24-430**

**September 10, 2024**

**Introduced:** 8/23/2024

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-15371) with Universal Protection Services LP dba Allied Universal Security Services pursuant to the Request for Proposal (RFP) #10744 for uniformed security guard services, extending the agreement an additional two (2) year period (July 1, 2024 through June 30, 2026) for a revised full agreement term of July 1, 2021 through June 30, 2026, and adding \$3,907,029 for a revised total agreement amount not to exceed \$10,207,029.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute renewal & amendment No. 3 to the agreement (A-15371) with Universal Protection Services LP dba Allied Universal Security Services pursuant to the Request for Proposal (RFP) #10744 for uniformed security guard services, extending the agreement an additional two (2) year period (July 1, 2024 through June 30, 2026) for a revised full agreement term of July 1, 2021 through June 30, 2026, and adding \$3,907,029 for a revised total agreement amount not to exceed \$10,207,029.

### **SUMMARY/DISCUSSION:**

Natividad Medical Center (NMC) is a 172 licensed bed acute care hospital in Salinas CA that is owned and operated by the County of Monterey. Security guard and patrol services is a very important and necessary part of hospital operations. Security at NMC is active 24/7 with designated posts with officers stationed at various locations throughout the hospital. Due to the unique environment of working in a hospital setting, NMC requires that all officers become AVADE (Awareness Vigilance Avoidance Defense Escape) certified, and medically cleared. Additionally, other stand-out responsibilities that NMC expects its selected security guard and patrol service vendor to adhere to include but are not limited to the following:

- Have continuity, coordination, control, and consistency that delivers security and protection to the NMC buildings and Campus.
- Receive uninterrupted security guard services, in which appropriate security levels are maintained at all times without interruption.
- Be able to promptly receive additional officers as requested.
- Provide property inspections and vehicle patrol.

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- Provide an on-site manager to monitor and manage the guards and patrolmen daily.
- Respond to emergency codes and alarms.
- Provide video surveillance and monitoring.
- Provide daily activity and incident log reports to the Director of Engineering & Safety

Guard services being deemed necessary include security guard manned entry ways into the hospital such as the Emergency department, a manned presence within the Emergency department unit, manned unit in the Mental Health department, and a 24/7 manned security dispatch (watching cameras). In addition to the needed manned posts there are many situations where leadership (HAN) will need to call an additional guard to assist with a 1 to 1 (aggressive patient), this dynamic also alters the cost of security needs.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel has reviewed and approved this renewal & amendment No. 3 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The renewal & amendment No. 3 has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on July 19, 2024.

**FINANCING:**

The cost for this renewal & amendment No. 3 is \$3,907,029.00 of which \$1,953,515 which is included in the adopted budget for FY 2024-25. Amounts for remaining years of the agreement will be included in those budgets as appropriate. Funding will be provided from NMC's Enterprise Fund 451-9600-6613.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow while reducing violent crimes.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Felipe Enriquez, Director of Engineering and Safety, 783-2614

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

Allied Universal Security Services Renewal & Amendment 3

Allied Universal Security Services Amendment 2

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Allied Universal Security Services Amendment 1  
Allied Universal Security Services Agreement

Attachments on file with the Clerk of the Board

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8/30/2024 | 11:36 AM PDT

Assistant Administrator