

**AMENDMENT No. 6 TO PROFESSIONAL SERVICES AGREEMENT
COUNTY OF MONTEREY & GRANICUS INC.**

THIS AMENDMENT (Amendment No. 6) to STANDARD AGREEMENT A-12700 (Agreement) is made an entered into by and between the **County of Monterey**, a political subdivision of the State of California, hereinafter referred to as “County” AND **Granicus, Inc**, hereinafter referred to as CONTRACTOR.

WHEREAS, on July 1, 2014, the County and CONTRACTOR entered into a contract to facilitate the streaming and distribution of live and archived digital media content and agenda management, software maintenance and support and software hosted licensing for the Legistar Enterprise and Granicus Open Platform;

WHEREAS, on September 17, 2014, the County and CONTRACTOR entered into Amendment No. 1 to the Agreement (Amendment No. 1) to add the Boards and Commissions Application online tool for the provision of the Boards and Commissions module and to increase the Agreement amount to compensate CONTRACTOR for that added service;

WHEREAS, on April 13, 2015, the County and CONTRACTOR entered into Amendment No. 2 to replace the Stream Replicator product with the Virtual Performance Accelerator product, including support and maintenance, and to increase the agreement amount by \$9,384.80 for a revised agreement total of \$359,303.80;

WHEREAS, on May 23, 2019, the County and CONTRACTOR entered into Amendment No. 3 to upgrade the existing Granicus Encoding Appliance Software and to extend the agreement term for three (3) years as previously authorized by the Board of Supervisors for a revised agreement total of \$566,001.39;

WHEREAS, on October 2, 2019, the County and CONTRACTOR entered into Amendment No. 4 to correct the Granicus Encoding Appliance Hardware type and cost noted in Exhibit A-3, “One-Time Fees”;

WHEREAS, the County and CONTRACTOR entered into Amendment No. 5, adding the Legistar Training Database to be used by the Clerk of the Board, for an additional \$4,989.61, Additionally, the County and CONTRACTOR corrected the pricing to remove Performance Accelerator Suite as it is no longer needed under this agreement due to the hardware change under amendment no. 4, for a revised agreement total of \$557,502.09, with no change to the agreement term ending June 30, 2022; and

WHEREAS, now the County and CONTRACTOR wish to amend the agreement via Amendment No. 6, by adding an additional Granicus Standard Encoding Appliance to include set-up and configuration to be used in the event of a hardware failure to allow ITD to continue to support the Granicus system used throughout the County, increasing the agreement amount by \$3,500 for a revised agreement total of \$561,002.09, with no change to the agreement term ending June 30, 2022.

NOW THEREFORE, the County and CONTRACTOR hereby agree to amend the AGREEMENT with this Amendment No. 6 in the following manner:

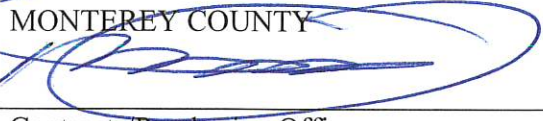
1. All references to Exhibit A in the Agreement, Exhibit A-1, in Amendment No. 1, Exhibit A-2 in Amendment No. 2, and to Exhibit A-3 in Amendment No. 3, Exhibit A-4 in Amendment No. Amendment No. 6 to Agreement between County of Monterey and Granicus Inc.

4, Exhibit A-5 in Amendment No. 5 shall be deleted in their entirety and shall be replaced with Exhibit A-6.

2. If there is any conflict or inconsistency between the provisions of the AGREEMENT, Amendment No. 1, Amendment No. 2, Amendment No. 3, Amendment No. 4, Amendment No. 5 or this Amendment No. 6, the provisions of this Amendment No. 6 shall govern. A copy of this Amendment No. 6 shall be attached to the original AGREEMENT, as it may have been previously amended. Except as provided herein and by Amendment No. 1, Amendment No. 2, Amendment No. 3, Amendment No. 4, Amendment No. 5, and Amendment No. 6 all remaining terms, conditions, provisions, entitlements and obligations of the original AGREEMENT shall remain unchanged and unaffected by this Amendment No. 6 and shall continue in full force and effect.

IN WITNESS WHEREOF, the parties have executed this AMENDMENT No. 6 on the day and year written below.

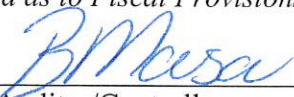
MONTEREY COUNTY


Contracts/Purchasing Officer

Dated:

06-26-2020

Approved as to Fiscal Provisions:


Deputy Auditor/Controller

Dated:

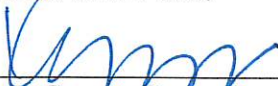
5/28/2020

Approved as to Liability Provisions:

Risk Management

Dated:

Approved as to Form:


Deputy County Counsel

Dated:

05-20-20

CONTRACTOR

By: Dawn Kubat

Signature of Chair, President, or Vice-President

Dawn Kubat - Vice President of Legal

Printed Name and Title

Dated: May 5, 2020

By: Jessica Yang

(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer) *

Jessica Yang - Manager of Business and Contracts

Printed Name and Title

Dated: May 5, 2020

***INSTRUCTIONS:** If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.

Exhibit A-6

Summary of Charges

One-Time Fees	One-Time Fee
Granicus Encoding Appliance Hardware – (AMAX) (GT)	\$2,500
Granicus Encoding Appliance Hardware – Setup & Configuration	\$875
US Shipping Charge C-Large Item	\$125
Total One-Time Fees	\$3,500

Annual Fees for Renewing Subscriptions

Open Platform Suite	\$0
Citizen Participation Suite	\$5,040
Legistar	\$24,696
Performance Accelerator Suite	\$1,413.62
Government Transparency Suite	\$10,710
Meeting Efficiency Suite	\$12,600
Template – Original Programming Portal	\$1,350.72
Total Annual Fees for Renewing Subscription	\$55,810.34

Annual Fees for New Subscriptions

Granicus Encoding Appliance Software (GT)	\$2,160
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Professional Services

Professional Services – as needed by County staff	\$10,000
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Total for services rendered July 1, 2019 through June 30, 2020: \$71,470.34

Annual Fees for Renewing Subscriptions: July 1, 2020 through June 30, 2021

Open Platform Suite	\$0
Granicus Encoding Appliance Software (GT)	\$2,268
Citizen Participation Suite	\$5,292
Legistar	\$25,930.80
Government Transparency Suite	\$11,245.50
Meeting Efficiency Suite	\$13,230
Template – Original Programming Portal	\$1,418.26
Total Annual Fees for Renewing Subscription	\$59,384.56

Total for services rendered July 1, 2020 through June 30, 2021: \$59,384.56

Annual Fees for Renewing Subscriptions: July 1, 2021 through June 30, 2022

Open Platform Suite	\$0
Granicus Encoding Appliance Software (GT)	\$2,381.40
Citizen Participation Suite	\$5,556.60
Legistar	\$27,227.34
Government Transparency Suite	\$11,807.78
Meeting Efficiency Suite	\$13,891.50
Template – Original Programming Portal	\$1,489.17
Total Annual Fees for Renewing Subscription	\$62,353.78

Total for services rendered July 1, 2021 through June 30, 2022: \$62,353.78

Fees for Legistar Training Database added via Amendment No. 5

Legistar Training Database 11/18/2019 – 6/30/2020	\$1,114.11
Legistar Training Database 7/1/2020 – 6/30/2021	\$1,890.00
Legistar Training Database 7/1/2021 – 6/30/2022	\$1,984.50
Total Fees for Legistar Training Database	\$4,989.61

Fees for back-up Granicus Encoding Appliance added via Amendment No. 6

One-Time Fees	One-Time Fee
Granicus Encoding Appliance Hardware – (AMAX) (GT)	\$2,500
Granicus Encoding Appliance Hardware – Setup & Configuration	\$875
US Shipping Charge C-Large Item	\$125
Total One-Time Fees	\$3,500

*Consulting services will be services not covered under the monthly recurring software maintenance support and hosting. This will be on an “as-incurred” basis and as approved by County.









Granicus Amendment No 6_for signature (3)_CA_Monterey County

Final Audit Report

2020-05-05

Created:	2020-05-05
By:	Katy Vang (katy.vang@granicus.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAAf8tVrBHZsEVnhhMkZlkWgAggRF-Uatcl

"Granicus Amendment No 6_for signature (3)_CA_Monterey County" History

-  Document created by Katy Vang (katy.vang@granicus.com)
2020-05-05 - 3:09:23 PM GMT- IP address: 97.116.18.184
-  Document emailed to Jessica Yang (jessica.yang@granicus.com) for signature
2020-05-05 - 3:10:31 PM GMT
-  Email viewed by Jessica Yang (jessica.yang@granicus.com)
2020-05-05 - 3:10:49 PM GMT- IP address: 64.132.67.238
-  Document e-signed by Jessica Yang (jessica.yang@granicus.com)
Signature Date: 2020-05-05 - 3:11:20 PM GMT - Time Source: server- IP address: 64.132.67.238
-  Document emailed to Dawn Kubat (dawn.kubat@granicus.com) for signature
2020-05-05 - 3:11:22 PM GMT
-  Email viewed by Dawn Kubat (dawn.kubat@granicus.com)
2020-05-05 - 4:54:13 PM GMT- IP address: 66.41.8.163
-  Document e-signed by Dawn Kubat (dawn.kubat@granicus.com)
Signature Date: 2020-05-05 - 4:54:27 PM GMT - Time Source: server- IP address: 66.41.8.163
-  Signed document emailed to Dawn Kubat (dawn.kubat@granicus.com), Katy Vang (katy.vang@granicus.com) and Jessica Yang (jessica.yang@granicus.com)
2020-05-05 - 4:54:27 PM GMT



Adobe Sign



DELEGATION OF SIGNING AUTHORITY FOR GRANICUS CONTRACTS

To Whom It May Concern:

By means of this letter, I, Dawn Kubat, Vice President of Legal for Granicus ("Delegating Official"), hereby delegate the authority herein described to Jessica Yang, Manager of Business & Contracts ("The Delegate"), under the following terms and conditions:

1. The Delegate may sign, on my behalf, for all contracts for Granicus products and services up to Twenty-Five Thousand Dollars (\$25,000.00) for a total annual contract value of up to One Hundred Thousand Dollars (\$100,000.00)
2. This delegation shall be effective September 1, 2019 and shall terminate August 30, 2021, unless otherwise revoked by the Delegating Official or the Delegate's direct supervisor.
3. Such authority is not subject to sub-delegation without my prior and express written consent.

Dawn Kubat, Vice President of Legal

Date: 9-5-19

Acknowledged and agreed:

Jessica Yang, Manager of Business & Contracts

Date: 9-5-19

State of Minnesota

County of Ramsey

Sworn to before me and subscribed in my presence this 5th day of September, 2019.

(signature of notarial officer)

Title (and Rank): Notary Public

My Commission Expires: 1/31/2022

(Seal)




DELEGATION OF SIGNING AUTHORITY FOR GRANICUS CONTRACTS

To Whom It May Concern:

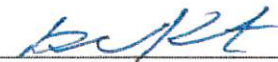
By means of this letter, I, Mark Hynes, CEO of Granicus ("Delegating Official"), hereby delegate the authority herein described to Dawn Kubat, Vice President of Legal ("The Delegate"), under the following terms and conditions:

1. The Delegate may sign, on my behalf, for all contracts for Granicus products and services up to One Million Dollars (\$1,000,000.00).
2. This delegation shall be effective September 12, 2018 and shall terminate September 11, 2020, unless otherwise revoked by the Delegating Official or the Delegate's direct supervisor.
3. Such authority is not subject to sub-delegation without my prior and express written consent.



 Mark Hynes, CEO
 Date: 9/13/2018

Acknowledged and agreed:



 Dawn Kubat, Vice President of Legal
 Date: 09.13.2018

State of Minnesota)
)
 County of Ramsey)

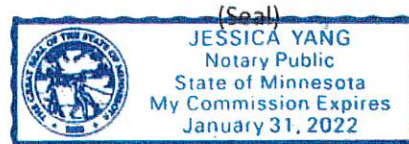
Sworn to before me and subscribed in my presence this 13th day of September, 2018.



 (signature of notarial officer)

Title (and Rank): Notary Public

My Commission Expires: 01-31-22



WASHINGTON D.C.
 1152 15th Street NW, Suite 800
 Washington, DC 20005
 202.407.7500

DENVER
 707 17th Street, Suite 4000
 Denver, CO 80202
 720.240.9586

SAINT PAUL
 408 St. Peter St, Suite 600
 Saint Paul, MN 55102
 651.726.7309

U.K.
 The Beehive, City Place,
 Gatwick, RH6 0PA
 0800.032.5769

**AMENDMENT No. 5 TO PROFESSIONAL SERVICES AGREEMENT
COUNTY OF MONTEREY & GRANICUS INC.**

THIS AMENDMENT (Amendment No. 5) to STANDARD AGREEMENT A-12700 (Agreement) is made an entered into by and between the **County of Monterey**, a political subdivision of the State of California, hereinafter referred to as "County" AND **Granicus, Inc**, hereinafter referred to as **CONTRACTOR**.

WHEREAS, on July 1, 2014, the County and **CONTRACTOR** entered into a contract to facilitate the streaming and distribution of live and archived digital media content and agenda management, software maintenance and support and software hosted licensing for the Legistar Enterprise and Granicus Open Platform;

WHEREAS, on September 17, 2014, the County and **CONTRACTOR** entered into Amendment No. 1 to the Agreement (Amendment No. 1) to add the Boards and Commissions Application online tool for the provision of the Boards and Commissions module and to increase the Agreement amount to compensate **CONTRACTOR** for that added service;

WHEREAS, on April 13, 2015, the County and **CONTRACTOR** entered into Amendment No. 2 to replace the Stream Replicator product with the Virtual Performance Accelerator product, including support and maintenance, and to increase the agreement amount by \$9,384.80 for a revised agreement total of \$359,303.80;

WHEREAS, on May 23, 2019, the County and **CONTRACTOR** entered into Amendment No. 3 to upgrade the existing Granicus Encoding Appliance Software and to extend the agreement term for three (3) years as previously authorized by the Board of Supervisors for a revised agreement total of \$566,001.39;

WHEREAS, on October 2, 2019, the County and **CONTRACTOR** entered into Amendment No. 4 to correct the Granicus Encoding Appliance Hardware type and cost noted in Exhibit A-3, "One-Time Fees"; and

WHEREAS, now the County and **CONTRACTOR** now wish to amend the agreement via Amendment No. 5, by adding the Legistar Training Database to be used by the Clerk of the Board, for an additional \$4,988.61, Additionally, the County and **CONTRACTOR** wish to correct the pricing to remove Performance Accelerator Suite as it is no longer needed under this agreement due to the hardware change under amendment no. 4, for a revised agreement total of \$557,501.09, with no change to the agreement term ending June 30, 2022.

NOW THEREFORE, the County and **CONTRACTOR** hereby agree to amend the **AGREEMENT** with this Amendment No. 5 in the following manner:

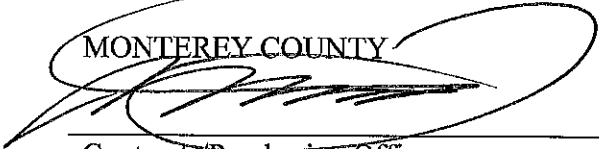
1. All references to Exhibit A in the Agreement, Exhibit A-1, in Amendment No. 1, Exhibit A-2 in Amendment No. 2, and to Exhibit A-3 in Amendment No. 3, Exhibit A-4 in Amendment No. 4 shall be deleted in their entirety and shall be replaced with Exhibit A-5.
2. If there is any conflict or inconsistency between the provisions of the **AGREEMENT**, Amendment No. 1, Amendment No. 2, Amendment No. 3, Amendment No. 4 or this

Amendment No. 5 to Agreement between County of Monterey and Granicus Inc.

Amendment No. 5, the provisions of this Amendment No. 5 shall govern. A copy of this Amendment No. 5 shall be attached to the original AGREEMENT, as it may have been previously amended. Except as provided herein and by Amendment No. 1, Amendment No. 2, Amendment No. 3, Amendment No. 4 and Amendment No. 5 all remaining terms, conditions, provisions, entitlements and obligations of the original AGREEMENT shall remain unchanged and unaffected by this Amendment No. 5 and shall continue in full force and effect.


IN WITNESS WHEREOF, the parties have executed this AMENDMENT No. 5 on the day and year written below.

MONTEREY COUNTY


Contracts/Purchasing Officer

Dated: 01-14-2020

Approved as to Fiscal Provisions:


Deputy Auditor/Controller

Dated: 12/12/2019

Approved as to Liability Provisions:

Risk Management

Dated:

Approved as to Form:


Deputy County Counsel


Dated: 12-11-19

CONTRACTOR

By: 
Signature of Chair, President, or
Vice-President

Dawn Kubat, VP of Legal
Printed Name and Title

Dated: 12/6/2019

By: 
(Signature of Secretary, Asst. Secretary, CFO,
Treasurer or Asst. Treasurer) *

Eric Gibson, CFO
Printed Name and Title

Dated: 12/6/2019

*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.

Exhibit A-5

Summary of Charges

One-Time Fees	One-Time Fee
Granicus Encoding Appliance Hardware – (AMAX) (GT)	\$2,500
Granicus Encoding Appliance Hardware – Setup & Configuration	\$875
US Shipping Charge C-Large Item	\$125
Total One-Time Fees	\$3,500

Annual Fees for Renewing Subscriptions

Open Platform Suite	\$0
Citizen Participation Suite	\$5,040
Legistar	\$24,696
Performance Accelerator Suite	\$1,413.62
Government Transparency Suite	\$10,710
Meeting Efficiency Suite	\$12,600
Template – Original Programming Portal	\$1,350.72
Total Annual Fees for Renewing Subscription	\$55,810.34

Annual Fees for New Subscriptions	
Granicus Encoding Appliance Software (GT)	\$2,160

Professional Services	
Professional Services – as needed by County staff	\$10,000

Total for services rendered July 1, 2019 through June 30, 2020: \$71,470.34

Annual Fees for Renewing Subscriptions: July 1, 2020 through June 30, 2021

Open Platform Suite	\$0
Granicus Encoding Appliance Software (GT)	\$2,268
Citizen Participation Suite	\$5,292
Legistar	\$25,930.80
Government Transparency Suite	\$11,245.50
Meeting Efficiency Suite	\$13,230
Template – Original Programming Portal	\$1,418.26
Total Annual Fees for Renewing Subscription	\$59,384.56

Total for services rendered July 1, 2020 through June 30, 2021: \$59,384.56

Annual Fees for Renewing Subscriptions: July 1, 2021 through June 30, 2022

Open Platform Suite	\$0
Granicus Encoding Appliance Software (GT)	\$2,381.40
Citizen Participation Suite	\$5,556.60
Legistar	\$27,227.34
Government Transparency Suite	\$11,807.78
Meeting Efficiency Suite	\$13,891.50
Template – Original Programming Portal	\$1,489.17
Total Annual Fees for Renewing Subscription	\$62,353.78

Total for services rendered July 1, 2021 through June 30, 2022: \$62,353.78

Fees for Legistar Training Database added via Amendment No. 5

Legistar Training Database 11/18/2019 – 6/30/2020	\$1,114.11
Legistar Training Database 7/1/2020 – 6/30/2021	\$1,890.00
Legistar Training Database 7/1/2021 – 6/30/2022	\$1,984.50
Total Fees for Legistar Training Database	\$4,988.61

*Consulting services will be services not covered under the monthly recurring software maintenance support and hosting. This will be on an “as-incurred” basis and as approved by County.

**AMENDMENT No. 4 TO PROFESSIONAL SERVICES AGREEMENT
COUNTY OF MONTEREY & GRANICUS INC.**

THIS AMENDMENT (Amendment No. 4) to STANDARD AGREEMENT A-12700 (Agreement) is made an entered into by and between the **County of Monterey**, a political subdivision of the State of California, hereinafter referred to as “County” AND **Granicus, Inc**, hereinafter referred to as CONTRACTOR.

WHEREAS, on July 1, 2014, the County and CONTRACTOR entered into a contract to facilitate the streaming and distribution of live and archived digital media content and agenda management, software maintenance and support and software hosted licensing for the Legistar Enterprise and Granicus Open Platform;

WHEREAS, on September 17, 2014, the County and CONTRACTOR entered into Amendment No. 1 to the Agreement (Amendment No. 1) to add the Boards and Commissions Application online tool for the provision of the Boards and Commissions module and to increase the Agreement amount to compensate CONTRACTOR for that added service;

WHEREAS, on April 13, 2015, the County and CONTRACTOR entered into Amendment No. 2 to replace the Stream Replicator product with the Virtual Performance Accelerator product, including support and maintenance, and to increase the agreement amount by \$9,384.80 for a revised agreement total of \$359,303.80;

WHEREAS, on May 23, 2019, the County and CONTRACTOR entered into Amendment No. 3 to upgrade the existing Granicus Encoding Appliance Software and to extend the agreement term for three (3) years as previously authorized by the Board of Supervisors; and

WHEREAS, the County and CONTRACTOR now seek to amend the Agreement to correct the Granicus Encoding Appliance Hardware type and cost noted in Exhibit A-3, “One-Time Fees”.

NOW THEREFORE, the County and CONTRACTOR hereby agree to amend the AGREEMENT with this Amendment No. 4 in the following manner:

1. All references to Exhibit A in the Agreement, Exhibit A-1, in Amendment No. 1, Exhibit A-2 in Amendment No. 2, and to Exhibit A-3 in Amendment No. 3, shall be deleted in their entirety and shall be replaced with Exhibit A-4.
2. If there is any conflict or inconsistency between the provisions of the AGREEMENT, Amendment No. 1, Amendment No. 2, Amendment No. 3, or this Amendment No. 4, the provisions of this Amendment No. 4 shall govern. A copy of this Amendment No. 4 shall be attached to the original AGREEMENT, as it may have been previously amended. Except as provided herein and by Amendment No. 1, Amendment No. 2 and Amendment No. 3, all remaining terms, conditions, provisions, entitlements and obligations of the original AGREEMENT shall remain unchanged and unaffected by this Amendment No. 4 and shall continue in full force and effect.

IN WITNESS WHEREOF, the parties have executed this AMENDMENT No. 4 on the day and year written below.

MONTEREY COUNTY

[Signature]
Contracts/Purchasing Officer

W.G. Skinner
Deputy Purchasing Agent
County of Monterey

CONTRACTOR

By: [Signature]
Signature of Chair, President, or
Vice-President

Dated: 10/2/19

Dawn Kubat, VP of Legal
Printed Name and Title

Approved as to Fiscal Provisions:

[Signature]
Deputy Auditor/Controller

Dated: 9-24-2019

Dated: 9/27/19

By: [Signature]
(Signature of Secretary, Asst. Secretary, CFO,
Treasurer or Asst. Treasurer)*

Approved as to Liability Provisions:

Eric Gibson - CFO
Printed Name and Title

Risk Management

Dated: 9-24-2019

Dated:

Approved as to Form:

[Signature]
Deputy County Counsel

Dated: 09-27-19

*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.

Summary of Charges

One-Time Fees	One-Time Fee
Granicus Encoding Appliance Hardware – (AMAX) (GT)	\$2,500
Granicus Encoding Appliance Hardware – Setup & Configuration	\$875
US Shipping Charge C-Large Item	\$125
Total One-Time Fees	\$3,500

Annual Fees for Renewing Subscriptions

Open Platform Suite	\$0
Citizen Participation Suite	\$5,040
Legistar	\$24,696
Performance Accelerator Suite	\$4,410
Government Transparency Suite	\$10,710
Meeting Efficiency Suite	\$12,600
Template – Original Programming Portal	\$1,350.72
Total Annual Fees for Renewing Subscription	\$58,806.72

Annual Fees for New Subscriptions	
Granicus Encoding Appliance Software (GT)	\$2,160

Professional Services	
Professional Services – as needed by County staff	\$10,000

Total for services rendered July 1, 2019 through June 30, 2020: \$74,466.72

Annual Fees for Renewing Subscriptions: July 1, 2020 through June 30, 2021

Open Platform Suite	\$0
Granicus Encoding Appliance Software (GT)	\$2,268
Citizen Participation Suite	\$5,292
Legistar	\$25,930.80
Performance Accelerator Suite	\$4,630.50
Government Transparency Suite	\$11,245.50
Meeting Efficiency Suite	\$13,230
Template – Original Programming Portal	\$1,418.26
Total Annual Fees for Renewing Subscription	\$64,015.06

Total for services rendered July 1, 2020 through June 30, 2021: \$64,015.06

Annual Fees for Renewing Subscriptions: July 1, 2021 through June 30, 2022

Open Platform Suite	\$0
Granicus Encoding Appliance Software (GT)	\$2,381.40
Citizen Participation Suite	\$5,556.60
Legistar	\$27,227.34
Performance Accelerator Suite	\$4,862.03
Government Transparency Suite	\$11,807.78
Meeting Efficiency Suite	\$13,891.50
Template – Original Programming Portal	\$1,489.17
Total Annual Fees for Renewing Subscription	\$67,215.81

Total for services rendered July 1, 2021 through June 30, 2022: \$67,215.81

*Consulting services will be services not covered under the monthly recurring software maintenance support and hosting. This will be on an “as-incurred” basis and as approved by County.

**AMENDMENT No. 3 TO PROFESSIONAL SERVICES AGREEMENT
COUNTY OF MONTEREY & GRANICUS INC.**

THIS AMENDMENT (Amendment No. 3) to STANDARD AGREEMENT A-12700 (Agreement) is made an entered into by and between the **County of Monterey**, a political subdivision of the State of California, hereinafter referred to as "County" AND **Granicus, Inc**, hereinafter referred to as CONTRACTOR.

WHEREAS, on July 1, 2014, the County and CONTRACTOR entered into a contract to facilitate the streaming and distribution of live and archived digital media content and agenda management, software maintenance and support and software hosted licensing for the Legistar Enterprise and Granicus Open Platform;

WHEREAS, on September 17, 2014, the County and CONTRACTOR entered into Amendment No. 1 to the Agreement (Amendment No. 1) to add the Boards and Commissions Application online tool for the provision of the Boards and Commissions module and to increase the Agreement amount to compensate CONTRACTOR for that added service;

WHEREAS, on April 13, 2015, the County and CONTRACTOR entered into Amendment No. 2 to replace the Stream Replicator product with the Virtual Performance Accelerator product, including support and maintenance, and to increase the agreement amount by \$9,384.80 for a revised agreement total of \$359,303.80; and

WHEREAS, the County and CONTRACTOR now seek to amend the Agreement to upgrade County's existing Granicus Encoding Appliance Software and to extend the agreement term for three (3) years as previously authorized by the Board of Supervisors;

NOW THEREFORE, the County and CONTRACTOR hereby agree to amend the AGREEMENT with this Amendment No. 3 in the following manner:

1. All references to Exhibit A in the Agreement, Exhibit A-1, in Amendment No. 1, and to Exhibit A-2 in Amendment No. 2 shall be deleted in their entirety and shall be replaced with Exhibit A-3.
2. The parties agree to a revised agreement term of July 1, 2014 through June 30, 2022, and to add an additional \$206,697.59 to the agreement for payment of the services specified in Exhibit A-3, for a revised agreement total of \$566,001.39.
3. The parties agree to upgrade County's existing Granicus Encoding Appliance Software to the services provided to County through the Agreement, for a one-time hardware installation charge of \$4,500 and a yearly subscription fee of \$2,160, as specified in Exhibit A-3.
4. If there is any conflict or inconsistency between the provisions of the AGREEMENT, Amendment No. 1, Amendment No. 2, or this Amendment No. 3, the provisions of this Amendment No. 3 shall govern. A copy of this Amendment No. 3 shall be attached to the original AGREEMENT, as it may have been previously amended. Except as provided herein and by Amendment No. 1 and Amendment No. 2, all remaining terms, conditions, provisions,


entitlements and obligations of the original AGREEMENT shall remain unchanged and unaffected by this Amendment No. 3 and shall continue in full force and effect.

IN WITNESS WHEREOF, the parties have executed this AMENDMENT No. 3 on the day and year written below.

MONTEREY COUNTY

CONTRACTOR


Contracts/Purchasing Officer

By: 
Signature of Chair, President, or
Vice-President

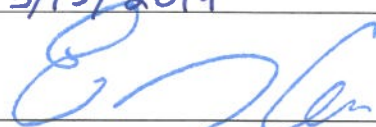
Dated: 6-4-19

Dawn Kubat, Vice President of Legal
Printed Name and Title

Approved as to Fiscal Provisions:

Dated: 5/15/2019


Deputy Auditor/Controller

By: 
(Signature of Secretary, Asst. Secretary, CFO,
Treasurer or Asst. Treasurer)*

Dated: 5/23/19

Eric Gibson, CFO
Printed Name and Title

Approved as to Liability Provisions:

Dated: 5/15/2019

Risk Management

Dated:

Approved as to Form:


Deputy County Counsel

Dated: May 23, 2019

*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.

Exhibit A-3

Summary of Charges

One-Time Fees	One-Time Fee
Granicus Encoding Appliance Hardware – SDI (AMAX) (GT)	\$3,500
Granicus Encoding Appliance Hardware – Setup & Configuration	\$875
US Shipping Charge C-Large Item	\$125
Total One-Time Fees	\$4,500

Annual Fees for Renewing Subscriptions

Open Platform Suite	\$0
Citizen Participation Suite	\$5,040
Legistar	\$24,696
Performance Accelerator Suite	\$4,410
Government Transparency Suite	\$10,710
Meeting Efficiency Suite	\$12,600
Template – Original Programming Portal	\$1,350.72
Total Annual Fees for Renewing Subscription	\$58,806.72

Annual Fees for New Subscriptions	
Granicus Encoding Appliance Software (GT)	\$2,160

Professional Services	
Professional Services – as needed by County staff	\$10,000

Total for services rendered July 1, 2019 through June 30, 2020: \$75,466.72

Annual Fees for Renewing Subscriptions: July 1, 2020 through June 30, 2021

Open Platform Suite	\$0
Granicus Encoding Appliance Software (GT)	\$2,268
Citizen Participation Suite	\$5,292
Legistar	\$25,930.80
Performance Accelerator Suite	\$4,630.50
Government Transparency Suite	\$11,245.50
Meeting Efficiency Suite	\$13,230
Template – Original Programming Portal	\$1,418.26
Total Annual Fees for Renewing Subscription	\$64,015.06

Total for services rendered July 1, 2020 through June 30, 2021: \$64,015.06

Annual Fees for Renewing Subscriptions: July 1, 2021 through June 30, 2022

Open Platform Suite	\$0
Granicus Encoding Appliance Software (GT)	\$2,381.40
Citizen Participation Suite	\$5,556.60
Legistar	\$27,227.34
Performance Accelerator Suite	\$4,862.03
Government Transparency Suite	\$11,807.78
Meeting Efficiency Suite	\$13,891.50
Template – Original Programming Portal	\$1,489.17
Total Annual Fees for Renewing Subscription	\$67,215.81

Total for services rendered July 1, 2021 through June 30, 2022: \$67,215.81

*Consulting services will be services not covered under the monthly recurring software maintenance support and hosting. This will be on an “as-incurred” basis and as approved by County.

**AMENDMENT #2 TO PROFESSIONAL SERVICES AGREEMENT
COUNTY OF MONTEREY & GRANICUS INC.**

THIS AMENDMENT (Amendment No. 2) to STANDARD AGREEMENT A-12700 (Agreement) is made an entered into by and between the **County of Monterey**, a political subdivision of the State of California, hereinafter referred to as "County" AND **Granicus, Inc**, hereinafter referred to as CONTRACTOR.

WHEREAS, on or about July 1, 2014 the County and CONTRACTOR entered into a contract to facilitate the streaming and distribution of live and archived digital media content and agenda management, software maintenance and support and software hosted licensing for the Legistar Enterprise and Granicus Open Platform; and,

WHEREAS, on or about July 1, 2014, the County and CONTRACTOR entered into Amendment No. 1 to the Agreement (Amendment No. 1) to add the Boards and Commissions Application online tool for the provision of the Boards and Commissions module to the existing software hosted licensing application and to increase the Agreement amount to compensate CONTRACTOR for that added service; and,

WHEREAS, the County and CONTRACTOR now agree to this Amendment No. 2, effective May 1, 2015 to replace the Stream Replicator product and its support and maintenance with the Virtual Performance Accelerator product and its support and maintenance and to increase the Agreement amount to compensate CONTRACTOR accordingly:

NOW THEREFORE, the County and CONTRACTOR hereby agree to amend the AGREEMENT with this Amendment No. 2 in the following manner:

1. All references to Exhibit A in the Agreement and to Exhibit A-1, in Amendment No. 1, shall be deleted in their entirety and shall be replaced with Exhibit A-2.
2. Section 15, in the Agreement, and paragraph 2, in Amendment No. 1 shall be deleted in their entirety and replaced with, "This Agreement consists of this Service Agreement as well as the following Exhibits, which are incorporated herein by reference as indicated:


Exhibit A-2:	Summary of Charges
Exhibit B	Support Information
Exhibit C	Trademark Information
Exhibit D	Termination or Expiration Options Regarding Content

3. If there is any conflict or inconsistency between the provisions of the AGREEMENT, Amendment No. 1, or this Amendment No. 2, the provisions of this Amendment No. 2 shall govern. A copy of this Amendment No. 2 shall be attached to the original AGREEMENT, as it may have been previously amended. Except as provided herein and by Amendment No. 1, all remaining terms, conditions, provisions, entitlements and obligations of the original AGREEMENT shall remain unchanged and unaffected by this Amendment No. 2 and shall continue in full force and effect.

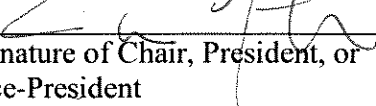
IN WITNESS WHEREOF, the parties have executed this AMENDMENT on the day and year written below.

MONTEREY COUNTY

CONTRACTOR



Contracts/Purchasing Officer

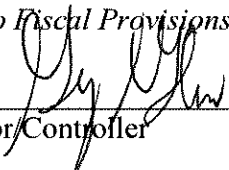
By: 

Signature of Chair, President, or Vice-President

Dated: 4-13-15

JASON FLEITER, CEO

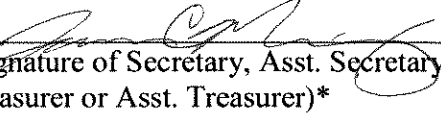
Printed Name and Title

Approved as to Fiscal Provisions:


Deputy Auditor/Controller

Dated: 3-27-15

Dated: 4/10/15

By: 

(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)*

Approved as to Liability Provisions:

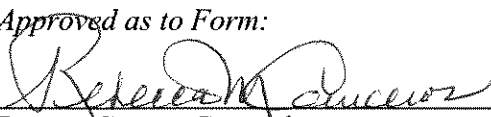
JAVIER MUNIZ, CTO

Printed Name and Title

Risk Management

Dated: 3/27/15

Dated:

Approved as to Form:


Deputy County Counsel

Dated: April 8, 2015

*INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in an individual capacity, the individual shall set forth the name of the business, if any, and shall personally sign the Agreement.

Exhibit A-2
Summary of Charges

Total Monthly Maintenance For Managed Services

Product	Monthly Cost
Agenda Parser – Parser support & maintenance	\$125.00
Agenda Integration – Agenda Partner integration support	\$150.00
Audio Podcasting Services	\$200.00
Document Templates – Support & maintenance	\$100.00
MinutesMaker – Support & maintenance	\$275.00
Outcast Encoder support & maintenance	\$80.00
Virtual Performance Accelerator – Support & maintenance	\$350.00
Bandwidth & Storage- for video streaming	\$500.00
Subtotal Monthly Managed Services	\$1,780.00
3% Discount	\$53.40
Total Monthly Managed Services	\$1726.60

MGTVonline.com Webpage Support

Original Programming Portal – Integration support & maintenance	\$107.20
3% Discount	\$3.22
Total Monthly Managed Service for Webpage Support	\$103.98

Agenda Management and Open Platform

Software as a Service Hosted Licensing	Monthly Cost
Legistar Enterprise (Hosted)	
Agenda Workflow, Tracking and Management	
Insite Public Web Portal	
Disaster Recovery Mode	\$1960.00
Transition to Granicus Open Platform, Government	
Transparency and Meeting Efficiency	
Onsite Encoding Server w/ ability to stream to mobile devices	
Unlimited meeting bodies with indefinite retention schedules	
Word addin integration for minutes annotation iLegislate-Ipad	\$700.00
Agenda Notation for members	
Granicus Citizen Participation Suite	\$400.00
Boards and Commissions Module	\$1,100.00
Subtotal Legistar Enterprise, Open Platform, and Citizen Participation Suite	\$4160.00
3% Discount	\$124.80
Total Monthly – Legistar Enterprise, Open Platform, and Citizen Participation Suite	\$4,035.20

*Invoices will be submitted to County quarterly which entitles County to 3% discount. The maximum yearly amount under this Agreement will be as follows:

Amendment #2 to Agreement between County of Monterey and Granicus Inc.

Term	Monthly	Subtotal
July 1, 2014 – August 31, 2014	\$4,633.88	\$9,267.76
Sept 1, 2014 – April 30, 2015	\$5,700.88	\$45,607.04
May 1, 2015 – June 30, 2015	\$5,865.78	\$11,731.56
July 1, 2015 – June 30, 2016	\$5,865.78	\$70,389.36
July 1, 2016 - June 30, 2017	\$5,865.78	\$70,389.36
July 1, 2017 – June 30, 2018	\$5,865.78	\$70,389.36
July 1, 2018 – June 30, 2019	\$5,865.78	\$70,389.36
Sept 1, 2014- June 30, 2019	Consulting/Professional Services	\$10,000.00
March 2015	One time charge for Virtual Performance Accelerator	\$1,140.00
	Total Agreement Amount	\$359,303.80

*Consulting services will be services not covered under the monthly recurring software maintenance support and hosting. This will be on an “as-incurred” basis and as approved by County.

**AMENDMENT # 1 TO STANDARD AGREEMENT
BETWEEN
THE COUNTY OF MONTEREY &
GRANICUS, INC.**

This Amendment # 1 to STANDARD AGREEMENT (Agreement) is made and entered into by and between the **County of Monterey**, a political subdivision of the State of California, hereinafter referred to as "**County**", and **Granicus, Inc.**, hereinafter referred to as "**CONTRACTOR**".

WHEREAS, on or about July 1, 2014 the County and CONTRACTOR entered into a contract to facilitate the streaming and distribution of live and archived digital media content and agenda management, software maintenance and support, and software hosted licensing for the Legistar Enterprise and Granicus Open Platform; and,

WHEREAS, County and CONTRACTOR wish to amend the Agreement to add the Boards and Commissions Application online tool for the provision of the Boards and Commissions module to the existing software hosted licensing application and increase the Agreement amount to compensate CONTRACTOR to reflect that additional module;

NOW THEREFORE, **Effective July 1, 2014**, County and CONTRACTOR hereby agree to amend Agreement as follows:

1. All references to Exhibit A in the Agreement shall be replaced with Exhibit A-1.
2. Section 15 shall be deleted in its entirety and replaced with, "This Agreement consists of this Service Agreement as well as the following Exhibits, which are incorporated herein by reference as indicated:

Exhibit A-1: Proposal
Exhibit B: Support Information
Exhibit C: Trademark Information
Exhibit D: Termination or Expiration Options Regarding Content"

3. **EXHIBIT A, "Proposal"** shall be deleted in its entirety and shall be replaced with Exhibit A-1, "Proposal"..
4. If there is any conflict or inconsistency between the provisions of the AGREEMENT, or this AMENDMENT, the provisions of this AMENDMENT shall govern. A copy of this AMENDMENT shall be attached to the original AGREEMENT, as it may have been previously amended. Except as provided herein, all remaining terms, conditions, provisions, entitlements and obligations of the original AGREEMENT shall remain unchanged and unaffected by this AMENDMENT and shall continue in full force and effect.

IN WITNESS WHEREOF, the parties have executed the AMENDMENT No. 1 as of the date set forth below their respective signatures.

COUNTY OF MONTEREY

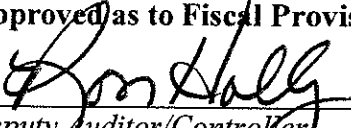


Contracts/Purchasing Officer

DeAndrea Lewelling, MBA
Deputy Purchasing Agent
County of Monterey

Dated: 9.17.14

Approved as to Fiscal Provisions:



Deputy Auditor/Controller

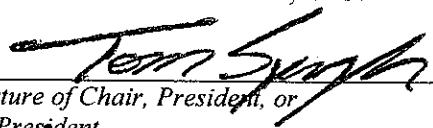
Dated: 9/15/14

Approved as to Form:

Deputy County Counsel

Dated: _____

GRANICUS, INC.

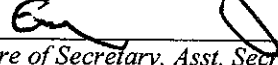
By: 

Signature of Chair, President, or
Vice-President

Tom Spengler, CEO

Printed Name and Title

Dated: 07/23/2014

By: 

(Signature of Secretary, Asst. Secretary, CFO,
Treasurer or Asst. Treasurer)*

Emery Jones, Secretary and CFO

Printed Name and Title

Dated: 07/23/2014

**EXHIBIT A-1
PROPOSAL**

July 1, 2014 – August 31, 2014

Total Monthly Maintenance For Managed Services	
Product	Monthly Cost
Agenda Parser – Parser support & maintenance	\$125.00
Agenda Integration – Agenda partner integration support	\$150.00
Audio Podcasting Services	\$200.00
Document Templates – Support & maintenance	\$100.00
MinutesMaker – Support and maintenance	\$275.00
Outcast Encoder support & maintenance	\$80.00
Stream Replicator – Support & maintenance	\$180.00
Bandwidth & Storage – for video streaming	\$500.00
Subtotal Monthly – Managed Services	\$1,610.00
3% Discount	\$48.30
Total Revised Monthly Managed Services	\$1,561.70

MGTVonline.com Webpage Support	
Original Programming Portal – Integration support & maintenance	\$107.20
3% Discount	\$3.22
Total Revised Monthly Managed Service for Webpage Support	\$103.98

Agenda Management and Open Platform	
Software as a Service Hosted licensing	Monthly Cost
Legistar Enterprise (Hosted)	
Agenda Workflow, Tracking, and Management	
InSite public Web Portal	\$1,960.00
Disaster Recovery Module	
Transition to Granicus Open Platform, Government	
Transparency & Meeting Efficiency	
Onsite Encoding Server w/ability to stream to mobile devices.	
Unlimited meeting bodies with indefinite retention schedules	
Word addin integration for minutes annotation iLegislate – Ipad	\$700.00
Agenda Notation for members.	
Granicus Citizen Participation Suite	\$400.00
Subtotal – Legistar Enterprise, Open Platform, and Citizen Participation Suite	\$3,060
3% Discount	\$91.80
Total Monthly – Legistar Enterprise, Open Platform, and Citizen Participation Suite	\$2,968.20

September 1, 2014 – June 30, 2019

Total Monthly Maintenance For Managed Services	
Product	Monthly Cost
Agenda Parser – Parser support & maintenance	\$125.00
Agenda Integration – Agenda partner integration support	\$150.00
Audio Podcasting Services	\$200.00
Document Templates – Support & maintenance	\$100.00
MinutesMaker – Support and maintenance	\$275.00
Outcast Encoder support & maintenance	\$80.00
Stream Replicator – Support & maintenance	\$180.00
Bandwidth & Storage – for video streaming	\$500.00
Subtotal Monthly – Managed Services	\$1,610.00
3% Discount	\$48.30
Total Revised Monthly Managed Services	\$1,561.70

MGTVonline.com Webpage Support	
Original Programming Portal – Integration support & maintenance	\$107.20
3% Discount	\$3.22
Total Revised Monthly Managed Service for Webpage Support	\$103.98

Agenda Management, Open Platform, and Boards/Commissions	
Software as a Service Hosted licensing	Monthly Cost
Legistar Enterprise (Hosted)	
Agenda Workflow, Tracking, and Management	
InSite public Web Portal	\$1,960.00
Disaster Recovery Module	
Transition to Granicus Open Platform, Government	
Transparency & Meeting Efficiency	
Onsite Encoding Server w/ability to stream to mobile devices.	
Unlimited meeting bodies with indefinite retention schedules	
Word addin integration for minutes annotation iLegislate – Ipad	\$700.00
Agenda Notation for members.	
Granicus Citizen Participation Suite	\$400.00
Boards and Commissions Module	\$1,100.00
Subtotal– Legistar Enterprise, Open Platform, and Citizen Participation Suite	\$4,160
3% Discount	\$124.80
Total Monthly – Legistar Enterprise, Open Platform, and Citizen Participation Suite	\$4,035.20

- Invoices will be submitted to County quarterly which entitles County to 3% discount. The maximum yearly amount and under this Agreement will be as follows:

Term	Monthly	Subtotal
July 1, 2014 – August 31, 2014	\$4,633.88	\$ 9,267.76
September 1, 2014 - June 30, 2015	\$5,700.88	\$ 57,008.80
Total Recurring Cost: July 1, 2014 – June 30, 2015		\$66,276.56
July 1, 2015 – June 30, 2016	\$5,700.88	\$ 68,410.56
July 1, 2016 – June 30, 2017	\$5,700.88	\$ 68,410.56
July 1, 2017 – June 30, 2018	\$5,700.88	\$ 68,410.56
July 1, 2018 – June 30, 2019	\$5,700.88	\$ 68,410.56
September 1, 2014 - June 30, 2019	Consulting/Professional Svcs.*	\$ 10,000.00
Total Agreement Amount		\$ 349,918.80

*Consulting services will be services not covered under the monthly recurring software maintenance support and hosting. This will be on an “as-incurred” basis and as approved by County.