



# Monterey County

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## Board Report

Legistar File Number: A 15-205

June 23, 2015

Introduced: 6/10/2015

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Ratify and authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute Renewal and Amendment No. 6 to the Agreement (A-11330) with Optum Clinical Solutions, Inc. (formerly known as PICIS, Inc.) for Software Licensing and Services at NMC, to extend the term for an additional three (3) years, retroactive to July 1, 2013, for a revised Agreement term of December 15, 2008 through June 30, 2016 and to add \$70,557 for a revised total Agreement amount not to exceed \$611,645.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

- a. Ratify and authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) to execute Renewal and Amendment No. 6 to the Agreement (A-11330) with Optum Clinical Solutions, Inc. (formerly known as PICIS, Inc.) for Software Licensing and Services at NMC, to extend the term for an additional three (3) years, retroactive to July 1, 2013, for a revised Agreement term of December 15, 2008 through June 30, 2016 and to add \$70,557 for a revised total Agreement amount not to exceed \$611,645.

### **SUMMARY/DISCUSSION:**

The Optum Clinical Solutions Operating Room (OR) Manager application (formerly known as Picis ORM) was purchased and initially implemented in November 2009 at Natividad Medical Center (NMC). This application provides NMC the capability to electronically document, track and ultimately report on every aspect of a surgical patient's visit.

There is a yearly maintenance and support fee associated with this system and its modules. Amendment No. 5 expired June 30, 2013 and an Amendment No. 6 was never executed and invoices not paid. The maintenance and support fees for Optum Clinical Solutions are past due and must be made current and budgeted out through June 2016. Previous errors were secondary to break down in NMC process for which this Amendment attempts to correct. This request is to make Renewal and Amendment No. 6 retroactive to July 1, 2013 and extend out through June 2016. There are two annual maintenance invoices each year (SmarTrack and Operating Room Maintenance Modules) that must be paid.

Please refer to Attachment A of this Board Report to reference the tabulation showing past due, current amount due, and future amounts due.

**OTHER AGENCY INVOLVEMENT:**

County Counsel has reviewed and approved this Renewal and Amendment No. 6 as to legal form and risk provisions, and the Auditor-Controller has reviewed and approved as to payment provisions. The Renewal and Amendment No. 6 has also been reviewed and approved by NMC's Finance Committee on 4/23/15 and by its Board of Trustees on 5/1/15.

**FINANCING:**

The cost for this Renewal and Amendment No. 6 is \$70,557 all of which is included in Fiscal Year 2014-15 Adopted Budget. There is no impact to the General Fund.

Prepared by: Charles Harris, MD, NMC Information Technology, 783-2559

Approved by: Gary Gray, DO, NMC Interim Chief Executive Officer, 783-2504

**Attachments:**

Attachment A to the Board Report for Renewal and Amendment No.6

Optum Clinical Solutions Renewal and Amendment No.6

Amendment No.5

Renewal and Amendment No.4

Renewal and Amendment No.3

Renewal and Amendment No.2

Renewal and Amendment No1

Optum Clinical Solutions (Formerly PICIS, Inc.) Original Agreement

Certification of Amendment and Restated Certification of Incorporation

Spend Sheet

Attachments on file with the Clerk of the Board

  
\_\_\_\_\_  
Gary Gray DO, Interim Chief Executive Officer

  
\_\_\_\_\_  
Date