



# Monterey County

Item No.

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 22-233

June 14, 2022

**Introduced:** 5/16/2022

**Current Status:** Agenda Ready

**Version:** 1

**Matter Type:** BoS Agreement

Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) or his designee of amendment No. 7 to the agreement (A-12637) with Intelligent Medical Objects, Inc. for electronic mapping and standard nomenclature software licenses, support and maintenance services, extending the agreement an additional one (1) year period (retroactive to May 1, 2022 through April 30, 2023) for a revised agreement term of January 28, 2014 through April 30, 2023, and adding \$117,118 for a revised total agreement amount not to exceed \$644,475.

### **RECOMMENDATION:**

#### **It is recommended the Board of Supervisors:**

Ratify execution by the Chief Executive Officer for Natividad Medical Center (NMC) or his designee of amendment No. 7 to the agreement (A-12637) with Intelligent Medical Objects, Inc. for electronic mapping and standard nomenclature software licenses, support and maintenance services, extending the agreement an additional one (1) year period (retroactive to May 1, 2022 through April 30, 2023) for a revised agreement term of January 28, 2014 through April 30, 2023, and adding \$117,118 for a revised total agreement amount not to exceed \$644,475.

### **SUMMARY/DISCUSSION:**

Intelligent Medical Object's (IMO)'s Clinical Interface Terminology is a software suite of vocabulary products that provide electronic mapping and standard nomenclature to help NMC manage the complexities of searching and obtaining the myriad of codes from most code standards. Using standard nomenclature is necessary to effectively build reports and was implemented in 2014 to meet the requirements of Meaningful Use, as dictated by Centers of Medicare and Medicaid Services (CMS) and the Health Information and Technology for Economic Health (HITECH) Act. Using electronic mapping and standard nomenclature is also critical for revenue recoupment with the required implementation of International Statistical Classification of Diseases and Related Health Problems (ICD-10).

IMO provides mapping dictionaries that allow for user-friendly vocabularies that contain user-specific and familiar words and phrases, enabling clinicians and information management professionals to find and record the terms they need quickly and easily. IMO then crosslinks to required standardized vocabularies such as Systematized Nomenclature of Medicine (SNOMED) and ICD-9 and 10 codes that help to connect to the patient record, administrative information, academic references, and

consumer information. IMO then allows for appropriate electronic mapping for decision support, billing, and information for providers and patients.

MEDITECH, NMC's Electronic Health Record, has collaborated with IMO to incorporate IMO's mapping software within Meditech. MEDITECH subsequently has required all Client/Server facilities, including NMC, to purchase IMO. MEDITECH is not accommodating other mapping and standard nomenclature vendors and IMO is the required vendor pursuant to MEDITECH's contracts and rules.

This request will add funds to the agreement to account for a contractually permitted cost increase. The agreement pricing is based on Natividad's Net Patient Revenue (NPR) which increased substantially when Natividad became a trauma center. This amendment 7 was executed by the CEO for Natividad prior to requested Board approval to avoid a threatened loss of services due to expiration of agreement.

**OTHER AGENCY INVOLVEMENT:**

The Office of County Counsel reviewed and approved this amendment No. 7 as to form and the Auditor-Controller reviewed and approved as to payment provisions. This request has also been reviewed and approved by NMC's Finance Committee and by its Board of Trustees on May 13, 2022.

**FINANCING:**

The cost of this request is \$117,118 which is included in the Fiscal Year 2021-22 Adopted Budget.

**BOARD OF SUPERVISORS STRATEGIC INITIATIVES:**

This software brings improved technological capabilities and functionality to Natividad, enhancing and strengthening its technological infrastructure which fosters a sound, secure, and sustainable technology infrastructure.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Raquel Mojica, IT Business Operations Manager, 783-2812

Approved by: Charles Harris, MD, Chief Executive Officer, 783-2785

Attachments:

Intelligent Medical Objects Inc Amendment 7  
Intelligent Medical Objects Inc Amendment 6

Intelligent Medical Objects Inc Amendment 5  
Intelligent Medical Objects Inc Amendment 4  
Intelligent Medical Objects Inc Amendment 3  
Intelligent Medical Objects Inc Amendment 2  
Intelligent Medical Objects Inc Amendment 1  
Intelligent Medical Objects Inc Agreement

Attachments on file with the Clerk of the Board

Charles R Harris  
Charles R. Harris, M.D., Chief Executive Officer

5/24/2022  
Date