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File #:	A 13-065	Name:	Abaris Group Amendment #1
Type:	BoS Agreement	Status:	Consent Agenda
File created:	4/29/2013	In control:	Board of Supervisors
On agenda:	6/11/2013	Final action:	

Title: Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 1 to the Agreement (MYA703) with The Abaris Group for Phase II of Level II Trauma Center Designation Preparation Services at NMC, extending the Agreement to June 30, 2014 and adding \$191,450 for a revised total Agreement amount not to exceed \$291,450 in the aggregate.

Sponsors: Sid Cato

Attachments: 1. [Abaris Group Amendment #1 & Original Agreement](#), 2. [Completed Board Order](#)

[History \(0\)](#)
[Text](#)

Title

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 1 to the Agreement (MYA703) with The Abaris Group for Phase II of Level II Trauma Center Designation Preparation Services at NMC, extending the Agreement to June 30, 2014 and adding \$191,450 for a revised total Agreement amount not to exceed \$291,450 in the aggregate.

Report

RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 1 to the Agreement (MYA703) with The Abaris Group for Phase II of Level II Trauma Center Designation Preparation Services at NMC, extending the Agreement to June 30, 2014 and adding \$191,450 for a revised total Agreement amount not to exceed \$291,450 in the aggregate.

SUMMARY/DISCUSSION:

The Abaris Group is an Emergency Medicine Healthcare Consulting Firm specializing in trauma planning, development and financial analysis services. On November 1, 2012, NMC entered into an Agreement with The Abaris Group to complete an assessment of NMC's potential of becoming a Level II trauma center. Phase I, of the assessment is complete and NMC now has a readiness assessment and a financial model specific to the development of a Level II Trauma Center. The original Agreement did not include the cost of Phase II, which is to assist with the implementation and preparation of a trauma proposal. Phase two goals will include; the development and implementation of trauma care protocols, staffing model development, committee structure, mock surveys, and the necessary technical assistance for writing Natividad Medical Center's proposal. NMC wishes to enter into Amendment No. 1 to the Agreement in order proceed with Phase II.

OTHER AGENCY INVOLVEMENT:

County Counsel has reviewed and approved this Amendment No. 1 as to legal form and risk provisions. Auditor-Controller has reviewed and approved this Amendment No. 1 as to fiscal provisions. The Amendment No. 1 has also been reviewed and approved by Natividad Medical Center's Board of Trustees.

FINANCING:

The cost for this Amendment No. 1 is \$191,450. \$100,000 is included in the Fiscal Year 2012/2013 Adopted Budget. \$91,450 is included in the Fiscal Year 2013/2014 Recommended Budget. There is no impact to the General Fund.

Prepared by: Gary Gray, Chief Medical Officer,
Approved by: Harry Weis, Chief Executive Officer, 783-2553

Attachments: Amendment No. 1, Agreement
Attachments on file with the Clerk to the Boards Office



Monterey County

168 West Allsal Street,
1st Floor
Salinas, CA 93901
831.755.5066

Board Order

Agreement No. A-12466

Upon motion of Supervisor Salinas, seconded by Supervisor Parker and carried by those members present, the Board of Supervisors hereby:

Authorized the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 1 to the Agreement (MYA703) with The Abaris Group for Phase II of Level II Trauma Center Designation Preparation Services at NMC, extending the Agreement to June 30, 2014 and adding \$191,450 for a revised total Agreement amount not to exceed \$291,450 in the aggregate.


PASSED AND ADOPTED on this 11th day of June 2013, by the following vote, to wit:

AYES: Supervisors Armenta, Calcagno, Salinas and Parker
NOES: None
ABSENT: Supervisor Potter

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 76 for the meeting on June 11, 2013.

Dated: June 14, 2013
File Number: A 13-065

Gail T. Borkowski, Clerk of the Board of Supervisors
County of Monterey, State of California

By 
Deputy

**AMENDMENT NO. 1
TO PROFESSIONAL SERVICES AGREEMENT
BETWEEN The Abaris Group AND
THE NATIVIDAD MEDICAL CENTER
FOR**

Phase II of Level II Trauma Center Designation Preparation Services

This Amendment No. 1 to Professional Services Agreement ("Agreement"), dated November 1, 2012, is entered into by and between the County of Monterey, on behalf of Natividad Medical Center ("NMC"), and The Abaris Group (Contractor), with respect to the following:

RECITALS

WHEREAS, the County and Contractor wish to amend the Agreement to extend the term end date to allow for existing services to continue and to add additional services requested by County.

WHEREAS, the County and Contractor wish to amend the Agreement to increase the amount of the Agreement because of the term extension and the increase in the amount payable for services rendered.

AGREEMENT

NOW, THEREFORE, the parties agree to amend the Agreement as follows:

1. Exhibit B is added and is attached to this Amendment.
2. Section 1. "PAYMENTS BY NMC" shall be amended by removing, "*The total amount payable by NMC to CONTRACTOR under this Agreement shall not exceed the sum of \$100,000.*" and replacing it with "*The total amount payable by County to CONTRACTOR under Agreement No. (MYA703) shall not exceed the total sum of \$291,450 for the full term of the agreement*"
3. Section 2. "TERM OF AGREEMENT" shall be amended by removing, "*The term of this Agreement is from November 1, 2012 to October 31, 2013 unless sooner terminated pursuant to this Agreement*" and replacing it with "*The term of this Agreement is from November 1, 2012 to June 30, 2014 unless sooner terminated pursuant to this Agreement.*"
4. Except as provided herein, all remaining terms, conditions and provisions of the Agreement are unchanged and unaffected by this Amendment and shall continue in full force and effect as set forth in the Agreement.
5. A copy of this Amendment shall be attached to the original Agreement (No. MYA703).
6. The effective date of this Amendment is May 1, 2013.

IN WITNESS WHEREOF, the parties hereto are in agreement with this Amendment on the basis set forth in this document and have executed this Amendment on the day and year set forth herein.

CONTRACTOR

Signature 1 [Signature] Dated 3/22/13
(Signature of Chair, President, or Vice-President)***

Printed Name Michael J. Williams Title President

Signature 2 [Signature] Dated 3/22/13
(Signature of Secretary, Asst. Secretary, CFO, Treasurer or Asst. Treasurer)***

Printed Name Michael J. Williams Title Secretary

***INSTRUCTIONS: If CONTRACTOR is a corporation, including limited liability and non-profit corporations, the full legal name of the corporation shall be set forth above together with the signatures of two specified officers. If CONTRACTOR is a partnership, the name of the partnership shall be set forth above together with the signature of a partner who has authority to execute this Agreement on behalf of the partnership. If CONTRACTOR is contracting in and individual capacity, the individual shall set forth the name of the business, if any and shall personally sign the Agreement.

NATIVIDAD MEDICAL CENTER

Signature [Signature] Dated 6-12-13
Purchasing Manager

Signature [Signature] Dated 5/29/13
NMC - CEO

Approved as to Legality and Legal Form:
Charles J. McKee, County Counsel

By [Signature]
Anne Brauer
Deputy Attorney for County and NMC

Dated: April 10, 2013

Approved as to Fiscal Provisions:
By [Signature]
Gary Giboney
Monterey County Auditor/Controller's Office

Dated: 4-10, 2013

Abaris Group
Amendment-1 to Exhibit A

Natividad Medical Center Trauma Center Consultant Budget Phase II - The Abaris Group				
Activity	Hours/Months	Rate/Hr./Day	Amount	Notes:
Proposal Development	250	\$ 335.00	\$ 83,750	Includes all proposal coordination & preparation Twice per month site visits with Steering & specialty topic teams.
Strategic and Program Mentoring	9	\$ 10,300	\$ 92,700	Unlimited telephone consultation
Proposal Production & Artwork			\$ 6,500	Estimated, billed at actual cost + 10%
Mock Survey			\$ 8,500	Survey Team: Trauma surgeon, TPM + Administrative Rep.
	Total		\$ 191,450	