



**MOTOROLA**

QUOTE # DW/S080817-001V7  
 County of Monterey  
 ATTN: Bruce Suckow  
 11/7/2017

**COST AND EQUIPMENT REQUIREMENTS**

ITEM	QTY	Item Name	DESCRIPTION	NUF	Monterey County City Incentive (28%)	Competitive Radio to Motorola Radio Conversion (21.5%)	EXTD.
1	36	APX8000 (7/HS, UHF, & 700/800-ALL BAND) Enabled P25 Trunked Portable	APX 8000 ALL BAND PORTABLE MODEL 2.5	\$5,983.00	\$4,307.76	\$3,381.59	\$121,737.50
			Limited Keypad				
1a	36	0806	ADD. CAL DIGITAL OPERATION	\$515.00	\$370.80	\$291.08	\$10,478.81
1b	36	H38	ADD. SMARTZONE OPERATION	\$1,500.00	\$1,080.00	\$847.80	\$30,520.80
1c	36	0361	ADD. P25 9600 BAUD TRUNKING	\$300.00	\$216.00	\$169.56	\$6,104.16
1d	36	0387	ADD. MULTICAST VOTING SCAN	\$200.00	\$144.00	\$113.04	\$4,069.44
1e	36	058	ADD. 3-YEAR SERVICE FROM THE START	\$118.00	\$118.00	\$118.00	\$4,248.00
1f	36	0A05509	DEL. DELETE UHF BAND	(\$800.00)	(\$800.00)	(\$800.00)	(\$28,800.00)
1g	36	0A05507	DEL. DELETE 7/800 MHz BAND	(\$800.00)	(\$800.00)	(\$800.00)	(\$28,800.00)
1h	36	0629	ENH. AES ENCRYPTION	\$475.00	\$342.00	\$268.47	\$9,664.92
			<b>CHOOSE EITHER MULTIKEY OR OTARIF DESIRED</b>				
1i	36	H869	ENH. MULTIKEY	\$330.00	\$237.60	\$186.52	\$6,714.58
	0	0498	ENH. ASTRO 25 OTAR W/ MULTIKEY	\$740.00	\$532.80	\$418.25	\$0.00
			<b>FIRE RADIO OPTIONS</b>				
	0	0A02006	ENH. APX8000XE RUGGED RADIO	\$800.00	\$576.00	\$452.16	\$0.00
	0	053	ADD. FRONT PANEL PROGRAMMING & CLONING	\$150.00	\$108.00	\$84.78	\$0.00
	0	0A01427	ALT. APX 8000 HOUSING GREEN	\$25.00	\$18.00	\$14.13	\$0.00
	0	0A01843	ADD. MANDOWN OPERATION	\$150.00	\$108.00	\$84.78	\$0.00
	0	191TGD9PW7N	APX 8000 ALL BAND PORTABLE MODEL 3.5 COST UPGRADE FROM MODEL 2.5	\$309.00	\$222.48	\$174.65	\$0.00
			<b>PORTABLE RADIO ACCESSORIES</b>				
2	36	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	\$150.00	\$108.00	\$84.78	\$3,052.08
	0	NNTN8844A	CHARGER, MULTI-UNIT, IMPRES 2, 115VAC, US/NA	\$1,250.00	\$900.00	\$706.50	\$0.00
3	36	NMN6271A	IMPRES XP RSM FOR APX W/ DUAL MIC NOISE	\$325.00	\$234.00	\$183.69	\$6,612.84

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EXHIBIT C

0	PMMN4106A	AUDIO ADAPTER NEXT GEN FIRE RSM MODEL	\$550.00	\$396.00	\$310.86	\$0.00
4	36	NPNTN7624B IMPRES VEHICUL AR CHARGER (FULL KIT)	\$429.00	\$308.88	\$242.47	\$8,728.95
5	5	PMNN4486A BATT IMPRES 2 LION R IP68 3400T (SPARE BAT	\$142.00	\$102.24	\$80.26	\$401.29
6	1	PMKN4013C APX Portable programming cable	\$94.00	\$67.68	\$53.13	\$53.13
			Subtotal		\$154,786.29	
			Sales Tax 9.25%		\$14,317.73	
			Freight		\$1,410.23	
			Total		\$170,514.25	
<p>Victoria is providing this quotation for budgetary (intentional) purposes only and it does not constitute an offer for sale. If you wish to purchase the quoted products, Motorola will be pleased to provide you with our standard terms and conditions of sale or alternatively, receive your purchase order, which will be acknowledged with a letter enclosing the Motorola standard terms and conditions.</p> <p>Programming and Installation are not included. A quote will be provided upon request.        TERMS: Net 30 days from shipment        VALIDITY: Price valid until 12-31-17        SHIPPING: <i>Freight &amp; Add. FOB Ship Point</i> *</p> <p>PHONE: 408-640-9861        ADDRESS: 4728 E. 2nd St. Suite 10 Benning CA 94510</p> <p>Email: <a href="mailto:levyj@daywireless.com">levyj@daywireless.com</a>        Jim Yeshno        DATE: 11/7/2017</p>						