



# Monterey County

Board of Supervisors  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

## Board Report

Legistar File Number: A 19-239

June 25, 2019

Introduced: 6/7/2019

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Approve and authorize the Acting Director of the Department of Social Services to sign an agreement with Social Solutions Global, Inc. for \$33,220.19, with terms and conditions contained in the Master Services Agreement and Rider to the Master Services Agreement with an effective date of July 1, 2017, to provide licenses, training and support for the Efforts to Outcomes software for the term of July 1, 2019 through June 30, 2020; and
- b. Approve and authorize the Acting Director or the Director of the Department of Social Services to sign future agreements for a period of three (3) years with Social Solutions Global, Inc. where these agreements are governed by the terms and conditions contained in the Master Services Agreement and Rider to the Master Services Agreement with an effective date of July 1, 2017 and where the aggregate annual payments in each fiscal year do not exceed \$50,000.

### RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Acting Director of the Department of Social Services to sign an agreement with Social Solutions Global, Inc. for \$33,220.19, with terms and conditions contained in the Master Services Agreement and Rider to the Master Services Agreement with an effective date of July 1, 2017, to provide licenses, training and support for the Efforts to Outcomes software for the term of July 1, 2019 through June 30, 2020; and
- b. Approve and authorize the Acting Director or the Director of the Department of Social Services to sign future agreements for a period of three (3) years with Social Solutions Global, Inc. where these agreements are governed by the terms and conditions contained in the Master Services Agreement and Rider to the Master Services Agreement with an effective date of July 1, 2017 and where the aggregate annual payments in each fiscal year do not exceed \$50,000.

### SUMMARY/DISCUSSION:

The Department of Social Services (DSS) has been using Social Solutions Global's (SSG) software, known as Efforts to Outcomes (ETO), for the past 11 years to support sub-contractors in tracking and reporting services provided to Family & Children's Services clients. ETO software allows for the implementation of client tracking that is program/contract specific and promotes the use of data to track service and improve effectiveness.

Through use of the ETO software, DSS has supported its contracted partners in Pathways to Safety (a primary prevention program for families referred to Child Protective Services), CalWORKs Domestic Violence programs, and CHERISH (a children's receiving center). These programs have instant access to data to inform day to day practices, conduct quality assurance and monitor services.

Your Board previously approved the Master Services Agreement and Rider to the Master Service Agreement which governs this agreement on January 23, 2018. DSS recommends your Board re-approve the same nonstandard liability provisions contained in this software agreement and allow DSS to continue executing future agreements for ETO software and related services with Social Solutions based on these same terms. While the terms are not standard to the County,

they are standard to the software industry and will allow DSS to continue use of a software platform that has a 11-year history of successful outcomes.

OTHER AGENCY INVOLVEMENT:

The Auditor-Controller and Purchasing have reviewed and approved this Agreement. County Counsel has approved the agreement as to form. The Auditor-Controller and Purchasing will review and approve future agreements prior to execution. County Counsel will review future agreements as to form prior to execution.

FINANCING:

Funding for this agreement is provided through Federal, State, and realignment funds. Sufficient appropriations and estimated revenues in SOC005 are included in the FY 2019-20 Recommended Budget and future fiscal year costs will be incorporated into the corresponding budget requests.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This Agreement correlates to the Health & Human Services Strategic Initiative adopted by the Board of Supervisors by allowing the Department to improve the quality of life for children at risk of abuse and neglect by expanding the Department's ability to work in collaboration with the community to provide early and meaningful interventions for families.

Mark a check to the related Board of Supervisors Strategic Initiatives

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

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Approved by: Henry Espinosa, Acting Director, x4430

Attachments: Social Solutions 19-20 Agreement, Master Service Agreement & Rider to Master Service Agreement.

Proposed agreement is filed with Clerk of the Board as an attachment to this Board Report