

**Agreement Between the  
County of Monterey  
And  
Dimension Data**

This Agreement is made and entered into by and between the County of Monterey, a political subdivision of the State of California, hereinafter referred to as "County", and Dimension Data, who are collectively referred to as "Parties."

**WHEREAS** Dimension Data is an authorized re-seller of Gigamon, Inc. products and solutions; and

**WHEREAS** Dimension Data wishes to sell and County wishes to purchase certain Gigamon, Inc. network monitoring and security products; and

**WHEREAS** Dimension Data is a selected vendor and party to a Fast Open Contracts Utilization Services (FOCUS) Agreement with Merced County, Contract No. 2016071; and

**WHEREAS**, this FOCUS Agreement authorizes Dimension Data to sell Gigamon, Inc. products and services to local government agencies on the favorable terms and prices specified therein; and

**WHEREAS**, County wishes to purchase specified Gigamon Inc. products pursuant to the terms and conditions of Dimension Data's FOCUS Agreement in order to reduce the cost of its technology procurement; and

**WHEREAS**, Dimension Data wishes to sell specified Gigamon Inc. products to County pursuant to the terms and conditions of the FOCUS agreement.

Now, therefore, the Parties agree as follows:

1. Dimension Data will sell to County the products and services described in Exhibit A to this Agreement, entitled Dimension Data Price Quotation – Gigamon-Main DC +AFI, Quote Number 3007642.3, at the price and terms specified therein. Exhibit A is incorporated by reference into this Agreement.
2. Dimension Data and County agree that the terms and conditions of this purchase will be governed by Dimension Data's FOCUS Agreement with Merced County for special services, Merced County Contract No. 2016071, by the First Amendment to Contract No. 2016071, and by all subsequent amendments and extensions thereto. FOCUS Agreement Contract No. 2016071 is attached as Exhibit B and is incorporated by reference into this Agreement.
3. Notwithstanding Exhibits and B, the term of this Agreement is June 17, 2019 through June 17, 2020.


**IN WITNESS WHEREOF**, the parties have executed this Agreement on the day and year written below.

Monterey County

Dimension Data North America, Inc.

By: \_\_\_\_\_  
Eric Chatham, Director  
Monterey County Information  
Technology Department

Date: \_\_\_\_\_


By:  \_\_\_\_\_  
Richard Campitelli,  
US Country President

Approved as to Form

By: \_\_\_\_\_  
County Counsel

Date: \_\_\_\_\_

Date: June 5, 2019

By:  \_\_\_\_\_  
Ryan Williams,  
CFO

Approved as to Fiscal Provisions

By: \_\_\_\_\_  
Auditor/Controller

Date: \_\_\_\_\_

Date: \_\_\_\_\_