



## Monterey County Board of Supervisors

168 West Alisal Street,  
1st Floor  
Salinas, CA 93901  
831.755.5066

### Board Order

A motion was made by Supervisor Chris Lopez, seconded by Supervisor Luis A. Alejo to:

**Agreement No.: A-14518**

a. Authorize the Deputy Purchasing Agent for Natividad Medical Center (NMC) or his designee to execute a Service Order Q-16809-1 with Cyxtera Technologies, Inc. for co-location and disaster recovery services for Natividad during the period retroactive July 1, 2019 through June 30, 2020 at a cost of \$105,487, under the terms and conditions of the existing county Master Agreement (A-14052) which has a term of July 21, 2018 through June 30, 2020.

b. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to four (4) additional annual renewal Service Orders with Cyxtera Technologies, Inc. provided additional costs do not exceed ten percent (10%) of the cost of Amendment No. 4 (\$11,000 maximum additional cost), subject to County Counsel review and under the same terms and conditions of the existing Master Agreement (A-14052).

c. Authorize the Deputy Purchasing Agent for NMC or his designee to execute amendment No. 5 to the Agreement with CenturyLink Communications LLC (A-12812) to add continued data circuit services for Natividad at a cost of \$157,471, with no change to the agreement term of July 21, 2015 through June 30, 2020.

d. Authorize the Deputy Purchasing Agent for NMC or his designee to execute up to four (4) additional annual renewal Service Orders with CenturyLink Communications LLC provided additional costs do not exceed ten percent (10%) of the cost of Amendment No. 4 (\$16,000 maximum additional cost), subject to County Counsel review and under the same terms and conditions of the existing Master Agreement (A-14052).

PASSED AND ADOPTED on this 24<sup>th</sup> day of September 2019, by the following vote, to wit:

AYES: Supervisors Alejo, Phillips, Lopez, Parker, and Adams

NOES: None

ABSENT: None

I, Valerie Ralph, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 82 for the meeting September 24, 2019.

Dated: September 24, 2019  
File ID: A 19-347  
Agenda Item: 15

Valerie Ralph, Clerk of the Board of Supervisors  
County of Monterey, State of California

  
Julian Lorenzana, Deputy

# Amendment 5

## AMENDMENT TO CENTURYLINK® LOYAL ADVANTAGE® AGREEMENT

**THIS AMENDMENT NO. FIVE** (this "Amendment") by and between **CenturyLink Communications, LLC f/k/a Qwest Communications Company, LLC** ("CenturyLink") and **County of Monterey** ("Customer"), hereby amends the CenturyLink Loyal Advantage Agreement or Qwest Loyal Advantage Agreement, as applicable, Content ID: 960424, 974641, 1074546, 1171673, and 1224975, as may have been previously amended (the "Agreement"). For an interim period of time until all work is completed to update the Service Exhibits, Tariffs and other terms and conditions incorporated by attachment or reference into this Amendment, all references to Qwest Communications Company, LLC mean CenturyLink Communications, LLC. Except as set forth in this Amendment, capitalized terms will have the definitions assigned to them in the Agreement.

CenturyLink and Customer wish to amend the Agreement as follows:

**1. Modifications.** To the extent that the following provisions are not already in the Agreement or in a previous amendment, they are added through this Amendment. The Agreement is amended as follows:

**1.1. Sub-billing account for Natividad Medical Center:**

- a) Customer agrees to allow Natividad Medical Center to purchase any service currently under the County of Monterey agreements and any future services that the County of Monterey will add via future Amendments.
- b) Customer agrees to allow Natividad Medical Center to pay for and be billed directly for the services they have and may purchase in the future. County of Monterey remains financially responsible for purchased made by Natividad Medical Center.
- c) Attached is the current **Inventory Pricing** of services for Natividad Medical Center.

The undersigned parties have read and agree to the terms and conditions set forth in this Amendment.

CENTURYLINK COMMUNICATIONS, LLC

*Susan Baker*

Authorized Signature

Susan Baker

Name Typed or Printed

Manager-Offer Management

Title

Oct 8, 2019

Date

County of Monterey on behalf of  
Natividad Medical Center

*[Signature]*  
Authorized Signature

Gary R. Gray, CEO

Name Typed or Printed

CEO

Title

10-1-19

Date

# Amendment 5

## AMENDMENT TO CENTURYLINK® LOYAL ADVANTAGE® AGREEMENT

**THIS AMENDMENT NO. FIVE** (this "Amendment") by and between **CenturyLink Communications, LLC f/k/a Qwest Communications Company, LLC** ("CenturyLink") and **County of Monterey** ("Customer"), hereby amends the CenturyLink Loyal Advantage Agreement or Qwest Loyal Advantage Agreement, as applicable, Content ID: 960424, 974641, 1074546, 1171673, and 1224975, as may have been previously amended (the "Agreement"). For an interim period of time until all work is completed to update the Service Exhibits, Tariffs and other terms and conditions incorporated by attachment or reference into this Amendment, all references to Qwest Communications Company, LLC mean CenturyLink Communications, LLC. Except as set forth in this Amendment, capitalized terms will have the definitions assigned to them in the Agreement.

CenturyLink and Customer wish to amend the Agreement as follows:

**1. Modifications.** To the extent that the following provisions are not already in the Agreement or in a previous amendment, they are added through this Amendment. The Agreement is amended as follows:

**1.1. Sub-billing account for Natividad Medical Center:**

- a) Customer agrees to allow Natividad Medical Center to purchase any service currently under the County of Monterey agreements and any future services that the County of Monterey will add via future Amendments.
- b) Customer agrees to allow Natividad Medical Center to pay for and be billed directly for the services they have and may purchase in the future. County of Monterey remains financially responsible for purchased made by Natividad Medical Center.
- c) Attached is the current **inventory Pricing** of services for Natividad Medical Center.

The undersigned parties have read and agree to the terms and conditions set forth in this Amendment.

**CENTURYLINK COMMUNICATIONS, LLC**

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Name Typed or Printed

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

County of Monterey on behalf of  
Natividad Medical Center

\_\_\_\_\_  
Authorized Signature

Gary R. Gray, CEO  
\_\_\_\_\_  
Name Typed or Printed

CEO  
\_\_\_\_\_  
Title

10-1-19  
\_\_\_\_\_  
Date

\_\_\_\_\_  
Monterey County Deputy County Counsel

Date: 10/3/19

\_\_\_\_\_  
Monterey County Deputy Auditor/Controller

Date: 10-4-19

**AMENDMENT TO  
CENTURYLINK® LOYAL ADVANTAGE® AGREEMENT**

**CenturyLink Quote for Account: 88134532**

Service	Quantity	Term in Months	ITEM	Cost	Estimated Costs
Equipment	1	24	Rented CPE Monthly Charge Highlands Ranch and Salinas	\$ 669.77	\$ 669.77
MPLS Circuit	1	24	Highlands Ranch Circuit ID: ETH1000-22913807 with Cross Connect Loop	Variable based on usage. See table below for costs	\$ 2,646.97
MPLS Circuit	1	24	NMS-Select Internet Protol Service	\$ 60.00	\$ 60.00
MPLS Circuit	1	24	Salinas, CA Circuit ID: ETH1000-22919263	Variable based on usage. See table below for costs	\$ 2,649.86
MPLS Circuit	1	24	1000M CenturyLink Loop	\$ 4,344.00	\$ 4,344.00
MPLS Circuit	1	24	NMS-Select Internet Protol Service	\$ 60.00	\$ 60.00

Precise Burstable Gigabit Ethernet (1000 Mbps) Precise Burstable Minimum = 100 Mbps Private Port	12 Month Service Term MRC per Mbps*	24 Month Service Term MRC per Mbps*	36 Month Service Term MRC per Mbps*
0.000 - 100 Mbps	\$8.22	\$7.79	\$7.41
100.001 - 150 Mbps	\$8.22	\$7.79	\$7.41
150.001 - 200 Mbps	\$8.22	\$7.79	\$7.41
200.001 - 250 Mbps	\$7.25	\$6.89	\$6.53
250.001 - 300 Mbps	\$7.25	\$6.89	\$6.53
300.001 - 350 Mbps	\$6.33	\$5.99	\$5.74
350.001 - 400 Mbps	\$6.33	\$5.99	\$5.74
400.001 - 500 Mbps	\$5.52	\$5.24	\$4.96
500.001 - 600 Mbps	\$4.95	\$4.69	\$4.50
600.001 - 700 Mbps	\$4.10	\$3.90	\$3.71
700.001 - 800 Mbps	\$4.10	\$3.90	\$3.71
800.001 - 900 Mbps	\$4.10	\$3.90	\$3.71
900.001 - 1000 Mbps	\$4.10	\$3.90	\$3.71

Service	Quantity	Term in Months	ITEM	Cost	Estimated Costs
Internet Circuit	1	24	Highlands Ranch Circuit ID: ETH1000-22586276	Variable based on usage. See Table Below for costs	\$ 646.00

Precise Burstable Gigabit Ethernet (1000 Mbps) Precise Burstable Minimum = 100 Mbps Internet Port	24 Month Service Term MRC per Mbps*	NRC per Port**
0.000 - 100 Mbps	\$6.46	\$4,000.00
100.000 - 150 Mbps	\$6.46	\$4,000.00
150.001 - 200 Mbps	\$6.46	\$4,000.00
200.001 - 250 Mbps	\$5.67	\$4,000.00
250.001 - 300 Mbps	\$5.67	\$4,000.00
300.001 - 350 Mbps	\$4.97	\$4,000.00
350.001 - 400 Mbps	\$4.97	\$4,000.00
400.001 - 500 Mbps	\$4.32	\$4,000.00
500.001 - 600 Mbps	\$3.90	\$4,000.00
600.001 - 700 Mbps	\$3.22	\$4,000.00
700.001 - 800 Mbps	\$3.22	\$4,000.00
800.001 - 900 Mbps	\$3.22	\$4,000.00
900.001 - 1000 Mbps	\$3.22	\$4,000.00

Service	Quantity	ITEM	Cost	Estimated Costs
Taxes		State and Local Taxes	Variable	\$ 593.03
Fees		Other Fees related to the services	Variable	\$ 1,452.88

<b>Total Estimated Monthly</b>	<b>\$ 13,122.51</b>
<b>Total Estimated Yearly</b>	<b>\$ 157,470.12</b>