



# County of Monterey

Item No.26

## Board Report

Board of Supervisors  
Chambers  
168 W. Alisal St., 1st Floor  
Salinas, CA 93901

Legistar File Number: A 25-163

June 03, 2025

**Introduced:** 5/8/2025

**Current Status:** Health Department -  
Consent

**Version:** 1

**Matter Type:** BoS Agreement

- a. Approve and Authorize the Contracts & Purchasing Officer or designee to execute an Agreement with One Workplace L. Ferrari, LLC, for the purchase of office furniture, office space panel systems, office space reconfiguration services, space design and furniture or office panel systems to reconfigure lobbies and office space for public and staff safety, with a term of July 1, 2025 through June 30, 2028 for a total Agreement amount of \$4,500,000; and
- b. Authorize the Contracts & Purchasing Officer or designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$450,000) of the original contract amount, do not significantly change the scope of work, and do not exceed the maximum aggregate amount of \$4,950,000.

### RECOMMENDATION:

It is recommended that the County of Monterey Board of Supervisors:

- a. Approve and Authorize the Contracts & Purchasing Officer or designee to execute an Agreement with One Workplace L. Ferrari, LLC, for the purchase of office furniture, office space panel systems, office space reconfiguration services, space design and furniture or office panel systems to reconfigure lobbies and office space for public and staff safety, with a term of July 1, 2025 through June 30, 2028 for a total Agreement amount of \$4,500,000; and
- b. Authorize the Contracts & Purchasing Officer or designee to sign up to three (3) future amendments to this Agreement where the total amendments do not exceed 10% (\$450,000) of the original contract amount, do not significantly change the scope of work, and do not exceed the maximum aggregate amount of \$4,950,000.

### SUMMARY/DISCUSSION:

The County of Monterey Health Department (MCHD) has utilized Steelcase furniture products in its office and clinics for many years, enabling cost-effective reconfiguration at all MCHD locations, and enhancing inventory management. The Steelcase products are durable, and backed by an extensive warranty. Steelcase, Inc. is an approved vendor with the National Joint Powers Alliance (NJPA), and One Workplace is the only local authorized furniture dealer for Steelcase products, located in Monterey County.

Approval of the recommended action will allow One Workplace to provide office furniture, including panel systems, seating, storage, workstations and more, along with delivery, installation, and removal of existing furniture. This supports MCHD's evolving needs, including reconfiguration, enhancements, and future expansion.

One WorkPlace will pay prevailing wages pursuant to Labor Code 1720 and comply with all applicable requirements.

This work supports the County of Monterey Health Department 2025-2028 Strategic Plan Goal(s): 4. Deepen Organizational Effectiveness and Support Long-Term Sustainability. It also supports one or more of the ten essential public health services, specifically: 8. Assure a competent public and personal health care workforce.

OTHER AGENCY INVOLVEMENT:

The Office of the County Counsel and the Auditor-Controller have reviewed and approved this Agreement as to legal form and fiscal provisions, respectively.

FINANCING:

There are sufficient appropriations in the Health Department FY 2025-26 Requested Budget. to cover services and products. For the FYs out, provision will be made in the Requested Budget for the appropriate year.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

Check the related Board of Supervisors Strategic Initiatives:

☐ Economic Development:

- Through collaboration, strengthen economic development to ensure a diversified and healthy economy.

☐ Administration:

- Promote an organization that practices efficient and effective resource management and is recognized for responsiveness, strong customer orientation, accountability and transparency.

☒ Health & Human Services:

- Improve health and quality of life through County supported policies, programs, and services; promoting access to equitable opportunities for healthy choices and healthy environments in collaboration with communities.

☐ Infrastructure:

- Plan and develop a sustainable, physical infrastructure that improves the quality of life for County residents and supports economic development results.

☐ Public Safety:

- Create a safe environment for people to achieve their potential, leading businesses and communities to thrive and grow by reducing violent crimes as well as crimes in general.

Prepared by: Daniel Lucio, Management Analyst II, 755-4927

Approved by: Elsa Mendoza Jimenez, Director of Health Services 755-4526

Attachments:

Board Report

Agreement

