



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 25-216

June 17, 2025

Introduced: 5/29/2025

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

- a. Approve and authorize the Director or designee of the Department of Social Services to sign an agreement with Goodwill Central Coast to provide Expanded Subsidized Employment training, supervision, intensive case management, and job performance evaluations for CalWORKs Welfare-to-Work customers for the period of July 1, 2025 through June 30, 2026, in the amount of \$1,400,000; and
- b. Authorize the Director or designee of the Department of Social Services to sign up to three amendments to this Agreement where the total amendments do not exceed 10% (\$140,000) of the amended contract amount, do not significantly change the scope of work, and not to exceed the maximum aggregate amount of \$1,540,000.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Approve and authorize the Director or designee of the Department of Social Services to sign an agreement with Goodwill Central Coast to provide Expanded Subsidized Employment training, supervision, intensive case management, and job performance evaluations for CalWORKs Welfare-to-Work customers for the period of July 1, 2025 through June 30, 2026, in the amount of \$1,400,000; and
- b. Authorize the Director or designee of the Department of Social Services to sign up to three amendments to this Agreement where the total amendments do not exceed 10% (\$140,000) of the amended contract amount, do not significantly change the scope of work, and not to exceed the maximum aggregate amount of \$1,540,000.

SUMMARY/DISCUSSION:

Expanded Subsidized Employment (ESE) is one of the California Work Opportunity and Responsibility to Kids (CalWORKs) early engagement strategies being implemented as a result of the passage of AB 74 Chapter 21, Statutes of 2013; Welfare and Institutions Code (WIC) Sections 11322.63 and 11322.64.

These services are targeted at the hardest-to-employ CalWORKs Welfare-to-Work customers. These customers have minimal or no work experience and/or must establish appropriate work behaviors before entering unsubsidized employment or the existing 'work ready' subsidized employment opportunities.

Goodwill Central Coast will provide services for ESE that will include assessment of employment skills and needs; job readiness and retention training; immediate employment at Goodwill stores or other off-site businesses throughout the county; intensive case management to assure success on the job; the payment of wages to participants; and placement of participants in unsubsidized employment. CalWORKs customers are eligible to participate in

ESE for up to twelve weeks or in some instances longer if the customer is obtaining skills and experiences in an employment field, or if a longer placement will lead to unsubsidized employment.

This agreement was awarded to Goodwill Central Coast through a formal Request for Proposal (RFP#10893) process in April 2023.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved the Agreements as to form, as has the Auditor-Controller's Office as to financial provisions.

FINANCING:

Funding is provided by CalWORKs State Expanded Subsidized Employment Allocation. Sufficient appropriations and revenues of \$1,400,000 in SOC005 are included in the FY 2025-26 Recommended Budget.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement correlates to the Economic Development and Health & Human Services Strategic Initiatives adopted by the Board of Supervisors through the training and employment of CalWORKs customers.

Check the related Board of Supervisors Strategic Initiatives:

☒ Economic Development
☐ Administration
☒ Health & Human Services
☐ Infrastructure
☐ Public Safety

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Approved by: Roderick W. Franks, Director x4430

Attachments: Agreement

The proposed agreement is on file with Clerk of the Board as an attachment to this Board Report.