



County of Monterey

Item No.

Board Report

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Legistar File Number: A 24-051

February 27, 2024

Introduced: 2/9/2024

Current Status: Agenda Ready

Version: 1

Matter Type: BoS Agreement

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with RJP & Associates, for consulting services in revenue cycle optimization, adding \$15,000 with no change to the term of July 1, 2020, through June 30, 2024, for a revised total amount not to exceed \$545,000

RECOMMENDATION:

It is recommended the Board of Supervisors:

Authorize the Chief Executive Officer for Natividad Medical Center (NMC) or his designee to execute amendment No. 2 to the agreement with RJP & Associates, for consulting services in revenue cycle optimization, adding \$15,000 with no change to the term of July 1, 2020, through June 30, 2024, for a revised total amount not to exceed \$545,000

SUMMARY/DISCUSSION:

RJP & Associates consulting services provides advice and support services in optimizing Natividad's revenues and reimbursement opportunities including analysis on labor and non-labor expenses to maintain efficient operations.

OTHER AGENCY INVOLVEMENT:

The Office of County Counsel has reviewed and approved this amendment No. 2 as to form, and the Auditor-Controller has reviewed and approved as to payment provisions. The amendment No. 2 has also been reviewed and approved by NMC's Finance Committee and its Board of Trustees on February 09, 2024

FINANCING:

The cost for this amendment No. 2 is \$15,000 of which \$15,000 will be included in the Fiscal Year 2023-24 Recommended Budget. Amounts for remaining years of the agreement will be included in those budgets as appropriate.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

This agreement is for executive level consulting services, the outcome of which will contribute to a

more efficient use of resources within the organization.

- Economic Development
- Administration
- Health and Human Services
- Infrastructure
- Public Safety

Prepared by: Daniel Leon, Chief Finance Officer, 783-2551

Approved by: Charles R. Harris, Chief Executive Officer, 783-2553

Attachments:

RJP & Associates Amendment No. 2

RJP & Associates Amendment No. 1

RJP & Associates Agreement

Attachments on file with the Clerk of the Board

Charles R. Harris

Charles R. Harris, M.D., Chief Executive Officer

2/14/2024

Date