



Monterey County

Board of Supervisors
Chambers
168 W. Alisal St., 1st Floor
Salinas, CA 93901

Board Report

Legistar File Number: A 20-024

February 25, 2020

Introduced: 2/7/2020

Current Status: General Government -
Consent

Version: 1

Matter Type: BoS Agreement

- a. Authorize the Information Technology Department to increase the agreement amount for Equinix, LLC. to correctly reflect the total cost for the continued colocation of County technology infrastructure within an Equinix-hosted facility, for the remainder of the agreement term through October 14, 2020, adding an additional \$30,484.44 to the current agreement amount of \$126,804.80, for a total agreement amount of \$157,289.24;
- b. Accept additional non-standard contract provisions as recommended by the Director of Information Technology; and
- c. Authorize the Director of Information Technology to execute order forms and change order forms as necessary to secure services as required by the County.

RECOMMENDATION:

It is recommended that the Board of Supervisors:

- a. Authorize the Information Technology Department to increase the agreement amount for Equinix, LLC. to correctly reflect the total cost for the continued colocation of County technology infrastructure within an Equinix-hosted facility, for the remainder of the agreement term through October 14, 2020, adding an additional \$30,484.44 to the current agreement amount of \$126,804.80, for a total agreement amount of \$157,289.24;
- b. Accept additional non-standard contract provisions as recommended by the Director of Information Technology; and
- c. Authorize the Director of Information Technology to execute order forms and change order forms as necessary to secure services as required by the County.

SUMMARY:/DISCUSSION

In July of 2017, the Board of Supervisors approved a one (1) year agreement for colocation services with Equinix, LLC. In September of 2018, the Board approved a one (1) year extension. In September of 2019, the Board approved a second one (1) year extension at the cost of \$73,563.24, however; the Board Report mistakenly noted the extension cost as \$43,078.80, leaving a shortage of \$30,484.44 needed to pay for the remaining months on this term. The IT Department is now asking to increase the agreement total to cover the full 12-month extension approved in September of 2019.

As more services are moving to the Cloud, Equinix's Cloud Exchange can be utilized by the County to provide consistent and predicable data transport services to and from the Cloud. County ITD uses Equinix to provide secure and expedient transport of information to Microsoft Azure, Amazon cloud hosting service, and to provide Public Safety Verizon cellular mobile devices access to the County data center that serves as the regional connection for the California State Criminal Justice Information Database (CJIS).

This action does not alter non-standard contract provisions previously approved by the Board of Supervisors.

OTHER AGENCY INVOLVEMENT:

County Counsel cannot approve Order Form due to the following non-standard provisions: late fees for delay in payment; non-standard insurance and indemnity provisions; limitations on warranty; limitations on vendor liability for County data-loss; limitations on the amount of and type of damages available to County; auto-renewal unless County provides advance written notice of termination at term end, and vendor's unilateral right to increase fees for services. County Counsel notes that these non-standard terms were previously approved by the Board and are not modified through the terms of the proposed Order Form. Auditor-Controller reviewed the Order Form with Equinix LLC and cannot approve due to the following non-standard provisions: charges for late payments and absence of clause stating the Auditor-Controller shall pay the amount within 30 days of receiving the certified invoice.

FINANCING:

The total annual cost of this Equinix Order form of \$73,563.24 is included in the FY19-20 Adopted Budget for the Information Technology Department, ITD 1930, Budget Unit 8436, Appropriations Unit INF002. Transactions relating to future fiscal years will be included in each respective requested budget based upon the anticipated utilization of the services.

BOARD OF SUPERVISORS STRATEGIC INITIATIVES:

ITD continues to align its technology with County's goals and priorities by strategically investing in Cloud technologies such as Microsoft Azure tenant, Amazon Web Services, Verizon cellular data transport and Equinix's Cloud Exchange. The Equinix project will enable County to have consistent, secure, and predicable transport services to and from the Cloud and will, therefore, pave the way for the smooth transformation from an on-premise to a Cloud-based technology infrastructure operation model.

- Economic Development
- Administration
- Health & Human Services
- Infrastructure
- Public Safety

Prepared by: Lynnette Beardsall, Management Analyst II, 759-6938

Approved by:

_____ Date: _____
Eric A. Chatham, Director of Information Technology, 759-6920

Attachments:

Equinix, LLC agreement
Equinix, LLC Extension #1 Order Form
Equinix, LLC Extension #2 Order Form

Attachments on file with the Clerk of the Board